

Westland Observer

Sunday
March 9, 1997

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IN THE PAPER
TODAY

COUNTY & REGION

Stadium: Consultants expect hotel and car rental taxes will bring in more revenue than it will cost to pay off a portion of bonds in 1997 but even that news wasn't good enough for three area county commissioners. /A7

ARTS & LEISURE

Art: DIA docents bring art to local schools like St. Raphael in Garden City. By teaching students to "learn to look," the docents help students appreciate art. /C1

Music: The Livonia and Plymouth Symphony Orchestras showcase young artists at upcoming concerts. Redford Civic Orchestra salutes St. Patrick. /C1

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School board election race is launched

BY DARRELL CLEM
STAFF WRITER

At least five candidates are expected to compete for two Wayne-Westland school board seats in a June 9 race that, early on, has stirred little debate.

Incumbents Patricia Brown, 33, and Mathew McCusker, 60, will face challenges from at least three opponents.

Other candidates planning to seek election include former board appointee Ed Turner, former Wayne-Westland administrator Gary Green and board hopeful Marshall Wright.

Teresa Robbins, best known for her efforts to keep residential development out of a 64-acre nature area known as Sassafras Trails, has been rumored as a possible candidate.

WAYNE-WESTLAND

"I'm considering it, but I haven't made a final decision," Robbins said Thursday.

Board candidates still have several weeks to circulate petitions. Petitions must be filed by April 7 at district election offices, 3001 Fourth St. in Wayne, behind Wayne Memorial High School.

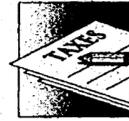
Brown, currently the board president, said she wants to continue efforts to lobby state legislators for long-term solutions to public education problems such as inadequate funding.

"I feel that now we're getting somewhere in Lansing," said Brown, who has been involved with Wayne-Westland administration officials in talks with Lansing legislators. She also said the district's perception has improved.

Brown cited the need to pass a bond issue for

See **SCHOOL RACE, A2**

Values climb, taxes are capped



Property owners should have their assessment notices from the city and have until Friday to file an appeal. They can also make an appointment to meet this week with the Board of Review.

BY DARRELL CLEM
STAFF WRITER

Most Westland homeowners will face only a 2.8 percent tax increase this year, although some south-end residents aren't likely to see any changes, City Assessor James Elrod said.

Although most residential assessments rose 5.5 percent in Westland,

taxes will climb only 2.8 percent to match the rate of inflation, he said.

That means a \$41 tax increase for the year — or about \$3.42 a month — for an \$80,000 home with a state equalized valuation of \$40,000, Elrod said.

Regardless of assessment increases, taxes are capped at 5 percent or the rate of inflation — whichever is less — because voters in 1994

approved tax-reform legislation known as Proposal A.

The only time the cap is lifted is when a home is sold to a new owner.

While most Westland assessments rose 5.5 percent, Elrod reported no increases for homes in the city's far southeast corner and in the Norwayne neighborhood, roughly bounded by Merriman, Wildwood, Palmer and Glenwood.

Westland condominiums have been reassessed citywide, and officials found an even split between increases and decreases in property values, Elrod said.

"We didn't have really good

records on condominiums before," he said.

As of last count, only 92 homeowners had scheduled meetings with the Westland Board of Review to appeal their latest assessments, Elrod said. The deadline to schedule an appointment is 4 p.m. this Friday, March 14.

Homeowners filed as many as 3,500 appeals in years past, Elrod said, but far fewer people bother to appeal their assessments in the post-Proposal A era.

Many homeowners who call

See **ASSESSMENTS, A4**

Helping kids Agency is honored as top non-profit group

BY CASEY HANS
STAFF WRITER

It's not the kind of place where children are hustled into classrooms and made to sit in rows. At Youth Living Centers, children are encouraged to have fun.

"This is their building — we want them to play in the halls," said Ouida Cash, executive director of Youth Living Centers and 20-year veteran of the program which she helped to build, which includes programs such as Safe Stay Crisis Nursery and Family Respite Care Center in Westland and other programs throughout western Wayne County.

Family literacy, adoptions, encouraging families with money matters, helping young people learn the skills to be good adults and assisting family members through the many crises that face them are just part of the purpose of the 20-

year-old agency.

It's this focus on family that helped to earn Youth Living Centers a recent honor from Crain's Detroit Business as the "best nonprofit agency with a budget of more than \$3 million" in the magazine's Best-Managed Non-profit contest. The magazine cited them for innovative programming and financial stability.

Support is key

But Cash said the programs are only as good as the support the agency receives. Ninety percent of the agency's funding is from federal, state and county money; they do not receive United Way funding because of restrictions on fund-raising. The rest of their funding comes from corporate and individual donors.

"We have a wonderful network of supporters ... who have said they want to be a corporate partner," she said, adding that those who support



STAFF PHOTO BY TOM HAWLEY

Having fun: At the Safe Stay Crisis Nursery and Family Respite Center in Westland, 2-year-old Martetz works on an alphabet desk learning toy as program supervisor Karen Peciero watches along with 1-year-old Kamille. Safe Stay is operated by Youth Living Centers.

the agency understand the philosophy of prevention and helping families. "It's the old 'You can pay me now, or you can pay me later,'" she added.

In recent years, the agency has expanded from its original position

of helping those in trouble to focusing on prevention and helping families and children develop the skills they need to live in today's world.

"This isn't a conveyor belt like

See **HELPING FAMILIES, A3**



STAFF PHOTO BY TOM HAWLEY

Intervention opens eyes of abuser

BY RENEE M. SKOGLUND
STAFF WRITER

Brian Palmatier of Redford Township didn't expect to be arrested on charges of domestic violence the evening of June 4 last year. But he was, and it may have saved his marriage.

Palmatier, 23, was recently interviewed in the well-kept bungalow he shares with his wife Linda, 23, and their two children, Alexander, 3, and Andrea, 18 months. Linda declined to participate in the interview and did not want to be included in the photograph that accompanies this story.

Palmatier recalled the conditions of his sentence: 30 days of electric monitoring and in-house arrest at his parents' home, a week of community service, two years probation, \$2,000 in court fines and, what proved to be most effective, 30 weeks of counseling through First Step's Violence Intervention Project.

"First Step opened my eyes to

what I did," said Palmatier. "You're always in control of your actions. It took me 25 sessions of counseling to learn that."

First Step is a community domestic abuse prevention organization.

Palmatier cannot connect his abusive behavior to anything in his background. "I was born with a gold-plated spoon in my mouth. Not wealthy, but I had everything I wanted. I was never abused, never saw my parents fight. I thought they were the greatest people in the world. There are no violent people in my family, no alcoholics."

Until the night of his arrest, Palmatier had a clean record, not even a driving offense. He graduated from 12 years of Catholic education with good grades and served honorably in the Marine Corps for four years.

But Palmatier is a "fighter." He said people react two ways to a

confrontation: fight or flight. "I like to fight."

Palmatier and his wife had their share of fights while dating. The pattern continued and escalated after marriage. "For three years I verbally and emotionally abused my wife. I'd throw things. One night I had a

tantrum." The "tantrum" began with an argument with Linda, the primary caretaker of the children, over "his" house not being clean enough. It went on for two days. "Defenses were high," said Palmatier. "We weren't talking to each other. The only time we spoke was through the children."

"I didn't like the situation. My wife had the control — my keys, wallet, clean clothes. Like a childish baby I didn't get my way. My wife wouldn't listen to me and I was going to control her."

Domestic violence is an issue that crosses socio-economic lines and touches every community. Today's Observer focuses on stories that feature a variety of people who deal with the problem from police officers to judges to counselors.

Inside on page A6:

- A look at the domestic violence law enacted in 1994.
- Information about counseling programs and interviews with abusers who have received assistance.
- Local judges and police officers share their view about the impact and effectiveness of the domestic violence law.

In Thursday's Observer:

- An interview with a survivor of an abusive relationship.
- How emergency room staff and police officers are trained to respond to cases of domestic violence.
- The impact of domestic violence on children.
- How and where to get help.

See **EYES, A5**

OBITUARIES

HARRY W. DITTMAR
Funeral services for lifelong Westland resident Harry Dittmar, 82, were held March 3 at the Uht Funeral Home. Officiating was the Rev. Fred Cooley.
Mr. Dittmar was born Jan. 18, 1915, and died Feb. 27 in Garden City. He was a gauge inspector in the automotive industry and a member of the Wayne Masonic Lodge No. 112 F & AM. He was active for many years in the Westland Goodfellow.
Surviving are: wife Alice; sons Thomas and Richard; sister Violet Liverance; six grandchildren and two great-grandchildren.
He was preceded in death by his daughter, Janet Dittmar.
Memorials may be made to First United Methodist Church of Wayne.

Surviving are; husband, Imer; sons James, Joel and Christopher; daughters Jody Fox and Cynthia Fox; 13 grandchildren; and two great-grandchildren.
Memorials may be made to American Heart Association and American Lung Association.

DONALD HARDIN
Funeral services for Donald Hardin, 51, of Westland were held March 5 at the Uht Funeral Home. Officiating was the Rev. Lee E. Goodwin.
Mr. Hardin was born June 2, 1945, and was an employee assistant program representative.
Surviving are: wife Linda of Westland; son Timothy; daughter Tracey Brown; and four grandchildren.
Memorials may be made to Alcoholics Anonymous.

JOSEPH BOBYACK
Funeral services for Joseph Bobyack, 76, of Westland were held March 6 at Uht Funeral Home with burial at Knollwood Cemetery, Canton. Officiating was the Rev. Joe Jones.
Mr. Bobyack was born March 13, 1920, and died March 2 in Dearborn. He was a mechanic.
Surviving are: wife Elsie; son Joey; daughter Shirley Grieve; sisters Elizabeth, Julie and

Emma; three grandchildren; five great-grandchildren; and one great-great-grandchild.

GEORGE W. DEHART
Funeral services for George DeHart, 77, of Dearborn Heights were held March 3 at the Uht Funeral Home with burial at Parkview Memorial Cemetery, Livonia. Officiating was Richard Haney.
Mr. DeHart was born Feb. 22, 1920, and died Feb. 27 in Taylor. He was a machine operator.
Surviving are: son James Graser; daughter Jane Graser; brother Robert Clifford; sister Ruby Haney; niece Jean Underwood; and several grandchildren and great-grandchildren.

HENRY J. KNIGHT
Funeral services for Henry J. Knight, 79, of Westland were held March 3 at the L.J. Griffin Funeral Home with burial following at Holy Sepulchre Cemetery.
Mr. Knight was born March 25, 1917, in Pinconning, Mich., and died March 3 in Livonia. He was an automotive engineer.
Surviving are: wife Mary; son Lawrence; daughter Janet Kopka; and seven grandchildren.
He was preceded in death by his daughter, Christine Korbas.

MARIANNA ZYLKA
Funeral services for former Westland resident Marianna Zylka, 92, of Wixom were held in Our Lady of Good Counsel Catholic Church in Plymouth with burial at Forest Lawn Cemetery in Dexter. Officiating was the Rev. John Lehner.
Local arrangements were made by Schrader-Howell Funeral Home in Plymouth.
Mrs. Zylka was born Nov. 3, 1904, in Poland and died March 3 in Wixom. She was a homemaker and had moved to Wixom two years ago from Westland-Livonia area. Prior to that, she lived in Gregory and Hamtramck.
She was a member of St. Damian Catholic Church in Westland and a member of St. Damian Altar Society. She loved crocheting, ceramics, sewing and gardening.
Surviving are: sons Tadeusz of Camden, Mich., Eugene of Allen Park, Richard of Plymouth and Mark of Dexter; daughters Stephanie Swider of Gregory and Patricia Carrel of New Hudson; 22 grandchildren; and 28 great-grandchildren.
She was preceded in death by her husband, Joseph.
Memorials may be made in the form of Mass offerings or to the charity of your choice.

SALLY P. SANTTI
Funeral services for Sally P. Santti, 68, of Garden City were held recently in John N. Santeiu & Son Funeral Home with cremation rites being accorded. Officiating was the Rev. Sharon L. Janot from Good Shepherd Evangelical Lutheran Church.
Mrs. Santti, who died Feb. 23 in Garden City, was born in Detroit. She was a homemaker. Her personal interests included ceramics, golfing, oil painting, bowling and crafts.

Job fair plans continue

One of the most time-consuming tasks an employer must do is find qualified employees. For many employers, this is a year-round challenge, because of high job turnover rates inherent in their industry.
The economic vitality of a community is directly related to the successful matching of employers with qualified job seekers, said Linda Shapona, executive director of the Westland Chamber of Commerce.
She said the high response rate to the upcoming Westland Chamber of Commerce Annual Jobs & Careers Fair is indicative of the level of demand of this service.
The fair will be held at the Westland Shopping Center on Saturday, April 12 from 10 a.m. to 9 p.m. and will feature more than 80 employers.
First on board was the event's major sponsor: the Observer & Eccentric Newspapers. The company's involvement will include, in part, a month-long advertising campaign which will applaud fair sponsors and attract job seekers. Young Country WYCD radio will also be involved in the promotion of the event.
Many mall tenants will be participating in the event, according to information from the chamber.
The following businesses have committed to a premium-level sponsorship of the event: the city of Westland Tax Increment Financing Authority, Standard Federal Bank, Westland Control Systems, Inc., NBD Bank, Co-Op Services Credit Union, New Welduction, William D. Ford Career/Technical Center, RadioShack, Nightengale West, North Brothers Ford, AirTouch Cellular, Westland Car Care, Account Temps and Michigan Induction.
Supporting sponsors for the event are John Toye of Remerica Family Realtors and U.S. Print.
For employers, the chamber is offering: a basic table for \$125 includes a 6-foot skirted table for the day-long event; a premium sponsorship for \$275 includes table at the event, listing in the fair's promotional materials, advertising, direct mail, signage at the mall prior to the event and promotion on the chamber's home page; and a supporting sponsor for \$200 includes all premium sponsor items without a table.

School race from page A1

classroom technology and building renovations as among her top goals.
Incumbent McCusker couldn't be reached for comment, but his wife confirmed Friday that he plans to seek re-election. He is a Ford Motor Co. employee who has served 12 years - in two stints - on the board.

Turner, a board appointee who served six months before being defeated in last June's election, said Thursday that he will try to return to the board. He said he pulled his petitions Wednesday.
Turner has a long history of community involvement with such organizations as Wayne-Westland Junior Miss. He is a retired American Airlines

employee.
Green, a retired Wayne-Westland assistant principal, couldn't be reached for comment, but his campaign manager, district custodian Carol Gillentine, confirmed his candidacy for the school board.
"He is definitely running," she said. "Gary will make a good school board member. He's cer-

tainly qualified, and he knows the issues. The No. 1 thing is that he has the children of the district at heart. That's what we need."
Wright, who lost his first school board election bid last year, confirmed Friday that he will try again.
"I am planning on another attempt at it," he said. "I plan on throwing my name in."

He also has been rumored as a potential candidate.
School board candidates must be voting-age school district residents, and they must present proof of U.S. citizenship, such as a birth certificate, a passport or naturalization papers, said Susan Pierson, computer services director in the elections office.
Candidates must receive 20 signatures of registered voters on petitions available at the elections office. Petitions must be returned by 4 p.m. April 7. Candidates who file have until 4 p.m. April 10 to withdraw from the race.

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Publish: March 9, 16, 23 and 30, 1997

Helping families *from page A1*

McDonald's - how many served?" she said. "We're like a MASH unit - the line of defense ... I'm in this for the marathon - not the sprint."

Cash and the agency have come a long way from the day she signed the purchase agreement for the Youth Living Centers business offices at a former Inkster elementary school just south of Cherry Hill Road off Middlebelt. "The day I signed the agreement ... it (the building) was firebombed," she recalled.

Today, the offices of the western Wayne County agency have been totally refurbished, and now house a community center where kids play floor hockey and basketball and families come for various types of counseling and other services.

"I had no intention of making this building a community center, but 150 kids showed up and said 'So when do you open?' How could I turn them down?" she said.

Many professional sports teams, including the Detroit Red Wings, have helped by providing equipment and support for these programs.

Starting small

The agency began in 1975 as Counterpoint Runaway Shelter, which was then run by Cash. In 1985, operating as Out Wayne County Youth Services Coalition, it merged with Youth Living Centers of Westland which offered group children's homes in that city.

Today, the combined agency has a \$4.1 million budget and three service teams which serve more than 5,000 Wayne County residents each year including

■ **'This isn't a conveyor belt like McDonald's - how many served?'**

*Ouida Cash, director
-Youth Living Centers*



STAFF PHOTOS BY TOM HAWLEY

600 children in residential services. In addition to the original Counterpoint shelter, the agency offers clinical services, prevention programs and other skill-building efforts.

"Every time we felt there was a gap or a need, we met that need because that's how much we care about our families," Cash explained. "We built the continuum of services one at a time."

Youth Living Centers serves youth from birth through age 20 and their families. Half of the clientele is from out-Wayne County and the other half from Detroit and half of all served are minorities. The agency prides itself on being able to change with the times and offer appropriate services.

"The only thing that is a constant is change," Cash added. "When I think I've got it just right, it changes. Our kids need to be ready for that change."

Eye on youth: Youth Living Centers Executive Director Ouida Cash stands with a few children at center's community gymnasium in Inkster, just east of the Westland border. Rodrick, 7 (foreground) Michael, 9, Kevin, 10, and Angel, 11, were learning some basic skills of floor hockey in the gymnasium. Below, 6-year-old Marissa enjoys quiet time coloring at the Safe Stay.



Commissioners support strikers, urge resolution

BY KEN ABRAMCZYK
STAFF WRITER

Wayne County commissioners backed a resolution Thursday introduced by Vice Chair Kay Beard, D-Westland, urging the owners of the two Detroit daily newspapers to accept an unconditional offer for all the 2,000 strikers to return to work.

Beard's resolution also resolved to join Detroit Mayor Dennis Archer and Detroit City Council to express "absolute and unequivocal support" for strikers in making an offer to return to work, and "appreciate the spirit of conciliation" in which the offer was made.

All commissioners supported the resolution, except Commissioners Thaddeus McCotter, R-Livonia, and Bruce Patterson, R-Canton, who abstained.

Patterson's resolutions

Patterson later introduced three ordinances and four resolutions on Thursday, which were submitted to various commission committees for study.

Here is a summary of them:

■ A homeowner's protection ordinance. It intends to notify homeowners that they are eligible for the cancellation of unnecessary mortgage-related charges, such as mortgage insurance protection once the homeowner has paid a sufficient amount to protect the owners from default. The ordinance was co-sponsored by McCotter and was referred to the Committee on Ways and Means.

■ An ordinance to allow the installation of signs identifying who is responsible for construction, maintenance and repair of county roads. It was referred to the Committee on Roads, Airports and Public Service.

■ An ordinance calling for

■ (Kay) Beard's resolution also resolved to join ... to express "absolute and unequivocal support" for strikers in making an offer to return to work, and "appreciate the spirit of conciliation" in which the offer was made.

punishment of those individuals who falsely identify themselves as public utility employees. It was referred to Committee on Public Safety and Judiciary.

■ A resolution directing County Executive Edward McNamara to gather input from public and private sector technical experts and municipal leaders to increase efficiency in the Roads Department. The resolution would ask for public input. It was referred to the Committee on Roads, Airports and Public Service.

■ A resolution asking for changes in the Internal Revenue Service tax code, allowing for all individuals to have opportunities to roll over capital gains into investments. This resolution also will be studied in committee sessions.

■ A resolution supporting a ban on partial birth abortions. It was sent to the Committee of Health and Human Services.

■ A resolution encouraging the county to assist interactions between the private sector, community colleges and state agencies to explore opportunities for job training in the skilled trades. It was sent to the committees on Health and Human Services and Economic Development.

Activist is recalled fondly

BY CASEY HANS
STAFF WRITER

Longtime community activist Harry Dittmar is being recalled this week for his dedication to the Westland community by both family and friends.

"He was just an outstanding gentleman," said Westland Goodfellows president Jerry Smith. "He had arthritis in recent years, but he always showed up."

Smith recalled that, despite a heart condition diagnosed last year, Dittmar still participated in the annual Goodfellows newspaper drive and holiday basket-packing and delivery. And he never missed a Goodfellows meeting, Smith said.

Funeral services for the 82-year-old lifelong resident of Nankin Township and Westland were held last Monday, March 3, at the Uht Funeral Home in Westland with the Rev. Fred Cooley officiating.

He died Feb. 27 following a several-month-old heart prob-

lem, said son Richard, who recalled his father as active not only in the community, but with his family as well.

"He was a great dad," said Richard, who works as the director of public works for the city of Westland. "He always came to our activities."

Westland Mayor Robert Thomas had nothing but praise for Harry Dittmar.

"He was always there, volunteering for anything that ever needed to be done at the city," the mayor said. "He was involved at the Friendship Center and played cards over there with my mom - my mom's going to lose her best card partner."

Harry Dittmar was a gauge inspector in the auto industry, was a member of the Wayne Masonic Lodge No. 112 F & AM, and was active in the First United Methodist Church, along with his wife, Alice, a former municipal clerk here.

"He was just always one of those types of citizen who

stepped up and said 'Hey, I'll do that,'" Thomas recalled. "He's going to be missed by an awful lot of people."

"You couldn't ask for a better man than Harry Dittmar."

Alice and Harry Dittmar raised their family in a brick home on Wayne Road near Marquette - a house built by Richard's grandfather where the couple still lived at his death.

"They told him to slow down, but he never did," his son recalled. "He was still chopping wood at the church and shoveling snow."

Surviving are his wife Alice; sons Thomas and Richard; a sister, Violet Liverance; six grandchildren; and two great-grandchildren. He was preceded in death by his daughter, Janet Dittmar.

The family asks that memorial contributions be made to First United Methodist Church of Wayne.

PLACES & FACES

Artistic view

Fifth-grade students at Madison Elementary in Westland got a hands-on view of African art Friday, when a visitor from the Detroit Institute of Arts visited the school to talk to students as part of the Institute's "Art to the Schools" program.

The visit was a culmination of student study about African art.

Walk for health

The Westland Walkers will hold a monthly meeting this Wednesday, March 12, in the lower level auditorium of the Westland Shopping Center. Christi Blue from Bath & Body Works will speak about new products and Patty Hughes from Major Mortgage will speak about reverse mortgages.

Walking for exercise has increased in popularity due to its enormous benefits, low stress to the body and ease with which it can be done, according to information from the club. The Westland Walkers meet on the second Wednesday of each month.

Westland Center opens its doors to walkers beginning at 7 a.m. through Arcade 2 near Olga's Kitchen. The organization's mall walking ends at 10 a.m.

Dean's list

Area colleges have honored several Westland-area students:

■ Philip Szornyi, a sophomore in environmental engineering at Michigan Technological University in Houghton, was one of 1,194 students who were placed on the fall quarter dean's list at the Upper Peninsula college.

■ Jason Burk, a sophomore at Concordia College in Ann Arbor, has been named to the dean's list for achieving a grade point average of 3.5 or above for the 1996 fall semester. He is the son of Thomas and Carol Burk of Westland.

■ Stacey Yudt, a freshman at Concordia, was also named to the dean's list for the fall semester. She is the daughter of Richard and Cheryl Yudt of Westland.

Senior crafts

In the mood for arts and crafts and making friends?

Westland seniors can attend a new Arts & Crafts class beginning 10 a.m. to noon this Wednesday, March 12. Just bring yourself; the instructor will supply a project for the first class.

For more information, call the Westland Senior Resources Department at the Friendship Center at (313) 722-7632.



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County cracks down on tobacco sales to teens

BY KEN ABRAMCZYK
STAFF WRITER

The Wayne County Sheriff's Department has ended the first phase of an undercover program in the Detroit area cracking down on merchants who sell tobacco products to youths under the age of 18.

Deputies issued 181 appearance tickets in a 15-week period ending Feb. 28 to tobacco retailers who sold cigarettes to underaged youth. Under "Operation Nic Net," sheriff deputies sent youths into stores on undisclosed days and at

random times.

On 269 occasions the youths attempted purchasing cigarettes and were successful on 150 occasions, according to Nancy Mouradian, spokeswoman for the Wayne County Sheriff.

State law prohibits tobacco sales to anyone under 18 years of age, with a \$50 fine for the first offense, and a \$100 fine and up to 90 days in jail for repeat offenses.

"Overall we had court actions ranging from dismissals to a \$500 fine in one case, but that infraction would be expunged if no other incidents within

the next six months," Mouradian said.

The program was funded by a \$5,000 state grant administered through the public health departments of the city of Detroit and Wayne County, and sheriff's department.

The program's first phase ended on the same day President Bill Clinton, Vice President Al Gore and the Food and Drug Administration announced a federal government crackdown under a new federal law.

Merchants now face a \$250 federal fine; under state law, that fine is \$50. The new federal law also requires

mandatory identification checks on the sale of all tobacco products for anyone under the age of 27.

Sheriff Robert Ficano will participate in public service announcements to be broadcast on radio stations to inform retailers of the new laws.

A second enforcement phase of Operation Nic Net also has begun. The program has expanded to include Downriver communities, Mouradian said.

Recent studies claim that 3,000 children and youths a day begin smoking.

The volunteer teen-age decoys were secured and recruited by the sheriff's

director of substance abuse prevention. The youths also have received street operations and procedural training. Each teen submitted a liability waiver signed by a parent.

Ficano also is considering the use of a "Cops and Shops" program, geared at minors. Sheriffs would pose as store employees and would emphasize toward youths the law's ban on tobacco sales to youths.

"We see this problem beyond the merchant — the minors who need to be educated and an issue of parental responsibility," Mouradian said.

Fans say movie release digging up dirt on Dalmatians

BY MARIE CHESTNEY
STAFF WRITER

Dalmatian-lovers had mixed emotions when the movie "101 Dalmatians" came out late last year.

Yes, movie goers would get to see in action a breed of dog they believe to be loving, smart and striking.

On the other hand, too much new-found popularity could ruin the breed if Dalmatians were bred just to make money, without regard to good breeding lines, or if people impulsively bought the dogs without realizing how much attention they need.

But Dalmatian fans such as Kathleen Kelsay of Livonia never expected the deluge of "bad press" which hit the breed after the movie was released.

The movie had come out just as reporters started writing their annual "don't-buy-a-pet-for-Christmas" story.

When dog experts started ticking off the faults of Dalmatians, it was only natural to link the two — don't buy a Dalmatian for Christmas, and here's why: they have kidney problems, go blind, don't have a good temperament, are high strung or they'll turn on you.

Practically overnight, Kelsay's exercise trips to parks with her Dalmatians Stormy and Leif turned into a nightmare.

"I have always taken my dogs to parks," said Kelsay. "My dogs

are thrilled to have groups of kids rush up and grab them and hug and kiss them. The kids are attracted to the spots. The dogs are so happy, their tails beat so hard.

"Since the movie, I've heard parents yell for their children to 'Stay away, they'll bite, they're mean, they're hard to train.' I've heard it all, and none of it is good."

Dog-lovers, naturally, champion their particular breed. Step inside Kelsay's home on Westbrook and immediately you'll see where her heart lies.

There are reproductions of Dalmatians everywhere, in the china cabinet, on the walls, around the living room.

With a stranger afoot, the real Dalmatians are hidden behind doors, where they bark aplenty to show their displeasure at being shunted aside.

So naturally Kelsay is biased. And naturally she's aghast that people suddenly are afraid of her beloved breed.

But, as an occasional breeder, she also knows Dalmatians inside-out. She's the first to admit, "Dalmatians aren't for everyone."

They're not lap dogs. They love to run, and they run hard. They need lots of attention.

"They are a family dog and love kids," Kelsay said. "They want to be with you, play, go, do with you. They love kids because kids don't ever get tired.

They think they are people, and like being a part of your pack.

"They are a high maintenance dog. They would not be happy if all they got was let out to go potty and a quick pat on the head.

"They were bred to run, but they won't run without outside stimulation. Someone has to throw a Frisbee or take them for a walk, or bike or Rollerblade with them, or even let them pull a wagon or sled.

"Stormy is content if she doesn't get exercise. But she's not the typical Dalmatian. Most, if they're not run, are unhappy. An unhappy dog is a mischievous one.

"They'll never turn on you. They're so loyal. Any dog can bite, but generally it's an abused dog."

A dog's temperament, Kelsay said, is determined partly by heredity and partly by environment. A Dalmatian from a good line who lives with an active family and is not abused will have a good temperament, she said.

"Dogs with bad temperaments shouldn't be bred. Don't buy the dog if you don't know the line it came from."

Kelsay fell in love with Dalmatians when the first "101 Dalmatians" movie was released years ago. She liked short hair dogs, and at the time was considering three breeds: boxers, Dobermans and Dalmatians. The movie won

her over to Dalmatians.

Her first male, Winston, is now deceased. Her first female, Stormy, had three litters and is now a spayed house dog. One of Stormy's daughter's, Brooke, just had her first litter of pups. All are developing well in a spare bedroom of the family home.

Kelsay worries that the "bad press" will turn would-be Dalmatian owners off from buying one of the pups, and will keep the pups from getting into the right family.

"I never saw such a negative reaction as from this movie," Kelsay said. "People who would be good owners are being talked out of it. They feel it's not a family dog."

Kelsay, a member of the Dalmatian Club of Detroit and a member of its board, signs a contract with every AKC-registered pup she sells. If for any reason the family no longer wants the dog, Kelsay takes it back.

"Contractually, I'm responsible for all my dogs until they die. There's no benefit to me to sell dogs under false pretenses."

Dalmatians are not for families without a fenced yard or at least invisible electronic fences, she said, and choke collars are a must during training.

Dalmatians suffer two main physical ailments, hearing loss and kidney stones.

Never buy a pup without a hearing test done by a vet, inde-



STAFF PHOTO BY TOM HAWLEY

Three weeks and growing: Three weeks ago, Kathleen Kelsay, son Jonathan, and daughter Jill welcomed seven Dalmatian puppies into their Livonia family.

pendent from the breeder, she said.

And a good diet (lots of water, no beef or snacks, and neutering if the dog is a family pet, not a show dog) keeps stones from forming, she said.

"Basically, Dalmatians are not just striking and beautiful, they

are loyal, mischievous, amusing, smart, challenging. They'll keep you busy.

"You'll never doubt you're needed and loved. They're protective. If this is the breed for you, you very quickly fall in love with the dog, and most don't ever own another breed."

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Assessments from page A1

Elrod's office with questions about assessments quickly end the conversation when they learn that their taxes are increasing an average of \$41 a year, he said.

Most homeowners "don't want to bother" with appeals when such a small tax increase is looming, Elrod said.

Home buyers could face much higher assessment increases because, as new homeowners, they will pay taxes at a higher rate their neighbors who have lived in the neighborhood prior to 1992.

That's because houses that are

sold aren't subject to the state-imposed cap and are taxed at half of their market value.

Any homeowner challenging an assessment must offer proof as to why it should be lowered. Appeals can be based on sales of other homes in the neighborhood, appraisals, or information provided by local Realtors, Elrod said.

Put simply, homeowners can't just say they believe their assessments are excessive.

Meanwhile, Board of Review sessions begin tomorrow and end Friday — the deadline for filing appeals. Elrod said office

appointments must be made by calling (313) 467-3160.

Appeals also may be mailed to the Westland Assessor's Office, 36601 Ford Road, Westland, 48485. Appeals should be documented, Elrod said.

Board of Review sessions are as follows:

- Monday: 9:30 a.m. to noon and 1:30-4 p.m.
- Tuesday, Wednesday and Thursday: 1-4 p.m. and 5:30-8:30 p.m.
- Friday: 9:30 a.m. to noon and 1:30-4 p.m.

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Counseling helps break cycle of violence

BY M.B. DILLON
STAFF WRITER

"My wife and I were very much in love for 38 years, knowing one another since high school," said Keith, a 50-something college graduate from Livonia. "Like anything else, it starts with bickering. It was nothing more than verbal abuse back and forth. From the verbal abuse, it gets to the nudges and pushes, and finally to the point where we were striking one another. I guess I made the choice to grab her against her will and put her down against the wall and on the floor. It resulted in my being arrested in May of 1995," added Keith, who asked that his real name not be used.

His wife called police. "I spent the night in jail. I hired a trial lawyer to go before the judge that cost me \$1,500 for about 10 minutes' work. I pleaded no contest and got two years' probation. I got sentenced to go to ETRS counseling" (Education Training Research Services' Domestic Abuse Intervention Program).

A father of three school-aged children who is now divorced, Keith said that like the 40 other men and handful of women in the weekend ETRS session, "I didn't want to be there. I was OK. Come Sunday afternoon, I realized I did need to be there. I did because of frustrations, disappointments and all the pressures in life. I had just lost my job after 20 years through downsizing.

"I found I was making the conscious choice to react the way I did, and that was to physically touch her against her will."

A customer service rep who hires contractors, Keith has completed his court-ordered sessions at ETRS, but continues to go there voluntarily.

"To me, this has been a blessing. One thing I've learned is that my wife and I heard one another, but we weren't listening. We weren't dissecting that sound emitting from our mouths. It all passed through my brain and I didn't push the save button to replay it. That angers me the most.

"It's not over," added Keith, who says it's not unusual for him to be driving while on the job, only to begin crying when he thinks of his children. "I didn't just screw up my wife's life. This is going to affect my kids," he said.

"My in-laws, who I've known and loved for 38 years, won't talk to me.

"Just like the guys in AA, I have to work with this every day. I still get angry. I didn't recognize what the hell was going on."

In Plymouth's 35th District Court, intervention and counseling are mandated as a condition of bond.

"We are one of the few courts that are active early on, even before a verdict of guilt or innocence is rendered," said Sue Ewing, the court's director of probation.

Intervention is ordered for both the batterer and the victim. "If it's important enough to get the police involved, it's important enough to make sure the victim has resources, and not just on a piece of paper," she said.

A representative from First Step — a local agency offering shelter and assistance in cases of domestic violence — explains the legal process and stays with the victim throughout court proceedings.

Court-mandated counseling for accused batterers has its critics.

Ken Harris, a defense attorney from Canton, says there have been cases where "a person making a complaint has provided false information to gain personal leverage in a divorce action or child support issue.

"The defendant has had to go to counseling. Not only did he not need it, but he didn't do anything. On the other hand," said Harris, "I've had some clients who got something out of it."

35th District Judge Ron Lowe



acknowledges the criticism, which he has heard from other members of the defense bar.

"I'm not making any call as to whether you are guilty or not guilty. But statistics show the single-most dangerous period is that period from the time the police have been involved

until the matter is resolved in court," he said. "I would rather err on the side of being cautious."

Lowe said domestic violence often follows a circular pattern. "After the beating, comes the 'honeymoon,' where people begin to forgive, and say they'll never do it again. Then, the cycle starts all over again. It's a classic situation."

35th District Court probation officer Sue Secorski said, "We regularly get people who say the ETRS intervention was success-

ful and informative. They go for 12-26 weeks and then go back and mentor others who are just starting. It's working some miracles, really."

Garden City District Judge Richard Hammer, who serves on First Step's board of directors, says intervention has been helpful in addressing domestic violence — "a major segment of our docket."

"Nine times out of 10, a domestic violence situation isn't going to get better on its own," said Hammer, whose court also makes referrals to ETRS and First Step. "I believe it's helping. We've received favorable feedback from both abusers and the abused.

Norman is a 50-year-old corporate manager sent by 35th District Court to Livonia's ETRS center. "I ended up there because I was convicted of stalking my ex-wife a year and a half ago," he said. "What helped me in my particular situation was the involvement of the group. Not only do the counselors par-



STAFF PHOTO BY BILL BRESLER

35th District: Sue Ewing, director of probation in the Plymouth/Canton court, says intervention and counseling are mandated as a condition of bond.

ticipate and make suggestions, but there's a lot of input and sharing done by the group itself. It's not like you're being preached to.

"For me personally, it helped me with my self-esteem. It helped me realize that when my problems seem overwhelming, I'm not the only one in trouble."

Programs expand to meet court referrals

BY M.B. DILLON
STAFF WRITER

First Step and ETRS (Education Training Research Services) are among the local agencies experiencing a huge increase in court referrals since the domestic violence law changed in 1994.

"In March of 1991, when we first offered our program, only two or three courts were participating," said ETRS Executive Director Brian Smoly. "We are now working with 43 courts in four or five counties." With offices in Southfield, ETRS operates counseling centers in Livonia, Troy, Detroit, and Ann Arbor. The agency has handled 4,800 cases in the past five years.

ETRS offers weekend intervention programs for a \$150 fee, as well as longer programs of 12- and 26 weeks for \$15 per session. Subsequent sessions are free. Group and one-on-one

intervention assists individuals in understanding:

- that acts of violence are a means of controlling the victim's actions;
- the negative effects of these behaviors;
- insights into causes of violence;
- how to change abusive behavior;
- how to become accountable to those they have hurt; and
- how substance use played a role in their past use of violence.

Smoly credits Westland District Judge Gail McKnight with spurring development of the ETRS Domestic Abuse Intervention Program.

"We developed our program in 1991 at the specific request of Judge McKnight," Smoly said. "The court had only one or two programs available, and they weren't satisfied. We were doing all of their drug and alcohol work at that time, and the

judges asked us if we could expand."

Some sessions are "keyed toward married couples; others toward boyfriend-girlfriend situations, and some towards relationships where one or both parties has left the situation, but conflict still remains," he said. "There has to be a range of options and some flexibility."

Smoly says it's gratifying to see that progress can begin after just a few days.

"People come in with a lot of resistance and denial. After a short span of a weekend, many are willing to accept some responsibility."

First Step's primary focus is on victims of domestic violence, having provided more than 13,400 nights of shelter last year. With its intervention program for victims, First Step is a growing presence in district courts throughout western Wayne County.

First Step also offers a 30-week, three-phase program for batterers at a cost of \$600, or \$20 per week.

Phase one of the group sessions "attempts to define and confront the violence," said Judith Barr, First Step associate director. "There are many forms of abuse — emotional, verbal, intimidation, threats, and using money, kids, or isolation. We look at all of them and try to break through the denial. The heavy message is that violence is a choice.

"Phase two has to do with learning new tools to change; helping them understand they can diffuse their anger and make other changes.

"The third is assimilating."

Barr cautions that "it's not a quick fix. Thirty weeks may seem like a long time, but if you're dealing with a 30-year-old guy, he has behaviors and beliefs ingrained from childhood."

Eyes from page A1

This time, the verbal abuse turned physical. "I punched her ankle, grabbed her ankles, pulled her off the couch. I was trying to lay top of her, (to) stop the fight, kiss her. Then my knee came down on her rib cage," said Palmatier.

Linda got up and called the police. Brian went outside to wait for them. Linda went to the hospital in an ambulance, and Brian went to jail.

According to the police report, Palmatier also included a couple of kicks in his tantrum. Fortunately for Linda, she sustained no internal injuries and was released from the hospital. The police report also indicated that alcohol was not involved that evening.

Palmatier is working hard on becoming a changed man. He and Linda now practice "time out." If Palmatier feels his temper rising, he takes an hour off to do something else. "I also try my hardest to listen. I'm not the best listener."

About his present relationship with Linda, he said: "She is still fearful of me, but I have changed. I don't think she is fearful of my hurting her, but she is afraid of me yelling and screaming. I don't think my wife walks on eggshells."

Palmatier actively participates in his group counseling sessions. "I wanted to learn something. I just didn't want to sit there. I want to absorb some knowledge." He said he also had bonded with members in his group. "We are connected because we all made the same mistake."

As part of his probation restrictions, Palmatier cannot drink alcohol or enter an establishment that depends on alcohol sales. To do so would risk a probation violation. Palmatier said he drank in the Marines, but after his discharge he drank "maybe a beer a month."

A spokesperson for the 17th District Court said Palmatier was complying with the terms of his probation, commenting, "It looks like this guy is really trying."

Through counseling, Palmatier has learned that he is not an evil man. "I'm an ordinary man who made a mistake. It took my wife calling the police to make me realize I was ruining my marriage by not paying attention to what I was doing."

Law aids victims of spouse abuse

BY LEANNE ROGERS
STAFF WRITER

A 1994 amendment to Michigan's domestic violence laws allow police officers to move ahead with criminal charges with minimal participation by assault victims.

Taking that responsibility from victims, who may be frightened or reluctant to follow through with criminal charges against their attackers, has helped address the domestic violence problem, according to area judges and police.

"If you boil down effectiveness to saving lives, I can't point out someone who is still alive because of the law. But you'll never convince me that isn't the case," said Plymouth-Canton-Northville's 35th District Court Judge Ron Lowe. "I'm sure it's saved some lives. There is no doubt in my mind that lives have been saved due to this law passing."

Westland Police Lt. Marc Stobbe agrees with Lowe's assessment that the change has kept victims from getting killed.

"A lot of time the victim is psychologically intimidated. It takes it out of a woman's hands. The abuser can't intimidate her once it's in the police officer's hands," said Stobbe. "I think it is working."

Calling the law very effective, Redford 17th District Court Judge Karen Khalil said the change takes a lot of pressure off the victim.

"At a point of crisis, they aren't forced to decide to sign a complaint," said Khalil. "If they are uncertain or afraid or confused on how to handle the situation, the officer can sign the complaint."

Lt. Larry Hale, who heads the Garden City Police detective bureau, noted that the intent of the law was to provide protection for women who were afraid to come forward about being assaulted by husbands or boyfriends.

"We used to have the frustration of answering calls night after night and the woman would say nothing is wrong," Hale said. "Now we can take the action and protect the (battered) spouse."

Where Judge Robert Brzezinski

ki of Livonia's 16th District Court sees a different impact from the domestic violence law — no recidivism.

"Basically we're seeing first offenders. Maybe the law is working in that sense," said Brzezinski.

"There is the embarrassment of it all. You stand in court admitting to marijuana use. To someone sitting in the court, it's so what. Thumping on your wife or husband has a stigma."

It's also "not a manly thing to do," said Brzezinski, noting the domestic violence defendants are predominantly male.

The number of domestic violence cases filed has increased in Livonia, he said, and the type of case is different.

"Before the Domestic Violence Act there were not that many cases. They were more of a violent nature," said Brzezinski. "Not pushing and shoving or knocking someone's glasses off. These cases are more heated discussions."

One thing Brzezinski said he didn't like were the cases being filed by someone seeking leverage in a divorce case. "I would assume some get wooed by. I presume the police officers and prosecutors have some discussions when they meet to go over the warrant requests," he said.

Some people express concern about the system of having officers sign the criminal complaint against domestic abuse offender — effectively deciding whose story is to believe in a dispute.

"It's usually not too hard to determine who to take in," Stobbe said. "Before the law was passed, we'd be at a lot of homes once a week for family fights. With bad ones, we'll go out three or four times (total) now."

In mutually combative situations, officers will sometimes arrest both people. If there are children present in those situa-

tions, Stobbe said officers will look at different factors such as who is sober to determine who should be taken into custody.

"We don't want to leave the children with anyone but the parents if we can help it," he said.

Part of the job of police and judges is to determine who is credible in a case, Lowe said.

As an example, he recalled the case of a woman who called police from a parking lot reporting she had been assaulted. Visibly upset and accompanied by a child, the woman went with police to her husband's place of employment to point him out so he could be arrested.

"At the trial, the woman testified that things didn't happen that way," said Lowe. "I looked at the police officers' testimony and other factors. I still found him guilty."

It's a fairly standard bond condition to prohibit a domestic violence defendant from having contact with the victim.

"Some judges may not require no contact (with victims). Our rule of thumb is no contact," said Lowe. "The defendant has to vacate the residence and attend an early intervention program."

The bond conditions are not based on the idea that the defendant is guilty, Lowe said, but rather on statistics that show this is a time when someone in an abusive relationship is likely to be injured.

"There are two reasons for setting bond. One is to guarantee appearance in court. The other is to protect the public safety," said Lowe. "My belief is if there is no contact with the victim there is no opportunity for a repeat while the case is pending."

Domestic violence is really nothing more than assault and battery where the people involved have a relationship, Lowe said.

Often defendants indicate they have already made arrangements to stay somewhere else when the bond conditions are set at arraignment, Lowe said.

"I'm really surprised. I expected an outcry about being told to leave the house," he said.

One of the most effective tools in recent years is that bond conditions can be entered into the

Law Enforcement Information Network, said Khalil.

"When no contact and other conditions of bond have been ordered, each law enforcement agency in the state has access to the information," she said.

"They can gather the necessary information if there is a question and make a warrant-less arrest if the conditions of bond are violated."

During the bond hearing, Khalil said he tries to let people know that the defendant is not being ordered out of the home as a punitive measure.

"We want a secure situation and to make sure it doesn't esca-



Judge Karen Khalil

late," she said. "All they need is to try for a peaceful meeting with the victim and it escalates so the police are called again."

In Redford, Khalil said the domestic violence case load has increased.

"My first year on the bench, when summer came around I was concerned about what was happening with the number of domestic violence cases," she said. "It's hot, really hot. People are drinking and they are drinking later into the night because it's hot. They take it out on each other."

The number of cases also jump on New Year's Eve, the Super Bowl and other occasions when people are drinking, Khalil said, increasing abusive behavior.

Alcohol or drug abuse are involved in probably nine of ten domestic violence cases in Livonia, according to Brzezinski. Again looking at ten cases, he said about half of the defendants will plead guilty while the rest of the cases are dismissed.

Domestic abuse laws	
Then	Now
<ul style="list-style-type: none"> ■ Police officer used own discretion to arrest/not arrest even with probable cause. ■ Victim's signature needed to issue a warrant for arrest. ■ Statute covers: spouses, ex-spouses, boyfriends/girlfriends, people who reside together or used to reside together. ■ Need attorney to get Personal Protection Order (PPO). ■ Police officer is not required to file a report on domestic abuse calls. ■ Penalty for first time offender: up to 90 days in jail. ■ The new Domestic Assault Statute became effective July 1, 1994. 	<ul style="list-style-type: none"> ■ Police officer encouraged by departmental rules to make arrest with probable cause. ■ Victim's signature not needed to issue an arrest warrant. ■ Statute covers everyone from previous statute plus individuals who share a child. ■ Don't need an attorney to get PPO. ■ Police officer is required to file an incident report. ■ Penalty for first-time offenders: up to 93 days in jail. The 93-day penalty triggers fingerprinting requirements which can be used against repeat offenders.
Penalties for Domestic Abuse	
<p>Misdemeanor 1st time offender: Prison not more than 93 days and/or \$500 fine.</p> <p>2nd time offender: Prison not more than 1 year and/or fine up to \$1,000.</p>	<p>Felony 3rd time offender: Prison not more than 2 years and/or fine up to \$2,500.</p> <p>If a person cannot be charged with domestic abuse, they may be arrested for assault or assault and battery which can bring a prison sentence of up to 90 days and/or a \$500 fine.</p>

For teachers

Livonia board approves contract extension

BY MARIE CHESTNEY
STAFF WRITER

Teachers in Livonia Public Schools have agreed not to file a grievance in the next two years if school hours get changed due to a new state mandate increasing the number of school hours from 990 to 1,047 over the two-year period.

The agreement is one of two approved by the teachers' union, the Livonia Education Association, as part of a two-year contract extension. The Livonia Board of Education approved the extension March 3.

The extension — approved Feb. 27 by teachers in a 600-233 vote — expires Aug. 27, 1999. As part of its current three-year contract with the board, teachers also agreed to a 2.5 percent pay increase in 1996-97. The pay hike is retroactive to July 1, 1996.

"The union and the district worked out a way to stay within the confines of the contract while

expanding the school day," said Paul Derwick, Livonia school's assistant director for instruction who sat on the board's bargaining team.

"Despite our best efforts, there will be times the system won't work. Teachers have agreed not to file a grievance for the two years. It gives us maneuverability and flexibility."

Both sides agree the contract slows considerably the percentage of pay increases previously given to teachers.

"We have made a major philosophical shift in how we figure teacher salaries," said Karen Zyczynski, LEA president. "Teachers now will move up pay steps at a slightly slower rate. They won't make as much in the early years; they'll make it up later. It will reward career teachers, not those who drop out in the first three to five years."

Livonia Superintendent Ken Watson called the pay hike slowdown "fairly dramatic" when compared with pay increases

negotiated with teachers over the past five years.

"Teachers are fully aware of how Proposal A has changed school financing," Watson said. "This is a financial settlement that will allow the district to move forward with its educational program for the next two years. We'll be maintaining what we have, plus make some small additions and improvements."

John Rennels, assistant superintendent for personnel for Livonia schools, said pay hikes given will "bring in line salaries with our ability to pay."

"We spent time talking about the revenues we take in," Rennels said. "Most recognized heavy pay increases are not an option for us unless we cut programs."

Board trustee Ken Timmons said Livonia's teachers historically have been well-paid and given excellent benefits. "We attract the very best people."

On April 11, teachers will get

this year's 2.5 percent pay hike in one lump sum. It will not become part of the salary schedule for subsequent years; therefore, it will not become part of the base salary upon which future pay increases are figured.

The extension also gives teachers a 2 percent salary increase in the last year of the contract, 1998-99.

Starting in 1997-98, the second year of the contract, the contract extension gives teachers an increase in longevity pay instead of a traditional pay increase.

Longevity pay kicks in with 16 years of service with Livonia Public Schools. Before that, teachers automatically get pay increases as they reach a new "step" in their careers.

In a second letter of understanding signed by both sides, Derwick said a study group will study elementary education nationwide to see if the district can adopt new ways it doesn't have now.

Questions raised over graduation requirements

BY MARIE CHESTNEY
STAFF WRITER

Livonia Public Schools students will soon need more than 22 credits to graduate. But three big questions still remain unanswered.

When will the credit change first kick in?

What will be the new requirement — 23 credits, 24 credits?

And in which areas of instruction will the increase take place?

If the first class affected is the Class of 2002, then credit changes need to be in place by the end of 1997, said Stephen Smith, assistant superintendent for secondary education for the Livonia district.

That means freshmen coming into the three high schools in September 1998 would be the first group of students affected by the beefed-up graduation requirement.

Juniors in Michigan's high schools just finished taking their state-mandated proficiency tests in math, reading, science and writing. Results won't be known until next fall.

School administrators admit that the heavy emphasis placed on passage of the tests is partly behind the change in graduation requirements.

If students are required to take more math, science or language arts, they'll do better on the tests, the theory goes.

"Students would have a better preparation for the proficiency test," Smith said.

Also driving the change are curriculum changes now tak-

LIVONIA SCHOOLS

ing place in the district's four middle schools.

High school students are now required to earn 12.5 credits in required courses and 9.5 credits in elective courses. Ten of the required credits must come as follows:

- English - 3 1/2 credits
- Mathematics - 2 credits
- Science - 2 credits
- U.S. history - 1 credit
- World history, geography, contemporary cultures or international relations, 1/2 credit
- Government - 1/2 credit
- An additional elective in English, math, science or social studies - 1/2 credit.

Any change made most likely will come in these areas. For example, the English requirement could go to 4 credits, or the science requirement to 3.

The 9.5 credits needed in elective courses most likely will stay the same. The same goes for the 2.5 credits required for health, physical education and fine or performing arts or foreign language.

The elective courses, said Livonia Board of Education president Sue Clulow, let students bond with a group of like-minded students.

With the heavy emphasis put on computer instruction in elementary grades, each year more and more students come to middle and high school skilled in computer use, she said.

Westland man faces charges in armed robbery

BY LEANNE ROGERS
STAFF WRITER

A Westland man is one of two people facing robbery charges after an incident where a car was stolen at gunpoint from a Ford Road car wash.

Johnny Hanson, 34, of Westland and Nicole Wilner, 30, Farmington Hills were both arraigned Tuesday on armed robbery charges in 21st District Court. Hanson is charged with felony firearm, both are being held on \$100,000 cash bond.

The incident began at 7:51 p.m. at Lacy's Car Wash, 27845 Ford, near Inkster Road.

Police said employees Brock LeChevalier, 18, of Plymouth and Clint Stroble, 16, of Redford were closing the business.

A 1997 Ford Probe belonging to LeChevalier was parked outside the business with the keys in the ignition and the stereo playing, said Lt. Michael Carr.

While LeChevalier went to close the front

door, Stroble was at the rear and noticed a woman getting into the Probe.

"He (Stroble) walked over to see what was going on. The woman started to turn the key (and start the car) while he tried to remove the keys," said Carr.

A man sitting in a pick-up truck stopped nearby said "Hey," then fired a short-barreled long gun at Stroble. After the shot was fired, Carr said, Stroble ran and the suspects fled in the two vehicles.

About 20 minutes later, Dearborn Heights stopped the Probe which was traveling eastbound on Warren.

A nude female passenger, later identified at Wilner, was arrested when she attempted to flee after the Probe was stopped.

A short time later, Carr said Hanson was

found hiding on a nearby apartment balcony and arrested.

The truck which had been seen at the car wash was located in an apartment parking lot and a sawed-off shotgun recovered, Carr said.

"It's not clear who owns the truck. The plate, VIN and expiration sticker don't match but it doesn't appear to be a stolen vehicle," he said.

After their arrests, Carr said both suspects made statements which pointed the finger at each other.

Hanson and Wilner are both scheduled for preliminary examination on Monday, March 17.

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Stadium bond proposal OK'd, local commissioners split

BY KEN ABRAMCZYK
STAFF WRITER

Financial consultants expect hotel and car rental taxes will bring in \$728,000 more in revenue than it will cost to pay off a portion of stadium bonds in 1997.

That's according to a report from Coopers & Lybrand given to the county commission's Committee on Ways and Means on Wednesday, prior to approval Thursday by the full commission of a lease contract between Wayne County and the Detroit Wayne County Stadium Authority.

Tourist taxes are expected to bring in nearly \$23.3 million through the year 2000. The bond debt payments are expected to total \$18.7 million during that time period.

County voters approved increases in hotel taxes and car rentals to pay off bonds issued for a new Tiger Stadium.

The lease provides a first pledge of all tourist tax revenues collected by the county treasurer and additionally the full faith and credit pledge of the county's general fund to meet the cash rental payments.

"We believe that the projected tourist tax collections will be sufficient to pay the debt service on the bonds and the risk to the county's general fund will be minimal," said Tom Naughton, chief financial officer of the Wayne County Department of Management and Budget.

"The current proposed financing structure assumes initial year tax collections of \$5 million, allows for 2 percent growth in tourist tax collections and will provide a self-imposed coverage allowance of 1.1 times debt service."

Commissioners approved the lease contract, 9-3 with one commissioner absent, and two who

missed the vote because they were out of the room.

Commission chair Ricardo Solomon, D-Detroit, commissioners Kay Beard, D-Westland; Edna Bell, D-Detroit; Edward Boike, D-Taylor; Christopher Cavanagh, D-Grosse Pointe; Kenneth Cockrel, D-Detroit; George Cushingberry, D-Detroit; Bernard Parker, D-Detroit; and Jewel Ware, D-Detroit, voted for the lease contract.

Opposed were Bruce Patterson, R-Canton; Michelle Plawewki, D-Dearborn Heights, and Susan Hubbard, D-Dearborn.

Commissioner Robert Blackwell, D-Detroit, was absent. Commissioners Thaddeus McCotter, R-Livonia, and William O'Neil, D-Allen Park, had left the room prior to the vote and had not returned by the time commissioners acted on the item. Both commissioners left the room immediately after a lengthy discussion on an appropriations vote.

The stadium agenda item had been moved up on the agenda for action.

Naughton requested the commission to "close" on the bonds by April 1.

"This timetable, as you know, is necessary to stay ahead of U.S. Sen. (Patrick) Moynihan's proposed legislation which, when introduced into committee, could jeopardize the tax-exempt status of the bonds," Naughton said.

Plawewki, Patterson and McCotter have maintained that they oppose pledging — and possibly using — tax dollars to finance sports stadiums in Detroit.

Plawewki said her position hadn't changed. "I don't believe in spending county taxpayers money on the project."

Last month Mike Duggan, assistant county executive, called that an irresponsible position because the county was

beholden to the pledge under an agreement approved by commissioners last year.

Patterson thought Chairman Solomon was "out of order" for moving the lease agreement up on the agenda when McCotter

and O'Neil left the meeting. McCotter has opposed the county pledge of money and any use of tax dollars for the stadium.

"I was surprised that the chairman moved that item," Patterson said. "That's not good government."

"My position hasn't changed. I won't support it from the beginning to the end."

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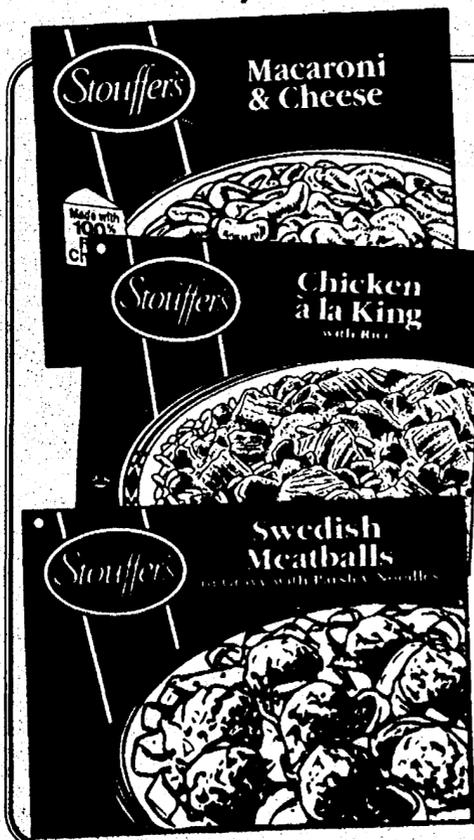
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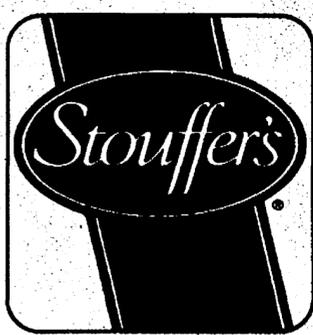
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TASTE

SUNDAY, MARCH 9, 1997

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2 UNIQUE



KELLI LEWTON

Spuds are simply smashing any way

The word "potato" itself derives from the Spanish patata, which in turn comes from the Caribbean word batata, meaning sweet potato. Americans have for many years referred to white potatoes as "Irish potatoes" even though their point of origin is not Ireland.

Many centuries ago Indian tribes living along the western coast of South America were feasting on the many wild varieties of potatoes. The Incas of Peru were growing and eating potatoes 2,000 years before Columbus discovered America.

Potatoes were carried back to Europe in the early 16th century by the Spanish ships coming from the New World. They were not well received by most of Europe and especially France where they were believed to be poisonous. However, in Ireland, they soon became the main food crop. Potatoes were eaten for breakfast, lunch and dinner. After the potatoes long journey from the Americas to Europe they came back to this country from Ireland with the settlers.

Vegetable friend

Speaking from a culinary standpoint, they are one of a chef's best vegetable friends. Virtually any cooking method can be applied to potatoes — steaming, sauteing, deep frying, boiling, baking, roasting, grilling and even microwaving (if you must). Truth be told most of us only order all that other stuff to get to spuds anyway don't we? For years the potato has taken a back seat to make room for sexy, posh, trendy starches such as the million new grain sides we see in restaurants — guiana, cous-cous, fun-shaped pastas, bistro risotos etc. I say pass the spuds!

The matriarch of comfort food, mashed potatoes is my personal favorite way to prepare spuds ... I mean mashed with anything! Try mushrooms, artichokes, the old favorite garlic mashed or three cheese. The possibilities are truly endless. Some basics for the perfect mashers are as follows: Bring a pan with water covering potatoes to a boil, then reduce to a simmer until the potatoes are fork tender (15-20 minutes). Drain the water off and place the potatoes back on the stove or in the oven. Evaporating the excess moisture from the potatoes helps to ensure a fluffy end result.

The actual mashing of cooked potatoes requires one's own discretion. Some chefs hand prefer passing potatoes through a ricer or food mill, while others (myself included) find a hand masher or wooden spoon the instrument of choice. Food processors are not a great idea for mashing potatoes since the sharp blade will completely denature the starch granules causing them to seep glutinous matter which makes for a slushy mash. A good rule of thumb to follow for basic mashed potatoes is 2 pounds of potatoes to 1 cup if liquid to 6 tablespoons of butter. Don't forget that potatoes are best mashed when hot. Once they are cooled, the desired mealiness is never to be regained. The mashed potato has in a way become a new canvas for culinary expression. Just about any combination in the realm of taste is fair game. Be creative and "Happy Mashing."

Spud stuff

Did you know?

- There are more than 200 varieties of wild species of spuds?
- Potatoes were and still are used for medicinal purposes.
- One 5.5 ounce potato has 120 calories, no fat, 5 mg of sodium, 2 g of fiber, 27 g or energy bursting starch, 3 g of protein and 40 percent of the daily requirement of vitamin C.
- Potatoes stay good for several weeks.
- Approximately 120 pounds of potatoes per capita per year are consumed.
- Potatoes are the edible portion of the starchy tubes of the potato plant, solanin tuberosum.
- The English grew potatoes only as ornamental plants.
- Before the early 1800s many people in Europe believed potatoes to cause leprosy, scrofula, syphilis and provoked unbridled lust.
- Prussian peasants refused to eat potatoes even in times of great famine.

Chef Kelli L. Lewton is owner of 2 Unique Caterers and Event Planners in Bloomfield Hills. A graduate of Schoolcraft College's Culinary Arts program, Kelli is a part-time instructor at the college. Look for her column in Taste on the second Sunday of the month.

LOOKING AHEAD

What to watch for in Taste next week:

- Irish food and Guinness
- Tex-Mex Macaroni & Cheese

'All Foods Can Fit' into a sensible diet

BY PEGGY MARTINELLI-EVERTS
SPECIAL WRITER

March is National Nutrition Month, and this year's theme is "All Foods Can Fit." Dietitians from around the country are ready to explain how all foods can fit into your diet. I'll let you in on the secret: variety and portion control. All foods can fit if you choose a variety of foods and eat them in sensible portions.

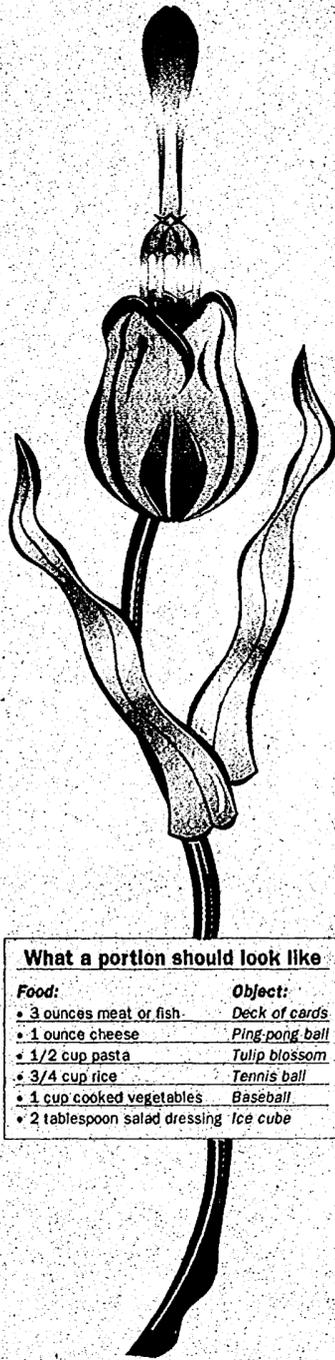
Simply put, variety means making sure that the foods you eat change daily, weekly and monthly, just like the seasons. For example, a breakfast of oatmeal, orange juice and skim milk is wonderfully nutritious. However, if you eat it every day, you'll miss out on other important nutrients found in foods such as rice or wheat cereal, grapefruit juice and non-fat yogurt. Variety means selecting foods from the full spectrum of each food group.

I know how difficult it can be to control portions and assure variety. About 10 years ago I discovered that I had high blood cholesterol. Levels of cholesterol can rise for many reasons. Some people, like me, inherit a tendency toward high levels. But that doesn't mean cholesterol levels can't be controlled. It just takes some work. I had been eating very little meat but lots of vegetables, eggs and cheese, thinking that this semi-vegetarian diet would be good for me.

Always in a hurry, I wasn't careful to watch how much saturated fat and cholesterol I was including in my diet and didn't stop to consider how it might affect me. I did successfully lower my cholesterol by limiting eggs and dairy products but by last November, after I delivered my second baby, my cholesterol crept back up to 301. Perhaps the nine-month pregnancy "pigfest" had an impact but so did the fact that "little things" I was doing were sending my blood fats way over the top.

For instance, two creamers when I sat down with my decaf, eggs, cheese and meat on my salad bar salad and other "little things" added up to the "big" numbers on my lipid profile. So, for now, I do pay attention to portion sizes and include lots more variety in my diet with grains, fruits and vegetables and much smaller servings of dairy, eggs and meat.

Controlling portion size can be difficult. Where food is concerned, it seems as though everywhere we go, whether it's to the grocery store, restaurant or fast food window, the portions are getting bigger. Even though many of us have slashed high-fat, high-cholesterol foods from our diet, we still eat massive amounts of other "nutritious" foods. We think we're being "good" by ordering fish or chicken when we go out. But sometimes the portions we are served — a huge chunk of fish or a half a chicken — negate our good intentions. This mind set continues at home, too, as we take an extra helping of a low-fat dish, fol-



What a portion should look like

Food:	Object:
• 3 ounces meat or fish	Deck of cards
• 1 ounce cheese	Ping-pong ball
• 1/2 cup pasta	Tulip blossom
• 3/4 cup rice	Tennis ball
• 1 cup cooked vegetables	Baseball
• 2 tablespoon salad dressing	Ice cube

lowed by a bunch of fat-free cookies. But low fat does not mean low calories. A rice cake or fat-free cookie has nearly as many calories as a full-fat cookie. And plain pasta, the golden boy of good nutrition — that's low in fat and rich in B vitamin and iron — can have up to 600 calories in today's average "serving." Keep an eye on the sauces you typically find in some restaurants and look out!

Remember, the larger the portion, the higher the caloric count. Many people who are watching their weight wouldn't consider eating an 8-ounce porterhouse steak. However, they don't realize that a giant bowl of pasta can contain even more calories.

Recent restaurant visits reveal a curious trend: apparently responding to customer demands, restaurants of all kinds are increasing portion sizes, adding back the high-fat selections and preparing dishes with more fat than ever. In the February issue of FoodService Director magazine, a special report indicated that a good barometer of trends in restaurants is the National Restaurant Show, held each year in Chicago. In this year's show low-fat foods were either very low-key or non-existent. This is in direct contrast to the 1995 show, where low-fat foods were practically everywhere. The magazine also reported that fast food restaurants are joining in by piling on the fat and calories to satisfy the consumer's quest for taste. Taco Bell eliminated all but three of its 11 Border Light menu items; sales for the remaining three account for less than 1 percent of the chain's sales. McDonald's completely eliminated its McLean Deluxe burger after disappointing sales over the last five years.

Grocery shelves are not immune to this bigger-is-better trend either. Manufacturers like Nabisco, with its once highly-sought-after SnackWells line, have experienced flattening retail sales, and Stouffer's Lean Cuisine is now offered in "Hearty Portions."

With these alarming trends, how can I, as a dietitian, say that "all things can fit" in a healthy diet? Again, as tempting as restaurants and grocery stores are making it, with moderation. It is important to remember why we all begin eating more healthily in the first place — for a healthier lifestyle. Even though restaurants are creating ever-larger portions, it is up to us to take responsibility for what we eat. The clean-the-plate mentality can lead to ballooning weight. Watch the way a child eats: enough to satisfy hunger without overstuffing. Remember this and learn to stop when you are full, not necessarily when your plate is empty.

All foods can fit, but certain foods should be limited to less than appetizer-sized portions. These include foods high in fat, cholesterol, salt and sugar. Check the nutrition facts on food labels for your guide. Then enjoy all foods, sensibly.

Peggy Martinelli-Everts, R.D., a Clarkston resident, is a registered dietitian and director of clinical operations for HDS Services, a 31-year-old Farmington Hills-based food service and hospitality management company, specializing in food service management. Look for Peggy's column on the second Sunday of the month in Taste. See recipes inside.

Satisfy your craving for Mexican food without guilt

BY LAURA L. SYKES
SPECIAL WRITER

Think twice before you order an appetizer bowl of guacamole dip. It is loaded with fat and sodium. An average recipe allows for 1/4 cup of dip per person. That already adds up to 12 grams of fat, 645 milligrams of sodium and 137 calories and doesn't even include the chips! And, more importantly, most of us eat more than 1/4 cup of dip!

This month's recipe makeover is quick and easy. Since most of the ingredients in guacamole are healthy we just have to make a few adjustments.

First, we can replace the avocados with grilled eggplants. Three medium avocados contain 971 calories, 92 grams of fat and 60 milligrams of sodium. Three medium eggplants, on the other hand, contribute only 357 calories, 2.5 grams of fat and 41 milligrams of sodium. This simple substitution easily reduces 90 grams of fat from the recipe or approxi-



mately 11 grams of fat per serving. The average person will eat at least 2 ounces of corn chips with their dip. This contributes 306 calories, 19 grams of fat and 357 milligrams of sodium. By using unsalted baked corn chips we can reduce this to 220 calories, 0 grams of fat and 50 milligrams of sodium.

You can eliminate the 1/2 teaspoon of salt called for in the original guacamole recipe. Substitute fat-free sour cream in place of regular sour cream in the original guacamole recipe, or remove it completely.

If you are just having a Mexican snack serving, try low fat tortilla chips with This will usually satisfy your urges without adding hundreds of unwanted calories.

GUACAMOLE DIP

Original Version

Serves 8
3 medium avocados, peeled
1 tablespoon minced onions
1 whole jalapeno pepper, seeded
1 medium tomato, chopped
1 teaspoon dried coriander
1/2 teaspoon salt
1/8 teaspoon black pepper
1 tablespoon lemon juice
3 drops hot pepper sauce
1/2 cup sour cream

DIRECTIONS

Cut avocados in chunks and remove pits. Place in a blender or food processor with remaining ingredients and blend until smooth. Adjust seasonings to taste.

Nutritional analysis per serving
Calories: 164 kcal
Fat: 15 gm Cholesterol: 6 mg
Carbohydrates: 9 gm
Protein: 2 gm Sodium: 652 mg

GUACAMOLE DIP

Low-Fat Version

Serves 8
3 small eggplants
1 tablespoon minced onion
1 whole jalapeno pepper, seeded
1 medium tomato, chopped
1 teaspoon dried coriander
1/8 teaspoon black pepper
1 tablespoon lemon juice
3 drops hot pepper sauce
1/2 cup fat-free sour cream

DIRECTIONS

Grill or broil eggplants until cooked through. Peel and place in blender or food processor. Add remaining ingredients and blend until smooth. Adjust seasonings to taste.

Nutritional analysis per serving
Calories: 70 kcal
Fat: 1 gm Cholesterol: 10 mg
Carbohydrates: 14 gm
Protein: 3 gm Sodium: 539 mg

Use your noodle to make healthful choices

The U.S. may be known as a melting pot for many cultures, but adventurous cooks have also made it a boiling pot for noodles from around the world. As National Noodle Month, March is a great time to look at how such a popular food can play a major role in healthy eating. The average American now consumes about 11 pounds of noodles each year, or double the amount consumed a decade ago. That's a healthy trend since noodles are a low-fat food and contain complex carbohydrates,

niacin, thiamine, riboflavin, protein, iron and fiber. When combined with the protein in a low-fat meat sauce or grated cheese, and served alongside a green salad with low-fat dressing and fresh fruit, noodles can serve as the foundation of a filling, nutritious meal. Mix Asian flavor with Italian pasta in manicotti stuffed with sweet-and-sour cabbage. Heat a tablespoon of olive oil in a heavy-bottomed skillet and saute a small finely-chopped onion until it becomes translucent. Fill a

skillet with water to a quarter-inch deep. Stir in a pound of shredded cabbage, a peeled, grated carrot, a peeled, cored and grated apple, and 1/8 teaspoon salt. Cover and steam the vegetables until soft - about 30 minutes - adding water as necessary. Stuff twelve cooked manicotti tubes each with 2/3 cup of the cabbage mixture. Arrange the tubes in a baking dish and pour 1 cup low-sodium chicken stock over them. Cover the dish tightly with aluminum foil and bake for 30 minutes at 400 degrees. Serve with a tomato sauce cooked with 1/4 cup raisins. For a nutritious meatless pasta topper, try this sauce on your favorite noodles: Saute 1/2 cup finely chopped onion in 1 tablespoon olive oil in a large skillet. Add 1 clove chopped garlic and cook 1 minute more. Add 1-1/2 pounds of chopped fresh tomatoes (or a 28-ounce can of whole tomatoes packed in puree), 2 cups chopped broccoli, a 15-ounce can of kidney beans (drained and rinsed), 1/2 teaspoon sugar and 1/4 teaspoon crushed red pepper. Bring to a boil, cover and simmer about 15

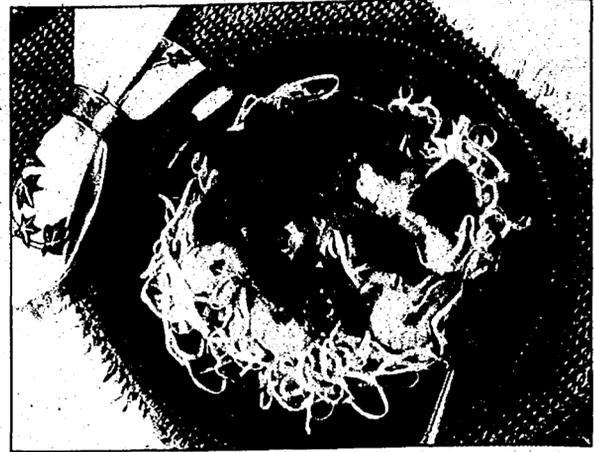
minutes to blend flavors. Seafood makes a great low-fat partner for noodles. Linguine with Shrimp and Tomatoes is a quick, colorful and tasty treat.

LINGUINE WITH SHRIMP AND TOMATOES

- 4 ounces linguine
- 1 tablespoon vegetable oil
- 1 garlic clove, chopped
- 2 tablespoons finely chopped shallots
- 2 large tomatoes, coarsely chopped
- 1/4 teaspoon dried basil
- 1/2 pound small or medium shrimp (raw)
- 2 spring onions, chopped
- Salt
- Freshly ground pepper

In a large pot of boiling water, cook linguine until it is tender but firm (according to package direction); drain and set aside, keeping warm in the pot with a little water.

Meanwhile, in a heavy fry pan, heat the oil over medium heat. Add the garlic and shallots and cook, stirring, for about 30 seconds. Add the tomatoes and basil



AMERICAN INSTITUTE FOR CANCER RESEARCH

Colorful combination: Linguine with Shrimp and Tomatoes is a quick, colorful and tasty treat.

and cook for 1-2 minutes. Stir in the shrimp and cook until they are hot and pink. Sprinkle the sauce with spring onions and season with salt and pepper. Serve over hot linguine.

Each of the two servings contains 395 calories and 8 grams of fat. Information in this column from the American Institute for Cancer Research.

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Seasoned mashed potatoes are simply delicious

See related 2 Unique column on Taste front.

CABERNET MASHED POTATOES

2 pounds Idaho potatoes peeled and sliced into chunks

1 cup cabernet sauvignon

2 shallots

2 cloves garlic

2/3 tablespoon unsalted butter

1/2 cup heavy cream (scalded)

Salt and pepper to taste

Bring a pan with water covering potatoes to a boil, then reduce to a simmer until potatoes are fork tender, 15-20 minutes, drain.

Simmer wine, shallots and garlic then reduce in 1/2. Mash potatoes with the wine reduction, butter,

scalded cream and season to taste. Pipe hot potatoes on a plate with pastry bag or just a big spoon. Served well with beef or game.

1/2 cup fresh Parmesan or Romano (good quality)

2 tablespoons chopped fresh basil

Salt and pepper to taste

GARLIC-BASIL PARMESAN MASHERS

2-1/2 pounds potatoes

4 cloves of peeled garlic

1 cup whole milk (heated)

6 tablespoons butter

Cover potatoes with water. Bring to a boil with garlic, then reduce to a simmer until fork tender, 15-20 minutes.

Mash potatoes with the remaining ingredients.

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Stuffed peppers still have family appeal

So many foods have nostalgic appeal - Mom's best recipes or Saturday night supper favorites. Many we remember because we just enjoyed eating them.

Stuffed peppers, for example, are a nostalgic favorite. The whole family loved them - especially Mom, since they were easy to make with convenient, economical ground beef. Guess what? The same holds true today.

Easy Beef Stuffed Peppers are super simple. Mom probably used green peppers, but today we have many colors from which to choose - we can even use a combination to add a colorful contemporary touch to this tried and true favorite.

Stuff the peppers with a mixture of lean ground beef, onion, rice, ketchup and oregano. As an added timesaver, you don't have to precook the beef or rice. Place the peppers in a baking dish, top with a tasty blend of Italian-style stewed tomatoes, ketchup and oregano - and bake. That's it! No attention needed until they come out of the oven. Remember to completely cook all dishes made with ground beef. To ensure doneness, ground beef mixtures should be cooked until the beef is no longer pink and a

thermometer inserted in the filling registers 160 degrees F.

Complement this home-style family meal with crusty rolls, a tossed green salad and warm apple crisp topped with vanilla yogurt. Since the oven's already on for the peppers, bake the apple crisp at the same time.

EASY BEEF STUFFED PEPPERS

Preparation and cooking time: 1 hour and 45 minutes

- 1 pound lean ground beef
- 4 medium green, red or yellow bell peppers
- 3/4 cup chopped onion
- 1/4 cup uncooked rice
- 2 tablespoons ketchup, divided
- 1/2 teaspoon dried oregano leaves
- 1/2 teaspoon salt
- 1/4 teaspoon pepper

Topping:

- 1 can (14-1/2 ounces) Italian-style stewed tomatoes, undrained
- 1 tablespoon ketchup
- 1/2 teaspoon dried oregano leaves

Heat oven to 350 degrees F. Cut tops off bell peppers; remove seeds

and membrane. In large bowl, combine ground beef, onion, rice, ketchup, oregano, salt and pepper, mixing lightly but thoroughly.

Spoon an equal amount of meat mixture into each bell pepper. Place in 8 x 8-inch baking dish. 3. Combine topping ingredients; spoon over stuffed peppers. Cover baking dish tightly with foil. Bake in 350-degree oven 1-1/2 hours to medium (160 degrees F.) doneness or until beef mixture is cooked.* Makes 4 servings (serving size: 1/4 of recipe).

Nutrition information per serving: 373 calories; 29 g protein; 29 g carbohydrate; 16g fat, 4.4 mg iron; 81.7 mg sodium; 84 mg cholesterol. (Complete nutritional available on request.)

*Due to the natural nitrate content of certain ingredients such as onions, celery and bell peppers often used to make meatloaf, meatloaf may be pink even if a 160-degree F internal temperature is reached. Always check the temperature with a meat thermometer or instant-read thermometer to be sure it reaches 160 degrees F.

Recipe and information from the National Cattlemen's Beef Association.



NATIONAL CATTLEMEN'S BEEF ASSOCIATION

Nostalgic favorite: Peppers stuffed with seasoned ground beef remain a family favorite. These Easy Stuffed peppers are extra simple to prepare.

Spring Seafood Pasta incorporates all food groups

See related story on Taste front. Recipe from Peggy Martinelli-Everts, registered dietitian and director of clinical operations for HDS Services in Farmington Hills.

Here's a recipe that incorporates all the food groups into one dish. It's easy to prepare and tastes great. Best of all, a 1-1/2 cup serving provides just 348 calories and 6 grams of fat. You can get creative with this recipe, too. For variety, use seasonal vegetables. Instead of using crab

meat, you can also substitute white tuna or boneless, skinless chicken breast for a different flavor.

SPRING SEAFOOD PASTA

- Makes 8 servings.
- 6 cups uncooked rotini pasta
- 1 tablespoon olive oil
- 8 green onions
- 3 cups fresh broccoli florets
- 1 red pepper
- 12 ounces asparagus (about 1 bunch)

- 8 ounces fresh mushrooms
- 2 cups fresh pea pods
- 6 tablespoons fat-free mayonnaise
- 1 pound imitation crab meat
- 4 tablespoons grated Parmesan cheese
- Juice from 1/2 of a small orange

Cook and drain pasta according to package directions and reserve covered, to keep pasta warm. Mince green pepper. Chop all other vegetables into bite-size

pieces. In a large frying pan or wok, saute onions in olive oil over medium heat.

Add the rest of the vegetables and cook al dente (cooked through but still firm), tossing frequently. Add mayonnaise, imitation crab meat and Parmesan. Toss with noodles over fire to heat thoroughly and squeeze orange juice over top. Serve immediately.

Nutrition per serving:
Calories: 348
Protein: 17 grams

Fat: 6 grams
Sodium: 450

Carbohydrates: 54

COOKING CALENDAR

SCHOOLCRAFT COLLEGE

Winter Soups and Stews - 9 a.m. Saturday, March 22. The fee is \$70. Learn how to make a wide variety of dishes with many ethnic origins.

Pasta Cookery - two week class taught by Certified Master Chef Jeffrey Gabriel begins

Wednesday, March 26. The fee is \$105. The Wines of Burgundy - five week class begins Monday, March 24. The fee is \$130. For more information, call (313) 462-4448. Classes at Livonia campus.

HEALTHY COOKING DEMO
"Make it Fast - Pressure Cooking" presented by Chef

Larry Janes 7 p.m. Thursday, March 13 at Botsford General Hospital's Health Development Network, 39750 Grand River,

Novi. There is a \$5 fee, preregistration required. Call (810) 477-6100.

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Drinking Water Week tours planned

Do you know how much water is pumped by the Detroit Water and Sewerage Department on an average day? (646.5 million gallons)

Do you know why the Water Department uses very few chemicals (five) in its treated water? (Because the source water is of high quality.)

Do you know how to save almost 6,000 gallons of water a year? (Repair a faucet with a slow drip.)

Do you know that a leaky toilet can lose 100 gallons of water a day - which will add up to

30,000 gallons a year? (A costly waste of a necessary product.)

Do you know how many customers the department has in southeastern Michigan? (Over 4 million)

Chances are you're one of those 4 million-plus customers. And to educate the public more about drinking water, and use for numerous other purposes, the DWSD invites everyone to participate in its 12th Annual Drinking Water Week Celebration.

The department will offer a number of special activities during the celebration during May. Beginning May 5 and extending

throughout the month, special public tours will be conducted for school/community groups and individuals at the North-east Water Plant, 11000 East Eight Mile Road in Detroit, just east of Van Dyke. Special hand-outs will be provided to visitors.

Regular plant tours are offered year-round. Speakers bureau presentations illustrating the importance of quality drinking water are also available to school and community groups.

Tour reservations and speaker requests are a must and can

be made by calling DWSD's public relations division at (313) 224-3834, between 8 a.m. and 4:30 p.m. weekdays.

Part of the DWSD's youth component also will include awarding U.S. Savings Bonds of up to \$300 for water-related student projects entered in the Science and Engineering Fair of Metropolitan Detroit, April 16, at Cobo Center in Detroit. Project categories will be geared to middle and high school students for projects dealing with water purification/analysis, among other topics.

County to offer moth spraying program

Wayne County is making available a gypsy moth suppression program to the county's 43 communities.

While a 25-acre area is required for spraying, property owners are encouraged to work with community organizations, block clubs and their communities to put together tracts, say officials.

It is expected residents will pay \$20 to \$25 per acre to participating communities to cover the cost of spraying. Payment is due by March 31.

Spraying is expected to take place in mid- to late May.

In 1996, Wayne County sprayed approximately 2,000 acres in portions of Huron Township and Livonia.

The exact spray date will be determined when the proper

weather conditions - little or no rain for a period of 4-6 hours after spraying and wind less than 10 miles per hour - exist. The program is intended to reduce caterpillar populations to tolerable levels and preserve tree foliage. The spraying is expected to be completed in one or two days, depending on weather conditions.

The program uses a biological insecticide called *Bacillus thuringiensis* (B.t.), and is not harmful to birds, bees, fish mammals or humans. It will not contaminate ground or surface water.

Property owners should call their municipal offices for details. To find out more about the suppression program, call John Miller, county program coordinator at (313) 833-3279.



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M-CARE SENIOR PLAN INFORMATIONAL MEETINGS:

<p>Location: Bill Knapp's Restaurant 3500 Greenfield Road Dearborn</p> <p>Times: March 5 - 9:30 AM March 12 - 9:30 AM March 19 - 9:30 AM March 26 - 9:30 AM</p>	<p>Location: Bill Knapp's Restaurant 16995 S. Laurel Park Dr. Livonia</p> <p>Times: March 5 - 2:00 PM March 12 - 2:00 PM March 19 - 2:00 PM March 26 - 2:00 PM</p>	<p>Location: Bill Knapp's Restaurant 21000 Allen Road Woodhaven</p> <p>Times: March 13 - 2:00 PM March 27 - 2:00 PM</p>
<p>Location: Bakers Square Restaurant 36101 Warren Ave. Westland</p> <p>Times: March 6 - 9:00 AM March 13 - 9:00 AM March 20 - 9:00 AM March 27 - 9:00 AM</p>	<p>Location: Bakers Square Restaurant 22373 Eureka Road Taylor</p> <p>Times: March 14 - 9:00 AM March 28 - 9:00 AM</p>	<p>Location: Bakers Square Restaurant 5946 Canton Road Canton</p> <p>Times: March 6 - 2:00 PM March 20 - 2:00 PM</p>
<p>Location: War Memorial 32 Lake Shore Drive Grosse Pointe Farms</p> <p>Times: March 7 - 10:00 AM March 21 - 10:00 AM</p>		

Refreshments will be served at the informational meetings. Reservations are recommended. Call (800) 810-1699 for reservations or to schedule a home appointment. No cost or obligation.

The M-CARE Senior Plan is a product of M-CARE, a Health Maintenance Organization (HMO) with a Medicare contract. Anyone with Medicare may apply,* including those under age 65 entitled to Medicare on the basis of Social Security Disability Benefits. Members must continue paying Medicare premiums. Senior Plan members must use M-CARE Plan Providers and contracted pharmacies. An M-CARE Sales Representative will be present at the informational meetings and provide more information and application forms. *Persons receiving Medicare benefits for End-Stage Renal Disease (ESRD) or Hospice Care are not eligible for the M-CARE Senior Plan.

97-031-SM

Foster families needed

Methodist Children's Home Society is asking people to open their hearts and houses in becoming a foster parent for children ages 0-14.

Every day many children are left without a place to go due to neglect, abandonment or abuse.

Joyce Newsom, licensing worker at the Methodist Children's Home Society in Detroit. The society seeks to find homes for these children.

To find out more, contact Newsom at (313) 531-4155.

HEADACHE RESEARCH

Men and women over the age of 18 who experience intermittent headache may be eligible for a study evaluating investigational research medications for migraine. Medical services and study medications are provided at no cost to those who qualify.

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Dentistry in the 90s
by Herbert M. Gardner, D.D.S. & Martha P. Zinderman, R.N., D.D.S.

NEWS FOR PREGNANT WOMEN

A study recently published in the Journal of Periodontology suggests that untreated periodontal (gum) disease in pregnant women may account for a large share of premature births for which no other explanation can be found. Although this finding is preliminary, it backs up an unpublished study conducted about a decade ago at Harvard University's Forsyth Dental Clinic in which a similar relationship between periodontal disease and preterm births was found. The new findings suggest that periodontal infection may be responsible for as many as 18 percent of the 250,000 premature babies who are born weighing less than 5.5 pounds each year in the U.S.

Pregnant women now have more reason than ever to ensure the health of their own teeth and gums when scheduling a dental appointment during their pregnancies.

At LIVONIA VILLAGE DENTAL ASSOCIATES, we encourage you to let us know if there are any major changes in your life, such as pregnancy. We stress preventive dentistry for the entire family. So whether you are pregnant or not, be sure to regularly brush, floss, and have professional cleanings. When was the last time you had a dental checkup? Please call 478-2110 to schedule an appointment. Smiles are our business. We're located at 19171 Merriman Road.

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P.S. Periodontal disease in pregnant women seems to interfere with fetal development by virtue of bacteria releasing toxins into the mother's bloodstream that reach the placenta to retard the growth of the fetus.

Top eatery recognized by national restaurant guide

BY JOANNE MALISZEWSKI
STAFF WRITER

It's only fitting that as Cafe Bon Homme proprietors Greg and Susan Goodman celebrate their 11th year in business, the restaurant is highly recognized for the second consecutive year in one of America's most definitive guides for restaurants.

The Zagat Survey of America's Top Restaurants, lists Cafe Bon Homme on Penniman in the top five eateries in Detroit. Bon Homme shares the bright lights with some of the Detroit area's most revered restaurants including, The Lark, Golden Mushroom, Opus One and Zinger-

man's Deli.

"I think it solidifies our position in the industry and within the region," said Greg, former owner of McKinnon's restaurant in Northville. Cafe Bonne Home was started in 1986.

The book represents a compilation of the best restaurants selected by thousands of local Zagat Survey participants. The Zagat Survey describes Cafe Bon Homme, which features French cuisine, as:

"The 'lovely' country French ambiance of this Plymouth 'special occasion' place is matched by classically based Contemporary French cooking that most judge

"outstanding."

Zagat's also lists Cafe Bon Homme's food as extraordinary to perfection; its decor as very good to excellent and its service as very good to excellent.

Zagat bases its ratings on surveys that are sent to diners. "This is supposed to be much more objective," Goodman said.

If Zagat sends diners to restaurants around the country for its rating, "they wouldn't tell us. But we kind of hold our breath when the new edition comes out. Throughout the industry, it's recognized as a premiere survey," he said.

Goodman considers the Zagat

rating a boon. "Besides the recognition, a lot of people, especially with the Fortune 500 companies, use pocket guides. It can bring us a diverse group from outside the community," he said.

Saturday, Feb. 8 marked the 11th anniversary of the restaurant. It's also fitting that this year the Goodman's are expanding the 75-seat Cafe Bon Homme into what was formerly the Victorian Gallery. The additional space will serve as a lounge and gathering spot. It's opening is planned for early April.

"People can come for cappuccino, wine and pastries," Goodman said. "It will be a gathering spot.

IN PLYMOUTH

It would be great for after the theater."

Goodman studied at Schoolcraft College and worked in Brussels. He started young in the culinary business because his uncle was a chef. He was also a partner in McKinnon's restaurant in Northville until 1985.

Susan Goodman — whom most would recognize as the one who greets guests — monitors the business. "She keeps me orga-

nized," Greg Goodman said.

The couple provides what is called contemporary French cooking, which is different than traditional French with the creams and sauces. Instead, olive oil and spices are used.

"It's as healthy as you can find in the world," Goodman said. "We use lean meats and do herb and spice rubs for flavor. There is no need for all the weight of sauces. You get a substantial meal without all the heaviness."

Bennett: Feds jeopardizing Social Security

The Michigan Senate voted in late February to urge Congress to adopt a balanced budget amendment and protect seniors by safeguarding Social Security and Medicare in the federal budget, according to state Sen. Loren Bennett, R-Canton, who represents the Westland area.

The federal budget has not

been balanced since 1969, nearly three decades, Bennett said.

And although Congress has not actually cut funding for Social Security and Medicare programs, it has placed those funds in jeopardy, he added.

"Contributions . . . were intended to be deposits into a trust fund for all Americans as

we age, so we can remain as independent as possible," Bennett said.

"Instead, Americans are carrying the burden of an irresponsible government with no financial security.

It is well past time we demanded more accountability and responsibility on the part of

our own government.

The Senate adopted a resolution, copies of which have been sent to President Bill Clinton, speaker of the U.S. House of Representatives and members of the Michigan congressional delegation, as debate on a balanced budget amendment continues.

Ford plant manager to speak

The March 19 meeting of the Canton Economic Club will feature Paula Winkler-Doman, plant manager of Sheldon Road Plant, Ford Motor Company.

The program begins at noon in the Summit, Canton's Com-

munity Center on Summit Parkway, just west of Canton Center Road. Cost is \$15 per person which includes luncheon and program.

For reservations, call 981-3002.

Read Health News in today's Observer

NOTICE BY PERSONS CLAIMING TITLE UNDER TAX DEED

To: Hosie L. Matthews and Source One Mortgage Services Corp. Deed Number: 1790 Cert. Number: 05796

To the owner or owners of any and all interest in, or liens upon the land described:

Take Notice: Sale was lawfully made of the following described land for unpaid taxes on that land, and that the undersigned has title to the land under tax deed or deeds issued for the land. You are entitled to a reconveyance of this land within 6 months after return of service of this notice upon payment to the undersigned or to the treasurer of the county in which the land is situated, of all sums paid for the tax sale purchase, together with 50% in addition, and the fees of the sheriff for the service or cost of publication of this notice. The service or publication costs shall be the same as if for personal service of a summons upon commencement of an action, together with a sum of \$5.00 for each description, without additional cost or institute proceedings for possession of the land.

Description: State of Michigan, County of Wayne, Parcel ID 44025010285000

GREATER DEARBORN SUB T2S R10E L5S P62 WCR LOT 285 AND THE E 100 FT OF LOT 286 ALSO S 1/2 ADJ VAC ALLEY ALSO W 1/2 ADJ VAC ALLEY

This is an improved residential property.

Property Address: 26630 Colgate, Inkster

Amount Paid: \$1,977.49 Taxes for 1992

Amount necessary to redeem: \$2,971.49 Plus the fees of the Sheriff, FUNB Custodian for PCSI, Inc. 1700 Palm Beach Lakes Blvd. Ste. 1100A West Palm Beach, FL 33401

Publish: March 9, 16, 23 and 30, 1997

CITY OF GARDEN CITY NOTICE OF PUBLIC HEARING April 7, 1997

PLEASE TAKE NOTICE that the Mayor and Council will hold a Public Hearing on April 7, 1997, at 7:25 p.m., in the Council Chambers, at the Civic Center, 6000 Middlebelt Road, Garden City, Michigan for the purpose of holding a public hearing on the adoption of the proposed ordinance. At the hearing, all interested persons shall have an opportunity to be heard. The proposed ordinance is as follows:

To solicit public comments on the proposed Smoke Shop Ordinance.

RONALD D. SHOWALTER, City Clerk-Treasurer

Posted: March 6, 1997 Publish: March 9, 1997

WAYNE-WESTLAND SCHOOLS NOTICE TO BIDDERS

Sealed bids will be received by Wayne-Westland Community Schools in the Business Office of the Administration Building located at 36745 Marquette, Westland until 12:00 noon on Tuesday, March 25, 1997 for management of the Food Service Program. Bids must be in accordance with specifications now on file. A mandatory pre-bid meeting will be held on March 18, 1997 at 1:00 p.m. in the Business Office of the Administration Building. Bids must be filed in a sealed envelope marked "Food Service Management bid". A bid bond, certified check or cashier's check made payable to the Wayne-Westland Community Schools in the amount of 5% of the bid must accompany each bid. The District reserves the right to reject any and all bids.

PATRICIA ANNE BRAND Assistant Superintendent for Business Services

Publish: March 9 and 13, 1997

NOTICE OF PUBLIC HEARING April 7, 1997 CITY OF GARDEN CITY

PLEASE TAKE NOTICE that the Mayor and Council will hold a Public Hearing on April 7, 1997, at 7:10 p.m., in the Council Chambers, at the Civic Center, 6000 Middlebelt Road, Garden City, Michigan for the purpose of holding a public hearing on the adoption of the proposed ordinance. At the hearing, all interested persons shall have an opportunity to be heard. The proposed ordinance is as follows:

To solicit public comments on the proposed Sign Ordinance.

RONALD D. SHOWALTER City Clerk-Treasurer

Posted: March 6, 1997 Publish: March 9, 1997

***SYNOPSIS OF MINUTES BOARD OF EDUCATION Livonia Public Schools 15125 Farmington Road February 17, 1997**

*The following is a summary, in synopsis form, of the Board of Education's regular meeting of February 17, 1997; the full text of the minutes is on file in the office of the superintendent, 15125 Farmington Road, Livonia and in the principal's office of each school and is available on request.

President Clulow convened the meeting at 7:00 p.m., in the Board Room, 15125 Farmington Road, Livonia. Present: Suzanne Clulow, Frank Kokenakes, Joanne Morgan, Dianne Nay, Pat Tancill, Kenneth Timmons. Absent: James Watters.

Golden Apple Award: The Board presented the Golden Apple Award to Allan Edwards, Research & Evaluation Specialist in the Curriculum Department.

Audience Communications: Karen Zyczynski, LEA President addressed the Board.

Consent Agenda: Motion by Nay and Tancill that the following consent agenda items be approved as recommended by the superintendent: IVA Minutes & Synopsis of the Regular Meeting of February 3, 1997 IVB Minutes of the Closed Session of February 3, 1997 VIA Approval of general fund wire transfers in the amount of \$296,888.00. Ayes: Clulow, Kokenakes, Morgan, Nay, Tancill, Timmons Nays: None

Gift - Grant PTA: Motion by Kokenakes and Tancill that the Board accept the gracious gift of \$3,288 from the Grant PTA for the purpose of a portable public address system with accessories, and the purchase of a basketball hoop which will be installed by Livonia Public Schools. Ayes: Clulow, Kokenakes, Morgan, Nay, Tancill, Timmons Nays: None

Presentation - Global Education: Marlene Bihlmeyer, Jonathan Swift, Skip Blunt, Clare Howell, and students Brian Kurtyka and Joe Mizzi highlighted for the Board the Global Education Internet pilot at Stevenson High School, including integration of the Internet with LPS language arts and social studies core curriculum plus a student lead demonstration of the pilot's web page.

Authorization for Cellular Towers: Motion by Timmons and Morgan that the Board of Education authorize the director of operations to enter into a contract with AT&T regarding cellular towers at Franklin and Churchill High Schools. Ayes: Clulow, Kokenakes, Morgan, Nay, Tancill, Timmons Nays: None

Retirements: Motion by Morgan and Kokenakes that the Board of Education adopt a resolution of appreciation for the services rendered by Anna Iadiapaolo. Ayes: Clulow, Kokenakes, Morgan, Nay, Tancill, Timmons Nays: None.

30-Year Employees: The Board unanimously adopted resolutions of appreciation for the following employees upon their completion of 30 years of service with the district: Robert Dagwell and Mary LaVallee.

Approval of Teacher: Motion by Morgan and Tancill that the Board of Education accept the recommendation of the superintendent and offer employment for the 1996-97 school year to the following teacher: Kristin E. Krarup-Joyce. Ayes: Clulow, Kokenakes, Morgan, Nay, Tancill, Timmons Nays: None

Reports from the Superintendent: Dr. Watson reported on the following topics: Media coverage for the district's P.E. program in the Detroit News/Free Press and on CNN Headline News.

Hearing from Board Members: Board members reported on the following topics: PTA's 100 year anniversary; "Read to Me" program at Head Start; Golden Apple Award recipient Allan Edwards; LPS P.E. program; Global Education presentation; LEA contract settlement; and high school proficiency tests.

Closed Session: Motion by Timmons and Nay that the meeting be recessed to closed session for the purpose of discussing negotiations. Ayes: Clulow, Kokenakes, Morgan, Nay, Tancill, Timmons Nays: None President Clulow recessed the regular meeting at 8:30 p.m. and reconvened at 10:15 p.m.

Adjournment: Motion by Tancill and Kokenakes that the regular meeting of February 17, 1997 be adjourned. Ayes: Clulow, Kokenakes, Morgan, Nay, Tancill, Timmons Nays: None President Clulow adjourned the meeting at 10:16 p.m.

Publish: March 9, 1997

NOTICE BY PERSONS CLAIMING TITLE UNDER TAX DEED

To: Kenneth Lewis Deed Number: 1768 Cert. Number: 05582

To the owner or owners of any and all interest in, or liens upon the land described:

Take Notice: Sale was lawfully made of the following described land for unpaid taxes on that land, and that the undersigned has title to the land under tax deed or deeds issued for the land. You are entitled to a reconveyance of this land within 6 months after return of service of this notice upon payment to the undersigned or to the treasurer of the county in which the land is situated, of all sums paid for the tax sale purchase, together with 50% in addition, and the fees of the sheriff for the service or cost of publication of this notice. The service or publication costs shall be the same as if for personal service of a summons upon commencement of an action, together with a sum of \$5.00 for each description, without additional cost or institute proceedings for possession of the land.

Description: State of Michigan, County of Wayne, Parcel ID 44022010224000

WESTWOOD SUB OF VAN ALSTINE FARM T2S R10E L40 P29, WCR LOT 224 ALSO N 1/2 ADJ VAC ALLEY

This is an improved residential property.

Property Address: 26917 Penn St., Inkster

Amount Paid: \$5,907.64 Taxes for 1992

Amount necessary to redeem: \$8,868.48 Plus the fees of the Sheriff, FUNB Custodian for Capspec, Inc. 1700 Palm Beach Lakes Blvd. Ste. 1100A West Palm Beach, FL 33401

Publish: March 9, 16, 23 and 30, 1997

NOTICE BY PERSONS CLAIMING TITLE UNDER TAX DEED

To: James C. Docherty Deed Number: 1784A Cert. Number: 05722

To the owner or owners of any and all interest in, or liens upon the land described:

Take Notice: Sale was lawfully made of the following described land for unpaid taxes on that land, and that the undersigned has title to the land under tax deed or deeds issued for the land. You are entitled to a reconveyance of this land within 6 months after return of service of this notice upon payment to the undersigned or to the treasurer of the county in which the land is situated, of all sums paid for the tax sale purchase, together with 50% in addition, and the fees of the sheriff for the service or cost of publication of this notice. The service or publication costs shall be the same as if for personal service of a summons upon commencement of an action, together with a sum of \$5.00 for each description, without additional cost or institute proceedings for possession of the land.

Description: State of Michigan, County of Wayne, Parcel ID 44024010221000

FRANK H. FELLRATHS SUB T2S R10E L33 P58 WCR LOTS 221 AND 222 ALSO N 1/2 OF ADJ VAC ALLEY

This is an improved residential property.

Property Address: 25949 Ross, Inkster

Amount Paid: \$3,349.24 Taxes for 1992

Amount necessary to redeem: \$5,028.89 Plus the fees of the Sheriff, FUNB Custodian for PCSI, Inc. 1700 Palm Beach Lakes Blvd. Ste. 1100A West Palm Beach, FL 33401

Publish: March 9, 16, 23 and 30, 1997

THE Earl E. Byrd gets the car!

How did Earl E. get such a terrific red roadster? He found it in our Sunday morning classified Automotive section under "terrific red roadster for sale."

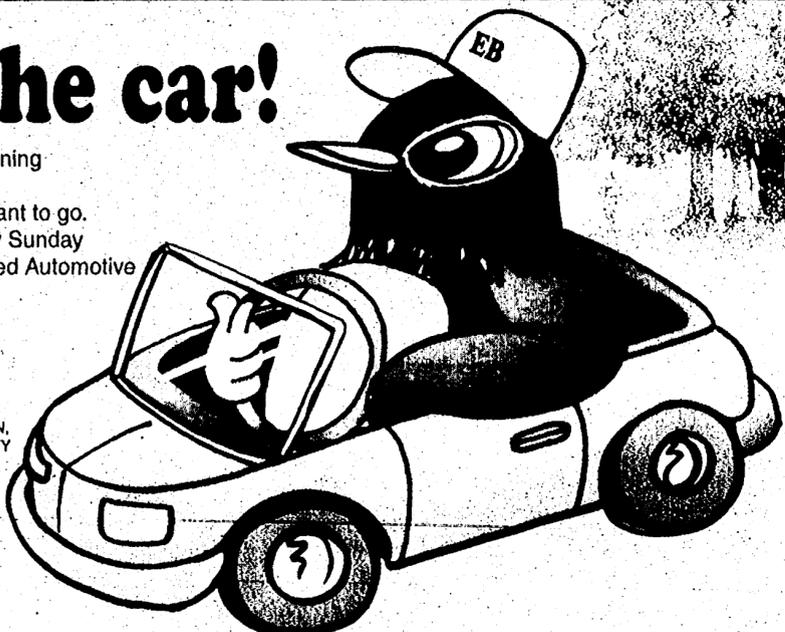
Join our Early Bird Club and find the wheels you need to get you where you want to go. There are no membership fees or secret initiations, you just step outside every Sunday morning and get your Observer or Eccentric Newspaper. Next, turn to the classified Automotive section.

That's all Earl did. That's all you have to do to find your dream car.

TO GET YOUR HOMETOWN NEWSPAPER EVERY SUNDAY MORNING AND THURSDAY AFTERNOON, CALL FOR HOME DELIVERY 313-591-0500 IN WAYNE COUNTY 810-644-1100 IN OAKLAND COUNTY

THE Observer & Eccentric NEWSPAPERS

TO PLACE YOUR VERY OWN EARLY BIRD CLASSIFIED AD, CALL 313-591-0900 In Wayne County, 810-644-1070 In Oakland County, 810-652-3222 In Rochester/Rochester Hills, or 810-475-4596 In Clarkston, Lake Orion or Oxford



MALLS & MAINSTREETS

Sunday, March 9, 1997

B6

SHOPPING CENTERED



Donna Mulcahy

Need new glasses? Fitting rules differ

BY DONNA MULCAHY
SPECIAL WRITER

It's time to clear up some misconceptions — take off the blinders, if you will — about eyeglasses and sunglasses.

That's what Bill Seski thinks.

A licensed cosmetic optician, Seski is co-owner of Eyes Right Optical in Farmington Hills and Oak Park.

Before buying his business in 1993, Seski was an eyeglass designer for D.O.C., and before that, he owned a posh optical boutique on Rodeo Drive in Beverly Hills, Calif., so he knows a lot about eye-wear.

One of the misconceptions people have, he said, is that the shape of their face determines what kind of frames they can wear. Basically, he said, there are three face shapes and three frame shapes: oval, triangular and square.

"The old rule of thumb, was that the frame shape had to be the opposite of the face shape in order to achieve balance. So if you had a square face, you'd wear round or oval frames."

However, that was discriminatory, he said, because different frame shapes have different connotations.

"When you see a person wearing oval glasses, you instantly think he's intelligent, whether he is or not, because they look very business-like," Seski said.

The new rule: "As long as the eye is in the exact center of the frame, a person can wear any style frame, no matter what the shape is of his or her face."

Another misconception is that if you have a strong prescription, you can't wear horn-rimmed glasses and certain other styles. That may have been true in the past, because strong prescriptions used to mean thick lenses, which didn't look right in certain frames. However, thanks to improved technology, ultra-thin lenses are now available.

A popular trend, Seski said, is to tint the upper and lower portions of eyeglass lenses so that it looks like a person is wearing eye shadow and blush, even when she's not.

As for frame colors, "Shiny metals are out. Antique colors and matte metal finishes are in."

A misconception about sunglasses, Seski said, is that bigger is always better. Small lenses can provide more than adequate protection, he said, if the frames fit snug against the face and if the lenses have a good coating to block harmful UVA and UVB (ultraviolet) rays.

But unless you're willing to spend at least \$40 on a pair of sunglasses, don't wear any at all, he said, because inexpensive sunglasses can cause more harm than good.

He said that sunlight can bleach out the anti-ultraviolet coating on inexpensive sunglasses within a few days. The glasses remain tinted, however, which causes the pupils to expand. This in turn lets more ultraviolet light into the back of the eye where it can damage the retina over time.

Seski offers three reasons why children 16 and under should never wear sunglasses: Their glasses are usually inexpensive and lack the proper protective coating; children can get adequate UV protection just by squinting; and ultraviolet rays are not as harmful to children as they are to adults.

Dr. John Roarty, a pediatric ophthalmologist at Children's Hospital of Michigan in Detroit, said he agreed with Seski on those three counts.

"But I wouldn't go so far as to say that children should never wear sunglasses," Roarty said. "If a child is in a high-glare situation — on the snow or on the water on a bright, sunny day, for example — and it will help with the child's comfort, then I don't see a problem with wearing sunglasses."

Sunglasses are regulated to a small extent by the U. S. Food & Drug Administration's Center for Devices and Radiological Health, but the center never tests to see how long anti-ultraviolet lens coatings last. So when it comes time to pick out a pair of specs or shades, go into it with your eyes open.



Bill Seski of Eyes Right Optical.



Storybook settings: Mr. McGregor's Garden takes center stage at Twelve Oaks in Novi where guests enjoy Beatrix Potter tales from giant pop-up books as they wait to visit with Peter Rabbit. The display is enhanced by more than 1,200 flowering plants set throughout the shopping center.

Mall fun to welcome spring



It still may be too early for tulips and daffodils, but business is blooming at the malls with this week's arrival of Peter Rabbit for photos and pre-holiday family fun.

Some call him Peter Rabbit, others the Easter Bunny, but by any name, this furry harbinger of spring stands for mischief, fun and treats. He'll be arriving at most shopping centers Saturday, March 15, greeting shoppers in a garden setting.

Most photo operations begin at 11 a.m. and run through 8 p.m. daily until March 29. Expect to pay about \$7 for a portrait unless you bring your own camera.

Fairlane Town Center, Dearborn: Big Boy's hosts Bunny Breakfasts on March 15, 22 and 29 at 9:30 a.m. for \$3 per child. The ticket also includes a free movie pass for an 11 a.m. film at The Movies at Fairlane.

Also on March 15, a fashion show at noon and a children's craft project "Arts & Scraps" from noon to 4 p.m. A performance of "Where in the World is Carmen Sandiego?" is set for 6 p.m. to kick-off the mall's return to extended hours on Saturdays. Register for any of the events at the Information Desk or call (313) 593-3330.

Lakeside, Sterling Heights: The Easter Bunny arrives on March 15 after a special 10 a.m. program in Crowley's Court. All kids in the audience take home free bunny ears. He'll be available for photos and visits through the month.

Twelve Oaks, Novi: Performances of "It Might As Well Be Spring," by the Children's Theatre of Michigan at 1 and 3 p.m. on March 15 and 22 in Center Court. Peter Rabbit visits held in a storybook setting. The mall has been "potted" with more than 1,200 flowering plants.

Westland Center: The Easter Bunny poses with children through March 29 from 11 a.m. daily.

Livonia Mall: Ron Coden (former star of the T.V. show "Hot Fudge") presents a sing-a-long family show at 11:30 a.m. He'll introduce the Easter Bunny at noon on stage near Crowley's. Full-color instant photos are \$6.95. There is a gift for each child who visits through March 29.

Tel-Twelve Mall, Southfield: Marc Thomas and guitarist Dickie Lee provide a family concert with special appearances by Max the Moose and the Easter Bunny. 11 a.m. in Center Court. Photo operation.

Summit Place, Waterford: Easter Bunny photos in the Grand Court through March 29.

Wonderland Mall, Livonia: The Cyberspace Safari exhibit ties into a welcoming of the Easter Bunny after special shows on March 16 at noon, 2 and 4 p.m. in Center Court. Bunny photos and Cyberspace Express rides for children through March 29.

Northland Center Southfield: The Easter Bunny arrives Friday, March 14 for photos and visits. He'll give each visitor a take-apart egg with a sticker inside through March 29 in Center Court.

Oakland Mall, Troy: The Easter Bunny will be available for photos beginning March 15 in JC Penny court.

Meadowbrook Village Mall, Rochester Hills: Maureen Shiffman, puppeteer and storyteller, presents a spring program at 11 a.m. 1

and 3 p.m. The Easter Bunny appears after 11 a.m. show. Photos available through March 29.

Great Oaks Mall, Rochester Hills: On Saturday, March 22 Machus Restaurant caters a bunny breakfast at 9 a.m. \$10 per person includes photo. From noon to 4 p.m. kids can bring in a basket to use in the mall parade collecting candy from each store. (810) 650-1686.

Bunny Breakfasts: The Community House in Birmingham hosts 6th annual family event, Saturday, March 22 at 9 a.m. \$8 per person. Visit the Easter Bunny, have your face painted, receive a goody bag. Tickets at Chamber of Commerce Office, 124 W. Maple; Community House 380 S. Bates; or by phone (810) 644-1700.

Hudson's hosts a spring skit and bunny visit at Marketplace Restaurants beginning at 9 a.m. \$8 per person; March 16 at Twelve Oaks, Novi; March 22 at Westland and Southland; March 23 at Oakland Mall in Troy, Lakeside in Sterling Heights and Somerset Collection North, Troy, March 29 at Fairlane Town Center, Dearborn, Northland in Southfield and Eastland in Harper Woods.

- Susan DeMaggio

News of special events of interest to shoppers is included in this calendar. Send promotion information to: Malls & Mainstreets, c/o The Observer & Eccentric 805 East Maple, 48009; or fax (810) 644-1314. The deadline is Wednesday at 5 p.m. for publication on Monday.

SUNDAY, MARCH 9

Cyberspace Safari

Explore the Internet and discover facts about dinosaurs through a program running until April. Co-sponsored by The Detroit Science Center and seven computer-related companies. Fees. Reservations suggested. School groups welcome. Near Service Merchandise entrance.

Wonderland, Plymouth/Middlebelt, Livonia. (313) 577-8400, ext. 417.

Arts/Crafts Show

Browse amid hundreds of spring items for the home and gift-giving. Also, Girl Scout Cookie sales near Radio Shack and Ruby Tuesday entrances.

Summit Place Mall, Elizabeth Lake/Telegraph, Waterford. (810) 682-0123.

TUESDAY, MARCH 11

Great American Lock-Up

"Arrested" folks, friends and co-workers, raise money for "bail" and the American Cancer Society in Kohl's Court through March 14 from 9 a.m. to 5 p.m.

Summit Place Mall, Elizabeth Lake/Telegraph, Waterford. (810) 682-0123.

Men's Big/Tall Trunk Show

Rochester Big & Tall hosts Special Orders Week for clothing by Jack Victor, Hickey-Freeman, Cessarani, Individualized Shirts and Remy

ADDED ATTRACTIONS

Leathers from 10 a.m. daily. Hard-to-fit men can make appointments for fittings, or just stop in to see the collections.

26300 Southfield, Lathrup Village. (810) 569-4144.

Meet Ron Goldman's Family

Borders Books & Music hosts a visit by the family of Ron Goldman at Noon. A portion of the proceeds from their book "His Name is Ron: Our Search for Justice," will benefit the Safe Streets Coalition.

30995 Orchard Lake, Farmington Hills. (810) 737-0110.

Ungaro Show/Benefit

Saks Fifth Avenue presents an exclusive preview of EMANUEL/Emanuel Ungaro Liberte spring collection beginning at 5:30 p.m. on the Second Floor. Cocktails/Hors d'oeuvres. Runway show. Informal seating. Tickets \$25. Benefactors \$50. Program to benefit the Junior League of Birmingham's support of abused and neglected children. The public is invited to attend.

Somerset Collection South, Big Beaver/Coolidge, Troy. (810) 614-3317.

WEDNESDAY, MARCH 12

Designers visit

Henri Bendel's hosts a visit by trendy New York handbag designer/manufacture Kate Spade from 11 a.m. and on March 13 Ron Rizzo arrives with his semi-precious jewelry design collections. Somerset Collection North, Big Beaver/Coolidge, Troy.

(810) 816-8572.

Walkers Meeting

Christi Blue from Bath & Body Works discusses new products and Patty Hughes from Major Mortgage talks about reverse mortgages. 9:15 a.m. Lower level auditorium. Free. Westland Center, Wayne/Warren. (313) 425-5001.

THURSDAY, MARCH 13

Spring Trunk Show

Artist Jennifer Sly Kirk presents her spring art clothes from noon to 7 p.m. at the Apple Tree Room shop.

32749 Franklin Road, Franklin Village. (810) 851-9862.

SATURDAY, MARCH 15

Cobo Builders Show

Look for the orange awnings on Home Depot's 2,500-square foot booth at Michigan's 79th annual home and garden show. It'll have a waterfall and pond, plus garden equipment to try out through March 23 from 2 p.m. daily, 11 a.m. to 10 p.m. Saturdays, 11 a.m. to 6 p.m. Sundays. Admission \$6.50 adults. Presented by the Building Industry Association of Southeastern Michigan.

Cobo Hall, Detroit. (810) 737-4478.

Prom Seminars

Hudson's Kathy Remski hosts a fashion seminar about prom's hottest looks, 1 p.m. Door prizes. Seating limited. Complimentary. Repeated on March 22 at Somerset Collection North, Troy and on April 5 at 1 p.m. at Oakland Mall store in Troy.

Twelve Oaks, 12 Mile/Novi, Novi. (810) 344-6800.

RETAIL DETAILS

Retail Details features news briefs from the Malls & Mainstreets beat, compiled by Susan DeMaggio. For inclusion, send information to: Retail Details, c/o The Observer & Eccentric Newspapers 805 E. Maple, Birmingham, MI 48009. Or fax (810) 644-1314.

Webs - Harrison Ford, Princess Caroline, Sylvester Stallone and Jeremy Irons.

Inventory grows

Sally Horvitz at Sally's Design Boutique in The Orchard Mall, West Bloomfield, reminds Joan Vass clients that even though the Joan Vass boutique at Somerset Collection South closed last year, they can still find her collections locally at Sally's. Horvitz will also arrange special orders and size checks.

Sally announces that she is an exclusive retailer of the new Sid and Samm line.

Another Home Depot opens

Home Depot cut the ribbon on another metro-Detroit location, at 355 Haggerty, in Commerce Township. Many municipal and community leaders attended the opening reception.

Features of the 111,000-square foot home improvement warehouse include a bridal registry, 20,000-square foot garden center, a design center and installation services. Home Depot was founded in 1978 in Atlanta, Ga. and now claims to be the largest "hardware" center in the U.S.

Salon posts more hours

Salon Bellissima in the Simsbury Plaza on 14 Mile in West Bloomfield announces that it will remain open seven days a week to accommodate the busy schedules of clients. For a list of services and appointments call (810) 851-5559.

Jacobson's adds lines

The popular moisturizer in a jar, Creme de la Mer, is now available at Jacobson's Department Stores, sold in cosmetics.

The "chic, simple basics," of Griffith & Gray are now in the designer department. Kelly Gray

is the daughter of famed St. John knit wear designer Marie Gray. The new sportswear company just launched its first fashion cruise line.

Do you want Envy?

Both Saks Fifth Avenue and Neiman Marcus are promoting the new Gucci fragrance, Envy: object of desire. It's the first fragrance inspired by Gucci's new fashion director Tom Ford. "A distinctive floral," according to the press release.

Showcased within a slim rectangular silhouette of glass and chrome, Gucci Envy is hyacinth and magnolia flowers blended with "notes of Lily of the Valley,

Jasmine and Violet." It's available in perfume, eau de toilette, body lotion and shower gel from \$35-\$140.

Neiman Marcus is also introducing a new trio of fragrances from Parfum de Chantecaille: Tiare, Wisteria and Frangipane. There are two sizes of spray bottles; \$55 and \$90.



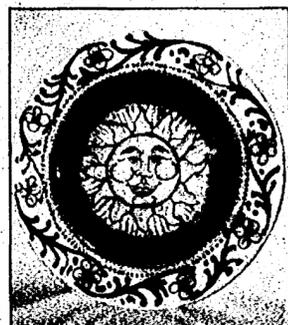
her designs. To place orders for business, call her at 1-810-594-3855.

Babies Collection debuts

Talbots Kids has added merchandise for infants to toddlers in its own private label at the store in Laurel Park Place, Livonia. The Babies Collection arrived on March 8.

Perfect party plans

You're Fired! on The Boardwalk in West Bloomfield, offers facilities and materials for creating ceramic pieces for individuals and groups. Owner Stacey Laker sells unfinished ceramic pieces, non-toxic, lead-free paint, stencils and offers brushes, sponges and kilns to clients.



Her rates are \$8 per hour including glazes, supplies and firing. The shop is closed Monday.

days. "We invite the guests of bridal showers, family parties, office parties, and classrooms. Guests can coordinate their creations to match their offices or homes, or create personalized gifts of ceramic." Inquiries welcome at (810) 851-5594.

High-tech merchandise arrives

Paulson's Audio & Visual, in the Halsted Village, 12 Mile and Halsted, has the new Digital Video Disc by Panasonic in stock. It looks like a audio CD but it has far greater audio/visual capacity. A single side of a standard DVD holds more than two hours for video, plus six audio channels.

Valentine contest winner

Westland Center congratulates Mary Martin for a winning a trip to Grand Traverse Resort. Her essay "Why my valentine means so much to me," described how after 42 years of marriage, the couple still shares a Friday Night Date each week.

Fash Bash date set

Hudson's and the Founders Society of the Detroit Art Institute present the 28th annual Fash Bash, Wednesday, July 30 beginning at 6 p.m. at the Fox and State Theatres in Detroit. Tickets go on sale in June by calling (313) 833-1148.

The event benefits the DIA and includes cocktail parties, a live auction, musical fall fashion

extravaganza, plus an afterglow.

Wins design award

Jon Greenberg & Associates of Southfield took a SADI award for the design of the NASCAR Thunder store at Gwinnett Mall in Atlanta. The awards are presented annually to recognize 14 categories by Retail Store Image and Shopping Center World magazines.

Parisian sets spring show

Parisian Department Store at Laurel Park Place in Livonia hosts its annual spring fashion show and luncheon, Saturday, April 5 beginning at 11:30 a.m. at Laurel Manor, also in Livonia.

Ticket prices and more information can be obtained by calling director of special events Jane Bassett at (313) 953-7625.



Mall treats new parents

Lakeside Mall's gift of \$10,000 to the William Beaumont Hospital Parenting Program was used to buy complimentary reference books for participants. The program focuses on the baby's first year of life with one-on-one counseling and networking through volunteers.



Wild about Webs

Hot! Hot! Hot! A year ago, shoe designer Della Valle's scouts found a pair of sunglasses worn by an American pilot circa 1930. The sunglasses were duplicated as a party gift. They were so well received Della Valle signed an agreement with Luxottica to make them for consumers.

Some 100,000 pairs have sold in Europe. They're now at Neiman Marcus, available in eight styles in metal or celluloid, sizes Extra Small to Extra Large, \$180-\$225. Sighted in

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THE ACADEMY FOR BUSINESS AND INTERNATIONAL STUDIES

• New Educational Choice for High School Students
 • New Charter Public High School Opening in Dearborn Heights

The Academy For Business and International Studies will begin accepting applications for students entering the 9th and 10th grade this coming school year. There are a limited number of open seats available. The Academy will accept only three hundred (300) students for the academic year of 1997/1998. An additional grade level will be added each subsequent year. The Academy will be a four year program in 1999-2000 school year. The Academy received a charter from Eastern Michigan University to operate a public High School.

The school's curriculum calls on students to undertake a rigorous program in Math, Science, and International and Business Studies. Students must meet far more demanding standards than those of most schools today. The Academy will respond directly to business community requests for a rigorous program of entrepreneurial study to prepare students for jobs in international trade.

Focus on High-Paying International Trade. The world is becoming too competitive to allow Michigan students to explore only the economic environs of their birthplace. They need the necessary tools to meet the challenges of the 21st century. States and nations with the most advanced work forces will attract high-wage jobs. As a result, strategists say it is urgent for the state of Michigan to move rapidly to build that work force. The Academy for Business and International Studies will be at the forefront of that effort.

Graduates of the program will be equipped to transition into very highly paid employment opportunities in international trade and business. Many graduates will go on to college and they will be highly prepared and ready to specialize. Others may decide to go right into a business of their own after having successfully run one as students at the Academy.

Emphasis on Specialties and High Demand Languages. The Academy curriculum is a four-year program. Students have an opportunity to select one of the following tracks: International Studies or International Business. Within each track students can select courses within their specialty, such as International Marketing, Finance, Accounting, Computer Science, Real Estate and other areas.

Overseas Exchange Program. Students will have the option to apply for participation in a student exchange program. The exchange program focuses on countries that use the languages taught in the Academy, such as Chinese, French, Japanese, Spanish, Russian, Arabic, German and others. The language programs concentrate on those that are in high demand throughout the international trade

community. Headhunters specializing in recruiting international business executives note that people with fluency in these "hot" languages, combined with solid business experience, can often double or even triple their value in the job market.

Emphasis on Real World Problems. The Academy's curriculum is challenging and draws on real world problems. Instructional methods involve applying knowledge and skills from many fields of study in posing questions and doing original research to find their own answers. Students build their own bridges between the theoretical and the practical.

Curriculum Stresses Practical Approach. The Academy will use a unique new program not found in any other high school. Students learn business skills using unique "Mini-Classroom Learning Centers" with a Mini-Store, Mini-Bank, Mini-Wall Street, Mini-United Nations, Science and Math Labs, Information Systems Lab and Board Meeting rooms. Using these mini-centers, teachers can more easily translate concepts into practical experiences which students respond to enthusiastically.

Fostering Relations Between Students, Parents, and Teachers. The Academy will function as a community; a place with an ethos of shared purpose and responsibility; an atmosphere of learning, security, caring and mutual respect. Teachers, parents, and students will have the greatest voice and place in our Academy.

Program Likened to Elite Private Academy For Free. Although recently chartered, school officials are very encouraged about initial response to the program. Initial applicants have expressed their excitement about the program. The school already has commitments from many families who are planning to enroll several children in the school when it opens next fall.

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 _____ (City) (State) (Zip) (Home Phone)
 Current Grade 7 8 9 (circle one)
 School Attending Now _____ (City) (District)
 Parent/Legal Guardians (Name) _____ (Name) _____
 Student's Signature _____ Parent/Legal Guardian Signature _____

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 or write to: A.B.I.S., 37637 5 Mile Road, Suite #388, Livonia, MI 48154

Where can I find?

Thanks to all the readers who phoned in locations for the hard to find items listed last week!

Here's what we found:

- Two callers recommended **Jennie's Pierogi's** in Garden City on Middlebelt, five blocks south of Warren; and in Warren, on Hoover north of 13 Mile. "They're absolutely home-made and delicious," she said.
- More than a dozen readers called to offer old **Ironrite mangles** for sale! Their names and numbers were forwarded to the interested party.
- Two sources were found for old china and glassware patterns. Try **Replacements Limited** at 1-800-737-5223 or **Replace** at 1-800-REPLACE.
- Among the good sources for **Beanie Babies: Family Buggy** restaurant, southeast corner of Plymouth and Middlebelt, **Nordstrom** at the Somerset Collection, **Susan B. Ashlee Co.**, in Livonia (313) 422-8700, **Gags N Gifts** at Five Mile/Merriman, and the **Hallmark** card shop at The Corners Plaza, 13 Mile and Southfield. (Call first to learn about current shipments).
- The mother of a former "husky," said she always found her son's clothes at **Brody's Boys Wear** on Orchard Lake Road south of Maple in the West Bloomfield Plaza.
- **JoAnn Smith** has a **Necchi** sewing machine manual she will copy if the reader can settle for a 525 model instead of a 522 model.
- **Ann Shaver** is willing to give away her solitary skater pattern.
- The **Wamsutta Co.** called to inform that the out-of-print sheets we're searching for, indeed are out-of-print, "But **T. J. Maxx** and **Marshall's** buy our old inventory and they are the best places to shop for such items."
- A caller said a product list for **Megaware of France**, once sold through **Farmer Jack's**, can

be ordered from **Megaware of France, Inc.** of California, Los Angeles, CA, 90064.

We're still looking for:

- A retailer who sells women's hankies for **Jane Bauer** of Plymouth.
- "Dean" needs to find at store that sells **Pirelli kitchen gloves** in a large or extra large size.
- Men's socks for steel-toed shoes that used to be available through **Sears** for "Sue" of Plymouth.
- **Rita Kraft** of Livonia needs the address for **Sunset Stitchery** to order patterns.
- **Linda Zibell** of Rochester needs the name of the company that printed fabrics featuring **Strawberry Shortcake**, **Holly Hobby** and **Bassett Hound** in 18-inch pictures that could be stuffed for huggables.
- **Nancy of Rochester Hills** hopes to locate an old **McCall's** pattern for home sewers, #6682 size CF boys and girls combination in sizes 4, 6, 8.
- A retailer who sells **Pernit Sportswear** for "Cynthia" of Birmingham.
- A good source for used lumber (1 x 12).
- A special request from **Diane Hackman** of Garden City for elementary school readers from the '50s and '60s: "As a student at the old St. Hedwig's School I recall using blue-covered Polish readers, about 10-inches by 5-inches, with the Christ Child on the cover that listed words in both Polish and English. I'm also hoping to locate those old Dick and Jane readers."
- **Elizabeth Gordon** of West Bloomfield is looking for the recipe (or a local restaurant that serves) a chocolate cake with rum and whip cream topping that was made popular by "Northwood Inn."
- A CD of saxophone artists **Body & Soul** by **Verve** for Jim.
- **Rev. Alice Lister-Worth** of

Dearborn needs "The Safe Place, -But what did I put in it?"

- **Veronica Stevenson** needs a copy of the manual for the **Viking Sewing Machine**, model 6030. She does not want the company's entire product line manual, just the pages that apply to her machine.
- A **Polyperk Electric** coffee pot that makes 6-8 cups for **Terry Leszczynski** of Garden City.
- **Marylou Kulakowski** of Beverly Hills hopes to find a store that sells **Milwaukee's** caliente (hot and sweet) fresh pack pickle slices from **Vlasic**.
- "Josephine" wants to find a stepper, "it looks like a large pillow" for exercising.
- **Rose Marie Windelski** is looking for fresh onion bread that she used to buy from **Chatham's** that you put in the oven and bake. "It's not frozen," she insisted. "It's delicious with ham and I want it for Easter."
- **Robert Kunz** hopes to find two **NASCAR** collectibles 1/64 scale: #8 **Kenny Wace** "Red Dog" and #98 the **RCA** car. Call him at (313) 427-3914.
- A woman is looking for cassette tapes called "Song of Praise" Volumes 1-3 by now-defunct **Servant Publications** of Ann Arbor.
- **Roz Novak** needs a copy of **Danny Kaye** singing "Momma Give Me a Drink of Water."

If you've seen any of these items in your travels, let **Malls & Mainstreets** know and we'll print the answers. Please call (810) 901-2667 (and relate your message and phone number slowly and clearly!)

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ARTS & LEISURE

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SUNDAY, MARCH 9, 1997 • PAGE 1 SECTION C

ARTISTIC EXPRESSIONS



LINDA ANN CHOMIN

Graduating seniors exhibit talent in show at Madonna

If you're interested in what advertisements of the future will look like, check out the art exhibit by Madonna University graduating seniors Kelly Datillo, Jane Cassisi, Suzanne Dykas, and Shannon Fuller-Arment.

The 1997 Senior Art Exhibit continues through March 12 in the second floor Exhibit Gallery of the Library Wing on campus, 36600 Schoolcraft (at Levan), Livonia. Exhibit Gallery hours are 8 a.m. to 10:30 p.m. Monday to Thursday, until 7 p.m. Friday, 9 a.m. to 5:30 p.m. Saturday, and 1-5 p.m. Sunday.

From pen and ink to gouache and computer graphics, the show boasts a variety of media. Graphic artists need this versatility to survive in the rapidly changing field of commercial art.

Commercial art

"The show is particularly strong in commercial art examples, but there are some fine examples of Oriental brush work which is considered fine art," said art department chairman Ralph F. Glenn.

"Kelly Datillo's Oriental brush paintings of an iris and orchids are very delicate and very sensitive, and Jane Cassisi did her Oriental brush works with quite a bit of flourish and flare," said Glenn.

Although Datillo, a Redford resident, majored in fine art at Madonna University, the 22-year-old exhibits a sampling of her painting and drawing skills. "Beginning and End," a pencil on paper drawing, focuses on three classical figures. Each winds themselves around the other to create a tangle of arms and legs leading the eye upward.

An acrylic and airbrush painting of a green mermaid with horns by Datillo sets an eerie scene.

"I'm especially attracted to the areas of sci-fi and fantasy art," said Datillo. "I'd eventually like to illustrate." Datillo is employed as a layout artist at Gehring Printing in Redford.

Two of the graduating seniors returned to school after earning associate degrees earlier in their life. Cassisi obtained an associate degree from Macomb Community College, got married and had a baby before deciding to attend Madonna University to earn a bachelor's degree.

Developing skills at work

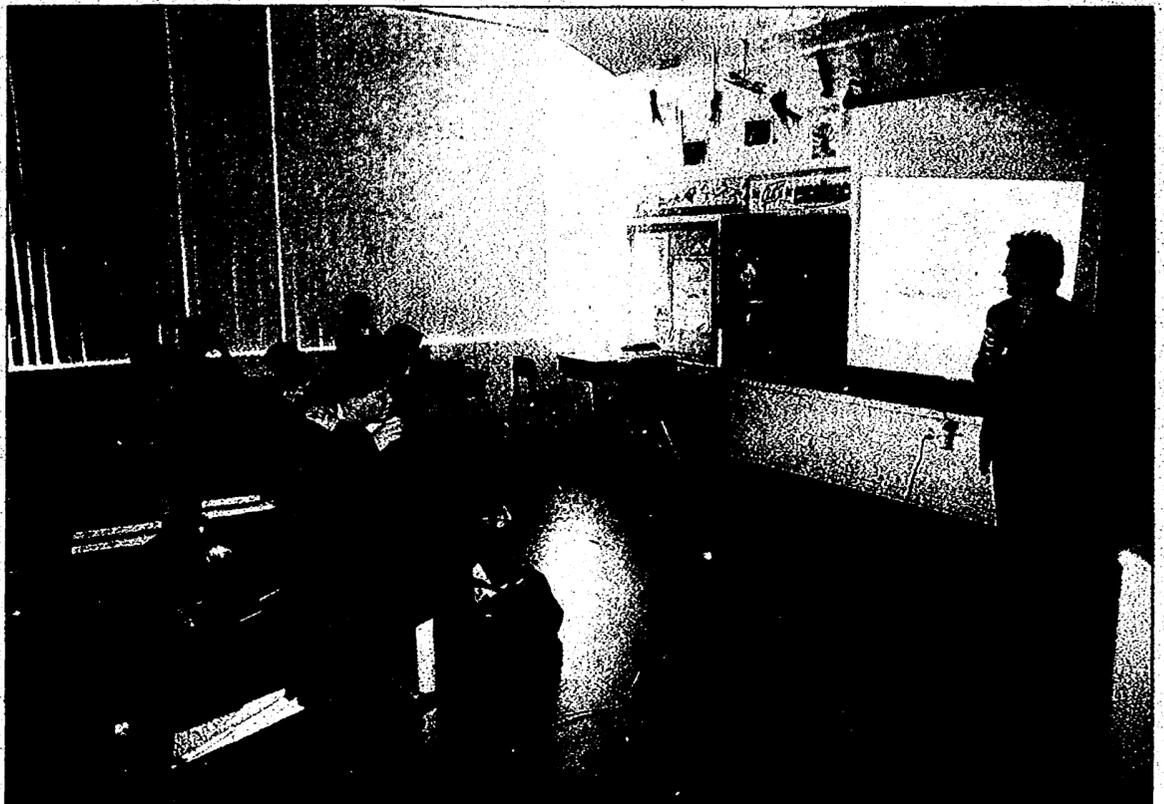
Cassisi worked as a graphic artist at Chrysler Defense from 1980 to 1994. She continued to work at the Warren company even after General Dynamics purchased it in 1982. Cassisi is presently employed by TRW Integration Group in Troy.

It is apparent Cassisi learned many of her skills while on the job. Although since 1985 most of her work was created on a Macintosh computer, a black and white drawing of a seated leopard looking over his shoulder

See ARTISTIC EXPRESSIONS, 2C

ART DIA docents bring art to schools

DIA



Art tours: Detroit Institute of Arts docent Dodi Weil of West Bloomfield brings the museum's collection of art to life during an Art to the Schools presentation at St. Raphael School in Garden City.

BY LINDA ANN CHOMIN
STAFF WRITER

St. Raphael School students recently toured the Detroit Institute of Arts without leaving their Garden City classroom. In a slide presentation of utilitarian and ceremonial art works, which included ceramics, stone carving, metalwork, quill and bead work, docent Dodi Weil of West Bloomfield brought the history of native cultures to students as part of the DIA's Art to the Schools program.

"Textbooks are so one-dimensional so I like to live things up," said Nicole Rakozy, a seventh grade social studies and English teacher at St. Raphael School.

Rakozy arranged the art appreciation talk last October. Free to tri-county area schools, the DIA's Art to the Schools program enriches student understanding of the place of art and humanities in society.

Thanks to the efforts of 56 volunteer docents like Weil, Art to the Schools reached more than 26,000 students in 281 schools last year.

Students at St. Raphael draw, and create art during a one hour class offered each week, but they seldom have the opportunity to learn about art and its history.

Yearly trips to the DIA with her parents instilled Rakozy with an appreciation for the art, and American, Mexican and South American Indian culture. "Art is so much more than creating art," said Rakozy. "You can learn about a culture by studying their art. The students need to know there are resources like the DIA at hand."

In addition to native cultures, the DIA's Art to the Schools program offers presentations on African, Asian, Egyptian, European, American and modern art. Rakozy follows up the annual talks by DIA docents with a class trip to the museum. Nearly all of the students learned about art and history during previous tours of the DIA led by volunteer docents. When asked what they remembered from the trip, students replied the suits of armor and Bruegel's "The Wedding Dance" were their favorites.

"As far as the native cultures, they aren't exposed enough to it," said Rakozy. "A lot of children don't know we have a large Indian population in Michigan that has a rich cultural heritage."

Using the "Visual Thinking" approach to art education, Weil encouraged students to observe and develop critical thinking skills.

This "learning to look" teaching technique, which instills students with confidence to independently appreciate and enjoy art, was part of Weil's 10 months of intense training in art history required by the DIA's education department.

"You remember more when you think about what you've seen, what is it, what was it used for," said Weil, an Art to the Schools speaker for 20 years.

After Weil showed the final slide, students responded enthusiastically when asked what they liked about the presentation.

"I liked the way she let us talk about it. It was more exciting," said Genevieve Prusatis of Garden City.

"You can learn about how they

lived," added Sara Smythe of Westland.

"I like the Mayan stuff," said Tom Grant of Garden City. "It's pretty cool. You wouldn't be able to find stuff like this these days."

"I liked how the slides of the art are all joined together and you can see how they relate. It makes it easier to understand," said Mallory Gentile of Garden City.

Sydney Korth of Westland visits the DIA because her family has a membership in the DIA's Founders Society. "My mom likes art so we go to the museum a lot," Korth said.

The DIA Art to the Schools Program is looking for volunteers. For more information, or an application call (313) 833-9178.

"We consistently receive more requests for presentations than we can fill," said Art to the Schools vice-chairman Barbara Wojcik of Farmington Hills. "There's an infinite number of talks we can give. If we could get 10 new volunteers, who are available 20 times during the school year, we could offer hundreds of additional programs."

Volunteers critical to keeping museum open

BY LINDA ANN CHOMIN
STAFF WRITER

In 1991, when the Detroit Institute of Arts was in its darkest days after Gov. John Engler cut nearly \$7 million in state appropriations from the museum's budget, Gallery Service volunteers stepped in to reopen more than 100 galleries.

Today, the 390 Gallery Service volunteers account for just one of the eight branches, which comprise the DIA's Volunteer Committee. In 1996, 1,200 volunteers worked 77,680 hours, or the equivalent of 35 full-time employees.

These Volunteer Committee members provided gallery and Founders Society membership information, served as Art to the Schools and museum docents and staff aides, spoke to various community organizations, and worked as sales and stock staff in museum shops at the DIA, Twelve Oaks and Somerset Malls.

According to Dianne Abel, DIA associate director of development for volunteer services and special events, the museum needs at least 180 more volunteers to fill a variety of positions on eight service committees.

Anyone interested in volunteering should plan to attend an orientation session 12:30 p.m. Sunday, March 16, in the Lecture Hall. For more information, call (313) 833-0247.

"The need for volunteers is critical to operating the museum," said Abel. "We have a vast array of areas where volunteers are needed. If you have the time, we have the spot for you."

Wendy Evans of Bloomfield Hills, a museum docent for 12 years, and former chairman of the

See MUSEUM, 2C

MUSIC

Symphony concerts to spotlight young artists

Spring Concerts

- Livonia Symphony Orchestra - 7:30 p.m. Saturday, March 15, Churchill High School, 8900 Newburgh, (north of Joy Road), Livonia. Tickets \$10 per person available at the door. Ticketmaster outlets (810) 645-6666, or call (313) 421-1111. Afterglow at Di Palma's Ristorante, 31735 Plymouth Road, Livonia. Tickets \$10 at the door.
- Plymouth Symphony Orchestra - 8 p.m. Saturday, March 15, Plymouth Salem High School Auditorium, 46181 Joy Road, Canton. Tickets \$12, adults; \$10, senior citizens/college students, children kindergarten-12th grade, free. For tickets, or information, call the symphony office (313) 451-2112. Afterglow at John Cleveland's Water Club Grill, 39500 E. Ann Arbor Road, Plymouth. No charge.
- Redford Civic Symphony - 3 p.m. Sunday, March 16, Thurston High School, 26141 Schoolcraft Road, Redford. Admission free.

BY LINDA ANN CHOMIN
STAFF WRITER

The Livonia, Plymouth and Redford Symphony orchestras are building bridges to reach future generations of musicians with programs that nurture and encourage a lifelong love affair with music.

At spring concerts on March 15, the Livonia and Plymouth orchestras will spotlight young artists.

The Plymouth Symphony Orchestra, under conductor Russell Reed, joins in a part-

nership with 35 string players from Plymouth and Canton middle and high schools to present "March Musical Madness."

The program ranges from the Classicism of Mozart to the Post Romantic style of Richard Strauss. In celebration of the partnership between the schools and PSO, children from kindergarten to the 12th grade will be admitted free.

"It's the first time we've done a real partnership and took a group of students plus

the PSO's 50 strings," said Reed. "It's interesting to hear that many strings all together."

Reed, a retired music professor taught music in public schools for 22 years before becoming orchestra conductor at Eastern Michigan University.

"It's important to the students because they can see string playing can be a lifelong endeavor from high school through 91 years old,"

See CONCERTS, 2C



New Concertmaster: Xiang Gao, a 24-year-old violinist, will join the LSO for the final two concerts of its 1996-97 season.

Concerts from page C1

said Reed in reference to the PSO's oldest member, cellist Louise Bradley. "They'll have to play with more mature players. It's going to motivate them to pursue music more seriously."

A former student of Reed's at EMU, Debbie Stearns conducts the Plymouth Canton Schools middle and high school orchestras. To prepare for the March 15 concert, her student string players, not only participated in clinics with Reed, but also attended evening rehearsals with the PSO for the last four weeks.

"We're really excited," said Debbie Stearns, Plymouth Canton Educational Park Orchestra conductor. "The new trend in education is to get the community involved with the students and vice versa. It's important for them to experience what it's like to be a professional musician and also to be introduced to the orchestra in their community."

Also on the PSO's guest roster is Bryan Kennedy, a French horn player. A member of the Detroit Symphony Orchestra from 1982 to 1995, Kennedy is an associate professor of horn at

the University of Michigan School of Music. In conjunction with the PSO's partnership with young string players, Kennedy, a two-time Heidenleben International Horn Competition prize winner, will conduct a school clinic for horn players.

"It's part of his contract," said Reed. "We're committed to helping school music programs as much as we can. Even though we have limited resources, the PSO's whole mission is to help people understand and enjoy music. It's not just President Clinton building bridges (to the next century). All of us are trying to build bridges to future generations."

A New Attitude

In addition to showcasing the Young Artist Competition's first place winner in the piano category, Livonia Symphony Orchestra conductor Volodymyr Schesiuk is presenting several works never performed before by the LSO.

Although the LSO has performed Dvorak's "Symphony No. 9" (New World Symphony) before, this is the first time the audience will be able to hear the

orchestra play the composer's "Symphony No. 8."

"Why play 'Symphony No. 9' when you can turn the radio on and hear it?" said Volodymyr Schesiuk.

"I love the music of 'Symphony No. 8.' It's full of sunshine, full of new life. In history, many composers were not happy. Dvorak was very happy. His music reflects everything happy and warm."

Of course, the much anticipated performance of the evening will feature Karl Shymanovitz, one of the first place winners in the LSO's 19th annual Young Artists Competition held last May at Madonna University in Livonia.

A 17-year old junior at Cousino High School in Warren, Shymanovitz will play "Concerto in D-flat minor for Piano and Orchestra" by Aram Katchaturian, an Armenian-born composer who lived most of his life in Moscow. It is the concerto which won Shymanovitz top honors in

the piano category at the LSO's statewide competition. A total of \$4,500 in cash prizes was awarded to first and second place winners in three separate categories: piano, instrumental and voice.

"The competition fits one of the objects of the symphony to outreach fine music to young people and embrace them in the arts, and to find new talent in the state," said former Livonia Mayor Robert Bennett, chairman of the biennial competition.

Already an award-winning pianist, Shymanovitz began music studies at age six. In middle school, he taught himself to play oboe. For the last year, he's played oboe with the Detroit Symphony Civic Orchestra. A two-time winner of the University of Michigan All-State Interlochen Scholarship for piano, Shymanovitz continues to study privately with Susan Witucki.

"I was excited to win the Young Artist Competition because I was competing against

college students," said Shymanovitz.

The young pianist attended his first rehearsal with the LSO on March 3. He looks forward to performing the concerto.

"I love this concerto and love performing with this orchestra," said Shymanovitz.

Another young artist performing at this concert is violinist Xiang Gao. Joining the LSO for the two final concerts of the season, 24-year-old Gao serves as LSO concertmaster. Gao graduates from U-M School of Music with a master degree in violin performance this spring.

Irish Eyes

Although the Redford Civic Symphony will not feature any young artists during its March 16 concert at Thurston High School, founder/conductor John Gajec has consistently spotlighted students.

"Whenever we can get students from South Redford or Redford Union Schools or choirs

from the schools to perform at our concerts we do. Until they cut the budgets of school music programs, we frequently featured young musicians," said Gajec.

Since everyone is Irish on St. Patrick's Day, the Redford Civic Symphony will present a free cabaret concert with guest artists the Ford Tempos (a vocal group affiliated with the Ford Motor Company Chorus). There will be an Irish sing-a-long, which includes such favorites such as "Danny Boy," "When Irish Eyes Are Smiling," "Gaelic Blessing," and "Puttin' on the Ritz" making this concert a fun way to celebrate St. Patrick's Day.

"The whole concert is going to be centered around St. Patrick," said Gajec, adding the Redford Civic Symphony will also perform Baroque music by Venetian composer Vivaldi as well as excerpts from "Finnian's Rainbow."

Museum from page C1

Museum Docent committee, found volunteering as a DIA docent so exciting that she returned to Wayne State University to earn a master's degree in art history. A professor of art history at the University of Michigan-Dearborn, Evans teaches the "Survey of World Art" course as part of the DIA's 10-month training program for museum and art to the Schools docents.

"Our primary function as museum docents is to give tours to school children from preschool to 12th grade even on Tuesdays when the museum is closed," said Evans. "Our aim is to introduce the students to the arts and get them excited about it. It's

hard work, but we love it. The kids are fun. The only requirement is to love children and like art."

Docent vice-chairman Elaine Adams of Bloomfield Hills also enjoys taking school children from as far away as the Upper Peninsula and Alpena on museum tours. Adams specializes in DIA tours of the ancient world of Greece, Mesopotamia and Rome.

"The children love the mummies; they're really fascinated with the mummies," said Elaine Adams. "At the end when I ask 'Was the museum what you expected?' they say they thought it would be all paintings. But the DIA is so much more. After seeing the sculpture, pottery and

weavings, they begin to have a feel for the culture."

A former banker with a degree in communication, Adams is proof volunteers need not be art history majors or artists to become a museum docent.

"We have to know all that we can about the art, but the 'Survey of World Art' course brings everyone up to speed," said Adams. "The education is just incredible, and we're constantly being exposed to the collection and learning more."

In addition to introducing children to art, museum docents give public tours 1 p.m. Tuesdays through Saturdays, and 1 p.m. and 2:30 p.m. Sundays.

"We have a tremendous need for volunteers," said Helga Wise, chairman of the 130-member museum docent committee.

"Our museum docents are currently studying and reading all kinds of books in preparation for the 'Images in Ivory' exhibition so when people ask questions, they have the answers."

"We'll need even more volunteers for the 'Splendors of Ancient Egypt' exhibition in July that spans an unprecedented period of time (from the pre-dynastic period to the seventh century A.D.) with over 207 objects. It will take up all of the modern galleries."

Museum docent Judy Lewis of Plymouth agrees with Wise about the need for volunteers especially for the upcoming Egyptian art exhibition.

"They don't have to have the 10-month training that museum and art to the Schools docents have," said Lewis, a longtime volunteer for the arts. Lewis currently chairs the exhibition committee of the Plymouth Community Arts Council.

"We'll need gallery service volunteers, staff aides, museum shop help, and people to host information tables for Founders Society membership. They can get their feet wet and then think about becoming a docent."

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Artistic Expressions from page C1

demonstrates her pen and ink skills. Cassisi's artist's statement reveals her respect for art created on a computer.

"The computer is a wonderful tool for the artist," she said. "I believe you still have to have the knowledge and training of creating art manually and more importantly you have to have 'the eye' for it. Any tool an artist uses is only an extension of their creativity."

Suzanne Dykas earned an associate degree at Henry Ford Community College in Dearborn. Like Cassisi, her professional work experience as a graphic artist preceded her years at

Madonna University. A car illustration in marker and fashion illustration in colored pencil show Dykas is skilled in many mediums. Not to be missed are her black and white photographs of a train yard.

Fuller-Arment thinks the five years she studied at Madonna University was a growing experience. As a freshman, Arment worked in a realistic style. As the years progressed, she loosened up, and now places more emphasis on line and structure. Line is very important in her black and white photographs, which are at once thought provoking and mysterious.

Linda Ann Chomin is the fine arts writer for The Observer Newspapers. To leave a voice mail message for her, call (313) 953-2145.

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AUDITIONS

PAINT CREEK CENTER
Paint Creek Center for the Arts is seeking dance, music and theater ensembles for the annual Arts & Apples Festival, held in Sept. Individual artists are also encouraged to apply.
Send a self-addressed stamped envelope to Art & Apples - Performing Artists, Paint Creek Center for the Arts, 407 Pine Street, Rochester, 48307. Applications must be received by April 4. Call (810) 651-7418, or (810) 651-4110.

CLASSICAL

DETROIT SYMPHONY ORCHESTRA
With Conductor Yan Pascal Tortelier, pianist Cecile Ousset, Women of the Madrigal Chorus of Southfield, Women of the A Capella Chorus of Michigan Christian College, and Women of the Choral Union of the University Musical Society, Sunday, March 9 (\$16-\$40), Orchestra Hall, 3711 Woodward Ave., Detroit, (313) 833-3700.

SOUTHFIELD SYMPHONY ORCHESTRA
March 9 concert features Grammy nominated violinist Pip Clark, 7:30 p.m. at St. Hugo of the Hills church in Bloomfield Hills. Clark will perform Mendelssohn's Hebrides Overture. A St. Patrick's concert will be held on March 16, 7:30 p.m. at St. Hugo's. Tickets: \$10, adults; \$7, seniors and students. Call (810) 424-9022, or (810) 851-7408.

STEPHAN BRUCE BECKER
7:30 p.m. Sunday, March 9, Oak Park Library, 14200 Oak Park Boulevard, Oak Park. Free. (810) 691-7480

CRANBROOK MUSIC GUILD
A recital by the St. Lawrence String Quartet and Canadian cellist Shauna Rolston on March 11, at 8 p.m. in the library of Cranbrook House. Tickets: \$20. Call (810) 751-2435.

LOGAN SKELTON
Pianist performs noon Wednesday, March 12, Forum Recital Hall, Schoolcraft College, 18600 Haggerty Road, Livonia. Free. (313) 462-5218

BIRMINGHAM MUSICALE
With the Musicale's string ensemble, 1 p.m. Thursday, March 13, Birmingham Community House, 360 S. Bates St., Birmingham, (810) 647-8329

KAM-LUNG CHENG AND VIRGINIA WECKSTROM
Violinist and pianist perform Schubert, Brahms, Heifetz, and Sarasate, 8 p.m. Thursday, March 13, Kerrytown Concert House, 415 N. Fourth Ave., Ann Arbor. \$5-\$12. (313) 769-2999

RICHARD GOODE
Pianist, 8 p.m. Friday, March 14, Hill Auditorium, 530 S. State St., Ann Arbor. \$16-\$42. (800) 221-1229

ROCHESTER SYMPHONY ORCHESTRA
Featuring Eric Lewis of the Manhattan String Quartet, 8 p.m. Friday, March 14, Varner Hall, Oakland University campus, Walton and Squirrel boulevards, Rochester. (810) 651-4181

DETROIT CONCERT CHOIR
Music of "Mozart & Bernstein" will be featured in the Detroit Concert Choir's 10th Anniversary Celebration Concert on March 15 at St. Hugo of the Hills in Bloomfield Hills. The church is located at 2215 Opdyke Road. Tickets: \$12; call (810) 882-0118.

PAUL VONDIZIANO
Classical guitarist celebrates release of his CD "J.S. Bach: The Four Suites," 8 p.m. Friday, March 15, Kerrytown Concert House, 415 N. Fourth Ave., Ann Arbor. \$5 students; \$8 general admission; \$12 assigned seats, rows 1-5. (313) 769-2999

BIRMINGHAM-BLOOMFIELD SYMPHONY ORCHESTRA
Music from great classic composers, including Grieg's "Russian Sailors' Dance," Lullig's "Ballet Egyptian," and Rodger's "Slaughter on 10th Avenue." Performance at 7:30 p.m., Sunday, March 16 at Temple Beth El, Telegraphy and 14 Mile roads. Tickets: \$16 for adults; \$12 for students or group of ten or more; (810) 645-2276.

JEWISH COMMUNITY CENTER
The Julius Chajes Concert Series presents Jeffrey Zook with Michelle Cooker on March 16 at 4 p.m. at the Maple/Drake Building on the campus of the Jewish Community Center, 6600 W. Maple Road, W. Bloomfield, (810) 661-7649. Minimum contribution: \$250.

DETROIT SYMPHONY ORCHESTRA
All-Brahms concerts will be performed to honor the 100-year anniversary of the composer's death, from March 20 - April 6. Tickets: \$16 to \$40; box seats, \$58. Thursday through Sunday performances. Concert times: 8 p.m., except for Sunday matinees, which begin 3:30 p.m. Call (313) 833-3700.

JAZZ

FIRST BAPTIST CHURCH
Steve Wood Quartet performs at 6 p.m. on Sunday, March 16. Concert is free. Church is located one block north of Maple at the corner of Willis and Bates Street. Call (810) 644-0550.

DETROIT JAZZ ALL-STARS
Jazz superstars Kenny Burrell, Frank Foster, Hank Jones and Marcus Belgrave will perform at 8 p.m. on Saturday, March 29 at Orchestra Hall. Tickets: \$12 to \$36; box seats, \$58. Call (313) 833-3700.

RECEPTIONS

PEWABIC POTTERY
Reception for Ayumi Horie, Matt Towers and Erica Wurtz at 6 p.m., Friday March 14. To be held in the Stratton Gallery, 10125 Jefferson, Detroit; (313) 822-0954.

SWANN GALLERY
Opening for the latest paintings from Lyle Morris on Friday, March 14. Located at 1250 Library St., Detroit; (313) 965-4826.

THE PLEIN AIR SOCIETY OF BIRMINGHAM AND BLOOMFIELD AREA
Paintings from members will be displayed at 7 p.m., Monday, March 24 at the Novi Civic Center Gate VI Gallery, 45175 W. Ten Mile, one mile west of Novi Road. Call (810) 684-6855, or (810) 647-8938.

WETSAN COLLECTION
Inventive jewelry from Scandinavian and European artists show a range of functional and sculptural objects. Opening is at 6 p.m., Thursday, March 27. Noted jewelry lecturer Chiron Kransen will speak at the Detroit Institute of Arts at 2 p.m. on Saturday, March 29.

ARIANA GALLERY
"The Double Cross of Justice," paintings of Jack Kevorkian opening on March 15 at 7



Musical guests: Cranbrook Music Guild features the St. Lawrence String Quartet 8 p.m. Tuesday, March 11 at Cranbrook House, 380 Lone Pine Road, Bloomfield Hills. Tickets \$20, call (810) 751-2435.

p.m. Exhibit runs through March 29. Located at 119 S. Main St., Royal Oak; (810) 546-8810. Hours: Thur, 10 a.m.-6 p.m.; Friday, Saturday, 10 a.m.-6 p.m.; Sunday, 12 to 4 p.m.

SOMERSET NORTH GRAND COURT
Local artists, architects and students display innovative doghouses on March 16. Brunch, auction and raffle with proceeds to the Detroit Artists Market. Tickets: \$50 adults, \$10, children. Call (313) 393-1770.

SUSANNE HILBERRY GALLERY
Catherine Opie's "Photography" exhibit opens Saturday, March 15. A reception to meet the artist will be Saturday, March 22 at 4-7 p.m. Opie's recent work examines the social tension and obsessions of LA culture. Her work has been exhibited through the US and Europe. This is her first exhibit in the metro area. Located at 555 S. Woodward, Birmingham; (810) 642-8250.

LIMITED-RUN EXHIBITS

ANN ARBOR ART CENTER
Through March 9 - "New Visions," a selection of works by current master of fine arts students and newly graduated master of fine arts students, at 117 W. Liberty, between Main and Ashley in Ann Arbor; (313) 994-8004.

DETROIT GALLERY OF CONTEMPORARY CRAFTS
Through March 9 - "Woman by Women," in which 10 women artists interpret the female form in clay, fiber and wood, at 104 Fisher Building, Detroit; (313) 873-7888.

DETROIT INSTITUTE OF ARTS
To March 9 - The Michigan Water Color Society 50th Anniversary Exhibition at 5200 Woodward; (313) 833-7900. The juried show of 50 watercolor works from almost 600 entries by Michigan artists includes works by award recipients Barbara Schulman Dorchen and Nancy Schulman Raitt of Farmington Hills. A companion exhibit is at the Center Galleries ("Water, Water Everywhere," to Feb. 28) in Detroit.

SWANN GALLERY
To March 9 - "Progression of Masters," an exhibit of paintings by Lyle Morris; "Artists That Teach II," an exhibit by the Detroit Art Teachers Association; "Throw Mama From the Train," a show of artists addressing issues; and "Small Figurative Works I," a group show by gallery artists; at 1250 Library, Detroit; (313) 965-4826.

WILDLIFE INTERPRETIVE GALLERY
Through March 9 - "Ecotons: Our Endangered Planet," an exhibit featuring editorial cartoons that focus on the global environment and conservation of the Earth's natural resources, at the Detroit Zoo, 10 Mile and Woodward, just off I-696 in Royal Oak; (810) 398-0903.

HILL GALLERY
Through March 10 - An exhibit of master works by Donald Sultan, Carol Hepper, Ken Price, Jackie Ferrara, Jene Highstein, John Walker, Heather McGill and Donald Lipski at 407 W. Brown, Birmingham; (810) 640-9288.

SOUTHFIELD PUBLIC LIBRARY
Through March 14 - Southfield doll designer Dorothy Holt displays her collection of dolls at 26000 Evergreen, between 10 and 11 Mile; (810) 948-0461 or (810) 948-0470.

ELIZABETH STONE GALLERY
Through March 15 - Collection of student art work from the Visual Arts Program of the Bloomfield Hills School District. Located at 536 N. Woodward, Birmingham; (810) 647-7422.

GALLERY: FUNCTIONART
Through March 15 - The Fourth Annual Eclectic Electric, presenting a wide range of artistic lighting and other functional art featuring electricity from artists nationwide, at 21 N. Saginaw, Pontiac; (810) 333-0333.

GALLERY JACQUES
Through March 15 - "Le Roi de Beaubourg," a show of paintings, drawings and sculptures, by Jaber, at 616 Wesley, Ann Arbor; (313) 665-9889. This is the artist's first one man exhibit in the United States.

U OF M MUSEUM OF ART
To March 16 - "Ellen Driscoll," an exhibit by the renowned Boston-based artist who works at the cutting edge of installation art, at 525 S. State, Ann Arbor; (313) 764-0395.

BIG SURF CYBERCAFE
To March 18 - An exhibit by Oak Park artist Randy Mory at 750 S. Woodward, Birmingham; (810) 433-3135.

BUNTING GALLERY
To March 19 - Works on Paper by David Becker, Susan Campbell, G. Jesse Gledhill, Thomas Humes, Michel Erussard, Mitchell Cole, Douglas Semwan, Konstantin Chumutin, Mary Potts, Mel Rosas and Radislav Hanka.

THE WETSAN COLLECTION
To March 18 - Works in ceramics, textiles, wood, glass and metal from a variety of the gallery's artists at 132 N. Woodward, Birmingham; (810) 645-6212.

SHAW GUIDO GALLERY
Through March 22 - "Thorn Bohner: Small Sculpture and Drawings" reflects a sense of tension, positive and negative space, fragility and resilience held in a delicate balance. Recently, Bohner received a Guggenheim Fellowship in sculpture. Located at 7 N. Saginaw in Pontiac. Hours: 11-6 p.m.; (810) 333-1070.

ANDERSON GALLERY
To March 28 - "Mask or Mind," featuring mask artists Michael Bradley, Ruth Fash, Alison Marks, Gwynn Popovac. Located at 7 N. Saginaw, Pontiac; (810) 335-4611. Hours: Tuesday through Saturday, 10 a.m.-5 p.m.

PAINT CREEK CENTER FOR THE ARTS
To March 28 - Group exhibit, "Off the Map," in the center's main gallery. Features work of seven US artists. Located at 407 Pine St., Rochester; (810) 651-4110.

CRANBROOK ART MUSEUM
Through March 29 - "Seven Vices, The Enemy Within: A Visual Essay by Bill Harris. Located at 1221 N. Woodward; (810) 645-3323.

CREATIVE ARTS CENTER
To March 29 - A collection of functional and ceremonial objects such as masks, chief's mantel, jewelry, spears and sculpture from various regions of Africa. The celebration of African-American heritage is located at 47 Williams St., Pontiac; (810) 333-7849.

LAWRENCE STREET GALLERY
Through March 29 - Works by six local artists from Birmingham, Waterford and Clarkston represent a range of art forms and techniques. Located at 6 N. Saginaw, Pontiac; (810) 334-6714.

UZELAC GALLERY
Through March 29 - Collages, paintings, wall sculptures of Michigan artist Nancy Raitt. Located at 7 N. Saginaw, Pontiac; (810) 332-5257.

CREATIVE RESOURCE
Through March 31 - "Walk on the Wild Side" by John Wawzonek, combines vivid color, rich texture and repetition of natural elements. Located at 162 N. Woodward, Birmingham; (810) 647-3688.

THE FRAMESPACE GALLERY
Through March 31 - Exhibit/Sale of original Star Wars and Star Trek marquee posters. Located at 4326 N. Woodward, Royal Oak; (810) 549-1640.

DONNA JACOBS GALLERY
Through April 4 - Ceramic artifacts from the eastern region of Persia and 9th-century Islamic art. Located at 574 N. Woodward, Birmingham; (810) 540-1600. Hours: Thurs, Friday 11 a.m.-5:30 p.m.; Saturday, 1-5 p.m.

PROGRAMS & LECTURES

FIRST UNITED METHODIST CHURCH
A lecture and workshop, "Figures in Cloth," by doll collector Kathleen Bricker on Tuesday, March 11 at 9:30 a.m. Sponsored by the Needlework and Textile Guild of Michigan. Located at 1589 W. Maple, Birmingham; (810) 642-9772, or (810) 689-4478.

FARMINGTON ARTISTS CLUB MEETING
Public is welcome to an lecture by painter Robert Schelman, an instructor at Birmingham-Bloomfield Art Association.

Meeting will be held at 7 p.m., Wednesday, March 12 at the Farmington Community Library on 12 Mile Road. Call (810) 478-9243.

CRANBROOK ART MUSEUM
Nationally known glass sculptor Howard Ben Tre will lecture on his current work at the museum on Friday, March 14 at 7:30 p.m. Museum is located at 1221 N. Woodward; (810) 645-3323.

MICHIGAN ORIENTAL ART SOCIETY
A lecture by Eleanor Mannikka, former U of M and Ohio State teacher, at 2 p.m., Sunday, March 16 at the Troy Library; (810) 524-3538.

BOOKBINDING
The Paint Creek Center for the Arts (PCCA) presents a one-session workshop, Bookbinding II, 10-4:30 p.m. Saturday, March 15. The workshop is for adults with basic folding and stitching skills. More complex bindings will be introduced. Call (810) 651-4110.

REGISTER FOR BBAA SPRING CLASSES
Registration dates for the Bloomfield Birmingham Art Association's spring term are March 10 for members and March 17 for non-members. For a class brochure, call (810) 644-0866.

DANCE

GEIGER CLASSIC BALLET ACADEMY
Master classes with Luba Gulyaeva, who worked with Mikhail Baryshnikov at the school of the American Ballet Theatre, March 22-23. Located at 5526 Drake Road, West Bloomfield. Cost: \$20 for advance classes; \$15 for intermediate class; (810) 661-2430.

ONGOING EXHIBITS

AVENUE GALLERY
Michigan's only gallery showing exclusively Thomas Kinkadee. Located at 167 N. Woodward, Birmingham; (810) 594-7600.

GALLERY ANIMATO
Vintage and contemporary animation cells and drawings from animated film classics are featured at 574 N. Woodward in Birmingham; (810) 644-8312.

GALLERY NIKKO
Colorful hand-crafted gift items, home accessories and wearables. Located at 470 N. Woodward, Birmingham; (810) 647-0680.

GALLERY SHAANTI
The gallery at 361 E. Maple in Birmingham features arts and crafts of India. Call (810) 647-9202.

HAIG GALLERIES
The gallery at 311 Main in Rochester specializes in ancient, Asian and tribal arts. Call (810) 656-3759.

THE LOCAL SCENE
More than 30 artists help make the recently opened store at 425-1/2 Main, above King's Bikes in Rochester, a special place to shop for one-of-a-kind pieces, everything from jewelry to furniture. The entrance is on Main; call (810) 651-4690.

LUDA ART GALLERY
The gallery at 103-B E. Fourth, Rochester, presents for the first time a completely new collection of paintings of nudes by artist Luda Tcherniak, whose talent transports the viewer beyond the images and lines of her work into a focus on emotions and feelings. Call (810) 652-7052 for an appointment.

MOORE GALLERY
Presentation of internationally renowned contemporary African art with ancient traditional tribal roots. Located at 304 Hamilton Row, Birmingham; (810) 647-4662.

NATIVE WEST GALLERY
Handcrafted American artwork from the Southwest, including sculpture, pottery, sand painting and fine sterling silver jewelry. Located at 863 W. Ann Arbor Trail, Plymouth. Call (313) 455-8838.

OBJECTS OF ART
The gallery at 6243 Orchard Lake Road, just

north of Maple in West Bloomfield, presents an unusual and eclectic collection of art to wear. The affordable items are from very well-known (and some "struggling unknown") designers in the country. Objects of Art also celebrates contemporary art with pieces ranging from tranquil glass creations to powerful metal sculptures, from whimsical statues to dramatic clay carvings, for both indoors and outdoors. Unusual collections represent both well-known and emerging artists from the local area and throughout the United States. Call (810) 539-3332.

PIERRE BITTAR GALLERY
World-renowned French Impressionist painter Pierre Bittar invites you to view his first original oil paintings of local Detroit area landmarks depicting Birmingham, Bloomfield and Grosse Pointe at 296 W. Maple, Birmingham. Paintings from northern Michigan, France and the Caribbean Islands are also displayed. Call (810) 433-9917.

RUSSELL KLATT GALLERY
The gallery at 1467 S. Woodward, Birmingham, has expanded its collection of European original and reproduction oil paintings. Renoir's festive "The Boating Party" and Côt's romantic "The Storm" are two of the reproductions now on display. In addition, limited edition serigraphs by renowned artists Don Hatfield, Henri Plisson and Roy Fairchild are shown. Call (810) 647-6655.

THE SPORTS GALLERY
The sports memorabilia specialty store at 269 S. Woodward, Birmingham, showcases items including autographed photos from such professional athletes as Grant Hill, Barry Sanders and Ted Williams, as well as jerseys, lithographs, baseballs, bats, footballs, basketballs and display cases. Call (810) 642-0044.

STEWART AND STEWART
The printer and publisher of fine art prints since 1980 announces six new intaglio/monotype prints by Catherine Kernan, the on site studies for which were done while sitting on cliffs in Ireland. Stewart and Stewart is at 5571 Wing Lake Road, Bloomfield Hills. Call (810) 626-5248.

WILD WING
"Harvest Moon Ball" by Terry Redlin is available at the Birmingham gallery, 155 S. Bates. In this latest painting, a dozen vignettes showing the transitional America of the 1920s and 1930s are presented. Some have special meaning in the artist's life. Call (810) 645-2266.

WOODWARD GALLERY
The gallery at 1357 Davis in Birmingham is the only dealer in the United States authorized to sell a limited edition series of photographs of jazz legends Miles Davis and Dizzy Gillespie. Gallery president and owner Dan Winter took the Davis photos. Also available are original prints and paintings by more than 300 artists, an unusual collection of sports photos and posters, and vintage photos and newspaper articles. Call (810) 642-1357.

KAPUT KAPOT
The ceramic studios, which recently opened at 151 S. Bates, Birmingham, feature ready-made bisqueware. Paint freehand or use the studios' stencils, glazes and sponges. Call (810) 584-8423.

THE LOCAL SCENE
More than 30 artists help make the recently opened store at 425-1/2 Main, above King's Bikes in Rochester, a special place to shop for one-of-a-kind pieces, everything from jewelry to furniture. The entrance is on Main; call (810) 651-4690.

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The gallery at 6243 Orchard Lake Road, just north of Maple in West Bloomfield, presents an unusual and eclectic collection of art to wear. The affordable items are from very well-known (and some "struggling unknown") designers in the country. Call (810) 539-3332.

PIERRE BITTAR GALLERY
World-renowned French Impressionist painter Pierre Bittar invites you to view his first original oil paintings of local Detroit-area landmarks depicting Birmingham, Bloomfield and Grosse Pointe at 296 W. Maple, Birmingham. Paintings from northern Michigan, France and the Caribbean Islands are also displayed. Call (810) 433-9917.

RUSSELL KLATT GALLERY
The gallery at 1467 S. Woodward, Birmingham, has expanded its collection of European original and reproduction oil paintings. Renoir's festive "The Boating Party" and Côt's romantic "The Storm" are two of the reproductions now on display. In addition, limited edition serigraphs by renowned artists Don Hatfield, Henri Plisson and Roy Fairchild are shown. Call (810) 647-6655.

THE SPORTS GALLERY
The sports memorabilia specialty store at 269 S. Woodward, Birmingham, showcases items including autographed photos from such professional athletes as Grant Hill, Barry Sanders and Ted Williams, as well as jerseys, lithographs, baseballs, bats, footballs, basketballs and display cases. Call (810) 642-0044.

STEWART AND STEWART
The printer and publisher of fine art prints since 1980 announces six new intaglio/monotype prints by Catherine Kernan, the on site studies for which were done while sitting on cliffs in Ireland. Stewart and Stewart is at 5571 Wing Lake Road, Bloomfield Hills. Call (810) 626-5248.

WILD WING
"Harvest Moon Ball" by Terry Redlin is available at the Birmingham gallery, 155 S. Bates. In this latest painting, a dozen vignettes showing the transitional America of the 1920s and 1930s are presented. Some have special meaning in the artist's life. Call (810) 645-2266.

WOODWARD GALLERY
The gallery at 1357 Davis in Birmingham is the only dealer in the United States authorized to sell a limited edition series of photographs of jazz legends Miles Davis and Dizzy Gillespie. Gallery president and owner Dan Winter took the Davis photos. Also available are original prints and paintings by more than 300 artists, an unusual collection of sports photos and posters, and vintage photos and newspaper articles. Call (810) 642-1357.

THE ANDERSON GALLERY
The gallery at 206 W. 11 Mile, Royal Oak, holds an eclectic array of treasures, including works from local and national artists and unusual gift ware for people of all ages. It is known for its selection of tin toys, blown glass, mini tea sets, funky pajamas and beautiful, handmade ceramics. The back of the shop is a functioning studio where Roberts' jewelry is made. Call (810) 543-7372.

DETROIT HISTORICAL MUSEUM
Three photos by David Clements of Royal Oak - "Packard Motor Car Company," "We Tote the Note" and "Wheels of Detroit" - have been selected to document older auto manufacturers and the advent of the used cars lots at the "Motor City Exhibition" at the museum in Detroit's Cultural Center. **DOS**

MANOS
The gallery at 210 W. Sixth, Royal Oak, has been renovated and expanded. Its newest folk art of Latin America includes high-fire ceramics and dinnerware from Mexico, hand-crafted "oil drum art" from Haiti, earrings and jewelry from Peru and Mexico, colorful "arpillera" tapestries from Chile and miniature scenes called "retablos" by Nicario Jimenez of Peru. Many of the crafts are hand selected, bought directly from family and producer groups whenever possible. The gallery welcomes school groups. To introduce them to the rich folk art traditions of Latin America. Call (810) 542-5856.

FAITH GALLERY
A photographic exhibit of Michelangelo continues at 315 Center, Royal Oak; (810) 541-3979.

JANE SPEAKS MODERN ART
The gallery at 23 W. Lawrence, Pontiac, is the only one in Michigan that shows video and installation art exclusively. Call (810) 334-6038.

MARCIA CLEMENT ART STUDIO
The studio at 4417 S. Commerce Road in Commerce Township provides a variety of art classes for students of all ages and abilities, and one- or two-day workshops. Preregistration is requested as space fills quickly. Call (810) 360-1216. The studio also offers matting and framing, graphics and fine art commissions, art consultations and specially art-related gifts.

METROPOLITAN CENTER FOR THE CREATIVE ARTS
"Images B," by photographers Mark Glenn, Elaine Gross, Michael Jones, Rob Kangas, Loraine Meyers, Julio Perazza, Carole Rich and Pam Altdred-Schofield, at 6911 E. Lafayette, Detroit; (313) 259-2400.

NEXT GALLERY
The gallery at 23 W. Lawrence, Suite 102, Pontiac, offers contemporary art for its best for \$1,000 or less. Call (810) 334-6038.

NEXT STEP STUDIOS
New works in clay by Kaiser Sudan, Rick Pruckler and Carolyn Wilson are exhibited at 477 W. Marshall, Ferndale. The studio is a collaborative effort by the three established artists. The gallery in front represents their work and their studios in back are open for viewing. Feel free to stop by and visit the gallery and the artists working on their next step. Call (810) 414-7050.

ON THE MOVE
7th Generation Studios Inc. has moved its Troy-based photography and digital imaging studio to 206 Walnut Blvd. in downtown Rochester. Works of core artists Jeff Laposky-Gaydash, Daniel Eller and Lisa Aifelt are on display. The 3-1/2-year-old company offers commercial and fine art photographic services with a strong emphasis in digital technology. Call (810) 651-2116.

PONTIAC GLASS COMPANY GALLERY
The gallery at 23 W. Lawrence, Pontiac, features the local talent of Michigan Glass Guild members displaying blown, fused and flat glass sculpture, decorative and architectural items. Call (810) 332-6619.

ROCKCITY ART GALLERY
The gallery at 108 W. Fourth, Royal Oak, features original concert posters, handbills, postcards, original art work and T-shirts. Buy, sell or trade. Call (810) 584-2266.

ROOM WITH A VIEW
The photography salon at 803 N. Main, Royal Oak, features vintage and modern works. Vintage prints dating from the '20s focus on fashion to industrial images, including works by Alfred Cheney Johnson, George Hurrell, De Mijian, Hommel, Edward Steichen and Edward Gulgley. Collectors will find modern images classical in beauty and contemporary in feeling by Lisa Spindler, Michael Edwards, Rodney Smith and Tom Van Dyke, exclusively represented by the salon. Call (810) 548-1446.

The gallery in the Oakland Arts Building, 7 N. Saginaw in Pontiac, offers distinctive textiles and fiber art. It features the works of local, national and emerging artists, such as Robert Alexander, Doris Bally, Sonya Clark, Julie Greinke, Rosemary Gratch, Anne Marie Kenny, Urban Jupena, Laura Milliter Bryant and Lyn Perry. Call (810) 335-4611.</

GUIDE TO THE MOVIES

General Cinemas
Bargain matinee daily plus \$3.25
(Twi-Lite) show daily
Canton 6
Ford Rd., 1 Mi. West of I-75
981-1900
Advanced same-day tickets available
PRIVATE PARTS (R)
2:10 (4:40 @ \$3.25) 7:30, 9:45,
JUNGLE 2 JUNGLE (PG)
1:45 (4:20 @ \$3.25) 7:30, 9:50,
ABSOLUTE POWER (R)
1:50 (4:25 @ \$3.25) 7:20, 10:00
VEGAS VACATION (PG)
2:20 (4:45 @ \$3.25) 7:30, 9:50
DANTE'S PEAK (PG13)
2:10 (4:35 @ \$3.25)
DONNIE BRASCO (R)
2:00 (4:30 @ \$3.25) 7:10, 10:00
JERRY MAGUIRE (R)
8:00,
MARVIN'S ROOM (PG13)
2:20, 9:50
Novi Town Center 8
Now Rd. South of I-96
344-0077
Advance same-day tickets available
JUNGLE 2 JUNGLE (PG)
2:00 (5:00 @ \$3.25) 7:30, 9:55
FOOLS RUSH IN (PG13)
1:15 (4:20 @ \$3.25) 8:10, 9:35
VEGAS VACATION (PG)
2:30 (5:15 @ \$3.25) 7:40, 9:50
DANTE'S PEAK (PG13)
(4:15 @ \$3.25) 7:15
JERRY MAGUIRE (R)
1:20 (4:35 @ \$3.25) 7:45
ROSEWOOD (R)
1:00, 9:45
MARVIN'S ROOM (PG13)
2:15 (5:10 @ \$3.25) 7:45, 10:00
THE EMPIRE STRIKES BACK
1:00 (4:00 @ \$3.25) 7:00, 10:00
BOOTY CALL (R)
1:30 (4:30 @ \$3.25) 7:20, 9:30,
Keego Twin Cinema
Orchard Lake Rd.
at Cass Lake Rd.
682-1900
Sat. & Sun. only All Seats
\$19.95 incl. 6pm
theatre for times
MOTHER (PG13)
7:00
BEAUTICIAN AND THE BEAST
(PG)
9:05
MY FELLOW AMERICANS (PG)
7:10, 9:10
National Amusements
Showcase Cinemas
Showcase
Auburn Hills 1-14
2150 N. Opdyke Rd.
Between University & Walton
Bvd
810-373-2660
Bargain Matinees Daily
All Shows Until 6pm
Continuous Shows Daily
*Late Shows Fri. Sat.
THRU THURSDAY
PRIVATE PARTS (R)
10:00 PM, 11:00 PM
RHYME AND REASON (R)
12:40, 3:00, 5:20, 7:35, 10:00,
12:10
MARVIN'S ROOM (PG-13)
12:45, 3:00, 5:10, 7:15,
9:25, 11:30
DONNIE BRASCO (R)
11:20, 2:05, 4:40, 7:20, 10:00,
12:25
ROSEWOOD (R)
1:00, 3:50, 7:05, 9:55, 12:30
ABSOLUTE POWER (R)
11:40, 2:10, 4:45, 7:15, 9:45,
12:15
FOOLS RUSH IN (PG13)
11:30, 1:45
DANTE'S PEAK (PG13)
9:50 PM, 12:00 AM
JERRY MAGUIRE (R)
4:00, 7:00
Quo Vadis
Warren & Wayne Rds.
313-425-7700
Bargain Matinees Daily
All Shows Until 6pm
Continuous Shows Daily
*Late Shows Wed. Thurs. Fri. &
Sat.
THRU THURSDAY
PRIVATE PARTS (R)
10:00 PM, 11:00 PM
RHYME AND REASON (R)
11:50, 1:45, 3:45, 5:40, 7:40,
9:40
BOOTY CALL (R)
12:00, 1:50, 3:40, 5:30, 7:20,
9:30, 11:30
VEGAS VACATION (PG)
12:10, 2:35, 5:00, 7:35, 9:25, 11:25
FOOLS RUSH IN (PG13)
12:15, 2:40, 5:10, 7:25
STAR WARS (PG)
11:45, 2:20, 4:55, 7:30, 10:05,
12:30
THAT DARN CAT (PG)
12:20, 2:25, 4:15, 6:05
SCREAM (R)
8:00 PM
Showcase
Westland 1-8
6800 Wayne Rd.
One Mt. S. of Warren Rd.
313-729-1060
Bargain Matinees Daily
All Shows Until 6pm
Continuous Shows Daily
*Late Shows Fri. & Sat.
THRU THURSDAY
JUNGLE 2 JUNGLE (PG)
11:00, 1:05, 3:15, 5:25, 7:35, 9:50,
12:00
MARVIN'S ROOM (PG-13)
12:00, 2:15, 4:30, 7:15, 9:30,
11:40
DONNIE BRASCO (R)

Showcase Dearborn 1-8
Michigan & Telegraph
313-561-3449
Bargain Matinees Daily
All Shows until 6pm
Continuous Shows Daily
*Late Shows Fri. & Sat. & Sun.
THRU THURSDAY
JUNGLE 2 JUNGLE (PG)
12:00, 2:20, 4:40, 7:10, 9:30, 11:50
RHYME & REASON (R)
12:15, 2:30, 4:45, 7:15, 9:45, 9:30,
10:00, 11:45, 12:15
DONNIE BRASCO (R)
11:40, 2:15, 4:50, 7:25,
10:05, 12:35
BOOTY CALL (R)
12:00, 1:45, 3:30, 5:30, 7:20,
8:00, 9:20, 9:50, 11:20, 12:00
ROSEWOOD (R)
1:00, 4:00, 7:00, 9:55, 12:35
VEGAS VACATION (PG)
11:45, 1:45, 3:45, 6:05
FOOLS RUSH IN (PG13)
9:50, 12:10
THAT DARN CAT (PG)
12:10, 2:10, 4:10
DANTE'S PEAK (PG13)
12:00, 2:30, 5:00, 7:30
Showcase Pontiac 1-5
Telegraph Sq. Lake Rd. W. Side of
Telegraph
810-352-0241
Bargain Matinees Daily
All Shows Until 6pm
Continuous Shows Daily
*Late Shows Fri. & Sat. & Sun.
THRU THURSDAY
PRIVATE PARTS (R)
10:00 PM, 11:00 PM
BOOTY CALL (R)
12:00, 1:45, 3:30, 5:30, 7:40, 9:50
EMPIRE STRIKES BACK (PG)
12:00, 1:00, 3:00, 3:45, 7:00, 7:30,
9:45
THAT DARN CAT (PG)
12:00, 1:50, 3:50, 6:05
STAR WARS (PG)
12:00, 2:25, 4:50, 7:10, 9:35
VEGAS VACATION (PG)
8:00 PM
Showcase Pontiac 6-12
2405 Telegraph Rd. East side of
Telegraph
810-334-6777
Bargain Matinees Daily
All Shows Until 6pm
Continuous Shows Daily
*Late Shows Fri. & Sat.
THRU THURSDAY
JUNGLE 2 JUNGLE (PG)
11:45, 2:00, 4:30, 7:20,
9:40, 12:00
RHYME & REASON (R)
11:35, 1:30, 3:30, 5:30, 7:30,
9:30, 11:30
MARVIN'S ROOM (PG-13)
12:15, 2:40, 4:50, 7:10, 9:20,
11:30
DONNIE BRASCO (R)
11:30, 2:05, 4:40, 7:20, 10:00,
12:25
ROSEWOOD (R)
1:00, 3:50, 7:05, 9:55, 12:30
ABSOLUTE POWER (R)
11:40, 2:10, 4:45, 7:15, 9:45,
12:15
FOOLS RUSH IN (PG13)
11:30, 1:45
DANTE'S PEAK (PG13)
9:50 PM, 12:00 AM
JERRY MAGUIRE (R)
4:00, 7:00
Quo Vadis
Warren & Wayne Rds.
313-425-7700
Bargain Matinees Daily
All Shows Until 6pm
Continuous Shows Daily
*Late Shows Wed. Thurs. Fri. &
Sat.
THRU THURSDAY
PRIVATE PARTS (R)
10:00 PM, 11:00 PM
RHYME AND REASON (R)
11:50, 1:45, 3:45, 5:40, 7:40,
9:40
BOOTY CALL (R)
12:00, 1:50, 3:40, 5:30, 7:20,
9:30, 11:30
VEGAS VACATION (PG)
12:10, 2:35, 5:00, 7:35, 9:25, 11:25
FOOLS RUSH IN (PG13)
12:15, 2:40, 5:10, 7:25
STAR WARS (PG)
11:45, 2:20, 4:55, 7:30, 10:05,
12:30
THAT DARN CAT (PG)
12:20, 2:25, 4:15, 6:05
SCREAM (R)
8:00 PM
Showcase
Westland 1-8
6800 Wayne Rd.
One Mt. S. of Warren Rd.
313-729-1060
Bargain Matinees Daily
All Shows Until 6pm
Continuous Shows Daily
*Late Shows Fri. & Sat.
THRU THURSDAY
JUNGLE 2 JUNGLE (PG)
11:00, 1:05, 3:15, 5:25, 7:35, 9:50,
12:00
MARVIN'S ROOM (PG-13)
12:00, 2:15, 4:30, 7:15, 9:30,
11:40
DONNIE BRASCO (R)

11:05, 1:45, 4:45, 7:25, 10:00, 12:30
EMPIRE STRIKES BACK (PG)
11:15, 1:00, 2:00, 4:00, 4:45, 7:00,
7:30, 9:45, 10:05, 12:20, 12:30
ABSOLUTE POWER (R)
11:30, 2:05, 4:30, 7:10, 9:45, 12:15
ENGLISH PATIENT (R)
9:35 PM
DANTE'S PEAK (PG13)
12:00, 2:35, 5:10, 7:40,
JERRY MAGUIRE (R)
12:45, 3:45, 7:00, 9:40, 12:15
FOOLS RUSH IN (PG13)
10:00 PM, 12:20 AM
Star Theatres
The World's Best Theatres
Bargain Matinees Daily \$4.00 All
Shows Starting before 6:00 pm
Now accepting Visa & MasterCard
*NP Denotes No Pass Engagement
Star John R
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32289 John R. Road
(810) 585-2070
CALL FOR SATURDAY SHOWTIMES
NP JUNGLE TO JUNGLE (PG)
11:00, 12:15, 1:30, 2:50, 4:00,
5:10, 6:30, 7:50, 9:00, 10:10
NO VIP TICKETS
NP KAMA SUTRA (NR)
11:30, 2:10, 4:50, 8:00, 10:40
NO VIP TICKETS
NP DONNIE BRASCO (R)
11:10, 12:30, 1:45, 3:00, 4:15,
5:40, 7:30, 10:30
NO VIP TICKETS
NP LOST HIGHWAY (R)
11:40, 2:30, 5:00, 8:20, 11:05
NO VIP TICKETS
NP THE EMPIRE STRIKES BACK
(PG)
11:20, 2:00, 4:40, 7:20, 8:10,
10:00, 10:50
NP ABSOLUTE POWER (R)
11:50, 2:20, 5:00, 7:40, 10:20
NP VEGAS VACATION (PG)
7:00, 9:30
DANTE'S PEAK (PG13)
10:50, 1:15, 4:00, 6:45, 10:40
STAR WARS (PG)
12:00, 2:40, 6:00, 8:35, 11:10
FAMILY FILM FESTIVAL
LARGER THAN LIFE (PG)
10:50, 1:00, 3:30
Star Rochester Hills
200 Bradley Circle
853-2260
SUNDAY THRU THURSDAY
NP HOWARD STERN'S PRIVATE
PARTS (R)
10:30, 12:00, 1:00, 2:30, 3:30,
5:00, 6:10, 7:30, 8:30, 10:00, 11:00
NO VIP TICKETS
NP JUNGLE 2 JUNGLE (PG)
10:40, 11:30, 1:15, 2:15, 3:45,
4:45, 6:00, 7:05, 8:45, 9:30
NO VIP TICKETS
NP DONNIE BRASCO (R)
11:00, 12:15, 1:30, 2:45, 4:00,
5:20, 6:40, 7:50, 9:15, 10:30
NO VIP TICKETS
NP EMPIRE STRIKES BACK (PG)
11:15, 2:00, 5:35, 8:10, 10:50
NP ABSOLUTE POWER (R)
11:45, 3:00, 6:30, 9:45
NP NATIONAL LAMPOON'S
VEGAS VACATION (PG)
12:40, 3:15, 5:45, 8:00, 10:40
STAR WARS: SPECIAL EDITION
(PG)
10:50, 1:45, 4:35, 7:15, 10:15
Star Winchester
1136 S. Rochester Rd. Winchester
Mdt
(810) 656-1160
NP LOST HIGHWAY (R)
1:10, 4:00, 7:10, 10:00
NO VIP TICKETS
MARVIN'S ROOM (PG-13)
12:45, 3:10, 5:20, 7:45, 9:50
NP BOOTY CALL (R)
11:10, 1:45, 4:30, 7:30, 9:20
NO VIP TICKETS
ROSEWOOD (R)
12:20, 3:40, 6:50, 9:40
NP THAT DARN CAT (PG)
11:00, 1:30
NP FOOLS RUSH IN (PG13)
12:00, 5:00, 10:15
THE ENGLISH PATIENT (R)
9:10 PM ONLY
SHINE (PG13)
11:40, 2:00, 4:15, 6:30, 8:45
JERRY MAGUIRE (R)
3:30, 6:10, 9:00
DANTE'S PEAK (PG-13)
2:15, 9:00
FREE KIDS SERIES !!!
KIDS UNDER 12 ARE FREE
ADULTS ARE ONLY \$1.00
LARGER THAN LIFE (PG)
11:20, 2:30, 5:40
Birmingham Theatre
211 S. Woodward
Downtown Birmingham
644-3419
NP Denotes No Pass
Engagements
NP JUNGLE 2 JUNGLE (PG)
12:00 (SUN. ONLY) 2:00, 4:40,
6:50, 9:10
NP DONNIE BRASCO (R)
1:30, 4:05, 7:10, 9:50
NP MARVIN'S ROOM (PG-13)
1:30, 3:40, 5:45, 7:50, 9:55
THE EMPIRE STRIKES BACK
(PG)
1:25, 4:00, 6:40, 9:20
STAR WARS: SPECIAL EDITION
(PG)
1:45, 4:25, 7:05, 9:40
SHINE (PG13)
1:50, 4:10, 6:30, 8:50
JERRY MAGUIRE (R)
12:55, 3:40, 6:25, 9:10
VEGAS VACATION (PG)
1:15, 3:20, 5:45
DANTE'S PEAK (PG13)
7:55, 10:15

United Artists Theatres
Bargain Matinees Daily, for all
shows starting before 6:00 PM.
Same day advance tickets
available.
NV - No VIP tickets accepted
United Artists Fairlane
Fairlane Town Center
Valet Parking Available
313-593-4790
ALL TIMES FOR SUN-THURS.
MIDNIGHT SHOWS FRIDAY AND
SATURDAY ONLY.
NV PRIVATE PARTS (R)
1:45, 4:05, 6:30, 9:00, 12:35,
3:00, 5:25, 7:50, 10:15
THE EMPIRE STRIKES BACK
(PG)
1:00, 4:00, 7:00, 9:45
MARVIN'S ROOM (PG-13)
1:15, 3:15, 5:15, 7:30, 10:05
ABSOLUTE POWER (R)
1:10, 3:50, 6:50, 9:25
STAR WARS (PG)
1:20, 4:15, 7:15, 10:00
NV LOST HIGHWAY (R)
12:45, 3:45, 6:45, 9:30
THE ENGLISH PATIENT (R)
1:25, 4:35, 8:00
JERRY MAGUIRE (R)
12:50, 3:40, 6:40, 9:35
SHINE (R)
1:35, 4:40, 7:40, 10:10
United Artists Oakland
Inside Oakland Mall
810-585-7041
ALL TIMES SUN-THURS
NV PRIVATE PARTS (R)
1:30, 4:00, 7:00, 9:30, 12:15,
2:45, 5:15, 7:45, 10:10
MARVIN'S ROOM (PG-13)
1:00, 3:20, 6:50, 9:10
SECRETS AND LIES (R)
12:40, 3:40, 6:40, 9:40
FOOLS RUSH IN (PG13)
5:10, 7:30, 10:00
THAT DARN CAT (PG)
12:50, 3:10,
United Artists
12 Oaks
Inside Twelve Oaks Mall
810-585-7041
ALL TIMES SUN-THURS.
NV PRIVATE PARTS (R)
12:30, 2:50, 5:10, 7:40, 10:20
NV DONNIE BRASCO (R)
1:10, 4:10, 7:20, 10:15
STAR WARS (PG)
1:00, 4:00, 7:00, 9:55
ABSOLUTE POWER (R)
1:30, 4:10, 7:10, 9:55
SHINE (PG13)
3:15, 7:00, 9:50
THE ENGLISH PATIENT (R)
8:30 PM ONLY
THAT DARN CAT (PG)
12:50 ONLY
United Artists
West River
9 Mile,
2 Block West of Middlebelt
810-788-6572
ALL TIMES SUN-THURS.
NV JUNGLE 2 JUNGLE (PG)
2:30, 5:00, 7:30, 10:05
NV PRIVATE PARTS (R)
2:05, 4:40, 7:20, 9:55
THE EMPIRE STRIKES BACK
(PG)
1:00, 4:00, 7:00, 10:00
NV MARVIN'S ROOM (PG-13)
3:15, 5:40, 8:00, 10:20
DONNIE BRASCO (R)
1:20, 4:20, 7:40, 10:30
NV LOST HIGHWAY (R)
3:50, 7:05, 10:00
VEGAS VACATION (PG)
1:45
STAR WARS (PG)
1:30, 4:30, 7:45, 10:30
DANTE'S PEAK (PG13)
1:05, 6:50
ABSOLUTE POWER (R)
1:10, 4:15, 7:15, 10:10
JERRY MAGUIRE (R)
3:55, 9:45
Birmingham Theatre
211 S. Woodward
Downtown Birmingham
644-3419
NP Denotes No Pass
Engagements
NP JUNGLE 2 JUNGLE (PG)
12:00 (SUN. ONLY) 2:00, 4:40,
6:50, 9:10
NP DONNIE BRASCO (R)
1:30, 4:05, 7:10, 9:50
NP MARVIN'S ROOM (PG-13)
1:30, 3:40, 5:45, 7:50, 9:55
THE EMPIRE STRIKES BACK
(PG)
1:25, 4:00, 6:40, 9:20
STAR WARS: SPECIAL EDITION
(PG)
1:45, 4:25, 7:05, 9:40
SHINE (PG13)
1:50, 4:10, 6:30, 8:50
JERRY MAGUIRE (R)
12:55, 3:40, 6:25, 9:10
VEGAS VACATION (PG)
1:15, 3:20, 5:45
DANTE'S PEAK (PG13)
7:55, 10:15

MJR THEATRES
994 Livonia Mall
Livonia Mall, Middlebelt at 7
Mile
313-476-8800
ALL SEATS 99¢ ALL SHOWS
FREE Refill on Drinks & Popcorn
DUNSTON CHECKS IN (PG)
4:45
PREACHER'S WIFE (PG)
4:20, 7:15, 9:40
SPACE JAM (PG)
4:30
FIERCE CREATURES (PG13)
7:00, 9:20
RANSOM (R)
6:40, 9:10
NO CHILDREN UNDER 4 AFTER
6 PM EXCEPT ON 'G' OR 'PG'
RATED FILMS
Main Art Theatre II
Main - 11 Mile
Royal Oak
(313) 542-0180
\$3.00 (TWI-LITE) SHOWS DAILY
TICKETS AVAILABLE AT THE
BOX OFFICE OR PHONE 810-
542-5198
WAITING FOR GUFFMAN (R)
1:15, 3:15, (5:15 @ \$3.25) 7:15
9:20
KOLYA (PG13)
1:30, 3:15, (5:15 @ \$3.25)
7:15, 9:20
HAMLET (PG13)
1:00, 7:30
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DUNSTON CHECKS IN (PG)
1:00, 3:00
JUNGLE 2 JUNGLE (PG)
1:00, 3:15, (5:30 @ \$3.25)
7:45, 9:55
HOWARD STERN'S PRIVATE
PARTS (R)
HOUSE ARREST (PG)
1:40 (4:10 @ \$3.25) 7:20, 9:50
JERRY MAGUIRE (R)
(5:00 @ \$3.25) 7:30, 10:00
THAT DARN CAT (PG)
1:10, 3:10, (5:20 @ \$3.25)
7:40, 9:55
VEGAS VACATION (PG)
1:30, 3:30, (5:40 @ \$3.25)
7:45, 9:45
STAR WARS (PG)
1:45 (4:20 @ \$3.25) 7:00, 9:40
EMPIRE STRIKES BACK (PG)
1:45 (4:15 @ \$3.25) 6:50,
9:30
ABSOLUTE POWER (R)
1:15, (4:30 @ \$3.25) 7:15, 9:40
DANTE'S PEAK (PG13)
2:00, (4:40 @ \$3.25) 7:20, 9:45
MARVIN'S ROOM (PG13)
1:50 (4:45 @ \$3.25) 7:10, 9:20
DONNIE BRASCO (R)
1:20 (4:00 @ \$3.25) 7:10, 9:50
RETURN OF THE JEDI (PG)
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SPACE JAM (PG)
5:00
RANSOM (R)
7:00, 9:30
NO CHILDREN UNDER 4 AFTER 6
PM EXCEPT ON 'G' OR 'PG'
RATED FILMS

VIDEO 'Richard III' moves fast

By LEANNE ROGERS STAFF WRITER

For those of you who like your Shakespeare fast moving there is the 1996 version of 'Richard III' featuring Ian McKellen as the conniving would-be king. This film, with a running time of well under two hours, is a streamlined adaptation that sets the battle for the throne in the 1930s and sets Richard up as a fascist leader, complete with his own Brown Shirts and mini Nuremberg rally.

The story opens during civil war as the Yorks are completing their attempt to unseat the Lancaster king and replace him with their preferred monarch Edward. Leading the victorious York army is Edward's youngest brother Richard. Once the less-than robust Edward is on the throne, Richard sets about eliminating the human obstacles between himself and the crown, including another brother and two young nephews.

Shakespeare's Richard is hunchbacked with a withered arm. As he explains, if he cannot play the lover, he'll play the villain. In that statement, at least, Richard is being truthful. He is nothing if not ruthless in climbing to the top of the heap, utterly lacking any bond of family, affection or even loyalty to his allies. He's like a railroad train that won't leave its course until he is violently derailed. The shift of the story to the 1930s is an effective device. Richard's machinations certainly can compare with those of Hitler or Mussolini as they rose to power. He will tolerate no dis-



Powerful tale: Ian McKellen (left to right), Kate Steavenson-Payne, John Wood, Matthew Groom, Annette Bening, Nigel Hawthorne and Maggie Smith star in 'Richard III.'

sent, a true totalitarian. Rather than armor, Richard is first seen in battle wearing a gas mask armed with a pistol. Some scenes are effectively staged such as Richard's opening speech ("Now is the winter of our discontent...") which is actually made as a speech during a party celebrating his brother's victory. The scene where Richard decides to seduce and marry the widow of the crown prince he recently has unseated and killed takes place in the morgue but still over the dead man's corpse. The biggest problem with that

scene is that McKellen lacks the oily charm that Laurence Olivier brought to the role, making it hard to believe people could be taken in so easily by him. McKellen and director Richard Loncraine adapted the play for the film. Another problem with the film is that it seems excessively compressed timewise. The feeling is almost like events which occurred over several years happen over at most a couple of months. An interesting exercise that doesn't really come completely together.

COMING ATTRACTIONS

- 'Scheduled to open Friday, March 14'
'LOVEJONES'
Urban romantic comedy set among the over-educated and under-employed in Chicago. Stars Larenz Tate, Nia Long, Isaiah Washington, Lisa Nicole Carson.
THE RETURN OF THE JEDI
The last in the three-part rerelease of the 'Star Wars' trilogy with Mark Hamill, Harrison Ford and Carrie Fisher.
'BLOOD AND WINE'
A tale of greed and lust that revolves around a man and his stepson as they square off over the affections of a woman and a stolen diamond necklace. Stars Jack Nicholson, Stephen Dorff, Jennifer Lopez, Judy Davis and Michael Caine.
'CITY OF INDUSTRY'
A hard edge noir thriller about two small-time L.A. criminals whose plans for a last big jewelry heist go awry when an unpredictable partner is brought into the deal. Stars Timothy Hutton.
Scheduled to open Friday, March 21
'CRASH'
A film director is drawn into a bizarre underworld when a near fatal car crash leads him to explore the connections between danger, sex and death.

ENTER to WIN! THE Observer & Eccentric NEWSPAPERS OSCAR DERBY Sponsored by BEST of THE ACADEMY 1997. Rules: The person who guesses the most winners will qualify to win a pair of VIP premiere passes to the Birmingham Theatre. In case of a tie, winner will be selected by random drawing. You must be 21 and over to enter. Employees of the O&E, Birmingham Theatre and Solomon Friedman Advertising are not eligible to win. Winners will be contacted by phone and announced on Sunday, March 30.

ENTRY FORM
BEST PICTURE: [] 'The English Patient' [] 'Fargo' [] 'Jerry Maguire' [] 'Secrets & Lies' [] 'Shine'
BEST ACTOR: [] Tom Cruise for ('Jerry Maguire') [] Ralph Fiennes for ('The English Patient') [] Woody Harrelson for ('The People vs. Larry Flynt') [] Geoffrey Rush for ('Shine') [] Billy Bob Thornton for ('Sling Blade')
BEST SUPPORTING ACTRESS: [] Joan Allen for ('The Crucible') [] Lauren Bacall for ('The Mirror Has Two Faces') [] Juliette Binoche for ('The English Patient') [] Barbara Hershey for ('The Portrait of a Lady') [] Marianne Jean-Baptiste for ('Secrets & Lies')
BEST ACTRESS: [] Brenda Blethyn for ('Secrets & Lies') [] Diane Keaton for ('Marvin's Room') [] Frances McDormand for ('Fargo') [] Kristin Scott Thomas for ('The English Patient') [] Emily Watson for ('Breaking the Waves')
BEST SUPPORTING ACTOR: [] Cuba Gooding Jr. for ('Jerry Maguire') [] William H. Macy for ('Fargo') [] Armin Mueller-Stahl for ('Shine') [] Edward Norton for ('Primal Fear') [] James Woods for ('Ghosts of Mississippi')
BEST DIRECTOR: [] Joel Coen for ('Fargo') [] Milos Forman for ('The People vs. Larry Flynt') [] Scott Hicks for ('Shine') [] Mike Leigh for ('Secrets & Lies') [] Anthony Minghella for ('The English Patient')
MUSIC, SONG: [] 'Because You Loved Me' (Up Close and Personal) [] 'For the First Time' (One Fine Day) [] 'I've Finally Found Someone' (The Mirror Has Two Faces) [] 'That Thing You Do!' (That Thing You Do!) [] 'You Must Love Me' (Evita)
Send or fax entries by 5 p.m., Friday, March 21, 1997. To: Keely Wygonik, Entertainment Editor, Observer & Eccentric Newspapers, Inc., 36251 Schoolcraft, Livonia, MI 48150. Fax: (313) 591-7279.
NAME _____
ADDRESS _____
DAYTIME PHONE NUMBER _____

Wildlife Art Festival celebrates conservation

BY FRANK PROVENZANO
STAFF WRITER

On an early morning drive through North Carolina, Heiner Hertling experienced what many artists refer to as "the moment," an insightful realization when composition, lighting and mood intersect. Actually, after 25 years as a painter and sculptor, the prolific Hertling has had quite a few "moments."

On this day, Hertling suddenly stopped his car, pulled out his

camera and took many photos of horses grazing as their steaming breath mingled with the morning haze. As soon as he got to his easel, Hertling transformed the inspiring sight to his best-selling painting, "Carolina Morning."

From Friday through Sunday, Hertling, a West Bloomfield resident, will be among 60 artists in the 14th Annual Michigan Wildlife Art Festival, held in the Southfield Pavilion. "Carolina Morning" will be one of

Hertling's 48 images displayed at the festival, including 20 new works. Along with painters, this year's festival features wood-carving, photography, bronze sculpture and glass artists.

Sponsored by the Michigan Wildlife Habitat Foundation, the festival is a major fund-raising event for the nonprofit conservation group.

The festival has grown along with the popularity of wildlife and landscape art, said Dennis

Fijalkowski, executive director of the Habitat Foundation, which claims a 35,000-name database. Fourteen years ago, 35 artists displayed a narrow range of wildlife subjects. Today, nearly twice as many artists will be on hand to reflect the growing diversity of the genre, from realism to Monet-like impressionism.

Until recently, wildlife art wasn't widely considered as "serious art." That's changed

dramatically, said Fijalkowski. "Just because it's affordable doesn't mean that it's not good art," he said.

While early wildlife art started with decoy carvings and paintings that appealed to hunters, the more recent subjects reflect the tastes of a broader audience.

"I've always had a love for nature," said Hertling, a seven-time conservation stamp winner, including the Michigan Duck Stamp award in 1992.

Wildlife Festival
When: Friday-Sunday, March 14-16; 4-9 p.m. Friday; 10 a.m. to 8 p.m. Saturday; 10 a.m. to 5 p.m. Sunday.
Admission: Adults and children over 12, \$6; children under 12, free. Show proceeds will fund wildlife habitat restoration by the Michigan Wildlife Habitat Foundation.
Where: Southfield Pavilion, on Evergreen Road between 10 Mile and 11 Mile Roads.
For more information, call (517) 882-3110, or (810) 358-4906 (beginning Monday).

Art Beat features various happenings in the suburban arts world. Send news leads to Linda Ann Chomin Arts Reporter, Observer Newspapers, Inc., 36251 Schoolcraft, Livonia, MI 48150, or fax them to (313) 591-7279.

ART TALK

The March meeting of the Garden City Fine Arts Association will feature Linda Wells, a volunteer in the Speaker's Bureau of the Detroit Institute of Arts. Wells will talk about "Botanical Imagery" in art and give a slide presentation 7 p.m. Wednesday, March 12 at Maplewood Community Center, 31735 Maplewood, Garden City.

It's the perfect opportunity to learn why artists throughout the ages chose to incorporate certain plants in the imagery they created. Wells will also talk about what those plants meant to the audience of the time. For more information call Norma McQueen, (313) 261-0379.

Garden City Fine Arts Association has approved the acceptance of three dimensional art into the club. Sculptors, jewelers, potters and others are now wel-

come to apply for membership. A May show at Garden City Public Library will showcase an array of two- and three dimensional works.

IRISH WRITERS NIGHT

As St. Patrick's Day draws near, Irish writers, poets, their imitators, and admirers will gather at the Box Bar, 777 W. Ann Arbor Trail, Plymouth for an evening of lively performances of traditional and contemporary Irish literature 8 p.m. Thursday, March 13.

Featured performers will be the Rev. Rod Reinhart, Gerald P. Maloney, Tony Johnson, Kim Webb, Monica Pope, Bill Joyner, and a surprise guest. Live music will be provided by Joe Sweeney and members of Sweeney's Irish band. A \$4 donation is requested. For more information call (313) 459-7319, or (313) 728-5734. The program is sponsored by the Plymouth Poets, which holds regular poetry performances and workshops on the second Thursday of each month at the Coffee Bean Company in Plymouth. Most of the performances are broadcast on the cable television show "The Poet and the Power," Tuesday nights on Continental Cablevision's channel 18.

FRIENDS OF POLISH ART

Dr. Patty Rice, who has a Ph.D., will be the featured speaker at the general meeting of the Friends of Polish Art 7:30 p.m. Friday, March 14 at St. Colette's Church, 17602 Newburgh Road (north of Six Mile Road) in Livonia.

The meeting is open to the public. Admission is free. For

further information call Edward Wojtan, (313) 425-2727.

Rice will speak on "Amber: The Golden Gem of the Ages." A curriculum consultant for the Macomb Intermediate School district, Rice's comprehensive study on the gemstone, amber, was published as a definitive work titled "Amber: Golden Gem of the Ages" by Van Nostrand Reinhold in 1980. Rice holds several master and bachelor degrees from Michigan State University. She has lectured at gem and mineral shows throughout the U.S., Canada and Poland.

GLOBAL GALA

If you're interested in taking drawing lessons from Livonia artist Pam Grossman, Steppingstone School in Farmington Hills

has the ticket for you.

Global Gala, the fourth annual benefit for Steppingstone School, 7 p.m. to midnight Saturday, March 15 at St. Mary's Cultural Center, 18100 Merriman Road, Livonia, will feature an auction of crafts, gifts, services, antiques, sports memorabilia, and package of drawing lessons with Grossman. For information call Steppingstone School, (810) 473-1808 or Linda Alvarado, (313) 453-8052.

Tickets are \$20 per person and include the auction, live music, dancing, international hors d'oeuvres and a cash bar.

The featured auction item is a 1997 Dodge Grand Caravan with an estimated value of \$30,000, donated by Oakland Dodge. Also

on the block are art posters, gift certificates for art supplies, and a one year membership to the Detroit Zoo.

BUSY ARTIST

Connie Lucas of Canton is one of the artists exhibiting in "The Genius of Place," an exhibition continuing through April 4 at the Buckham Gallery in Flint. Michael Hall assembled the exhibition which consists of work growing out of artists' experiences living in the Great Lakes region.

ART BEAT

"The Genius of Place" coincides with the exhibition "Painters of the Great Lakes Scene: Highlights from the Inlander Collection of Great Lakes Regional Painting" at The Flint Institute of Art.

Lucas will be featured on "Painting the Town," a monthly television series spotlighting artists 10 a.m. Thursday, March 13, and 4 p.m. Saturday, March 22 on cable Channel 9 in Ann Arbor.

Clarification

Joyce Brienza is assistant director of the Susanne Hilberry Gallery in Birmingham.

Deborah Friedman was inaccurately mentioned as assistant director in an article on the Michigan Women Artists' exhibition in the March 2 issue of the Arts & Leisure section.

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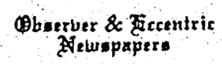
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COUNTRY MUSIC
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QUIET TIMES
Presbyterian SWCF, 47, outgoing, enjoys bowling, dancing, reading, seeks open, sincere, caring, loving SM. Ad# 1949

HONEST PERSON
Protestant SWF, 36, outgoing, carefree, enjoys outdoor activities, rollerblading, horseback riding, seeks fun-loving SM, with good Christian values. Ad# 8902

GENTLE SPIRIT
Born-Again Christian SWF, 42, 5'11", red hair, blue eyes, easygoing, giving, attends Christian activities, enjoys playing guitar, seeks humorous, communicable SM. Ad# 5258

LIKES TO TRAVEL
Catholic SWF, 56, easygoing, attends Christian activities, enjoys auctions, flea markets, plays cards, seeks SM, with similar interests, for companionship. Ad# 8950

LONELY WIDOW
Non-denominational SWF, 70, very active, good sense of humor, loves good music, dining out, travel, lots of affection, seeks SM, 65-70, to love and spoil. Ad# 6255

SWEET
Baptist SBF, 28, down-to-earth, outgoing, enjoys Christian concerts, shopping, golf, singing, church, seeking honest, respectable SM, for possible relationship. Ad# 2233

GOOD VALUES
Catholic DWF, 32, independent, positive, enjoys exercise, music, outdoor activities, sports, seeks intelligent, patient SM, with integrity and a positive outlook. Ad# 1888

VERY BUBBLY
Catholic SWF, 55, romantic, honest, secure, attends church, enjoys flea markets, fine dining, walking, seeks honest, sincere SM, 60-200s+, with similar interests. Ad# 9378

CONVERSATION
Personable Baptist/Catholic SBF, 33, 5'7", enjoys movies, dancing, traveling, working out, cooking, 135 lbs., enjoys seeking dedicated, attractive, free-spirited, moral SM. Ad# 2850

ZEST FOR LIFE
Catholic SWF, 42, bubbly, outgoing, sensitive, attends Christian concerts and activities, enjoys working out, running, sports, seeks honest, loyal SM, with family values. Ad# 4277

LET'S MEET
SB mom, 25, friendly and caring, enjoys concerts, plays, reading, writing, spending time with my son, seeking honest, sensitive, intelligent, loving SM. Ad# 1031

JOYFUL LIFE
Baptist SBF, 39, moody, sincere, enjoys reading, listening to music, movies, seeking clean, mature, physically fit, handsome, honest SM. Ad# 6238

ATTENDS CHURCH
Catholic SWF, 41, witty, energetic, outgoing, enjoys writing, computers, music, movies, seeks calm, kind, articulate, smart, humorous SM. Ad# 1224

GOOD MORALS
Lutheran SWF, 25, bubbly, sincere, honest, warm, caring, attends Christian activities, enjoys sports, movies, dancing, seeks family-oriented SM, with similar qualities. Ad# 1422

COMPROMISE
SWF, 56, easygoing, attends Christian activities, enjoys sewing, seeks kind, generous SM, non-drinker, who is a good conversationalist. Ad# 2200

HIAPPY-GO-LUCKY
Catholic SWF, 24, fun-loving, caring, enjoys Christian activities, reading, fishing, hunting, looking for understanding, loving, kind SM. Ad# 1059

TAKE A LOOK
Bubbly, trustworthy SWCF, 29, enjoys Christian activities, walking, running, seeks honest, trustworthy SM. Ad# 6683

LET'S TALK
Agnostic SWF, 59, gregarious, enjoys cooking, decorating, politics, writing, looking for communicative, thoughtful, fun-loving SM. Ad# 1243

CHANCE IT!
Religious SWF, 63, cheerful, outgoing, helpful, enjoys bowling, bingo, working, seeks kind, understanding SM. Ad# 1420

FUN, FRIENDSHIP
SCF, 18, enjoys walking, playing volleyball, TV, club life, seeks caring, fun to be around SM. Ad# 1379

GOAL-ORIENTED
Catholic SBF, 31, outgoing, humorous, attends Christian activities, enjoys skating, swimming, working out, seeks outgoing SM. Ad# 4856

LIKES TO TRAVEL
Baptist SF, 46, warm, bubbly, sincere, attractive, attends Christian activities, enjoys reading, biking, computers, seeks articulate SM, N/S, with similar interests. Ad# 4291

STRONG BELIEFS
Protestant SWF, 49, outgoing, attends Christian activities, enjoys music, antiques, flea markets, seeks educated SM, N/S, with same values and similar interests. Ad# 5147

MARRIAGE-MINDED
Baptist SW mom, 27, 5'8", brown hair/eyes, easygoing, enjoys movies, dining out, country music, comedy clubs, seeking SM, who likes kids. Ad# 8369

LISTENS WELL
Apostolic SBF, 33, spontaneous, likes Christian events, attending church, traveling, walks on the beach, seeking dependable, honest, sincere SM, who loves children. Ad# 9632

CONFIDENT
Bubbly SWCF, 49, attends Christian concerts and activities, enjoys computers, reading, seeks kind-hearted, trustworthy, caring SM. Ad# 1118

MANY INTERESTS
Caring SBF, 36, Protestant, outgoing, sensitive, enjoys life, seeks reliable, secure SM, with similar qualities. Ad# 8660

ONE OF STRONG FAITH
Catholic SWF, 25, thoughtful, young-at-heart, enjoys youth group, computers, walks, billiards, dancing, seeks honest, sincere, smart, witty SM. Ad# 9027

MAKE ME LAUGH
Catholic SW mom, 33, Auburn hair, brown eyes, talkative, social drinker/smoker, enjoys coffee, stars, time with family and friends, seeks honest, affectionate, funny SM. Ad# 2895

GO-GETTER!
SWF, 44, loyal, honest, enjoys working out, walks, movies, travel, seeks honest, compatible SM who's a good listener. Ad# 1185

GOD IS NUMBER ONE
Protestant SWF, 44, confident, independent, caring, enjoys fishing, writing, dancing, seeks genuine, honest, sincere SM, with similar interests. Ad# 1952

ENJOYS LIFE
Friendly SWF, 39, Protestant, likes Christian concerts and activities, music, oil painting, writing, looking for caring, outgoing, faithful SM. Ad# 8269

WHY NOT CALL!
Protestant SWF, 59, upbeat, enjoys reading, golf, walking, concerts, seeks honest, open, articulate SM. Ad# 5557

UP FOR A FISH FRY?
Catholic SWF, 38, compassionate, enjoys biking, reading, physical activities, church, seeks caring, honest, affectionate SM, to spend time with. Ad# 3948

WIN MY HEART
Pleasant SB mom, 49, motivated, enjoys bowling, cooking, dining out, attending Christian functions, seeks honest, responsible, fun-loving SM, 45-60. Ad# 2424

NO COUCH POTATOES
Pette SWF, 56, outgoing, enjoys golf, bowling, playing cards, seeks NS, considerate, fit SM who's a moderate drinker. Ad# 7112

EMOTIONALLY HEALTHY
DWCFL, 38, Baptist, fun, lively, active, enjoys concerts, movies, live theater, reading, dining, dancing, the outdoors, seeks D-SM, N/S, with quality of heart and soul. Ad# 8528

CHURCH-GOING
SBF, 46, non-denominational, bubbly, friendly, loves reading, concerts, musics, seeks honest, dependable SM, N/S, who has Christ in his life. Ad# 7110

LOVES MUSIC
Baptist SWF, 22, outgoing, bubbly, enjoys Christian concerts & activities, reading, poetry, seeks honest, trustworthy, respectful SM. Ad# 1122

TRUSTWORTHY
SW mom, 32, Catholic, easygoing, talkative, trustworthy, sincere, enjoys walking, the outdoors, dining out, seeks honest, non-smoking SM, who won't play games. Ad# 2222

CULTURED WOMAN
Catholic SWF, 47, sensitive, funny, attends Christian activities, enjoys cooking, concerts, reading, seeks college educated, humorous, Catholic SM. Ad# 1213

LOVING HEART
Catholic SWF, 45, great at first, hobbies are reading, gardening, movies, social events, seeking sensitive, caring, easygoing SM. Ad# 1028

VERY ACTIVE
Roman Catholic SWF, 47, outgoing, friendly, educated, enjoys horseback riding, biking, golf, walking, seeks good-natured, honest, sincere SM. Ad# 4850

KIND OF QUIET
Protestant SWF, 57, enjoys good conversation, plays movies, dining out, walks, seeks caring, compatible, humorous, honest SM. Ad# 2121

GOOD LISTENER WANTED
SWF, 58, 5'3", attractive, petite, blonde hair, outgoing, fun, pleasant, enjoys gardening, needlepoint, the beach, seeks honest, clean-cut, patient SM, commitment-minded only. Ad# 7118

COMMUNICATE WITH ME...
SWF, 41, easygoing, down-to-earth, enjoys bowling, dancing, hockey games, walking, seeks honest SM. Ad# 6175

OPEN-MINDED
Catholic SWF, 25, attends Christian activities, enjoys dancing, movies, outdoor activities, seeks honest, caring, outgoing, humorous SM. Ad# 8971

REALLY NICE
Catholic SW mom, 31, outgoing, enjoys camping, fishing, ceramics, dancing, seeks fun, nice, respectful SM. Ad# 1997

GOOD-HEARTED
Roman Catholic SW mom, 36, bubbly, easygoing, attends Christian activities, enjoys dining out, dancing, travel, seeks Catholic SM, N/S, with good morals. Ad# 5127

GREAT ATTITUDE
Catholic SWF, 50, energetic, fun-loving, caring, active, enjoys dancing, the outdoors, walks, biking, seeks fun-loving, sincere SM, with a positive attitude. Ad# 5755

LIGHT-HEARTED
Protestant SWF, 26, active, athletic, cheerful, enjoys Christian gatherings, movies, outdoor fun, sports, hiking, seeks free-spirited SM, for dating. Ad# 1681

COMPASSIONATE GAL
Gregorian SWF, 59, outgoing, assertive, hobbies are cooking, gardening, reading, politics, seeks college educated, good-humored, liberal SM. Ad# 4213

PHYSICALLY FIT
Protestant SWF, 50, outgoing, easygoing, attends Christian activities, enjoys crocheting, bowling, gardening, seeks honest, dependable, fun SM. Ad# 5540

VARIETY OF INTERESTS
Pentecostal SWF, 49, enjoys walks, movies, traveling, cooking, seeking sincere, honest, up-front SM, N/S, drug/alcohol-free. Ad# 1147

OUTGOING FRENCH LADY
Affectionate SWF, 68, Protestant, enjoys Christian functions, travel, walking, bowling, exercise, seeks moral, church-going SM. Ad# 7123

POSITIVE ATTITUDE
Catholic SWF, 52, 5'5", blonde hair, outgoing, enjoys reading, long walks, dancing, music, seeks humorous, open, outgoing SM, for casual dating. Ad# 3344

TALK OVER COFFEE
Classy, romantic, loyal Born-Again SWCF, 48, slim, blonde hair, enjoys videos, dancing, seeks Born-Again SCM to share life's ups & downs & prayer. Ad# 8883

WORKING ON HAPPINESS!
Energetic, personable SWF, 24, 5'3", brunette, hazel eyes, enjoys bowling, biking, music, movies, seeks honest, sincere, romantic SM, who could be her best friend. Ad# 9624

ADVENTUROUS
SWCF, 32, 5'5", brown hair/eyes, enjoys biking, skiing, fine dancing, concerts, seeks SWCM, 28-36, for friendship possible relationship. Ad# 5264

CALL ME!
Protestant SWF, 39, outgoing, attends Christian concerts and activities, enjoys anything fun, seeks SM, with good qualities. Ad# 3639

WALKS WITH THE LORD
Born-again DWF, 48, 5'5", Auburn hair, blue eyes; reserved, volunteer, open, honest, enjoys crafts, Christian concerts, sports, seeks gentle SM, N/S. Ad# 5279

CREATIVE
SWF, 45, 5'5", 128lbs, blonde hair, green eyes, Presbyterian, likes family activities, sports, seeks honest, trustworthy, Christian, educated SM. Ad# 3257

MANY INTERESTS
Fun-loving SWF, 28, seeks nice, honest, caring SM, who enjoys live music, comedy, camping and more. Ad# 6543

ONE OF A KIND!
SBF, 40, enjoys sports, walks in the park, concerts, theater, quiet evenings at home, seeks SM, with similar interests. Ad# 5522

ROMANTIC
Professional SWF, 27, loves long walks, fires, old movies, holding hands, seeking educated, NS SM, 25-35, with similar interests. Ad# 5145

TIME WITH HER
SW mom, 33, 5'7", 295lbs, reddish brown hair, blue eyes, enjoys church, music, camping, movies, fireplaces, seeking SM, for relationship. Ad# 1020

ARE YOU HIM?
SW mom, 25, 5'6", brown hair, blue eyes, emotionally & financially secure, seeks down-to-earth, funny, compassionate SWM. Ad# 8855

FAMILY-ORIENTED
Full-figured SWF, 32, 5'2", blond hair, green eyes, enjoys horseback riding, kids, music, movies, animals, nature, seeking honest, loyal, cuddly SM, similar interests, for dating. Ad# 5564

SHY AND QUIET
SWF, 22, 5'6", blue-eyed blonde, full-figured, easygoing, loves animals, kids, movies, cuddling, walks, seeking romantic SM, for dating. Ad# 4985

A KIND HEART
DW mom, 31, 5'9", brown hair, hazel eyes, kind-hearted, good sense of humor, two kids, enjoys movies, dining, camping, traveling, sitting and talking quietly seeks SM. Ad# 7146

TO THE POINT
SWF, 21, employed student, seeking SM, for companionship, fun, maybe more. Ad# 6925

HONESTY
SWF, 34, 5'5", brown hair/eyes, Italian, never married, likes sports, horseback riding, dining, reading, shows, quiet evenings at home, seeks 5'9" D-SM, who wants kids. Ad# 1942

MAKE YOUR MOVE
Lutheran SWM, 32, humorous, enjoys reading, writing, listening to music, seeking open-minded, kind-hearted SF. Ad# 9040

I'M THE ONE
Baptist SBF, 34, funny, enjoys Christian concerts, Bible studies, Gospel plays, football, tennis, looking for honest, outgoing, down-to-earth SF, who loves volleyball, boxing, cooking, seeks sincere, honest, open SF. Ad# 2333

THOUGHTFUL
SWM, 42, outgoing, romantic, warm-hearted, likes the outdoors, boating, fishing, family times, seeks long-term, monogamous relationship with slim, trim SW/AF. Ad# 2315

LOVES THE LORD
Religious SWM, 46, quiet, gentle, attends Christian concerts and activities, enjoys sports, Civil War movies, seeks pleasant, attractive SF. Ad# 4249

LET'S MEET!
Catholic SWM, 41, humorous, creative, articulate, attends church, enjoys biking, jogging, music, the outdoors, seeks kind, compassionate, humorous SF. Ad# 5353

THOUGHTFUL
Catholic SWM, 43, warm, light-hearted, sincere, enjoys sailing, outdoor sports, hiking, camping, seeks intelligent, petite, romantic, passionate SF. Ad# 9780

MAKE THAT CALL!
Roman Catholic SWM, 38, outgoing, athletic, enjoys volleyball, boxing, cooking, seeks sincere, honest, open SF. Ad# 2333

VERY BUSY
Protestant SWM, 44, hardworking, honest, enjoys home remodeling, seeks humorous, kind SF, with traditional values. Ad# 5698

TOTAL HAPPINESS
Catholic SWM, 45, positive, upbeat, enjoys music, weightlifting, running, rollerblading, walks, seeks physically fit, attractive, soft-spoken, optimistic SF. Ad# 1951

LOVES TO LAUGH
Protestant SWM, 48, outgoing, humorous, enjoys sailing, the outdoors, church, seeks slim, honest, intelligent, attractive SF. Ad# 1126

STAR GAZER
Protestant SWM, 37, easygoing, attends church activities, likes astronomy, horses, movies, the outdoors, seeks warm, honest SF. Ad# 4646

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ONLY THE BEST
Humorous, easygoing SWM, 45, enjoys reading, sports, music, dining out, seeks honest, laid-back SF, who enjoys life. Ad# 4111

FAMILY-ORIENTED
Baptist D dad, 39, easygoing, versatile, enjoys sports, travel, concerts, dining out, movies, seeks compassionate, honest, active SF. Ad# 5689

LIKES TO JOKE
Protestant SWM, 23, fun-loving, easygoing, enjoys bowling, playing pool, movies, shooting darts, seeks honest, loving, spiritual SF. Ad# 9644

HOCKEY FAN
Catholic SWM, 33, good sense of humor, enjoys outdoor sports, movies, seeking bright, energetic, fit, trim SF, with similar interests. Ad# 8384

LIKES TO LAUGH
Protestant SWM, 37, easygoing, light-hearted, enjoys traveling, astronomy, hiking, biking, the outdoors, seeks warm, honest, humorous SF. N/S. Ad# 9369

QUIET AT TIMES
Orthodox SWCM, 30, energetic, funny, interests include computers, movies, museums, live bands, seeks honest, caring, supportive SF. Ad# 4348

FUNNY MAN
Open-minded Catholic SWM, 30, enjoys boating, fishing, horseback riding, TV, home repairs, seeks goal-oriented, ambitious SF. Ad# 1074

GREGARIOUS
People-oriented Protestant SWM, 36, enjoys fishing, golf, movies, the outdoors, seeks honest, sincere SF, who would like to go out and do things together. Ad# 4555

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Lutheran SWM, 32, humorous, enjoys reading, writing, listening to music, seeking open-minded, kind-hearted SF. Ad# 9040

I'M THE ONE
Baptist SBF, 34, funny, enjoys Christian concerts, Bible studies, Gospel plays, football, tennis, looking for honest, outgoing, down-to-earth SF, who loves volleyball, boxing, cooking, seeks sincere, honest, open SF. Ad# 2333

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NEW IN TOWN
Hardworking SWM, 22, Catholic, outgoing, enjoys playing pool, being with friends, talking on the phone, seeks responsible, mature SF. Ad# 4322

AFFECTIONATE
Catholic SWM, 42, 6', 187lbs, warm, thoughtful, romantic, enjoys skiing, the ballet, the theater, seeks slim, trim, intelligent, romantic, sincere SW/AF. Ad# 4303

DIVERSE LIFESTYLE
Easygoing Catholic SWM, 35, enjoys plays, theatre, sports, seeking SF who enjoys similar interests, for friendship possible relationship. Ad# 9966

I'M SENSIBLE
Truthful, Catholic SWM, 28, enjoys movies, dining in & out, rollerblading, snow skiing, walks, biking, swimming, seeks independent, happy SF, 25-35. Ad# 6970

OPEN TO ALL RELIGIONS
Romantic SWM, 40, thoughtful, even-tempered, enjoys traveling to Northern Michigan, comforting times, seeks slim, trim, petite, loving, loyal SF. Ad# 7777

DOMESTICATED
SBM, 36, hard-working, enjoys dancing, reading, playing sports, seeking lovable, devoted, caring SF, between 30-40. Ad# 9241

CAN BE SERIOUS
Catholic SWM, 28, fun, enjoys fishing, hunting, staying fit, seeks honest, articulate SF, who is goal-oriented. Ad# 4428

MARRIAGE-MINDED
Upbeat, humorous SM, 33, can be serious, smoker, enjoys golf, fishing, hunting, camping, seeks kind-hearted SF, for serious relationship. Ad# 3690

GOES TO CHURCH
Bubbly SWM, 38, happy, easygoing, enjoys outdoor sports, hockey, seeks spirited, honest, religious SF. Ad# 6589

BELIEVES IN GOD
SWM, 21, Catholic, black hair, brown eyes, nice, enjoys swimming, reading, cars, seeks loving, caring, blue-eyed blonde SF. Ad# 8381

HAS SERIOUS SIDE
Protestant SWM, 33, sensitive, sincere, fun-loving, attends Christian activities, enjoys biking, writing poetry/songs, seeks sincere, honest, sensitive SF. Ad# 6433

SHARE A DAY
Outgoing SWM, 27, 5'9", 175lbs, handsome, enjoys rollerblading, weightlifting, church, seeking fun-loving, fit SF, 22-31, to share nice times with. Ad# 4227

PICK UP THE PHONE
Patient SWM, 51, calm, easygoing, honest, enjoys dancing, seeks SF, 5'-5'6", who likes to dance. Ad# 6521

HORSE AROUND
DWM, 35, brown hair, hazel eyes, quiet, active, caring, collects fire engines, enjoys outdoor activities, horseback riding, white water rafting, seeks honest, happy, positive SF. Ad# 5708

SENSE OF RHYTHM
Non-denominational, SWM, 51, honest, calm, easygoing, patient, enjoys dancing, looking for slender, active, NS SF, 5'1"-5'5", who likes travel. Ad# 5621

BE MY BLESSING
Pentecostal SWM, 51, marriage-minded, carefree, fun-loving, enjoys biking, skiing, walks, seeks caring, giving SF, for serious relationship. Ad# 1245

LOVES TO COOK
Catholic SWM, 29, hobbies include dancing, the theater, dining out, sports, the outdoors, seeking laid-back, humorous, caring, honest SF. Ad# 1267

HIGH PRINCIPLED
Catholic SWM, 20, outgoing, smart, enjoys playing sports, movies, having fun times, seeking honest, intelligent SF, with good morals. Ad# 2400

AVERAGE
Catholic/Baptist SWM, 21, friendly, enjoys Christian activities, skiing, sledding, horseback riding, sports, seeks SF. Ad# 6241

LOVES TO COOK
Religious SBM, 35, down-to-earth, humorous, romantic at heart, enjoys living the life of Christ, seeks honest, sincere, humorous SF, no game players. Ad# 3536

ENJOYS LIFE
SWM, 35, N/S, non-drinker, enjoys outdoor activities, seeking honest, open-minded SWF, 27-37, with old-fashioned values and morals. Ad# 9098

VALUES FAMILY
Catholic SWM, 41, thoughtful, humorous, soft-spoken, enjoys reading, history, weekend trips, biking, skiing, seeks slim, petite, romantic SF. Ad# 9934

MONOGAMOUS
SWM, 44, good-hearted, likes biking, nature, long walks, camping, seeking petite, athletic, sincere, marriage-minded, romantic, passionate SF. Ad# 2000

THIS ONE RATES
Protestant SWM, 57, outgoing, likes the outdoors, summer activities, seeking communicative, spontaneous, employed SF. Ad# 4800

SKI WITH ME
Sincere SWM, 20, 6', 190lbs., Catholic, fun-loving, romantic, enjoys weekend trips, boating, camping, movies, seeks intelligent, faithful, warm-hearted SF. Ad# 1000

THOUGHTFUL
Sincere SWM, 36, Catholic, open, romantic, giving, enjoys outdoor activities, sports, shopping, seeks slim, petite SF, with similar qualities. Ad# 1214

ENJOY LIFE WITH ME
Catholic SWM, 40, outgoing, enjoys single groups, motorcycles, biking, boating, seeks friendly, understanding SF, to share life with. Ad# 2290

DANCE WITH ME
Catholic SWM, 42, warm-hearted, understanding, likes the outdoors, art museums, old cars, theaters, music, seeking physically fit, attractive, professional, family-oriented SF. Ad# 2158

CHURCHGOER
SWM, 27, Nazarene, kind of quiet, active, fun-loving, likes going out with friends, repairing cars, seeks goal and family oriented SF. Ad# 4803

ARE YOU SINCERE?
SWM, 40, 6', 190lbs., Catholic, warm, fun-loving, thoughtful, likes theater, movies, weekend getaways, seeks slim, attractive, intelligent, compatible SF. Ad# 2323

BELIEVES IN GOD
Catholic SWM, 23, easygoing, attends church, enjoys hockey, working out, cars, seeks attractive, funny, petite, goal-oriented, drug-free SF. N/S. Ad# 2363

MARRIAGE-MINDED
Catholic SWM, 37, warm, sincere, romantic, enjoys museums, art, history, romance, seeks intelligent, slim, trim, attractive, thoughtful SF. Ad# 1956

WITTY MAN
SWM, 38, 6', 187lbs., employed, sincere, faithful, humorous, enjoys art museums, the ballet, skiing, movies, seeks faithful, sincere, romantic, affectionate SF. Ad# 1910

ARE YOU THE ONE?
Born-Again SWM, 20, enjoys skiing, rollerblading, school, seeks honest, faithful, sincere, responsible SF. Ad# 1111

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Hardworking SWM, 22, Catholic, outgoing, enjoys playing pool, being with friends, talking on the phone, seeks responsible, mature SF. Ad# 4322

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Outgoing SWM, 27, 5'9", 175lbs, handsome, enjoys rollerblading, weightlifting, church, seeking fun-loving, fit SF, 22-31, to share nice times with. Ad# 4227

PICK UP THE PHONE
Patient SWM, 51, calm, easygoing, honest, enjoys dancing, seeks SF, 5'-5'6", who likes to dance. Ad# 6521

WEEKEND GETAWAY
Catholic SWM, 36, 6', 180lbs, fun-loving, sincere, enjoys the theater, ballet, romance, travel, seeks marriage-minded, slim, trim, physically fit SW/AF. Ad# 9876

INTROVERTED
Catholic SWM, 39, self-confident, attends Christian activities, enjoys photography, computer software, seeks sincere, trustworthy, intelligent SF. Ad# 4321

LOVES CHILDREN
Catholic SWM, 21, attends Christian activities, enjoys martial arts, woodworking, reading, dancing, seeks church-going SF, with true faith. Ad# 1356

LIKES ANTIQUES
Catholic SWM, 45, easygoing, kind-hearted, attends Christian activities, enjoys woodworking, biking, seeks honest, faithful SF, with integrity. Ad# 1987

ENJOYS COMEDY CLUBS
Lutheran SWM, 25, professional, easygoing, fun-loving, hobbies are church, weightlifting, billiards, seeks honest, good-humored SF, cute looks a plus. Ad# 4560

TRAVEL

Readers offer their tips on traveling with children

BY BARRY JENSEN
STAFF WRITER

Because the summer driving season is not that far away, we offered several tips for traveling in a car with children. Readers responded with their own tips — and suggested improvements in some of the tips we gave.

Marjorie Nanian Mugerian of Farmington Hills suggested one we never thought of: Install a nine-inch TV/VCR combination with an adapter cord so it can be plugged into the cigarette lighter.

"I can't tell you what a blessing it was to have children watch video tapes while driving through a snow storm in Ohio!" Mugerian explained.

Judith Williams of Livonia shared a whole raft of tips. She echoed Mugerian in recommending electronic gear, only in Williams' case, she suggested the most important item is a radio/cassette player and head phones for each child.

"From the time our children were 2, we bought them children's books with accompanying tape cassettes. They are a great help in teaching children to read."

Hand-held computer games

Take these along when you travel

- Drinking water
- Pillow for each passenger
- Beach towels
- 9" TV with VCR and cigarette lighter adapter
- Magnetic/board games
- Children's books with accompanying tapes
- Lap board
- Colored pencils
- Walkman
- Hand-held computer games
- Play Doh
- Action figures/dolls
- Ball/Frisbee
- Food box: tissue, toilet paper, paper plates, paper towels, utensils, sharp knife, plastic glasses, flexible straws, plastic bags and twist ties, pretzels, goldfish crackers (avoid sweets), breakfast drink, sweet rolls

are good, "but only the kind where you can control or eliminate the volume," she said. Having sat in the same living room with a child playing a hand-held Donkey Kong game with no volume control, I can imagine how

much more stressful stupid little tunes played on tinny speakers must be.

Williams recommended Play Doh and miniature cooking/baking utensils, especially for air travel. Every airline employee

she has ever dealt with liked this idea for keeping the kids busy and out of the other passengers' hair.

Always get up and go to bed at the driver's normal waking time. (We had recommended at the child's normal waking time.) "Children are very flexible and can sleep easily in the car. It is very important for the driver to be well rested."

Also, we usually traveled with just one child. That obviously left out an important part of car travel with children: keeping the peace.

"If you have a van or station wagon, load the car in such a way that you keep the better part of two seats vacant. Children must sometimes be separated to avoid conflicts." Or at least put the food box, cooler, pillows or towels between the children to create two private spaces.

"Pack the suitcases so you only have to bring one of them into the motel. Remember, you'll have to bring in the food box, cooler and children's toys."

"Remove toys from their commercial packaging and store in

plastic bags. Have a canvas tote bag or shopping bag for each child's toys. These prevent toys from being strewn all over the car when not in use and are very easy to carry."

Children should be treated as people who can make the trip better, not just as passengers who are to be catered to:

"When your children have their driver's licenses, let them take turns driving. Interstate driving is much different than city driving, and while this may slow you up when they are first learning, it's a valuable skill to teach your children."

"Let older children help fill the gas tank, check air pressure in tires, check and add oil and clean windows. Allow older children to read hotel/motel guides and help plan the night's stop, based on driving time and speed limits."

Recommended take-alongs:

Colored pencils, never crayons. (If an adult or responsible child is in charge of it, a battery-operated pencil sharpener. This can be in the trunk and used to

sharpen pencils at the next rest stop. It can be emptied at the rest stop so that there is little danger of having shavings scattered throughout the car.)

Lap boards. (If you are going to have writing tools, you have to have something to write on.)

Action figures/dolls.

Ball, Frisbee. "Items like these encourage the kids to stretch their muscles when you make rest stops."

Magnetic/static games, such as chess, checkers, Scrabble.

"Always bring drinking water."

She suggest replacing our suggested blankets with extra large beach towels. Sounds good to me.

"These tips worked extremely well for many years and thousands of miles. The efforts we put in to accommodating the children were well worth it. We enjoyed traveling and looked forward to it every summer, Christmas break and Easter vacation. Our children are now married adults who love to travel and are teaching their spouses to enjoy it also."



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*Prices per person based on double occupancy plus tax.

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• City of Ferndale - Recreation Dept. 300 E. Nine Mile Rd., Ferndale, MI 48220 (810) 546-2380	• City of Huntington Woods 26815 Scotia, Huntington Woods, MI 48070 (810) 541-4300

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TRAVEL

Visitors to China remember the people best

BY HUGH GALLAGHER STAFF WRITER

Lenore and Joe Baum of Farmington Hills walked along the Great Wall, entered the gates of the Forbidden City and waited in line at Mao's tomb. But their sharpest memories of China are a language lesson in Shanghai, a school for the deaf in Jinan and ballroom dancing in the park at the Joyous Garden in Suzhou.

The Baums were part of a people-to-people "Citizens Diplomacy" tour of China in September. The 70-person tour was put together by the Human Awareness Institute and subsidized by the Chinese government.

Lenore Baum, who operates Lenore's Natural Cuisine, a vegetarian cooking school, said the trip cost only \$1,900 apiece and included first-class hotel, meals, train and plane transportation.

It was a trip that inspired Joe Baum, a validations manager at GM Truck, to send a holiday letter to his Chinese people.

"Though our Chinese was limited to 'shay-shay' (hello) or 'dzi jen' (good-bye), we were easily accepted with friendly smiles and interest everywhere we went. Before we came to China, it was very mysterious because we didn't know much about it. Now we feel a bonding with



Chinese dance: These kindergarten teachers in Chibao performed a dance for American visitors.

many of the people and guides that we spent some time with. We feel more like we are on this world together than apart."

Dr. Stan Dale of San Mateo,

Calif., heads Human Awareness, which offers courses on love and human sexuality. This trip, Dale, who is highly regarded in China, received an honorary degree in Shanghai.

Lenore Baum said Dale's reputation opened doors to the group away from the standard tourists venues including a kindergarten, a prestigious high school, the school for the deaf and blind, a home for the elderly, a hospital and a farming village.

The trip began with teeming Shanghai - with 14 million people, it is China's largest city.

"It was like another world - donkeys pulling handmade carts next to old trucks and tens of thousands of bicycles," Lenore said, while leafing through colorful photographs of scenes from Chinese life.

Though the streets were kept constantly cleaned, sanitation in China is not the same as in the United States. She said modern plumbing facilities such as toi-

lets are available only in the best hotels and most popular tour areas. But, she said, the people seemed healthy and happy.

"In the streets we'd walk by and say 'shay-shay' (hello) and we'd get smiles from the little kids and the old people," she said. "Old people in Mao jackets would bow to us. We would get up early in the morning and walk in the street. People would be surprised to see us."

Baum said she was somewhat prepared for the trip. She said she learned about 15 Chinese words, reread some novels about China and drew on her experience teaching Chinese cooking and the philosophy behind it.

She was interested in how the Chinese buy and cook their food. She visited many open air markets. The group was served a "banquet" at every meal. But, she said Chinese sanitary conditions made their open air market vegetables suspect.

But it is the rich people-to-

ple memories that made lasting impressions. At the kindergarten in Chibao, teachers and students performed colorful dances. At the Joyous Garden the Baums came upon a group doing Western ballroom dancing and they joined in.

"We had the most fun doing that," said Lenore Baum.

They also came upon a group of people practicing their English, as Joe Baum described in his holiday letter:

"On Sunday afternoons, many Chinese people go to the 'English corner' here to practice their English. Lenore and I went there and were immediately recognized as Americans; they surrounded each of us separately; age ranges from 9 to 60. It was so special to have that many faces giving us their full attention and being so interested in what we like to do, where and how we live and what we think (about bombing in Iraq, the November elections). They were very well informed about what is going on outside of their country."

In one small town the visitors were greeted by firecrackers, streamers and 2,000 people. At the royal village they were treated to a 27-course feast, each fam-

ily hosting eight of the visitors. The meals were cooked over open fires in shacks away from the main houses.

The Baums learned about acupuncture and massage at a hospital, visited a tourist guide school and, of course, took in all the big sights. One special place was Confucius' hometown, where dozens of buildings are preserved to honor the great philosopher.

It was the spirit of Confucius that remained.

"They had a community spirit, real family ties, warm, loving, happy, satisfied with the simple things of life, not materialistic," said Lenore Baum. "Most believe in Confucius and his teachings of honoring ancestors and living right. It was a throwback to another century. It was better than the U.S. I didn't see any stress."

Let us know about your trip and share your adventures and your photographs with others.

Call, write or fax Hugh Gallagher at the Observer & Eccentric. The telephone number is (313)953-2118. The address is 36251 Schoolcraft, Livonia, MI 48150. To fax the number is 313-591-7279.



Open air market: Lenore Baum and her Chinese tour guide check out the noodles in the market.



China view: Joe and Lenore Baum pose before a traditional Chinese building.

Advertisement for North Travel Tours featuring Wisconsin Adventure, Holland Tulip Festival Day Trip, Casino Niagara, and Foxwood's Resort & Casino. Includes contact information for Fraser, MI: 1-800-295-5550.

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SPORTS & RECREATION

SUNDAY, MARCH 9, 1997

L/W **D**

OBSERVER SPORTS SCENE

Shamrock icers reach final

Redford Catholic Central earned a berth in the Class A state hockey championship game with an 8-1 victory Friday night in a semifinal played at the Flint IMA Sports Arena.

(Because of early deadline's details of Saturday's championship game against rival Trenton, won't appear in the Observer until Thursday.)

Trenton, the defending Class A state champion, earned a berth in the final with a 4-0 victory over Alpena.

Jason Tardif, Tim Cibor, Joe Beaudoin, Dan McLellan (two), Brad Karabelski, Mike Sharpe and Eric Bratcher scored goals for CC, which took a 24-1-1 record into the final.

Hartland's starting goaltender Daryl Marshke was injured and left the game after CC's first goal at 11:19 of the opening period. He had already made 12 saves.

One of McLellan's goals came short-handed. Karabelski's came on the power play.

CC led 2-0 after one period and 5-1 after two.

The Shamrocks outshot Hartland 41-12, giving goalie Rickey Marnon a relatively easy night.

Hartland finished 16-9-2.

Harris named Coach of Year

Livonia Stevenson's Mike Harris, who led Livonia Stevenson to the Suburban High School Hockey League title for the second time in three years, was voted SSSLH Coach of the Year.

The Spartans finished 12-0-2 in league play and 16-5-2 overall. Harris is 49-19-3 in three seasons at Stevenson.

Youth soccer champs

The Canton Panthers, an under-8 boys soccer team, finished first in their age group in the competitive division of the Winter I Session at the Wide World Sports in Ann Arbor.

The Panthers were 8-0-0 for the season, outscoring their opponents 68-4.

Team members are Gregory Bolton, Matthew Boylan, Mark Calabrese, Sean Dillon, Garrett Fishaw, Alec Hahn, Jeremy Henderson, Rebecca Houdek, Lidgey Iseier, Kevin Jozefczak, Christopher Leonetti, Daniel Popoff, all of Canton, and Jeremy Chestnut of Westland.

The team is coached by Vic Dillon and Randy Houdek.

Martial arts show

Defensive Tactics Systems will present the 1997 Martial Arts Extravaganza on Friday, March 21.

The demonstration, which begins at 7 p.m. at the Bentley Center Auditorium, will include weaponry, brick crushing, bed of nails and board breaking.

Admission is \$8. For more information, call (313) 422-5000.

Youth basketball openings

North American Youth Basketball has several openings in its first annual Spring Youth Basketball Tournament.

The tournament will take place May 9-11 at Schoolcraft College, as well as other area sites.

The tournament will feature 10 different brackets of competition, including: 5th-6th grade boys; 5th-6th grade girls; 7th grade boys; 7th grade girls; 8th grad boys' 8th grade girls; 9th-10th grade boys; 9th-10th grade girls; 11th-12th grade boys; and 11th-12th grade girls.

The entry fee is \$80 and guarantees each team a minimum of two games. The deadline to enter is April 18.

For more information or an entry blank, contact the NAYB national office at (800) 787-3265, or Mike Trudeau at (810) 469-4242.

Youth baseball tryouts

The Michigan Lake Area Rams Amateur Athletic Federation Travel Baseball Organization will be conducting try-out camps for the upcoming season.

For the Sandy Koufax team (ages 13-14), interested players should contact Rick DeSanta, team manager, at (313) 942-1214.

Players who are 15 and 16 years old and are interested on playing on the Mickey Mantle team, should call Terry Sever, team manager, at (810) 615-9094.

The Connie Mack team (ages 17-18) is looking for catching and pitching help. Interested candidates should contact Bob Radu, team manager, at (313) 479-4955.

The North Oakland Mick/Mack team (ages 15-17) will conduct try-out camps on Saturday, March 15 and 22 from 3-5 p.m. at Put One in the Upper Deck in Northville. Those interested in trying out should call Tom Stephens at (810) 375-1607.

Specialized indoor training will be provided for the players who make the teams.

To submit items for the Observer Sports Scene, write to Brad Emons, 36251 Schoolcraft, Livonia, Mi. 48150; or send via fax to (313) 591-7279.

Wayne escapes Eagles' claws

Zebras improve to 21-1

BY BRAD EMONS
STAFF WRITER

Wayne Memorial took a licking, but kept on ticking Friday night in the state Class A boys basketball tournament.

Although bruised and battered, the Zebras survived a tooth-and-nail struggle with Mega Conference Red Division rival Romulus, beating the Eagles for the third time this season in district championship game before an overflow crowd at Garden City, 52-47.

In one of the roughest and most intense battles witnessed in recent memory, Wayne (21-1 overall) used a 19-15 scoring edge in the final quarter to put away the determined Eagles (18-4).

The win advances Wayne into Wednesday's regional semifinal at Jackson against Temperance Bedford (8-15). Game time is 7 p.m.

Wayne was literally put to the Timex watch test for 32 minutes.

With officials Tom Poma and Gary Jenkins really "letting them play," the game deteriorated into a take-no-prisoners approach. It was a night filled with hand-to-hand combat and sparring underneath the basket.

There were few uncontested layups without somebody paying the price.

Lorenzo Guess grabbed Karl Callaway's missed free throw and scored

on a critical rebound with only 52 seconds left to give Wayne a 46-42 cushion.

The Zebras then held Romulus off by making six consecutive free throws — two each by Rodney Hurst, Lorenzo Guess and twin brother LaVelle Guess during the final 37 seconds — to offset a desperation three-point banker from Melvin Hicks with 26 seconds remaining.

Lorenzo, the 6-3 senior point-guard who led Wayne to the semifinals a year ago and quarterfinals as a sophomore, finished with a game-high 20 points despite an off shooting night (eight for 26).

And he had the battle scars to prove it afterwards, displaying a nasty 20-inch scar down his chest.

"We wanted to be intense and we wanted to play hard, but we were a little impatient with our shots," said the all-stater. "Tonight we missed some shots we normally make because we weren't following through. We were rushing it and they weren't falling."

Richard Rashad and LaVelle Guess contributed 13 and 11 points, respectively, for the winners.

The Zebras made only 19 of 56 shots from the floor (33.9 percent), but Romulus wasn't any better at 29.8 percent (17 of 54).

With Wayne clinging to a 33-32 lead after three quarters, coach Chuck Henry went to spread offense and two players came off the bench to deliver — Brian Williams and Deon Willis.

Their ball-handling and passing cleared the heavily congested lane area and opened things up.

The strategy helped Wayne mount a seven-point lead, 44-37, with only 3:05 left to play after Rodney Hurst converted a three-point play.

"We couldn't get our kids into a settled state offensively," Henry said. "We took a lot of quick shots. Maybe it was because there was so much noise, so much emotion and the intense atmosphere. The spread offense dictated what kind of shot we wanted."

Williams, who came on late in the third quarter after Lorenzo Guess picked up his third foul, was able to break down the Romulus defense off the dribble.

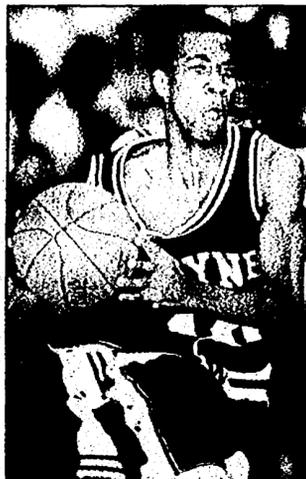
"They couldn't handle him in that matchup," Henry said. "He made some big, big plays off the spread."

Hicks was the only Romulus player to score in double figures with 13. Brandon DeYampert and Lewis Atkins each added nine, while Reg-

See WAYNE CAGERS, D2



Lefty shooter: Wayne Memorial's LaVelle Guess fires in one of his three 3-pointers in a 52-47 victory over Romulus.



Brian's song: Junior guard Brian Williams gave the Zebras some clutch play after fouling out in the fourth.

STAFF PHOTO BY JIM JACGFELD

STAFF PHOTO BY JIM JACGFELD

Detroit Redford stops Catholic Central's bid

BY RICHARD L. SHOOK
STAFF WRITER

A shakeup in Detroit Redford's starting lineup dropped Redford Detroit Catholic Central right out of the state high school basketball tournament.

Detroit Redford held off two second-half Catholic Central surges Friday night to post a 53-48 victory over the Shamrocks and win the CC Class A district.

The Huskies, 15-6, advance to a 5 p.m. Tuesday night date at Southfield against Detroit Murray-Wright in the start of the regional phase of the Michigan High School Athletic Association tournament. Catholic Central ended with a 15-8 record.

Redford played poised, polished basketball and used what the good teams use — defense — to avoid falling down when it stumbled.

"We were good at the beginning of the season," Redford coach Derrick McDowell said. "After the Christmas tournament we were struggling, but we were winning."

"We had momentum going into the (Detroit Public School League) playoffs. But in the semifinals against Denby, we were dead. We didn't come to play. Plus the consolation game."

"But after the Denby game, we started playing different people. (Junior guard Kenneth) Tinsley played more minutes in this game than he did in the entire rest of the year."

"And (sophomore) Arnett Sydes was playing with the junior varsity."

The Huskies had a good game plan. They wanted to pressure the Shamrock guards and deny center Chris Young the ball. They front Young, double-teamed him and got good weak-side help down low.

"If we were going to lose," McDowell said, "we were going to lose to one of their other guys. Marc McDonald and Young weren't going to beat us."

"We didn't want Young to catch the ball down low. And if he did, we wanted it to be away from the basket."

DISTRICT BASKETBALL

In the second half he started getting the ball a little more and had a couple of nice spin moves."

Nice spin moves with Michigan coach Steve Fisher watching, too. Fisher stood next to the wall near the end of the Catholic Central bench all game long.

"We started out slow," Shamrocks' coach Rick Coratti said. "And they're a good team. That was probably the best defense we played against all year."

"We couldn't get over the hump. That three they hit just before the half hurt."

CC trailed at the half, 23-11, after scoring just two points in the second quarter. CC cut the gap to 30-26 with 4:03 left in the third quarter but Redford closed the period 10-5.

The Shamrocks trimmed an 11-point deficit to 46-42 with 2:03 left and 47-45 with 1:29 to play but the Huskies made 5-of-6 free throws and picked up their defense to lead 52-47 with 36 seconds to play.

"We played better defense the second half," Coratti said. "But we couldn't capitalize on certain situations. We couldn't get over the hump."

McDonald didn't hit a three the whole game, ending with 12 points. Sophomore Nick Moore led CC with 16 points, Young scored 10, Matthew Martinez seven, Dave Lusk two and Josh DeCorvo one.

Omar Zeigler led Redford with 16 points, Jason Washington had 12, Jason Prater 10, Tinsley seven, Gino Jones four and Aaron Watts and Sydes had two apiece.

"I don't think Omar Zeigler gets enough credit for what he does," McDowell said of his left-hander, who can play all five positions and play them well. "He plays defense, rebounds, passes and scores inside."

He also dribbled the ball near center court for some 60

See SHAMROCKS, D2

Rocks secure 49-43 victory over Canton

BY C.J. RISAK
SPORTS WRITER

Here's a great way to handle — and defeat — a superior defensive basketball team.

Out-defense them.

In an emotional, hard-fought, in-your-face district final Friday at Northville HS, Plymouth Salem did just that to upend two-time defending district champ Plymouth Canton 49-43.

The Rocks, now 18-5, advance to the Class A regional to meet Detroit Central at 7 p.m. Wednesday at Southfield-Lathrup. Canton ends its season at 16-7.

The Salem defense, which surrendered 62 points in a 15-point loss to Canton Jan. 28, made the necessary adjustments to frustrate the Chiefs this time.

"We got specific assignments on every player," said Salem point guard Andy Power. "We just did what the coach said."

And that, according to Salem coach Bob Brodie, was: "Play (Donte) Scott straight up, lay off (Nick) Hurley, and play (Rob) Johnson tough inside."

"They knew what they had to do on certain people. The kids did their jobs tonight."

See ROCKS, D2

Harrison denied by West Bloomfield

BY DAN O'MEARA
STAFF WRITER

Pierre Brown let it be known he's back playing basketball for West Bloomfield, and the Lakers are back in a regional tournament as a result.

The 6-foot senior scored a game-high 26 while leading the Lakers to a 61-59 victory over Farmington Harrison and their first district championship in four years Friday.

It was only the third game Brown has played after missing five straight at the end of the regular season while he recovered from mononucleosis.

"I'm a streak player," Brown said. "When I start making them, I don't miss. I like penetrating better than taking the jumper, but if the jumper is there I'm going to take it."

West Bloomfield (9-11) will play Birmingham Seaholm in the Class A regional Tuesday at Southfield-Lathrup. Tipoff is 7 p.m.

Brown, who scored most of his points on back-door layups and quick drives to the basket, was 10-of-17 from the field and 6-of-9 at the free-throw line.

He was 0-for-3 and scoreless in the first quarter, but he started lighting it up with 12 points in

DISTRICT HOOPS

the second quarter to help the Lakers rally from a 16-7 deficit after one quarter.

"I don't know if there's a quicker player in Oakland County," West Bloomfield coach Tim Domke said. "Speed kills and he's got it."

"I knew he was faster than anybody they had. The kids got the ball to him, too. Part of our game plan to get the ball to him deep."

The senior trio of Garon Oseff, Ronald Levin and Troy Armstrong added 11, 10 and six points for the Lakers, respectively.

"If all our seniors score, we're going to come out on top, and tonight all four did score," Brown said.

Junior Jared Hopkins scored 14 points to pace Harrison (17-5), which had hoped to win its first district title.

Junior Matt Derocher and senior Aaron Iaconelli had eight points each, juniors Kareem Smartt and Brian Lewis seven each, senior Kevin Bambenek six.

The Hawks outscored West Bloomfield 11-2 to end the first

quarter and take a nine-point lead.

Hopkins extended it to 21-11 with five straight points in the second, but the game started to unravel for Harrison after that.

The Hawks scored only three points on free throws in the final 5 1/2 minutes of the half and made nine of 24 turnovers in the second period.

Brown was 5-of-6 from the floor and 2-of-2 at the line in that quarter as the Lakers rallied within a point at halftime, 24-23.

"In the second quarter, we played with no courage," Harrison coach Mike Teachman said. "We dazzled them in the first quarter by running the offense. In the second quarter, we just stopped."

"We had some defensive breakdowns. Brown was the one getting open on the back door away from the trap. We told and told them; they wouldn't drop. They played the mid-court line instead of the basket (on the half-court trap)."

Oseff hit a three to begin the second half and put West Bloomfield ahead. The Lakers kept rolling with a 22-14 advantage in the third quarter.

The Lakers upped their lead to 45-33 behind Oseff's nine points

and Brown's seven in the quarter.

Four threes by Iaconelli (two), Derocher and Jerrard Johnson allowed the Hawks to stay within seven at the end of the period, 45-38.

Harrison rallied to hold a two-point lead midway in the fourth, 53-51. Armstrong and Randy Wexelman gave the Lakers a 55-53 lead, but Hopkins tied it with two free throws with 1:03 remaining.

West Bloomfield spread its offense, and Harrison chose to put Oseff on the line with 46 seconds left.

He made the first, but Brown grabbed the rebound after the missed second, which led to Levin being fouled.

Levin exchanged free throws with Hopkins, then made two more for a 60-57 lead. Hopkins scored on a rebound with 2.6 seconds.

Brown made the second of two free throws with .07 on the clock, and Harrison didn't have time to set up another shot.

"We play in a strong league and that prepares us for strong competition," Brown said. "Coach told us if we play defense we'll win, and we came to play good defense. I think we wanted it more."

Roeper holds off Aggies, 53-51

BY NEAL ZIPSER
STAFF WRITER

A season that will be recorded in the Redford St. Agatha record books as one of the most successful in boys basketball history wasn't supposed to end this way.

The Aggies led a 13-point third-quarter lead slip away Friday and saw Bloomfield Hills Roeper take the Class D district title at Southfield Franklin Road Christian, 53-51.

A lay-up by Roeper's Robert Jones with three seconds remaining proved to be the difference. A desperation half-court shot by Jason Cole bounced off the rim as time expired.

Agatha finished 16-6 in a season which included its first Catholic League C-D Division title since 1989.

Agatha coach John Fenbert credited his four senior starters for this season's success: Jason Cole, Mike Fenbert, Spencer Galloway and Ian Wincher.

"It's a tribute to the four seniors who really started this program in the right direction when they were sophomores," Fenbert said. "Agatha used to be a pushover, but thanks to the seniors, they're not anymore. I hope this won't take away from what we've accomplished this season."

While the Aggies may have to rebuild, the Roughriders (12-11) may just now be realizing how good they are. Roeper, which won its fourth consecutive district title, starts two freshmen with three juniors.

"We lost four games in overtime this season, but over the past two

weeks we've started coming together as a team," Roeper coach Ernie Righetti said.

The Roughriders advance to the Oakland Christian regional where they will most likely play East Catholic, who is undefeated and ranked number one in Class D.

The loss was especially hard to swallow for Agatha which held the lead for the first 23:18 of the game. The Aggies led 14-9 after the first quarter, before Roeper closed the deficit to 16-15 midway through the second quarter.

Agatha rallied, however, and a three-pointer by Mike Fenbert as the buzzer sounded to end the first half gave the Aggies a 27-19 half-time lead.

Four consecutive baskets by Wincher to start the second half gave Agatha its biggest lead at 35-22. But Wincher picked up his third foul at 4:41 of the third quarter and was forced to watch the remainder of the quarter from the bench.

With Wincher out, Roeper's full-court press stymied Agatha. The Roughriders took advantage of nine Agatha turnovers and went on a 17-2 run to take a 39-37 lead. A Fenbert jumper tied the game heading into the fourth quarter.

"Their pressure hurt us," John Fenbert said. "We haven't had pressure hurt us all year until tonight. Ian was out of the game and he is our safety valve to get the ball up court. We were trying to get to the end of the quarter with him on the bench."

Key to the run was Roeper's ability to get the ball inside — something the Roughriders failed

to do in the first half.

"It was frustrating not being able to get the ball inside in the first half," Jones said. "We talked in the locker room about working harder to get it inside and it was all Roeper after that."

Righetti attributes the comeback to a smaller lineup he put in early in the third quarter.

"I told the team at halftime that we didn't want to go out not playing the way we can," Righetti said. "I thought we were playing flat so we went to a smaller lineup. Going with four guards and spreading out the floor with the guards along the perimeter helped open up the inside game."

The lead changed hands several times in the fourth quarter, until a tip-in by Darrius Garrett gave Roeper a 51-48 led with 2:26 remaining.

The Aggies came back as a Fenbert free throw and Wincher layup tied the game at 51-51 with 1:06 left.

After the teams exchanged turnovers, Roeper opted to setup for the last shot. Freshman Royce McKinney drove to the basket drawing the Agatha defense. McKinney then found Jones for the lay-in with three seconds left.

"It wasn't designed — it was totally spontaneous," Jones said. "We made eye contact and I knew if he drove than he'd find me."

Galloway paced the Agatha attack with 13 points and 13 rebounds. Cole added 12 points and Wincher and Fenbert chipped in with 10 points apiece.

Jones poured in a game-high 19 points for Roeper. Freshman Neil Ashmon netted 13 points — all coming in the second half.

Borgess wins district title

Redford Bishop Borgess hopes this is a payback year.

Bishop Borgess went to the regionals last season only to lose by a point to Southgate Aquinas, a game the Spartans could well have won had a makeable shot fallen.

So what happens this year? Borgess gets another crack at Aquinas, thanks to a Friday night district final victory over Detroit Benedictine, 81-65.

"The toughest part is yet to come," Spartans' coach Roosevelt Barnes said after his team improved to 16-8 with the win at Harper Woods Notre Dame.

Aaron Jessup and Sam Hoskin scored 17 points apiece for Bishop Borgess, Durand Bynum added 15 and Kevin Jordan contributed 12.

Kenneth Taylor paced Benedictine with 23 points, including six triples, and Sam Davis had 18.

The Spartans jumped out on top, 19-11, after the first period and were ahead, 38-28, at the halfway point. They also won the final two quarters.

Hoskin made 5-of-7 free throws and used his 6-foot-7 height to score at will inside against shorter Benedictine. Jessup scored 11 of his points in the final period, including 3-of-4 from the line.

Wayne from page D1

gie Kirkland had eight.

"We had a couple of shots rattled out and on some penetration drives we didn't get the calls, but it's not the officials' fault," Romulus coach Guy DeGuidice said. "It was too physical, but I told my kids at halftime (trailing 24-21) they were letting us play and we were not going to back off."

Guess, who slipped around Reggie Kirkland on the free throw line for the pivotal rebound basket with 52 seconds left, made the definitive play of the night.

"I can't fault Reggie — those things happen," DeGuidice said. "I'm proud of the kids. We made number 22 (Guess) work for every point. We couldn't have played much harder."

Wayne's veteran lineup, however, proved to be tough and resilient.

"We have four guys with 13 years of (varsity) experience," Henry said. "I know they'll be there, give it their best and be mentally ready."

"This was tough. I'm glad we don't have to play them a fourth time."

Wayne will be favored to win the Jackson regional for the third straight year. They open Wednesday with 8-15 Bedford.

Shamrocks from page D1

seconds with some three minutes remaining in the first half.

CC missed a triple after Washington made one to make it 20-11. McDowell hollered to his team to pull the ball back while the Shamrocks were in their zone.

They did. Zeigler stood near mid-court dribbling, until McDowell told him to quit tiring himself out and let one of his teammates take a turn.

CC finally ditched its zone but Redford played keep-away, missing a three but getting the ball back and having Tinsley nail a trey from the top of the key to make it 23-11 at the half.

"That was big in two ways," McDowell said. "First in killing that much time and we didn't

have to sub. We had a chance to catch our breath.

"Then when that shot went in, it gave us a big lift."

Still, Catholic Central wasn't finished. But making only four three-point shots in the game really hurt, considering that is a big part of its offensive arsenal.

"We missed a free throw (trailing 46-42), got the ball back then lost the ball out of bounds," Coratti said. "That hurt."

The Shamrocks saw a good chance go down the drain with a minute to play. Trailing 49-45, they missed a shot, two free throws and another shot on one possession.

"In that situation, you've got to convert," Coratti said.

Rocks from page D1

That they did. And while the Rocks' defensive effort wasn't perfect, from the second quarter on it was darn close.

Scott started the game as if he might be the difference. The 6-foot-3 point guard, who missed the first Salem-Canton game with a knee injury, was responsible for staking Canton to an 18-11 lead after one quarter, pouring in nine points.

The Chiefs converted 6-of-12 shots in that first period. They never came close to matching it the rest of the night, making only 11-of-35 from then on (31.4 percent) for a total of 17-of-47 (36.2 percent).

Salem was 19-of-48 from the field (39.6 percent).

"We couldn't score," said Canton coach Dan Young. "We've got to hold 'em to 20 to win."

The Rocks weren't exactly on fire offensively. They made just 8-of-25 first-half shots (32 percent); still, they were able to narrow the halftime gap to 24-19, thanks to nine points from Power.

The momentum changed in the third quarter to favor Salem. The Rocks limited Canton to 3-of-12 shooting in a 15-6 spurt to go up 34-30 entering the last period.

"We got a great effort in the second half," said Brodie. "At halftime, we just told them to stick to what you're doing, we're not going to do anything different."

After Andres Lopez — who led Salem with 17 points, eight rebounds and four assists — put the Rocks ahead with a basket with 1:16 left in the third quarter, Canton never caught up.

"We're kind of a stay-ahead team," said Canton's Young. "We've got to be in front. If we've got to start putting up a lot of threes and play catch-up, we're in trouble."

"It's disappointing. We had a hard time scoring, and that was the difference."

The Chiefs, who totaled just 12 points in the second and third quarters on 6-of-24 shooting (25 percent), were a bit better in the fourth. A pair of three-pointers by Hurley helped keep them close; then back-to-back baskets by Johnson and Scott pulled them to within a field-goal, 43-41 with 1:35 left.

Salem, however, wasn't about to sit on its lead. Power took a kick-out pass on the left wing and buried a 17-foot jumper to push the Rocks' lead to four.

The Chiefs still had chances, but couldn't convert. Matt Ammons missed a layup, Joe Cortellini misfired on a tripletry, and three shots by Scott bounced out in the last minute.

Salem added to Canton's woes by making 4-of-5 free throws in the final 31.9 seconds.

Power finished with 13 points, five steals and three assists, while Bhavin Patel chipped in with 11 points.

Canton got 15 points, seven rebounds and three assists from Scott; 12 points, seven boards, three assists, two steals and two blocked shots from Johnson.

"This is a big win for the kids, to move on to that next level," said Salem's Brodie.

And what should a young team like the Rocks — just two seniors, Lopez and Nate Gray — expect in the regional?

Neither Salem nor Canton have fared well once they leave the districts. In the last four years, Detroit Pershing has beaten Salem and Canton twice each. The Doughboys won't be there this year; instead, the Rocks must face the team that beat Pershing — Central.

"We're looking forward to it," said Lopez confidently. "We practiced all summer against those city guys. We're ready for them."

If Salem's as ready as it was against Canton, it could be interesting indeed.

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For kids' sake

Big Brothers-Big Sisters stage bowl-a-thon

Most of us are well aware of the services provided to the community by the Big Brothers-Big Sisters organization of Metropolitan Detroit.

Now, bowlers can help by participating in the Bowl for Kids' Sake Fund and Friend Raiser, March 7, 8, 9, 15 and 16 at several area bowling centers including Thunderbird Lanes, 400 W. Maple Road, Troy.

TEN-PIN ALLEY



AL HARRISON

Bowl for Kids' Sake is a bowl-a-thon that raises funds to support Big Brothers-Big Sisters services in Wayne, Oakland and Macomb counties.

Last year, the event raised more than \$83,000. With the increased need for mentors to youth in the metropolitan

Detroit area, Bowl for Kids' Sake hopes to raise \$110,000 this year.

Big Brothers-Big Sisters is an organization that matches pre-screened adults with children from single parent homes.

For information on participating in the fund-raiser, call (810) 569-0600.

A HATS OFF: The Greater Detroit Bowling Association has produced its second newsletter of the season. Members should have received one by now, if not call (810) 773-6350. It contains good commentary by Mark Martin, executive director, Henry Mistele of the BCA and Mayflower Lanes proprietor, and Michael Barr, WJR's announcer and bowler.

There is a full page on "Do you know the rules?," answering common questions that come up in league play.

The purpose of the newsletter is to keep members informed about the local bowling scene.

All bowling leagues, at every level should be sanctioned. The benefits outweigh the few pennies per game that it costs for the annual membership dues. League officers in unsanctioned leagues who does not think that his or her bowlers are "worthy" of sanctioning should look at the whole picture, not just the 300 game award.

HANDICAPS: The primary reason most bowling leagues have a handicap system is to equalize the chances for opposing teams to compete with each other with a reasonable chance for either team to win.

This was best exemplified last week at Cherry Hill Lanes in the Bowling Bags ladies' league on Wednesday morning where the two opposing teams finished up with a tied score in each of the

three games. Team No. 11 "Lucky Stars" with Helen Versele, Betty Mitchess, Pauline Norwich and Peggy Wiecekowski rolled a set of 550-584-600.

That's exactly what the Team No. 12 "Pin Pals" with Barbara Wojtkowicz, Linda Korzenjowski, Elizabeth Conrado and Janet Foltman bowled against them.

Both totals, of course were identical at 1734.

What are the odds of something like this happening?

Hockey players say a tie game is like kissing your sister. How about three straight tie games in bowling? Ladies, that must be like kissing your own brother.

Al Harrison has been writing a bowling column for the Observer Newspapers since 1987 and is a member of the Bowling Writers Association of America.

THE WEEK AHEAD

<p>MHSAA BOYS BASKETBALL STATE TOURNAMENT REGIONAL PAIRINGS</p> <p>CLASS A at JACKSON HIGH SCHOOL</p> <p>Wednesday, March 12: Wayne Memorial vs. Temperance Bedford, 7 p.m. Thursday, March 13: Taylor Kennedy vs. Ann Arbor Huron, 7 p.m. Saturday, March 15: Championship final, 7 p.m. (Winner advances to the state quarterfinals Tuesday, March 18 at Lansing Eastern vs. Lansing Everett regional champion.)</p> <p>at SOUTHFIELD-LATHRUP</p> <p>Tuesday, March 11: West Bloomfield vs. Birmingham Seaholm, 7 p.m. Wednesday, March 12: Plymouth Salem vs. Detroit Central, 7 p.m. Friday, March 14: Championship final, 7 p.m. (Winner advances to the state quarterfinals Tuesday, March 18 at Ferndale vs. Macomb Dakota regional champion.)</p> <p>CLASS C at H.W. BISHOP GALLAGHER</p> <p>Tuesday, March 11: Redford Bishop Borgess vs. Riverview Gabriel Richard district champion, 7 p.m. Wednesday, March 12: Detroit DePore vs. Hudson district champion, 7 p.m.</p>	<p>Friday, March 14: Championship final, 7 p.m. (Winner advances to the state quarterfinals Tuesday, March 18 at Troy Athens vs. Unionville Sebawing regional champion.)</p> <p>GIRLS VOLLEYBALL QUARTERFINAL PAIRINGS</p> <p>CLASS A at ANN ARBOR HURON</p> <p>Tuesday, March 11: Berkley regional champion vs. Temperance Bedford regional champion, 5:30 p.m. (Winner advances to the state semifinals, 5:30 p.m. Friday, March 14 at Western Michigan's University Arena vs. Jenison quarterfinal winner.)</p> <p>CLASS C at ALMONT</p> <p>Tuesday, March 11: Goodrich regional champion vs. Ithaca regional champion, time to be announced. (Winner advances to the state semifinals, 2:30 p.m. Friday, March 14 at Western Michigan's University Arena vs. Traverse City quarterfinal winner.)</p> <p>MEN'S COLLEGE BASEBALL Friday, March 14 Madonna at Walsh, Ohio (2), 1 p.m.</p> <p>WOMEN'S COLLEGE SOFTBALL Saturday, March 15 Madonna at Bethel, Ind. (2), 1 p.m.</p>
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BOWLING HONOR ROLL

- Cloverlanes (Livonia)**
St. Aidan's Men — Jeff Amolsch, 212-236-210/658; Joe Naujokas, 216-234/641; Al Owen, 212; Walt Merritt, 210; Jim Pomeroy, 210.
All Star Bowlerettes — Renee Tesner, 255-245/677; Kelley Ross, 200-256-216/672; Michelle Anger, 214-241-216/671; Jeanne Gebbia, 244-221/664; Gwen Finley, 279/661.
- Merri Bowl Lanes (Livonia)**
Golden Eagles — Mike Mood, 298.
Lost Weekend — Mike Bauer, 245-300-257/802; Gary Takeesian, 288/778; Brian O'Rourke, 279/739; Bill Spray, 268/710; Wilson Bowden, 266/689; Bob Campbell, 259/699.
- Senior House — Robert Trent Sr., 279/773; Fred Vitali, 279/757; Brian Senda, 278/751; Tom Manatine, 267/729; Gary Nagle, 269/723; Jack Boyd, 267/731.**
- Delphi Tuesday Men — Len Gorecki, 258-202/700; Steve Kucka, 268-244/688; Larry Bird, 237-235-215/687; Roy Williams, 216-278/660; Harold Tackett, 200-256-233/679.**
- Woodland Lanes (Livonia)**
Men's Trio — Jim Rozell, 296; Jim Knoll, 277/695; Brian Ziemia, 299/769; Morley Wonnacott, 279/726; Dan Lenart, 268/685.
Woodland Early Birds — Judy Porter, 200-219/593.
Senior House — Mark Payne, 277/742; Mark Buckhave, 268/735; Art Chojnacki, 299/703; Jeff Roche, 290/725; Scott Linsner, 278/765.
Midnight Mixed — Randy Fuller, 236-247-245/728; Bill Moreau, 661; Dale Manteuffel, 279/665; Gary Meyers, 654.
Gay 90's (seniors) — George Gundlach, 225; Joe Ducher, 221.
Pinbusters — Dan Koelker, 256.
Morning Glories — Melanie Hall, 246-199-223/668.
Local 182 Retirees — Roy Lince, 266; Al Harlin, 235; L.C. Jackson, 206.
Bators Bar — Jim Gaglead, 267/705; Keith Elwert, 255/751; John Muczynski, 749; Jerry Krygowski, 266; Dave Kanack, 673.
Wonderland Lanes (Livonia)
Storm All-Star Classic Doubles — Paul Grauer, 267-267; Al Stroud, 278; Doc Jeffries, 278.
Nite Owls — Dan Shelman, 278 (100 pins over average); Mark Linsner, 252/633; Ken Christie, 637.
Westside Senior Men — Angie Vertuca, 289/662; Don Hochstadt, 257/674; Tom Ludtke, 257/652; Bill Breckenridge, 247/638; John Bierkamp, 234/636.
Wonderland Classic — Joe Gumbis, 300/708; Nello Martini, 729; Ron Piacentini, 725; Steve Pencola, 721; Dave Patton, 714.
Mayflower Lanes (Redford)
Monday Seniors — Norb Grelak, 278/617; George Kompoltowicz, 269/716; Ed Patrick, 257/646; Jack Dahlstrom, 256/659; Mel Albrite, 258/696; Howard Davis, 279/725; Marty Mardeusz, 267/654.
Friday Seniors — Howard Davis, 277/672;
- Chuck Federico, 267/650; Rich Zacheranik, 254/665; Roy Rennolds, 242/605; Jim Priebe, 238/636.
Wednesday Senior Classic — Tom Pawlowski, 212-258/659; Mel Albrite, 234-205-256/695; Jack Dahlstrom, 232-267-202/701; Tony Ballarta, 235-256/668; Bill DeLoach, 245-225/632.
Super Bowl (Canton)
Western Wayne Youth Traveling Classic — Rob Raymond, 228-243-259/727; Brent Kosick, 234-203-221/661; Roy Hixson, 220-247/644; Bill Vitale, 234-215/632; Bill Collins, 232-220/644; Ken Paczas, Triplicate 159-159-159.
Garden Lanes (Garden City)
St. Linus Classic — Mark Goro, 269-247-698; Marv Gaddo, 214-256-227/697; Scott Whisenand, 236-222-239/697; Mike Baldwin, 234-225-234/693; Dave M. Bazner, 268-212/679; Brian Jonca, 216-267/671.
Country Lanes (Farmington)
Metro Highway — Harold Grossbart, 247; Jim Horne, 246/579; Chris Kasprzycki, 245-214/620; Frank Darabos, 238/618; Jerry LaRue, 235.
Greenfield Mixed — Debbie Blanchard, 255/628; Sherry McMahan, 234/603; Roman Supron, 233-225-224/682; Vern Gooding, 221-219/622; Tom Gow, 239-247/659.
Rosedale Bowlerettes — Sue Kloster, 220/532.
Sunday Goodtimers — Mike Kovacs, 256-225/638; Todd Wortinger, 257-222/681; Lou Konopko, 232; Jerry Fincannon, 215; Mike Kelt, 226.
St. Paul's Men — Paul Bright, 233; Lorne Davey, 246; Floyd Duncan, 225/601; Ken Dean, 225; Calvin Smith, 232.
Spares & Strikes — Kevin Landacre, 211/543; Estelle Drabicki, 200/531.
Wednesday Knights — Rod Johnson, 267-257-279/803; Ed Wright, 279/711; Tim Smith, 277; Dan Cohen, 277; Scott McGlope, 266.
Wednesday Nite Ladies — Laurie Muldoon, 223/531; Becky Sockow, 203/503.
Country Janes — Katie Szonye, 245/634; Lisa Hansen, 227/540; Terri Letwinski, 225/607; Judi Stefani, 203/560; Diane Walsh, 200.
Country Keglers — Fred Ramirez, 278/679; Joe Ceteskey, 257; Pat Forma, 255; Bill Richardson, 247/633; Chuck Shimko, 236.
Western Women — Helen Steinke, 208/517; Elaine Crawford, 196/517.
Loon Lake — Matthew Sweet, 257/625; Brian Carlson, 226/602; Guy Sessamen, 226/551; Leon Griebek, 224/582; Pete Wyman, 224.
Bel Aire Lanes (Farmington)
Our Lady of Sorrows — Leif Olsen, 212-224/603; Dennis Gilbert, 234; Tom Jones, 223; Steve Elrschele, 215.
Early Birds — Karen Weldt, 204; Dorothy Diggan, 208; Oma Anderson (age 80), 210-203.
Michigan Bell Men — Ralph Mayers,
- 210/601; Jim Panaretos, 215-221/641; Bill Armstrong, 248-235/664; Dan Winkel, 216-211-246/673; Eric Hemmi, 255.
Novi Pinpointers — Rosemary Banish, 215.
Novi Bowl (Novi)
West Side Lutheran — Don Johnson, 268/702; Lynn Lewis, 256/699; Ron Williams, 246/695; Jay Terranella, 553; Al Hunt, 649.
Thunderbird Lanes (Troy)
One O'Clock Rollers — Ellen Quantrell, 245.
Thurs T-Bird Men — Kim Davis, 229-232-207/678; Jeff Scholtz, 235.
Monday All-Stars — Mary Wiercinski, 244.
Mich. State Elks Tournament — Joe Otten, 278-276/758.
Tuesday T-Bird Trio — Al Lossing, 257.
Bowl One Lanes (Troy)
Thursday Eyeopeners — Mary Jane Pool, 268.
Bowl One Classic — John Carr, 289.
Sunday Nighters — Ron Trzeciak, 252 (106 pins over average); Karen Bove 213 (her first 200 game).
Monday Merchants — Joe Carley, 299.
GM Men — Rick Hease, 299/729; Roger Urban, 279; Jack Willis, 278.
Ladies Nite Out — Mary Passaro, 211-208/618.
Ladies House — Pam Neubacher, 209.
Business & Industrial — James Word, 300; Andre Dawson, 300.
Jr. All-Star Classic — Marcus Sabo, 300.
25 Classic — Bill Trevison, 283.
Bowl One Classic — Dave Timko, 299; Bill Reddman, 793.
Sat. Nite Special — Belinda Holtkamp, 235.
Senior Classic — Ed Grant, 279; Bill DeWid, 287/739; Frank Abbate, 257; Bob Nelson, 268/720.
Wed. Morning Classic — Marvin Newsome, 300/730.
Tuesday Men — Alex Basacci, 278; Tony Tomlinson, 771.
Wed. Jr. Majors Classic — Marcus Sabo, 295.
Scared heart — Russel Ritchey, 256.
Sunday Niters — Rick Szmigiel, 288/722.
- Troy Lanes (Troy)
Monday & Friday Seniors — Larry Dionne, 254/652; Sal Giacomazza, 248/685; Don Wilmoth, 227; Bob Perron, 226.
Troy Schools — Ron Moak, 246.
Vickers — Ron Mangone, 235; Bob Kolhoff, 234.
Over The Hill Classic — Cliff Justin, 239; Tom Meagher, 247; John Cedar, 257; Jeff Moreo, 237; Steve Atkeson, 249.
Plum Hollow Lanes (Southfield)
Bright Spotters — George Schreiber, 247; Herb Sanders, 263.
Sat. Youth — Terrance Numm, 224/565; Bradley Paul, 207.
IBM Mixed — LaSalle Gipson, 234-235-236/705; Leonard Davis, 200-211-202/613; Duane Landrum, 238-206/617.

FINAL SUBURBAN HOCKEY STATISTICS

- FINAL SUBURBAN HIGH SCHOOL HOCKEY LEAGUE STATISTICS**
- SOUTH DIVISION STANDINGS:** 1. Livonia Stevenson, 12-0-2/26 points; 2. Birmingham, 10-3-1/21; 3. Churchill, 6-5-3/15; 4. Redford Union, 5-8-1/11; 5. Livonia Franklin, 4-8-2/10; 6. Walled Lake Central, 2-11-1/5.
Overall records: Stevenson, 16-4-2; Birmingham, 14-5-1; Churchill, 10-8-3; RU, 10-9-1; Franklin, 6-11-4; Central, 5-14-2.
Leading scorers: 1. Greg Job (Franklin), 17 goals-17 assists/34 points; 2. Jon Reepmeyer (Birm.), 21-21/33; 3. (tie) Darin Fawkes (Stevenson), 15-12/27; Trevor Pagel (RU), 14-13/27; 5. Darin Egerer (Birm.), 15-11/26; 6. Andy Domzalski (Stevenson), 7-18/25; 7. Mike Schmidt (Stevenson), 6-17/23; 8. Andy Zukova (RU), 7-11/18; 9. Josh Del Dotto (Birm.), 7-10/17; 10. (tie) Dan Cook (Churchill), 7-9/16; Eric Hillbrand (4-12/16); 12. Zack Kadro (Birm.), 3-12/15; 13. (tie) Mike Radakovich (Stevenson), 6-8/14; John May (Stevenson), 5-9/14; Dan Hofelich (Franklin), 4-10/14; 16. Kyle Dawley (Churchill), 7-6/13; Brody Flanagan (Birmingham), 7-6/13; Bill Marshall (Stevenson), 6-7/13; Ted Marolla (Stevenson), 5-8/13; Jeremy Motz (Central), 4-9/13.
Leading goalies: 1. Doug Peacock (Stevenson), 11 goals against/1.83 average; 2. Todd Weston (Birmingham), 29/2.60; 3. Mark Felker (Churchill), 31/2.74; 4. Tony Alfonso (Franklin), 48/4.04.
NORTH DIVISION STANDINGS: 1. Royal Oak, 9-1-2/20; 2. Bloomfield Hills Andover, 8-4-0/16; 3. (tie) Bloomfield Hills Lahser and Walled Lake Western, 2-10-0/4 each.
Overall records: Royal Oak, 13-3-3; Andover, 14-7-0; Lahser, 8-11-0; Western, 6-15-0.
Leading scorers: 1. Dave Tigay (Andover), 17-16/33; 2. Robie Kohen (Andover), 17-15/32; 3. Kevin Ayers (Royal Oak), 13-18/31; 4. Jared Lutz (Andover), 13-17/30; 5. Nick Luxon (Royal Oak), 10-15/25; 6. Justin Robinson (Western), 16-7/23; 7. Scott Fuelling (Royal Oak), 11-9/20; 8. Brad Fraser (Andover), 6-12/18; 9. (tie) Ben Knight (Lahser), 10-7/17; Scott Schnedler (Royal Oak), 10-7/17; 11. Damien Lewis (Royal Oak), 8-8/16; 12. Clay Carlson, 7-7/14; 13. Darl Orandi (Andover), 4-9/13; 14. (tie) Andy Dalek (Lahser), 7-5/12; Eric Andeer (Lahser), 3-9/12; 16. (tie) Amir Emami (Andover), 6-5/11; David Bull (Royal Oak), 4-7/11.
Leading goalies: 1. Brandon Casanta (Royal Oak), 31/3.10; 2. Jeremy Kemp (Andover), 49/4.08; 3. Justin Holmes (Lahser), 63/5.25; 4. Dorian Willis (Western), 41/5.88.

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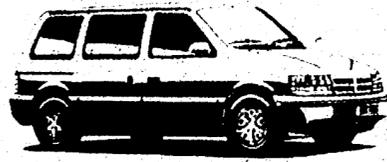
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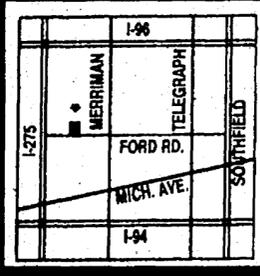
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JETTA 1995, 5 speed, sunroof, CD, custom wheels, alarm, low miles, \$13,900. (810) 229-7279

YANAGON CARAT 1991 mint, totally loaded, new tires/battery. 65,000 miles. \$11,000/best. 810-258-5337

YANAGON, 1984, very good condition, 4 speed. New tires/exhaust/battery. \$2950. (313) 425-2098

876 Autos Over \$2,000

FORD 1990 TAURUS - 82,500 miles, air, cassette, good condition. \$3300/best offer. 810-926-8405

TAURUS 1987, 3 liter, excellent condition. Volvo 1985, runs great, each \$2500/best. (313) 964-1211

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<p>'97 CARAVAN</p> <p>FREE POWER MOONROOF, CD CHANGER, ALARM & ALUM. WHEELS INCLUDED WITH LEASE</p> <p>NOW ONLY \$15,544*</p> <p>Current Caravan Owners Save \$500!</p> <p>2.4L MPI 16V, 4 cylinder, air conditioning, dual horns, rear floor sillencer pad, light group, 3 speed automatic, assist strap/pass. seat back, seven pass. seating, front pass. storage drawer. Stock #75281</p> <p>Lease 0 Down 24 Month \$254.45** per mo. Lease \$1000 Down 24 Month \$209.23** per mo.</p>	<p>'97 DODGE INTREPID</p> <p>FREE POWER MOONROOF WITH LEASE</p> <p>NOW ONLY \$17,082*</p> <p>3.3 liter MPI V6, air conditioning, electronic speed control, AM/FM w/cassette, 4-speed electronic auto., floor mats front and rear, power door locks, power windows. Stock #74035</p> <p>Lease 0 Down 36 Month \$299.71** per mo. Lease \$1000 Down 36 Month \$269.53** per mo.</p>	<p>'97 AVENGER SPORT</p> <p>FREE POWER MOONROOF WITH LEASE</p> <p>NOW ONLY \$15,813*</p> <p>Pkg. 24V, air conditioning, AM/FM cassette, trunk cargo net, dual exterior power remote mirrors, 16" wheel group, front and rear floor mats, speed control, power door locks, one touch down driver window. Stock #72046.</p> <p>Lease 0 Down 24 Month \$266.59** per mo. Lease \$1000 Down 24 Month \$221.32** per mo.</p>	<p>'97 DODGE DAKOTA CLUB CAB</p> <p>FREE POWER MOONROOF AND ALARM WITH LEASE</p> <p>NOW ONLY \$17,583*</p> <p>4 speed automatic, speed control, power windows/locks, premium door trim panel, light group, security group, sliding rear window, air conditioning, tilt, SLT decal group, 22 gal fuel tank, dual power mirrors, tachometer. Stock #76057.</p> <p>Lease 0 Down 24 Month \$292.13** per mo. Lease \$1000 Down 24 Month \$246.86** per mo.</p>

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RECREATION



TIM NOWICKI

I saw my first red-winged blackbirds of the year on Feb. 27 in a marsh along I-75 near Baldwin Road.

Two weeks prior, my family counted 20 robins in our back yard. Spring is rapidly approaching by all the indicators.

NATURE NOTES

Two other preludes to spring are the Bluebird Festival, sponsored by the Dahlem Environmental Education Center in Jackson, at Jackson Community College, and the Michigan Wildlife Habitat Foundation Wildlife Art Festival (WAF) at the Southfield Civic Center. Both events celebrate the onset of spring.

This year both events are on the weekend of March 15-16. So you can go to one event on Saturday and the other on Sunday. I recommend both because they are not only fund-raisers for each organization, they provide different information regarding the natural world.

Wildlife art is featured at both festivals, it is the No. 1 attraction at the art festival. There is flat work, bronze sculptures, wood carving, scratchboard and more.

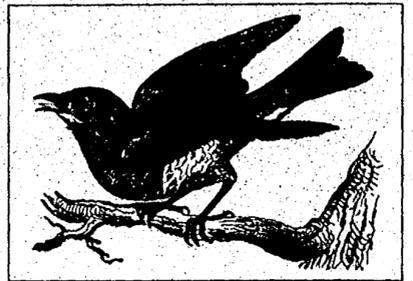
These artists combine their knowledge and love of nature with their artistic talents to produce some beautiful pieces.

At each festival, you can talk with representatives of various environmental groups to see where they stand on certain issues and to help in their fund-raising by browsing and buying some articles such as books, pins, feeders and patches. It's a good way to become aware of the various local organizations.

Each event will host guest speakers, on such subjects as back yard habitats, raptors, bats, wildlife watching and early American nature.

For more information on the art festival in Southfield, call (617) 892-3630; for information on the Bluebird Festival, call (617) 782-3453. Hope to see you there.

Tim Nowicki is a naturalist at Independence Oaks in Oakland County. He lives in Livonia.



Bluebird

ON THE RUN



MARYBETH DILLON

There's not a more enjoyable way to kick off the running season than by wearin' the green and enterin' the Corktown Races, sponsored by the United Irish Societies and Motor City

Striders. The 15th annual race is set for Sunday, March 16.

Not only will you do your cardiovascular system a favor, you'll help St. Patrick's food program. Race proceeds go to the historic Catholic church in the Cass Corridor, which feeds the homeless and elderly 365 days a year.

The race begins at Tiger Stadium at Michigan and Trumbull, leading runners and walkers through Corktown, Detroit's oldest neighborhood. The quarter-mile walk and run for kids 12 and under is set for 12:30 p.m. A 1 1/2-mile walk begins at 1 p.m., as does the 4-mile run.

Stick around after the short awards ceremony and post-race refreshments. You'll be just in time for the start of St. Patrick's Parade on shamrock-laden Michigan Avenue.

Late entry fee is \$15, and T-shirts go to all entrants.

Entry forms are printed in Michigan Runner Magazine. They're also available in area running stores and at the Gaelic League, 2068 Michigan Ave. For more information, call (313) 963-5745.

Payback 5-kilometer

The Metro Macomb Runners will host the Payback 5K at 11 a.m. Saturday, March 22, at Metropolitan Beach Metropark on Lake St. Clair. Take I-94 east to Metroparkway (16 Mile Road). Entry fee is \$6. Awards go to all finishers. Call (810) 426-7221 for more information.

Easter Bunny boogie

This Metro Macomb run features a 4-miler at 11 a.m., followed by a kids' 50-yard run at noon at Metro Beach. (810) 426-7221.

Run the Shores

Some of the best post-race goodies around are served compliments of Run The Shores, an annual 5K/1-mile run and race-walk presented by the Lake Shore High School Athletic Booster Club in St. Clair Shores. The race starts and ends at Lake Shore High School, 13 Mile Road at Jefferson.

Athletes are treated to an assortment of bagels, fruit, pretzels, chips, sports drinks and bottled water, and a raffle. Call (810) 293-7937 for more information.

Manchester Mill Run

The 5-mile race through scenic Manchester, 25 minutes southwest of Ann Arbor, begins at 11:15 a.m. Saturday, April 6. The 1-mile fun run starts at 11 a.m. Proceeds benefit Manchester school athletics.

Entry fee before April 3 is \$15. The fee includes a colorful long-sleeved T-shirt, an all-you-can-eat pancake breakfast, flowers for all participants, and a raffle.

Creative awards are a highlight of this race. Last year, horse's tail trophies were awarded to second-place finishers. This year, race director Chris Brooks has "dubious distinctions" planned for third-place honors. He's not elaborating except to say he'll probably disappoint the runner who suggested a horse piles trophy.

Local artist Bill Shurtliff is designing a pen-and-ink drawing of the Manchester mill which will go to first-place finishers in five-year male and female age groups.

M.B. Dillon is a Observer staff writer and is rated as a master runner in Michigan.

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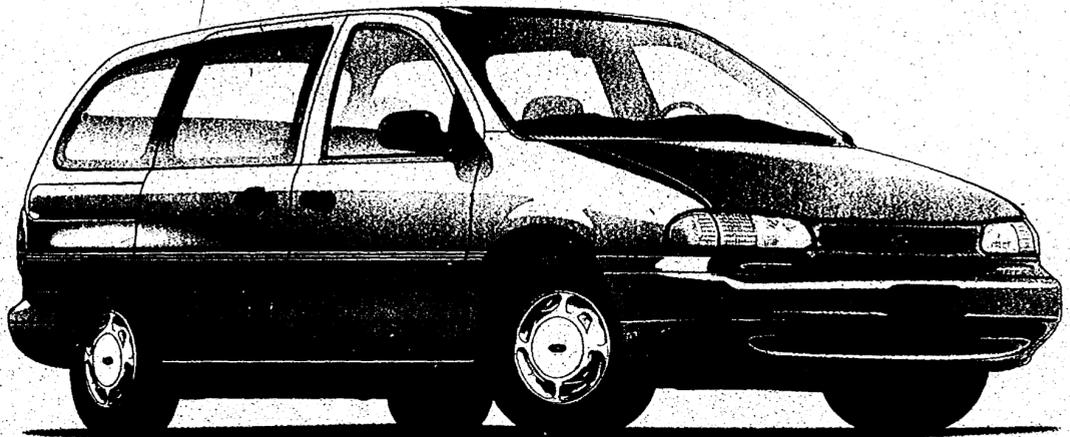
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HEALTH NEWS

E

SUNDAY, MARCH 9, 1997

MEDICAL BRIEFS

Phony solicitors

The American Heart Association is warning the public about a rash of recent telemarketing campaigns that are soliciting funds for somewhat questionable organizations that have included the word "heart" in their names. Recently, the Attorney General's Office issued an advisory that warned the public to beware of telemarketing campaigns using sound-alike names such as "heart" and directed the public to gather as much information from an organization as possible prior to sending any money.

American Heart Association offices have received dozens of calls from concerned members of the public who have been solicited for contributions from callers identifying themselves as American Heart Association representatives or other organizations with the word "heart" included in their name. The American Heart Association does not solicit funds from the public through the use of telemarketing.

The association recommends that those receiving such a call:

- Ask for the caller's name;
- Ask for the organization's State License Number;
- Request that any literature be sent to the home and do not give a donation over the phone;
- Ask what the money will be used for and how much of the money will be spent on fund-raising;
- Ask for the phone number and address of the organization soliciting the funds.

For more information, call the American Heart Association at 1-800-968-1793.

Subsidiary launched

Universal Self Care Inc. has developed a new disease management subsidiary - Healthcare Management Solutions Inc. The subsidiary will focus on providing self-insured and managed care organizations with cost-effective disease management programs.

"The development of Healthcare Management Solutions signifies our renewed commitment to disease management," said Brian Bookmeier, president and CEO of Universal Self Care. "Based on the success of our diabetes carve-out program with organizations like the Black & Decker Corporation and Private HealthCare Systems, we now have the expertise and experience to market our programs to self-insured companies and managed care organizations nationwide. We've helped Black & Decker and other major programs successfully manage their diabetes care costs, while maintaining quality care."

Healthcare Management Solutions Inc. will be headquartered in Roanoke, Va. Edward Buchholz, divisional president of Diabetes Self Care Inc., will serve as the divisional president of Healthcare Management Solutions.

Universal Self Care Inc. is a disease management company with offices in Livonia, Van Nuys, Calif., and Roanoke. The company's largest subsidiary, Diabetes Self Care Inc., provides diabetes self-management products and supplies to more than 4,000 traditional and managed care health insurance plans, as well as Medicare and selected Medicaid programs. It services more than 28,000 individuals with diabetes each month.

Essay competition

Through a national essay competition known as PROJECT: Learn MS '97, high school and college students can compete for separate \$8,000 college scholarship awards and raise funds to assist those suffering from multiple sclerosis. Sponsored by the Multiple Sclerosis Association of America, the program is open to high school sophomores, juniors and seniors and college freshmen, sophomores and juniors. Official registration forms are available at high school guidance offices or by calling 1-800-LEARN MS.

Now entering its fourth year, MSAA's PROJECT: Learn MS '97 encourages students to write a 500 to 1,000 word essay on multiple sclerosis, its effects on the family, and how society can improve life for the physically challenged. MSAA will appoint two independent panels to judge the essays separately for the high school and college levels. All essays must include an official registration form, a minimum of \$7.50 in prepaid sponsorship, and must be postmarked by April 11. Students are encouraged to raise additional sponsor money to win various prizes.

Known as the most common neurological disorder of young adults, multiple sclerosis affects as many as 600,000 Americans. At present, there is no known cause, cure or prevention for MS.

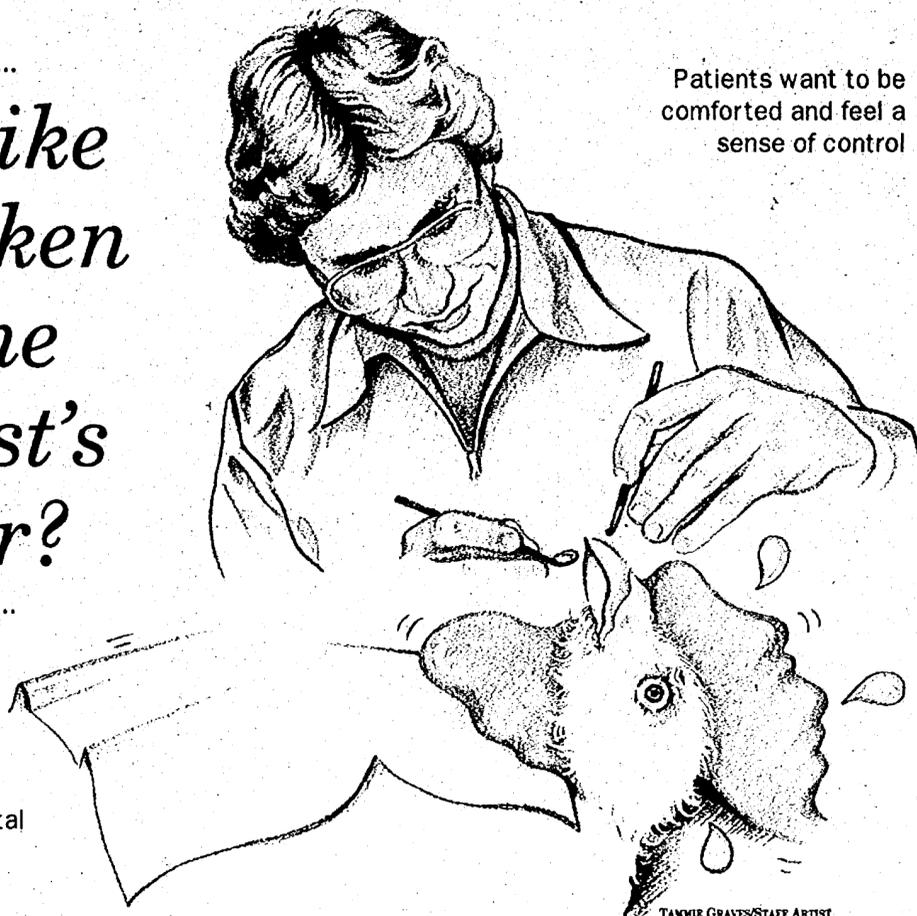
Items for Medical Briefs are welcome from all hospitals, physicians, companies and residents active in the Observer-area medical community. Items should be typed or legibly written and sent to: Medical Briefs, c/o The Observer Newspapers, 36251 Schoolcraft Road, Livonia 48150 or faxed to (313) 591-7279.



CIM

.....
*Feel like
a chicken
in the
dentist's
chair?*
.....

Learning what they
don't like about dental
offices is key



Patients want to be
comforted and feel a
sense of control

TAMMIE GRAVES/STAFF ARTIST

New techniques help quell fear

BY DIANE GALE ANDREASSI
SPECIAL WRITER

Sharon Campbell was paralyzed with fear about going to the dentist for 25 years until she found a doctor who listened to her concerns and offered a procedure that helped her overcome her phobia. The 47-year old Wixom woman wasn't born afraid of dental offices. She learned the fear after a bad experience.

In fact, when she was a young girl and in her teens her parents took her regularly to the dentist without a problem. Then when she was 17 she had a wisdom tooth removed. And the doctor decided to do it with a minimum amount of sedation.

"The dentist went ahead, did his job and totally terrified me from going to the dentist," Campbell said. The pain was so excruciating that she remembers knocking over a machine and feeling "mortified" by the experience. "It was a horrible thing living day by day," she added. "There was a battle within me for the fear."

Campbell can now have some dental procedures done without intravenous sedation. Three years ago, Campbell went to Dr. Martha Zinderman who offered her an intravenous sedation that allows Campbell to relax enough to get the dental work she had postponed.

Campbell had gone to the dentist about six times since she was 17 until she met Zinderman, but only when she had a toothache and it was absolutely necessary.

A godsend

"She was a godsend for me," Campbell said. "She was this caring, kind person who sat me down, listened to me, did not laugh at my fears and totally took me under her wing. I used the IV sedation, because I was terrified to do anything else. I was really happy that there was that type of

With these new choices many people who once avoided the dentist can maintain healthy teeth and gums.

thing available for people like me."

Having gone to the dentist and leaving with a positive experience, Campbell was on her way to a new outlook. "I had the IV sedation and she totally changed my life, because this was something I lived with every day," she said. "You want to be your best. I had a half way decent smile, but I needed to have work done on it."

After her first appointment with Zinderman, who practices at Livonia Village Dental Associates, Campbell learned she didn't need as much dental work as she anticipated. The real testimonial comes in Zinderman's appointment book. Campbell is scheduled every six months.

The sedation Campbell receives is called a twilight sleep and is akin to anesthesia given during outpatient surgery. Zinderman usually uses a drug that is like Valium or another, which is like Demerol. Patients who have the intravenous sedation need someone to accompany them to the office and they can't drive for 24 hours.

This type of sedation in dental offices isn't new, but recent regulations by the American Dental Association and the Michigan Dental Association have become more strict about its usage. For instance, office staffers need basic life support training and dentists must have advanced cardiac life support and other specialized training.

A good deal of Zinderman's practice is made up of people who have fears about dentists. Those people aren't hard to find, either.

"I would say 70 percent of the people who come to a dentist's office have some fear of going," said Zinderman, who was a registered nurse for 12 years before going to dental school. "I don't know a lot of people who love going to the dentist. But it can be literally crippling."

She estimated that half of her patients are quite fearful of having dental work done and one-quarter need IV sedation.

"We try not to go to that length, but if we do that's OK, too," she said. Other methods to quell fear can be used, like relaxing gas (nitrous oxide), which comes in different flavors, including vanilla or bubble gum. First impressions, from the moment people call the office to the initial visit, are essential in making people feel at ease, she said.

Patients want to be comforted and feel a sense of control. Learning what they don't like about dental offices is key. For instance, some people don't like the sounds of various procedures. They're given headphones and they can tune into the music of their choices.

Other patients are turned off by how dental offices smell. "So we use strawberry scented gloves," Zinderman said.

And most people don't like the shot. In those cases, a topical solution is applied that numbs the gums. "If a child has had an exam and needs a filling and the parent is apprehensive, I tell them don't tell the child a long time ahead," she said. "A lot of times the fears we have can be passed along to them."

Fear is common

Meanwhile, Dr. Raymond Katz, who has a practice on Ann Arbor Road in Livonia, agreed with Zinderman that most people have some fear of dental offices and there are a number of people who have extreme fear.

"With those people you try to make sure there is no discomfort involved with procedures," Katz said, adding that people with these phobias have to be treated with special care. And he offers patients a new procedure, Kreativ KV-1 (or Mach 4.0) advanced particle beam for cavity preparation, which usually eliminates needles, pain and fear. It takes between 20 and 30 seconds to prepare a filling.

Using the KV-1, Katz can prepare most cavities without anesthesia. A tiny beam of particles is propelled by compressed air at transonic speed, which is greater than the speed of sound, to remove tooth structure, old fillings and even through crowns. The particles turn into hydroxide, which is an ingredient used in toothpaste.

The microabrasive technique also eliminates the micro-cracks and fractures that can be caused by the traditional method that sometimes included excessive drilling. This preparation also complements the new aesthetic tooth-colored bonded composite fillings.

Katz said he no longer uses silver fillings. "When you use a drill, you open it up and extend around the grooves to hold the silver filling," Katz explained. "With this procedure, you remove decay and instead of weakening the teeth it's actually a strengthening procedure."

Most people fear the injection and the pain during the procedure, he said. In most cases, with KV-1 you eliminate the need for a shot or a drill. Of his patients who have used this new procedure, between 90 to 95 percent haven't felt a need for anesthesia, Katz said.

With these new choices many people who once avoided the dentist can maintain healthy teeth and gums. "Your smile is your whole person," Campbell said

Kidney disease has early warning signs

Kidney disease often goes undetected for many years, until it reaches an advanced state which could lead to death if untreated. "That is why it is important to make sure your doctor includes tests of your kidney function in your annual physical," said Dan Carney, executive director of the National Kidney Foundation of Michigan.

Two simple blood tests can help to determine if your kidneys are functioning normally. They measure the levels of waste substances in your blood that are normally eliminated by the kidneys. However, when your kidneys are not working as they should, wastes may build up in your blood.

Many people don't realize how important their kidneys are to their good health. There's a tendency to forget about these two small organs, located in the lower back. In addition to filtering

wastes from your blood, the kidneys do key jobs to keep your body functioning smoothly.

■ Kidneys produce hormones that help your body make red blood cells and regulate blood pressure.

■ Kidneys strengthen bones by making an activated form of vitamin D.

"It's also important to learn the early warning signs of kidney disease and to see your doctor if you have any of them," said Carney. Some people think that as long as they are making urine, their kidneys must be working OK. However, this can be very far from the truth.

Urinating more than usual and getting up at night to go to the bathroom can sometimes be indicators of kidney disease. Other warning signs are: swelling of hands and feet and the area around your eyes; pain in your lower back; blood

in the urine; pain or burning when urinating; high blood pressure.

Some signs cannot be detected without tests performed by your doctor. For example, your blood pressure can be elevated without causing any symptoms. Uncontrolled blood pressure is a leading cause of kidney disease. However, when these diseases are detected and controlled, the risk of kidney disease and other complications is greatly reduced.

The National Kidney Foundation has designated March as National Kidney Month and urges you to learn more about your kidneys and to get regular medical checkups that include tests for blood pressure, blood sugar and kidney function. For more information about kidneys and kidney disease, call 1-800-482-1455.

CIM

HEALTH News

MEDICAL DATEBOOK

Items for Medical Datebook are welcome from all hospitals, physicians, companies and residents active in the Observer-area medical community. Items should be typed or legibly written and sent to: Medical Datebook, c/o The Observer Newspapers, 36251 Schoolcraft Road, Livonia, 48150 or faxed to (313) 591-7279.

MON, MARCH 10

CHILDBIRTH EDUCATION
A six-week course on childbirth education will begin 6 p.m. at Garden City Hospital. It will provide information on pregnancy, labor and delivery, newborn care and postpartum care. Early registration in pregnancy is recommended and may be completed by calling (313) 458-4330.

TUES, MARCH 11

DOMESTIC VIOLENCE
As part of Women's Recognition Month, Judy Ellis, director of First Step, and registered nurse and domestic violence survivor Nancy Hewson will discuss "Domestic Violence: Why Are Women Blamed?" 9:40-11 a.m. in Room L-14 of the Liberal Arts Building at Henry Ford Community College, Dearborn. For information, call the Women's Resource Center at (313) 845-9629.

MARCH 11-14

LOCK UP
The American Cancer Society will hold the 12th Annual Great American Lock Up. For \$25, you can have someone "arrested" by calling 1-800-543-JAIL. Prisoners will then make phone calls to raise their "bail." Last year's event raised more than \$800,000.

WED, MARCH 12

WOMEN'S SUPPORT GROUP
A quarterly forum for women, ages 40-60, to discuss issues and concerns dealing with mid-life changes will be offered from 7-8:30 p.m. at Botsford General Hospital's Conference Room 3-West. Dr. Nancy Resnick, D.O., will speak on perimenopause issues. Botsford General Hospital is at 28050 Grand River, Farmington Hills. Call (810)

477-6100 for more information.

STAYING SAFE

"Staying Safe," a seminar led by Paula LaRue, Henry Ford Community College adjunct criminal justice instructor, will be held 11:08 a.m. to noon in Room L-14 of the Liberal Arts Building of the college in Dearborn. The seminar is part of Women's Recognition Month. LaRue will focus on special safety concerns of women. For information, call the Women's Resource Center at (313) 845-9629.

HEALTHY EATING

Oakwood Healthcare System Community-Focused Health Promotion Network will offer a class on "Healthy Eating for the Whole Family" 7-9 p.m. at Henry Ford Community College. Cost is \$12. Advance registration is required and may be done by calling (313) 845-6403. The class will offer guidelines for providing healthy meals for the whole family. It will address children's nutrition issues, including breakfast, snacks, brown bag lunches and dealing with picky eaters.

DIABETES SUPPORT

St. Mary Hospital will hold a Diabetes Support Group meeting 7-8:30 p.m. in the hospital auditorium, near the Five Mile entrance at Levan in Livonia. Speaker Janice Wheeler, a certified diabetes educator at the hospital, will discuss "What To Do When You Can't Eat." Registration isn't required and there is no charge. For information, call (313) 655-2922 or 1-800-494-1650.

TRAUMA NURSING

Henry Ford Hospital will host its fourth annual trauma nursing conference, "Excellence in Trauma Nursing: It's No Accident," at the Holiday Inn Fairlane, Conference Center, 5810 Southfield (service drive), Detroit. Speaker will be Marilyn Sawyer Sommers, Ph.D., R.N., CCRN, associate professor at the College of Nursing and Health at the University of Cincinnati. EMS providers are also encouraged to attend. Price is \$75, including continental breakfast and lunch. For registration information, call (313) 876-1098 or (313) 876-7051.

MARCH 12, 19

COMMUNITY FIRST AID

The Southeastern Michigan Chapter of the American Red Cross will offer "Community First Aid" 6-10 p.m. March 5, 6-9 p.m. March 12 and 6-9 p.m. March 19 at the Red Cross Dearborn Service Center, 25001 Michigan Ave., Dearborn. Artificial respiration, CPR and choking techniques for infants, children and adults will be covered. Price is \$43. To register, call (313) 274-5450.

MARCH 13, APRIL 11

BEYOND OVERTHEATING

A program on "Beyond Overeating: The Food-Brain Connection" for health care professionals will be held March 13 at the Northfield Hilton, 5500 Crooks in Troy, and April 11 at Burton Manor, 27777 Schoolcraft in Livonia. Both sessions will be 9 a.m. to 4 p.m. Price is \$56. To register via credit card, call 1-800-937-6878. For general information, call (510) 450-1650.

MARCH, APRIL

DEGREE PROGRAM

Madonna University will hold information sessions on its LPN to BSN degree program 10 a.m., 2 p.m. and 6 p.m. March 13, April 1 and April 25 in the DiPonio Building of the university, Schoolcraft at Levan in Livonia. For information, call (313) 432-5717.

FRI, MARCH 14

PRESENTATION

Students from the Detroit High School for Performing Arts will present "The Yellow Boat," the story of a boy who was a hemophiliac and died at age 8 of AIDS-related complications. It will be 8 a.m. in the Children's Hospital of Michigan auditorium, 3901 Beaubien, Detroit. An evening performance will be 7 p.m. Wednesday, March 19. The event is part of Children and Healthcare Week, March 16-22. Blue Cross Blue Shield of Michigan is sponsoring "The Yellow Boat."

SAT, MARCH 15

SPINA BIFIDA

See MEDICAL, E3

NEWSMAKERS

Items for Medical Newsmakers are welcome from throughout the Observer area. Items should be submitted to Observer Newspapers, 36251 Schoolcraft, Livonia 48150. Our fax number is (313) 591-7279.

Turning back clock

Dr. Howard S. Shapiro, M.D., has opened a Farmington Hills clinic specializing in human growth hormone treatments. The treatments are designed to improve the health of those age 50 and older. Shapiro is a graduate of the University of Michigan and the Wayne State University School of Medicine.

The clinic is in the Providence Medical Building, 30055 Northwestern Highway, Suite 210, Farmington Hills. For information, call (810) 865-9448.

New clinic

Pat Soares, Wayne County public health director, recently announced the new opening of a Taylor Health Center, located in the newly constructed Taylor Human Services Complex, 26650 Eureka Road, between Beech Daly and Inkster. "This new facility makes it easier for us to serve the growing health needs of the Downriver communities," Soares said.

For information, call (313) 955-3900.

Doctor to share dietary message

Dr. John McDougall, M.D., isn't a bacon and eggs kind of guy.

McDougall is a graduate of Michigan State University's medical school and now lives in Santa Rosa, Calif., with wife Mary. The McDougalls advocate a diet that doesn't rely on meat and dairy products.

"The New McDougall Cookbook" is their latest published effort. The McDougalls also have food products available in grocery and health food stores. John McDougall is founder and medical director of the McDougall Program, a 12-day live-in plan at St. Helena Hospital and Health Center in California.

The food items at stores feature vegetarian entrees that are nutritious and high in fiber. There was a time not too long ago when such a diet wasn't considered healthful.

"Today, everybody does," said McDougall, who grew up in Dearborn and whose parents live in Canton. "Things have changed a lot."

Humans do need some protein, McDougall said, but should get it from vegetables as animals do. He grew up believing that meat

and dairy products were essential.

"Of course, that's the way I was raised." He and his wife, a nurse and author, have raised their three children on a diet that isn't based on meat and dairy products.

Some 60 percent of the world population gets its protein from vegetables, he said. A diet high in fruits and vegetables has been shown to prevent heart disease and certain cancers.

A meat and dairy diet causes damage to the kidneys and liver, and also leads to osteoporosis, he said. The animal protein causes an acidic condition in the body, McDougall said, and leads to calcium kidney stones. That isn't commonly heard.

"It's drowned out by the message from the dairy industry."

Several dietary myths will be addressed at a McDougall health and weight loss seminar, to be held 1-5 p.m. Sunday, March 16, at the Holiday Inn Fairlane-Deerborn, 5801 Southfield. Those include meat as a protein source, milk for bone strength, and chicken being low-cholesterol. For registration information, call 1-800-570-1654.

Oakwood Healthcare acquires interest in a new subsidiary

Oakwood Healthcare Inc. acquired a 50 percent interest in the recently formed Michigan Affiliated Providers Company, MAPCo.

This organization is a Michigan Allied Physicians subsidiary created to provide managed care management services.

MAPCo is a full-service operation providing physician-directed medical and premium management services for physician group and health organization clients.

The company's customers are providers engaged in delivering health services to HMO enrollees. Their objectives are to reduce costs while maintaining high quality care and patient

satisfaction. Services offered by MAPCo afford their clients the opportunity to share resources, collaborate on patient care, and reduce costs.

Dr. Heront Marcarian, M.D., Michigan Allied Physicians president, will serve as chairman of MAPCo. Marcarian said, "We are extremely pleased to partner with a progressive, quality organization such as Oakwood. This partnership will bring further value to our patients."

According to Gerald D. Fitzgerald, Oakwood president and CEO, "It is imperative that community-based health organizations develop collaborative approaches to reducing costs across the entire health delivery

system while maximizing quality and accessibility. We believe this partnership will have significant benefit for the communities we jointly serve."

Oakwood Healthcare Inc. is a southeastern Michigan integrated delivery system composed of three operating divisions: Oakwood Health Options, Oakwood Healthcare System, and Oakwood Enterprises. Michigan Allied Physicians is a growing multispecialty physician organization with 350 primary care and specialty physicians providing managed care patient services.

For information on participating with Michigan Allied Physicians, call (313) 593-8952.

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Medical from page E2

A Spina Bifida meeting will be 9 a.m. to noon at MedMax, 35600 Central City Parkway, across from Westland Center in Westland. Those attending will meet others to discuss issues within the support group. There is no charge. For information, call (313) 458-7100.

SUN, MARCH 16

SHAPE UP
"Shape Up Metro Detroit" will be offered by Detroit College of Business and Q95.5 Radio noon to 4 p.m. at the main campus, 4801 Oakman Blvd., just south of Michigan Avenue in Dearborn. Admission is free, and there will be giveaways every hour. The event will bring health, fitness and well-being experts together. For information, call (313) 581-4400, Ext. 321.

MON, MARCH 17

CANCER SUPPORT GROUP
Botsford General Hospital continues its monthly educational meetings with speakers on prostate cancer. The group will receive encouragement and learn about its treatments, the physical and emotional issues involved. The free meeting starts at 7 p.m. in Botsford's East A Conference Room, 28050 Grand River, Farmington Hills. For more information, call (810) 477-6100.

TUES, MARCH 18

STROKE, ANEURYSM
A group for those who have had or have a cerebral aneurysm or stroke will meet at Garden City Hospital, 6245 Inkster Road, between Ford and Warren roads. Family members and friends are welcome. For information, call (313) 458-4396.

MARCH 18, 20

MOMS ON THE GO
A fitness class for expectant mothers is offered by Garden City Hospital in conjunction with the Wayne-Westland Family YMCA. Tuesday sessions featuring land exercise are held in the gym of the hospital's Health Education Center. Thursday classes featuring water exercise are held at the YMCA. Both sessions start 7 p.m. and the first classes of four weeks start March 18 and 20. To register, call (313) 458-4330.

MARCH 18- APRIL 22

PARENTING
A parenting class will be offered by Garden City Hospital and the Garden City Public Library at the library, 2012 Middlebelt, two blocks south of Ford Road. "Active Parenting Today" will meet 6:45-8:45 p.m. Registration is required by calling Garden City Hospital Community Services at (313) 458-4330.

WED, MARCH 19

ADULT RESCUE
An Adult Rescue (Heartsaver) CPR class will be offered 7 p.m. at Garden City Hospital, 6245 Inkster, between Ford and Warren roads. Participants will learn one-person rescue through a film, lecture and demonstrations. The course is approved by the American Heart Association. Advance registration is required. To register, call (313) 453-4330.

HEALTHFUL EATING
The Hospitality Studies Program of Henry Ford Community College will offer "Healthful Eating on the Run" 7-9 p.m. in Room D-143 of the college's Dearborn Heights Center, 22586 Ann Arbor Trail at Outer Drive and Warren. Price is \$12. The class will be taught by a registered dietitian and a chef. For registration information, call Judy Gardner, (313) 845-9865.

WOMEN AND SMOKING
"Smoke and the F Word: Women and Health," a lecture by Carol Boyd, associate professor of nursing and women's studies at the University of Michigan, will be 10:08-11 a.m. in Room L-14 of the Liberal Arts Building of Henry Ford Community College in Dearborn. Boyd will discuss how the media encourage women to smoke by pretending to foster the cause of feminism. The program is part of Women's Recognition Month. For information, call the Women's Resource Center at (313) 845-9629.

MARCH 20, 27

CPR
The Southeastern Michigan Chapter of the American Red Cross will offer "CPR for the Professional Rescuer" 6-10:30 p.m. at the Red Cross Dearborn Service Center, 25001 Michigan Ave., Dearborn. Price is \$60. To register or for information, call (313) 274-5450.

FRI, MARCH 21

AGING SEMINAR
A seminar on "Life Stories: Healing and Helping Strategies in Aging" will be held 8 a.m. to 4:30 p.m. at the University of Detroit Mercy. It is sponsored by Henry Ford Health System, Franklin-Wright Settlements Inc. and the Michigan Association for Adult Development and Aging. It is designed for those who provide care and services for the older adult. Price is \$85. For information, call (313) 874-7200.

SAT, MARCH 22

JUVENILE ARTHRITIS
The third annual "Shamrock Shuffle for Juvenile Arthritis" will be held at Hudson Mills Metropark in Dexter. Registration/check-in will take place in the Activity Center 9-10 a.m., and race time will be 10:30 a.m. There will be a Leprechaun Mile and T-shirt design contest for kids. Proceeds will support local Arthritis Foundation programs, services and medical research. To receive an entry form for the 5K race, or for team information, call Rita Combest at (313) 572-3224. The Ann Arbor Region of the Arthritis Foundation will offer a monthly program for children and teens with arthritis, Splash 'n' Dash. Participants will enjoy fun, recreational aquatic exercises and games. Each session in the pool will be led by an Arthritis Foundation-certified aquatic exercise instructor. The program is being launched to coincide with Juvenile Arthritis Awareness Month. Price for four sessions is \$20. To register, call Amy Handley at Huron Physical Therapy & Aquatics at (313) 485-5600 during business hours.

MARCH 22-23

HEALTH FAIR
The Association of Michigan Myomassologists will host its annual Holistic Health Fair 9 a.m. to 5 p.m. March 22 and 9 a.m. to 4 p.m. March 23 at the Royce Hotel, 31500 Wick (Wickham) Road in Romulus. Pet massage using stuffed animals will be showcased along with a number of other areas. For information, call Carol Senkiw at (810) 542-1789 or the association at 1-800-833-2664.

MON, MARCH 24

CARPAL TUNNEL
A free lecture on ending carpal tunnel syndrome will be 7:30-9 p.m. at the Livonia Public Library, Carl Sandburg Branch, 30100 Seven Mile, Livonia. Dr. Gregory Kramer will discuss how to end carpal tunnel syndrome without drugs or surgery. For reservations, call (810) 615-1533. Walk-ins are welcome.

TUES, MARCH 25

KIDNEY DISEASE MANAGEMENT
Learn about urinary tract infections and kidney stone disease. This one-time lecture, presented by a Botsford General Hospital urologist, will provide useful information to prevent problems and stay healthy. There is a \$5 fee for the 7 p.m. meeting. Botsford is located at 28050 Grand River, Farmington Hills. For more information, call (810) 477-6100.

BLOOD DRIVE
Schoolcraft College will have an American Red Cross blood drive 3-9 p.m. at the Community Room of the Radcliff Center, 1751 Radcliff in Garden City. To schedule an appointment, call (313) 462-4400, Ext. 4770 or 5050. Walk-in donors are welcome.

DIABETES EDUCATION
"Taking Charge of Living With Diabetes" will be offered for diabetics age 18 and older at St. Mary Hospital, Five Mile and Levan in Livonia. Classes will be held 7-9 p.m. Tuesdays and Thursdays, March 25 through April 17, in the Pavilion Conference Room B. The \$75 price includes attendance by a support

person. To register, call (313) 655-2922 or 1-800-494-1650.

HEALTHY ADOLESCENT
St. Mary Hospital in Livonia will offer a free lecture on "Raising a Healthy Adolescent" 7-9 p.m. at the hospital, Five Mile at Levan in Livonia. Speakers will be Mary Mitsch, R.N., M.S.N., and Catherine Griffin, R.N., M.S., associate professors, School of Nursing at Madonna University in Livonia. There is no charge, but registration is requested. To register, call 1-800-494-1615.

WED, MARCH 26

NEWBORN CARE
A two-session class will begin meeting 6 p.m. at Garden City Hospital, 6245 Inkster Road, between Ford and Warren roads in Garden City. The second session includes child and infant CPR conducted by American Heart Association instructors. Registration is required. To register, call (313) 458-4330.

EATING FIBER
The Hospitality Studies Program at Henry Ford Community College will offer "Eating More Fiber" 7-9 p.m. in Room D-143 of the college's Dearborn Heights Center, 22586 Ann Arbor Trail at Outer Drive and Warren. Price is \$12. Chef Marilyn Szymanski will be the instructor. For registration information, call Judy Gardner, (313) 845-9865.

MARCH-MAY

LEAGUE FOR NURSING
The Michigan League for Nursing will offer continuing education programs. "Delegation: The Changing Face of Nursing" will meet March 14 at Schoolcraft College. "Advanced Medical/Surgical Skills for Intensely Ill Patients" will meet April 30 at Schoolcraft College. "Home Health Nursing: It Can Work for You" will meet May 21 at Schoolcraft College. Early registration is recommended. To register, call (313) 427-1900.

SAT, APRIL 5

WOMEN'S HEALTH
St. Mary Hospital's third annual Women's Health Day will be 8 a.m. to 3:30 p.m. at the Holiday Inn, Six Mile and I-275 in Livonia. Keynote speaker Liz Curtis Higgs of Louisville, Ky., will discuss "Only Angels Can Wing It." There will be a number of workshops. Advance registration is requested for the event; price is \$30 in advance, \$35 at the door. To register, call 1-800-494-1615.

WED, APRIL 9

STRESS MANAGEMENT
The Chronic Illness Awareness Coalition will offer a program on stress management and chronic illness 7-9 p.m. in the Fellowship Hall of First Presbyterian Church of Plymouth, 701 Church. The speaker will be Roberta "Jeff" Dailey, a stress management training specialist. Price is \$5 for health care professionals and consumers. To register, call (313) 268-CIAC.

THURS, APRIL 10

WOMEN'S NIGHT
Providence Hospital and Medical Centers will sponsor a "Women's Night Out" 6:30-9:30 p.m. at the Marriott Hotel Livonia, 17100 Laurel Park Drive. The event will include dinner, a spring fashion show and health updates given by Providence medical professionals. Price is \$23, and reservations should be made by April 2. For information, call Kathy Kvasnak at (810) 424-5383 or Elaine Horowitz at (810) 424-3348.

APRIL 10-11

ANNUAL MEETING
The Michigan League for Nursing will hold its annual meeting at Zehnder's in Frankenmuth. The silent auction, officer installation and awards dinner will be April 10. There will be a business meeting April 11 followed by a keynote address by Dr. Geri Larkin, president of Strategic Thinking and co-founder of the Michigan Women's Foundation. Seating is limited. To register, call (313) 427-1900.

MAY 11-18

HEALTH CAMP
Dr. Arthur Weaver, M.D., will offer a Better Living Seminars Health Camp in Grayling.

Weaver is a professor of surgery at Wayne State University. For registration information, call (313) 531-2179 or write to Better Living Seminars, P.O. Box 700574, Plymouth 48170.

MAY 19-21

ISSUES IN AGING
The Wayne State University Institute of Gerontology will present its 10th annual Issues in Aging continuing education program at the Management Education Center in Troy. Continuing education credits will be offered for nurses, social workers and other health care professionals. There will be sessions on dementia, geriatric mental health practice, and stroke management and treatment. For information, contact Janice Freytag at Wayne State, (313) 577-1180.

MONDAYS

BLOOD PRESSURE SCREENINGS
Screenings are sponsored by St. Mary Hospital on the first Monday of the month from 1-3 p.m. in the main lobby off of Five Mile near Levan and the second Mon-

day of the month from 1-10 a.m. in the Wonderland Mall by the information desk. There is no fee.

TUESDAYS

SURVIVING CANCER
A program for young adults ages 20-40 facing cancer treatment and recovery will meet 6-7:30

p.m. on alternating Tuesdays at the Barbara Ann Karmanos Cancer Institute, Lathrup Village office, 18831 W. 12 Mile, west of Southfield Road. The group meets the first and third Tuesday of the month.

For information, call Barbara Bicking, (810) 294-4432, or Karen Ruwoldt, (810) 352-4890.

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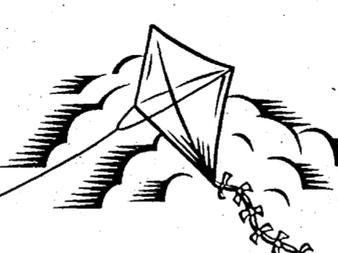
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WAYNE BUSINESS Finance

'Cookies' tool acts as a log of Web sites user visits



EMORY DANIELS

O&E ONLINE

Maybe the time has come to discuss the Cookie Monster. One of my regular readers recently sent an E-mail request for more information on "cookies."

The use of cookies deserves a close look because of the privacy concerns shared by many Internet users.

"Cookies" is a tool that resides within Netscape and other browsers. It acts like an ongoing log of Web sites you visit. It lays dormant on your hard drive until you load up your browser and begin visiting Web sites. Then this application begins to record on its log the names of the sites you visit.

The cookie initially is placed on your hard drive by a Web site which wants to conduct surveillance of your surfing habits. That cookie lays sleeping on your hard drive until you revisit that site when the site then captures information. That information

likely will include your site user name, when you last visited, which pages you visited, what products you ordered or what files you downloaded.

Some Web sites, for marketing reasons, are interested in the interests of people who visit their site. And so these sites, when you arrive, connect to your cookies application and copy the log information. The log of Web sites you visit provides a profile of your interests which is of value to marketing-type people.

Although the business purpose may be legitimate, online users are concerned about privacy. Does business, or anyone else, have a right to gather information without the consumers consent?

Among those concerned is Justin Kerr, a journalist in Indiana who also has been engaged in electronic journalism in recent years. Kerr recently set his Web browser to prompt him every time a Web site tapped cookies on his hard drive. Kerr was amazed by the number of sites using this application.

"Although I don't mind if a site uses a cookie to aid in my navigation of the site, I don't know if

I feel the same way about giving up more specific access information."

Marc Matteo, a Web engineer for the Sacramento Bee (<http://www.sacbee.com>), is less concerned about cookies.

"Despite all the myths about cookies, if you are using an even marginally up to date Web browser (basically anything NOT Netscape 2.0) the only way someone is going to get "more specific access information" about you is if you tell it to them in the first place.

"Cookies are merely tiny storage places in your browser that can be filled by Web sites," Matteo continues. "Thinking that cookies are some evil incarnate is like thinking your shoe box is going to steal your shoes when you're not looking."

Vin Crosbie, president of Digital Deliverance in Brookline, Mass., agrees with Matteo that cookies can't specifically identify an individual by name, age, or even gender but stresses that cookies very much are being used to monitor and gather information about users.

He points to DoubleClick, an application that implants cookies

into the hard drives of any user who browses any Web site that licenses DoubleClick software. Whenever that user subsequently accesses that or another DoubleClick licensee's Web site, the updated cookie is surreptitiously read from the user's hard drive and automatically reported back to DoubleClick.

DoubleClick uses this information (currently gathered from more than 70 major Web sites that license its software) to compile a "profile" of that user. DoubleClick then reports the user's profile back to the Web site licensee so the licensee can target specific ads to that user.

"DoubleClick may not know your exact identity, but it tracks your travels among major Web sites and may very well be able to identify your tastes," adds Crosby.

There are other similar tracking systems in use or development. Firefly's Passport system will do something similar but with potentially even more sophisticated profiling.

Because some Web sites ask users to register by name or E-mail address, it is theoretically possible to match registered

identities with cookies, thereby identifying which individual has the tastes that vendors such as DoubleClick and Passport identify.

"Cookies today don't operate with the informed consent of consumers. Consumers may be voluntarily visiting Web sites, but many consumers wish to keep their identities, even their tastes, private."

The latest versions of Netscape and Microsoft Explorer do give users the ability to accept or decline cookies totally. (With Netscape Navigator 3.x, go to Options and look under Protocol; with Explorer, go to Options and then Advanced.)

An interesting view is offered by Bill Densmore, president of Clickshare Corp. Densmore describes his major product, Clickshare (<http://www.clickshare.com>), as a "reverse cookie."

"Instead of sites dropping bits of unrequested information on a user's hard drive, Clickshare vests a user with a 'digital calling card' which includes that user's anonymous ID. It is the user, when making an 'http' request for information, who

leaves this calling card at a Web site."

There is a new program called PGPcookie.cutter that lets you control which cookies are on your system.

Go to <http://www.pgp.com> if interested. There also are utilities at <http://www.wizvax.net/kevinmca> or <http://www.privnet.com> for Netscape and Explorer that will automatically delete cookies from your hard drive after each site visit.

Personally, I'm not overly concerned about cookies. The marketing data-grabbers already know a great deal about me and they are welcome to a log of my Internet journeys as well. I am concerned about privacy but years ago I pulled in my fortress walls closer together to protect what is really important to me.

Emory Daniels may be reached via E-mail at emory@oeonline.com. Past columns are may be accessed at http://observer.eccentric.com/main/emoryd/arc_hive.html.

BUSINESS PEOPLE

This column highlights promotions, transfers, hirings and other key personnel moves within the suburban business community. Send a brief biographical summary, including the towns of residence and employment and a black-and-white photo, if desired, to: *Business People*, *Observer Business Page*, *Observer Newspapers*, 36251 Schoolcraft, Livonia, 48150. Our fax number is (313) 591-7279.

New hire

Melissa McLachlan of Livonia was hired by Marilyn Barnett, president and CEO of MARS Advertising, as an account coordinator for Unique Concepts International (UCI), a division of the agency. She will be responsible for supervising the day-to-day activities for several MARS clients.

McLachlan, who joins MARS from the Muscular Dystrophy Association, received a bachelor's degree in communications in 1991 from Michigan State University.

Promotion

Pamela Gillis of Canton was promoted to associate in Plante & Moran's Litigation and Business Valuation Group. She had been a staff consultant.

Gillis holds a bachelor's degree in finance from the University of Detroit Mercy and is a member of the American Society of Appraisers.

The firm is based in South-

field.

Service provider

Ken Kowalski has joined the Michigan Retailers Association as a regional marketing representative providing service to retailers in central and southern Michigan.

Kowalski, a graduate of Eastern Michigan University, lives in Ann Arbor.

MRA provides a comprehensive menu of cost-saving services to retailers, including legislative advocacy and support, bank card and debit card processing, workers' compensation insurance, health and dental benefits.

Officers, directors

Executive Women International, Detroit-Windsor Chapter, has installed as 1997 officers: Jan Scullen, chapter president, Detroit Edison; Renea Callery, vice president, Detroit Edison Credit Union; Monica Workens, secretary, Prudential Securities; Dorothy Fleming, treasurer, Great Lakes Gas Transmission Co.; Barbara Catauro, Allied Domecq-Hiram Walker, and Pam Ritter, Strobl & Borda, sergeant-at-arms; Rosemarie Milles, adviser, Stroh Brewery Co.

Directors are: Elaine Derochie, Derochie & Associates; Cynthia Hazard, Blue Cross Blue Shield of Michigan; Maureen Emslie, Allied Domecq-Hiram Walker; Madeleine Phillips, PVS

Chemicals Inc.; Jane Lenart, DTE Energy Co.; Jolaine Cote, Windsor Utilities Commission; and Sharon Stone, Blue Cross Blue Shield of Michigan.

Appointment

Gary J. Raczkka has been appointed as engineering division manager for Galco Industrial Electronics. He will report to Larry Burgess, president and chief operating officer.

Raczkka will be responsible for overseeing the engineering and panel build departments within Galco. He holds a bachelor's degree in electrical engineering from the University of Central Florida.

Staffer honored

John A. Kish, a personal financial advisor with the Detroit-West division office of American Express Financial Advisors Inc., has been appointed a member of the company's prestigious Advanced Advisor Group-Personal Financial Advisors.

The Advanced Advisor Group is comprised of select members of the company's field organization.

Republic Bancorp

Robin Terese Fahmie has joined Republic Bancorp Mortgage Inc. As a mortgage loan officer of the Washtenaw office, Fahmie will be responsible for originating conforming and non-

conforming first mortgages, construction and home equity loans. She is an Ann Arbor resident and previously was a mortgage loan officer with GMAC Mortgage Inc. in Ann Arbor.

Research analyst

Jay Small of Livonia has joined the Detroit office of Cushman & Wakefield Inc. as a research analyst, according to Jeff Shell, senior managing director.

Small will be responsible for compiling data on office buildings in the metropolitan Detroit area, including researching availabilities and tracking sales. Small will also provide office building data and analyses to real estate brokers as a means of supporting their clients.

Prior to joining Cushman & Wakefield, Small was a real estate evaluation specialist at Ervin R. Small Appraising and Consulting in Dearborn Heights. He earned a bachelor's degree in business administration with a major in real estate from Eastern Michigan University in 1993.

Lutheran Brotherhood

Harold N. Hyland of Farmington Hills recently earned membership in Lutheran Brotherhood's 1996 Executives Club. Hyland is associated with the organization's Karl W. Mueller Agency in Rochester Hills.

Executives Club is one of Lutheran Brotherhood's most prestigious sales honors. Repre-

sentatives qualify for membership based on the sale of insurance and investment products to Lutherans.

Accounting firm

James T. Pinkey, a certified public accountant, has joined the Bloomfield Hills accounting firm of Jenkins, Magnus, Volk and Carroll, P.C. Pinkey recently received his MBA with honors from Walsh College.

He brings 10 years of experience to the firm, including a senior associate position at the firm of William I. Minoletti & Co.

General manager

Steven Freund has been appointed general manager of The Ritz-Carlton, Dearborn. The announcement was made by Horst Schulze, president and chief operating officer of The Ritz-Carlton Hotel Company.

Freund previously held management positions with three other Ritz-Carlton properties. At The Ritz-Carlton, Tysons Corner in Virginia, he was executive assistant manager of the rooms division. Before that assignment, he served as executive assistant manager of food and beverage at

the same property.

Before that, Freund was executive assistant manager of food and beverage at The Ritz-Carlton, New York, after having served as assistant food and beverage director at The Ritz-Carlton, Pentagon City.

He earned a degree in hotel, restaurant and institutional management from Michigan State University in 1985. He held food and beverage management positions at Hilton and Helmsley properties.

Director appointed

Carl E. Hubanks has been appointed as director of Illinois R.B. Jones Financial Services, a new division of the insurance brokerage firm

Illinois R.B. Jones. Hubanks will operate from offices in both Farmington Hills and Chicago.

He is a cum laude graduate of LeMoyné-Owen College in Memphis, Tenn., where he earned his BBA in accounting and communications. His new responsibilities include administering the concerns in house contract insurance facility including Directors & Officers, Bankers' Blanket Bonds (fiduciary) and Kidnap, Ransom and Extortion insurance, among others.



Hubanks



Freund

BUSINESS DATEBOOK

Business-related items are welcome from the Observer area and should be sent to *Observer Newspapers*, 36251 Schoolcraft, Livonia 48150. Our fax number is (313) 591-7279.

MARCH

STRESS MANAGEMENT

Several one-day seminars on stress management for women will be offered by the Institute for Professional Businesswomen. Sessions will be March 26 in Ann Arbor, March 21 in Dearborn, March 25 in Detroit and March 20 in Farmington Hills. Price is \$79. For registration information, call 1-800-255-6139.

MARCH 10-14

ISO LEAD ASSESSOR

The Michigan Manufacturing Technology Center will offer an ISO Lead Assessor workshop 8 a.m. to 6 p.m. (ending time varies) at the Industrial Technology Institute-Ann Arbor. Price is \$1,350. For reservations, call Cristina O'Connor, 1-800-292-4484, Ext. 4165.

TUES, MARCH 11

QS-9000

The Michigan Manufacturing Technology Center will offer a QS-9000 overview 8 a.m. to noon

at Schoolcraft College in Livonia. Price is \$125. For reservations, call Cristina O'Connor, 1-800-292-4484, Ext. 4165.

MONEY MANAGEMENT

Schoolcraft College will offer a class on "Money Management" beginning March 11 at the college, 18600 Haggerty, between Six Mile and Seven Mile in Livonia. The three-week class will cover debt management, personal budgeting, basic savings and investment strategies, basic estate planning and other topics. Price is \$53. For information, call (313) 462-4448.

MARCH 11, 18

SMALL BUSINESS

Schoolcraft College is offering courses for small business owners or aspiring entrepreneurs. Courses are 6:30 p.m. Tuesdays. Remaining sessions are "Marketing Your Product or Service" March 11 and "Legal Issues for the Entrepreneur" March 18. Individual course fee is \$39. For registration information, call (313) 462-4448. Schoolcraft College is at 18600 Haggerty, between Six Mile and Seven Mile in Livonia.

WED, MARCH 12

ACTIVITY-BASED COSTING

The Michigan Manufacturing Technology Center will offer a program on Activity-Based Cost-

ing 8 a.m. to noon at the Industrial Technology Institute-Ann Arbor. Price is \$95. For reservations, call Cristina O'Connor, 1-800-292-4484, Ext. 4165.

EXECUTIVE WOMEN

Executive Women International, Detroit-Windsor Chapter, will meet 5:30 p.m. at the Wyndham Garden Hotel, 8600 Merriman, Romulus. Cost is \$25 for the general business meeting. For information, call Pam Ritter, (810) 540-2300, 8 a.m. to 4:30 p.m. weekdays.

THURS, MARCH 13

QS-9000

The Michigan Manufacturing Technology Center will offer "QS-9000: Documentation & Implementation" 8 a.m. to 4 p.m. at Schoolcraft College in Livonia. Price is \$225. For reservations, call Cristina O'Connor, 1-800-292-4484, Ext. 4165.

SERVING RESPONSIBLY

The Michigan Licensed Beverage Association will bring its Techniques of Alcohol Management program to the Detroit area. A seminar will be held 10 a.m. at Snookers Pool and Pub, 27630 Schoolcraft, Livonia. Others are scheduled in March in the Detroit area. To register employees or for more information, call 1-800-292-2896.

SMALL BUSINESS

The Michigan Manufacturing Technology Center will offer a

Small Business Development Center/Finding Finance program 8 a.m. to 4 p.m. at Schoolcraft College in Livonia. Price is \$225. For reservations, call Cathy Danhoff, 1-800-292-4484, Ext. 4224.

NOVA AWARDS

The 1996 NOVA Awards will be presented at the Innovation Celebration Banquet at Laurel Manor in Livonia with keynote speaker Peter Ellefson, construction manager at E.I. duPont de Nemours & Co. Tickets are \$175 per person or \$1,200 for tables of eight. Call the Construction Innovation Forum office at (313) 995-1855.

MARCH 17, APRIL 7

TRUCK DRIVING

Schoolcraft College will offer "Basic Truck Driving" with five-week sessions beginning March 17 and April 7. The college is at 18600 Haggerty, between Six Mile and Seven Mile in Livonia. The class will cover the basics of trucking, with emphasis on safety and skill. The price is \$3,895. For information, call (313) 462-4448.

TUES, MARCH 18

PREVENTIVE MAINTENANCE

The Michigan Manufacturing Technology Center will offer

"QS-9000: Preventive Maintenance Management" 8 a.m. to 4 p.m. at Oakland Community College, Orchard Ridge Campus, Farmington Hills. Price is \$150. For reservations, call Cristina O'Connor, 1-800-292-4484, Ext. 4165.

PLANNING WORKSHOP

Madonna University in Livonia will hold an estate planning workshop titled "Women, It's Better to Give and Receive" from 2-4 p.m. in the Executive Classroom (2213.) Phyllis J. Wordhouse, lecturer and business owner, will teach women how to create and preserve their wealth. The presentation will focus on women who have a heart for God's work and desire to do more for their nonprofit organizations. The presentation is free and open to the public, although seating is limited to 40. To register or for more information, call (313) 432-5665.

WED, MARCH 19

ACTIVITY-BASED QUOTING

The Michigan Manufacturing Technology Center will offer a seminar on "Activity-Based Quoting" 8 a.m. to noon at Oakland Community College, Orchard Ridge Campus, Farmington Hills. Price is \$95. For reservations, call Cristina O'Connor, 1-800-292-4484, Ext. 4165.

MARKETING

The American Marketing Association will meet 6 p.m. at the Southfield Marriott. The program will be on how predictive modeling and segmentation analysis can help improve database marketing decisions. Speaker will be Mark C. Yuhn, international product manager of Urban Science Applications Inc. Price is \$30 for members, \$35 for non-members. To make reservations, call Anita Clark at (313) 964-3789.

INTERNATIONAL BUSINESS

The International Business Forum will meet 11:45 a.m. to 1:30 p.m. at The Fairlane Club, 6000 Fairlane Woods Drive, Dearborn. The lunch meeting will focus on "The Russian Market Today" with Dennis Papazian, director of the Armenian Research Center, University of Michigan-Dearborn. Price is \$20. Reservations should be made by March 14 by calling Vanessa, (313) 479-2345.

THURS, MARCH 20

AWARD LUNCHEON

The Greater Detroit Chapter, National Association of Women Business Owners, will hold its fourth annual award luncheon at the Ward Conference Center, University of Detroit Mercy, 8200 W. Outer Drive, Detroit. Michigan's Top 25 Women Business Owners of Distinction will

See BUSINESS, E6

Business from page E5

be honored. Networking will begin 11:15 a.m., luncheon at noon. A panel discussion will be moderated by Jennifer Moore, former WDIV business editor. Tickets are \$25 for members, \$30 for non-members. For reservations, call (313) 961-4748.

GOVERNMENT CONTRACTING

The Business Development Center at Schoolcraft College will offer a "Government Contracting Seminar" 9 a.m. to 12:30 p.m. at the college, 18600 Haggerty, between Six Mile and Seven Mile in Livonia. Those attending will learn to navigate through the bureaucratic requirements and win government contracts. Seminar fee is \$25. To register, call (313) 462-4438.

OPEN HOUSE

Bulytnck & Co. will hold an open house 4-7 p.m. at its new Macomb County office at 16000 Hall, Clinton Township. For information, call (810) 286-7300.

SAT, MARCH 22

TAX INFORMATION

The Michigan Association of Certified Public Accountants will offer tax advice 9 a.m. to 4 p.m. to those who call 1-800-795-2CPA. Volunteer CPAs will provide assistance. The MACPA is based in Farmington Hills.

TUES, MARCH 25

CHALLENGES OF CHANGE

Schoolcraft College will present "How To Handle the Challenges of Change" in the McDowell Center of the college, 18600 Haggerty, between Six Mile and Seven Mile in Livonia. The seminar is part of the Professional Enhancement Workshops series. Price is \$97. The seminar will be presented by National Seminar Group. For information, call (313) 462-4448.

THURS, MARCH 27

INTERNAL AUDITOR

The Michigan Manufacturing Technology Center will offer "QS-9000: Internal Auditor" 8 a.m. to 4 p.m. at Schoolcraft College in Livonia. Price is \$225. For reservations, call Cristina O'Connor, 1-800-292-4484, Ext. 4165.

YOUNGER LAWYERS

The Younger Lawyers Division, Eastern District of Michigan Chapter, Federal Bar Association will present "From Green to Gold: Client and Professional Development for the Younger Lawyer" 2-5 p.m. at The Dearborn Inn. There will be a panel discussion. Price is \$35 before March 21, \$45 after. To register, call Sherry Beupre at Butzel Long, (313) 983-7415.

TUES, APRIL 1

COMPUTER CRISIS

A "Year 2000 Computer Crisis" program will be offered at the Novi Hilton, on Haggerty north of Eight Mile. Peter de Jager will be the speaker. Beyond 2000 Consulting Inc. will introduce a new software solution to the "Year 2000" computer crisis. For information on registering, call Chris Psinas at 1-800-871-7770.

THURS, APRIL 3

HUMAN EXCELLENCE

The Study of Human Excellence Seminar will be held 6:30-9:30 p.m. at the Novi Hilton, 21111 Haggerty. It is designed to improve relationships, sales/business, communication and finances. Price is \$35. Advance registration is required. Refreshments will be served 6 p.m. For information, call (313) 255-7777.

EUROPEAN MARKETS

A seminar and dinner on "The Emerging European Markets" will be sponsored by the Schoolcraft College Export Assistance Office. The seminar will explore current marketplace trends in Eastern Europe, business protocol and cultural diversities and traditions. Keynote speaker is Clarence Rivette, president of Amigo Mobility International. A

panel discussion hosted by George Frank, U.S. Department of Commerce international trade specialist, will close the evening. Fee is \$60. For reservations, call (313) 462-4438. The college is at 18600 Haggerty, between Six Mile and Seven Mile.

FRIDAY, APRIL 4

JOB FAIR

Michigan employers are invited to take part in the 19th Michigan Collegiate Job Fair 9 a.m. to 3 p.m. at Burton Manor, 27777 Schoolcraft in Livonia. The fair is co-sponsored by Wayne State and Eastern Michigan universities and promoted by more than 70 other four-year and two-year institutions. ESD, The Engineering Society, is a supporting sponsor. Employer registration materials should be submitted by March 21. For information, call Nannette McCleary at (313) 577-3390 or Ken Meyer of EMU at (313) 487-0400.

SAT, APRIL 12

CAREERS FAIR

The Westland Chamber of Commerce Annual Jobs & Career Fair will be 10 a.m. to 9 p.m. at Westland Shopping Center. The Observer & Eccentric is the major sponsor. Businesses are encouraged to make reservations early. Sponsorship cutoff date is

March 17 and table rental deadline is April 11. For information, call the chamber office, (313) 326-7222.

MONDAYS

BUSINESS WOMEN

Suburban West Business and Professional Women meet on the first Monday of each month at the Holiday Inn at Six Mile and I-275. Networking is 6-6:30 p.m. and dinner is 6:30-7 p.m. A short business meeting is then conducted. Cost is \$13 and reservations need to be made. For information, call Laura Hathaway at (810) 669-3547.

WEDNESDAYS

GROUP MEETS

NAWBO West meets 7:30-9 a.m. on the second Wednesday of each month at Fox Hills Country Club, 8768 N. Territorial, west of Plymouth Township. The network is for women who own and operate their own businesses to provide support and share solutions. Cost is \$10 for members and \$15 for guests, which includes a continental breakfast.

BUSINESS NETWORK

The Laurel Park chapter of Business Network International, a networking organization specializing in business referrals among members, meets at Richard's

Restaurant, 39305 Plymouth Road at Eckles, at 7 a.m. every Wednesday. Call Tim Rosiak, (313) 459-3781, or Al Mughanem, (313) 427-5355.

FRIDAYS

BUSINESS NETWORK

The Livonia chapter of Business Network International, a networking organization specializing in business referrals among members, meets at the Comfort Inn on Middlebelt Road near I-96 at 7 a.m. every Friday. Call (810) 357-0430 or (313) 844-3432.

TUES-FRI

HELPFUL TIPS

The Southeast Michigan Career Service routinely holds no-cost sneak peaks on the job market of tomorrow. Topics discussed include: the job market, present and future; the traditional resume and why it no longer works; and traditional job search techniques, which are considered obsolete. The 1 1/2-hour sessions are held: 12:30 p.m. Tuesday; 6:30 p.m. Wednesday; 12:30 p.m. Thursday; and 8:30 a.m. Friday at 29444 Northwestern Highway, Suite 500, Southfield. Reserve a spot by calling 1-888-JOBOLOGY.

MARKETPLACE

Marketplace features a glimpse of suburban business news and notes, including corporate name changes, new products, office openings, new affiliations, new positions, mergers, acquisitions and new ways of doing business. Items for Marketplace should be submitted to Observer Newspapers, 36251 Schoolcraft, Livonia 48150. The fax number is (313) 591-7279.

New facility

Debug Computer Service Inc., specialist in monitor and terminal repair, has moved its operations to an 8,000-square-foot facility at 27495 Schoolcraft Road in Livonia.

In addition to repair services, Debug recycles units, to reduce environmental waste, and sells refurbished units. The business also provides warranty support.

On the move

Les Stanford Oldsmobile has taken over Charneck Oldsmobile at 24555 Michigan Ave., Dearborn. Servicing the public since 1968, Les Stanford also has an RV dealership, a used car/muscle car dealership and another new car dealership on Ford Road.

Reaching markets

To help small businesses in Michigan reach markets around the world, Madonna University has been named by the U.S. Small Business Administration as a partner in its Export Technical Assistance Partnership, known as E-TAP.

E-TAP is an initiative, out-

lined in President Clinton's 1996 National Export Strategy, to assist small firms in their efforts to export their products and services. The program in Michigan is initiated by the U.S. Small Business Administration, within the U.S. Export Assistance Center in Detroit.

In addition to Madonna, other program partners are the U.S. Export Assistance Center, Comerica Bank, FX Coughlin, Michigan District Export Council, the Michigan Small Business Development Centers Network, Oakland County Economic Development Division, the Service Corps of Retired Executives, and the State of Michigan Jobs Commission.

The E-TAP partners will provide trade assistance to Michigan businesses, including counseling and training to help them develop an international market entry strategy. For more information, contact the U.S. Export Assistance Center at (313) 226-8650.

New store

Recreational Equipment Inc., known as REI, will open its first Michigan store March 14 at 17559 Haggerty, at the intersection of Six Mile and Haggerty, just off I-275 in Northville. The retailer provides quality outdoor gear and clothing.

The Northville store will be REI's 47th. It will have an in-store Environmental Center containing information about local conservation groups and REI's own conservation activities. The store will operate an annual service project, a volunteer effort to help enhance local recreational

activities.

NBD Bank contribution

NBD Bank has contributed \$25,000 to the University of Michigan-Dearborn School of Management in support of the school's capital campaign. One of the goals of the campaign is to furnish and equip the School of Management's new state-funded building. A conference room in the building will be called the NBD Conference Room in recognition of the gift.

"The NBD Conference Room will provide a setting for meet-

ings and external outreach activities with corporate, professional and community groups," said Management Dean Eric Brucker. "It is vitally important that we continue to expand the School of Management's interactive outreach activities, and this support from NBD will allow us to provide a professional setting for programs and meetings with our business constituency."

The new School of Management building, to be completed this month, has 45,000 gross square feet and includes classrooms, lecture halls, an auditori-

um, laboratories, conference rooms and offices.

Financial help

Assistance with managing cash flow for entrepreneurs and professionals is provided by RJE & Associates, an affiliate of National Bank Drafting Systems Inc. RJE & Associates can be reached at 39500 14 Mile, Suite 235, Walled Lake. For information, call 1-800-266-6245, Ext. 34883.

Scholarships

Two area students recently

received Irv Otis Scholarships from the Detroit Chapter of the Institute of Industrial Engineers. The \$500 checks were presented at the February meeting.

Honored students were University of Michigan senior Carolyn Nguyen, who will earn a bachelor of science degree in industrial and operations engineering, and U-M Dearborn junior Lisa Marie Nooncheter, who is majoring in industrial engineering with a concentration in manufacturing.

There is a lot going on

in AT HOME



Marty Figley, Ruth Mossok Johnston and Joe Gagnon are just three regular contributors to our colorful, informative AT HOME section.

Every Thursday, in GARDEN SPOT, Marty gives us the scoop on things green and growing. Ruth offers our readers some really INVITING IDEAS, and Joe, THE APPLIANCE DOCTOR, saves them repair money on a regular basis. Each of them has a substantial following and they represent three reasons why AT HOME is the perfect place for your advertising message.

But, if this talented trio is not enough, how about the exciting line up of subjects we will focus on in '97?

Several on the list are sure to be perfect for your products and services. Why not let us reserve your space today?

- Builders Show At Cobo Center _____ Thursday, March 13
- Spring Home Improvement/Novi Show _____ Thursday, April 3
- Spring Garden & Landscape _____ Thursday, May 8
- Pools, Decks & Spas _____ Thursday, June 5
- Air Conditioning, Ceiling Fans, Heat Pumps _____ Thursday, July 10
- Home Appliances _____ Thursday, August 7
- Fall Home Improvement _____ Thursday, September 4
- Fall Builders Show - Novi Expo _____ Thursday, September 25
- Home Furnishings-Troy Design Center _____ Thursday, October 2
- Entertaining _____ Thursday, November 6
- Home Electronics _____ Thursday, December 4

(Entertainment Centers, TVs, Stereos, Computers)

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NEW HOMES

SUNDAY, MARCH 6, 1997

F1

Delcor provides mix and match options

Choice prevails at Lake Forest Village, a platted residential subdivision off Pontiac Lake Road between Hospital and Airport roads in Waterford.

Call it a la carte construction. Buyers can include or exclude such elements as family rooms, finished upper levels and larger basements when choosing among the six basic floor plans offered by Delcor Homes, the developer/builder.

"We make houses so people on a tight budget can at least get in a house," said Cathy Doig, Delcor's sales manager.

"We offer hundreds and hundreds of options for people," said Kevin M. Wilson, vice president of construction for Delcor. "If someone wants something done, most of the time, we'll work something out."

"We are very much customer-driven," said Luana Winkel, sales consultant. "We do accommodate our clients. We want to make their dreams come true."

Prices at Lake Forest Village range from \$134,900 for an 1,100-square-foot Cape Cod with two bedrooms and two baths to \$148,900 for 1,600-square-foot colonial with three bedrooms and 2-1/2 baths.

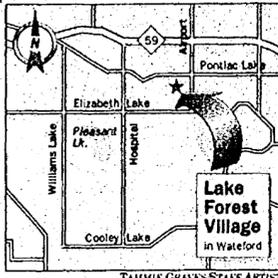
However, a family room and extended basement can be added to the Cape Cod for an additional \$11,900 and a third bedroom with walk-in closet and full bath for \$6,500.

On the colonial, additional living space can be added with a family room and extended basement for \$12,900, a fourth bedroom for \$5,900.

Other optional features include a fireplace and air conditioning, each \$2,990, and skylights, \$890-\$1,780 depending on size.

Delcor is the rare builder that offers a quad-level floor plan.

The Canterbury has been built



TAMMIE GRAVES/STAFF ARTIST

as a model/sales office. Visitors walk up several steps to the front door and mid level, which features a living room and kitchen/dining area on either side of a cathedral ceiling.

The lower level features a family room, laundry and half bath and, below that, a finished basement with wet bar.

Three bedrooms are upstairs. The master with cathedral ceiling has a built-in entertainment center and shelves, a walk-in closet, shower, and dressing/make-up area.

The other two upstairs bedrooms and a full bath also have sloped ceilings.

The model, some 1,800 square feet with upgrades, carries a price of about \$179,000. The standard plan, about 1,600 square feet with roughed-in family room, laundry and half bath and unfinished basement, goes for \$149,900.

Delcor's other on-site model, the Kensington, also includes some of the bells and whistles buyers may select.

The Cape Cod features a great room with cathedral ceiling, kitchen/dining area, master suite with sloped ceiling, shower and walk-in closet, a second bedroom, a second bath with combination tub/shower, and a laundry, all on the first floor.



Kensington model: This house at Lake Forest Village situates two bedrooms on the main floor, a third bedroom and full bath upstairs.

An optional third bedroom, bath and walk-in closet have been finished upstairs.

Base price of the Kensington is \$134,900. The model with all the upgrades is priced at about \$195,000.

A two-car garage, basement and dishwasher are standard elements included in all floor plans at no extra cost. Vinyl siding is the exterior material.

Lake Forest Village is serviced by Waterford's water and sewer system. The sub has sidewalks and is within the Waterford school boundaries.

Prospects may be enticed by a couple of nature preserves on the site totaling about 25 acres, plus access to a small, passive recreational lake with beach and picnic area.

"The location is great," Winkel said. "We're close to M-59. People can get to their local shopping and major entertainment and business needs."

"Visitors are impressed with the spaciousness of the homes, the high ceilings," she added. "They're very impressed with the quality of the homes for the price."

The property tax rate currently is \$27.36 per \$1,000 of state equalized valuation, half of market value. That means the owners of a \$150,000 house would pay about \$2,050 the first year.

Trash removal is extra. The monthly association fee to maintain the common areas is \$18.

Jeananne and Brian Trefil bought a ranch.

"It just seemed like we got a lot more for our money for what we looked at," Jeananne said. "It just had everything we needed - three bedrooms. It has a smart layout, very efficient, vaulted

ceilings, design, architecture. It seems a lot larger than it actually is."

Karen Oertel bought a quad.

"I liked that site the best. It was woody, it has some trails," she said. "I love the house - the high ceilings ... lots of room ... it's open. It's really a comfortable house."

The sales office at Lake Forest Village, (810) 698-4888, is open 1-6 p.m. daily, closed Thursdays.

RB

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Architect manages construction for this home



STEVEN SIVAK

Some readers have asked me to follow a project from the beginning to illustrate the entire process with its inherent ups and downs. I thought it was a great idea, so in addition to discussing a series of ever-changing topics related to architecture and construction, we are following the design and

construction of a "custom" home, which is on the boards at my office. Two months ago I began reporting on the progress of this project, and I will continue to have monthly updates as the project progresses.

The end of March, which is our proposed date for the beginning of construction, is fast approaching. Design development, which is the second phase of an architectural project, was completed in about one month and included framing plans, which were prepared by the structural engineer.

ings also included electrical plans, electrical fixture specifications and plumbing specifications. One of the major differences between the design development drawings and the schematic design drawings, which was the first phase, is that these drawings are prepared at a scale of 1/4" = 1'-0" while the schematic drawings were done at 1/8" = 1'-0". This means that the drawings are twice the size. Other parts of the house have been drawn to a larger scale including bathrooms and kitchen

1" = 1'-0" and detail areas are drawn to 3" = 1'-0".

The major news is that in addition to being the architect for the project, I will also be acting as the general contractor for the project. I have done this a few times in the past, and it works very well for the client. A level of trust has been established during the architectural phases that would have to be established for a builder - why bother? More important, I know the project better than anyone and why not just be the builder?

reading these articles, I like things done a certain way, and as the builder I am in a better position to get that level of quality out of the sub-contractors than if I were one step removed from the action as the architect. This is a big undertaking to assume this role - a good builder puts a lot of time in to getting this kind of project built, and if it were not such a special project, I would not have the desire to assume this role.

So in addition to drawing the design development and working drawings, I am also putting certain parts of the project out to bid as the drawings for them are complete. For example the plumbing system can be bid based upon having accurate but not final drawings, specifications and a fixture list. The same is true for the electrical system, floor finishes, doors/hardware, kitchen appliances, heating/cooling, well and septic, windows, drywall and paint.

Sub trade items that must wait for the final set of working drawings are foundation walls, rough materials and rough carpentry. These are critical sub-trades, but the drawings for these are the last to be finished.

This process of drawing, bidding and building in a non-linear process is called fast-tracking. Fast-tracking is different than the conventional means of working whereby an architect does a complete set of working drawings, puts the whole project out to bid and then, along with the owner, negotiates a contract for construction with a builder and then begins construction.

Fast tracking saves much time - 3-4 months in the case of this project. More important, it allows me to see the bids come in and adjust the final drawings to reflect the level of detail that can be afforded by the client. A perfect example of this is the preliminary window pricing, which was about \$3,000 higher than I was looking for - working with

the window manufacturer we reduced the size of some windows and completely eliminated others and standardized the size of others and by the time the final elevations are drawn, the windows drawn will be the windows purchased! If, on the other hand, the architect does not have access to the prices of all of the components of the structure, it is hard to surgically remove the fat.

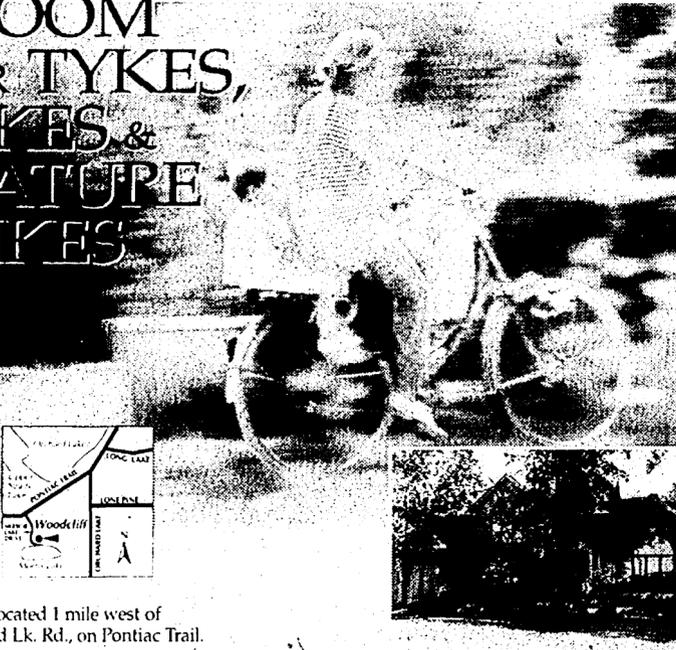
The proper term for my involvement during the construction phase is "construction manager." This is a term that I am seeing more and more often and while the CM is similar to a general contractor/builder, the CM does not risk capital to build your project. Basically the CM gets a fee (either a percentage or a fixed fee) for his services and places such fee on top of his costs for doing the work.

The advantage to the homeowner is that it is unnecessary to pad costs to cover small items that can be forgotten. The downside is that the homeowner will not know the final costs of the project until the project is finished. Because most homeowners do not have complete drawings with complete specifications, it is very hard for general contractors to give guaranteed maximum pricing on projects.

CM's, like architects, charge for their time and do not typically bid on jobs without signed contracts from prospective clients. From my point of view, the use of construction managers makes lots of sense for building custom projects.

Steve Sivak is a licensed architect in private practice and an adjunct professor of architecture at Lawrence Technological University in Southfield. He specializes in well-crafted residential and commercial architecture and can be contacted at (313) 769-8502.

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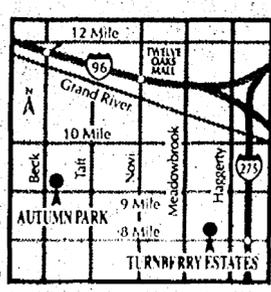
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Revival of interest in American garden

After a period of eclipse, there's been an upsurge of interest in America's gardens. "Just in the last decade or so we've come to think of design gardens as important American works of art," said Robin Karson, executive director of the Library of American Landscape History, Amherst, Mass. Karson is curator of the traveling exhibition, "The Gardens of Ellen Biddle Shipman 1869-1950," about one notable landscape architect. "Ellen Shipman, one of the long-forgotten garden makers being brought to light by the Library of American Landscape History, comes across as a true artist," Anne Raver writes in an article in the New York Times about the exhibition. Karson says the library's goal is to preserve the country's gardens as part of Americans' cultural heritage. When gardens like those of Shipman are restored and can be reopened to the public, "It's very exciting to see something once inaccessible now playing a role again in the lives of thousands of garden visitors," Karson said.

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Informal family's floorplan

The Susanville is a mid-size contemporary home designed for families who prefer comfortable, informal living spaces. It has no living room, but the bayed front-facing room can be outfitted as a dining room. Or it could just as easily be a den.

Great room, nook and kitchen flow together. All are large, and all but the kitchen have lofty vaulted ceilings that make these areas seem even more spacious. Windows line most of the rear wall. The space filled by the fireplace is, in fact, the widest unglazed expanse. Sliders in the nook open onto a patio that spans the entire rear of the home and is also accessible from the master suite.

Expanded by a windowed alcove, the nook is exceptionally bright. Kitchen amenities include an angled eating bar, efficient design, plenty of counter space, and built-in appliances.

Enter through the garage, and you can step right into a tiny bathroom or the laundry room without tracking mud elsewhere in the house. The bathroom is equally close to the front door, and handy to the kitchen as well.

The vaulted master suite is the only bedroom on the ground floor. It has a large walk-in closet, double vanity, and separately enclosed tub, toilet and shower.

For a review plan, including scaled floor plans, elevations, section and artist's conception, send \$15 to Associated Designs, 1100 Jacobs Dr., Eugene, Ore. 97402. Please specify the Susanville 30-114 and include a return address when ordering.

The Susanville #30-114
Living Area 1775 sq. ft.
Outside Dimensions 48' x 53'

Garage 21' x 21'6"
Covered Porch
Den/Dining 12' x 11'4"
Kitchen
Entry
Vaulted Master Suite 14' x 13'2"
Vaulted Great Room 14'8" x 18'
Vaulted Nook 10' x 10'10"
Patio 38' x 10'
Bedroom 11' x 13'2"
Bedroom 11' x 10'2"

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Kit lets you grow tomatoes indoors

(NAPS) - A tomato plant can provide you with two kinds of pleasure.

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If you want to start early, consider the Big Red Tomato Starter Kit. It consists of a plastic tomato divided into two growing con-

tainers. You just add the growing mix and the special Miracle Sweet hybrid seeds. In about four weeks, you plant them in your garden. The six plants can produce up to 100 pounds of eight ounce tomatoes, which are the best tasting ever. They are available at Kmart, Walgreens and Osco.

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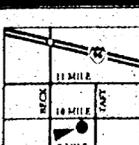
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The Weekly Do-It-Yourselfer



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for the building department. Plans include clearly labeled, detailed drawings along with full framing instructions. Illustrations are drawn three dimensionally with full elevations and cross sectional diagrams. Step-by-step comprehensive instructions are included to aid you in construction. A full materials list will make your trip to a local lumberyard for building materials another easy step toward the completion of your new project.

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Ventless heaters chase winter's chill - for less

(NAPS) - Space heaters are a great way to take the chill out of winter. The question is how can homeowners use them without taking a bite out of the household budget. Today, a record number of homeowners are answering that question with vent-free gas space heaters.

Efficiency and lower operating costs are why vent-free gas space heaters are a hot trend. They are approximately 99 percent efficient because heat does not escape through vents or chimneys. All the heat stays in the room.

More than four million U.S. homes now have vent-free gas heating units. They represent the fastest growing category of gas appliances.

According to Grover Mollineaux of Comfort Glow, a leading manufacturer of vent-free appliances, common questions about vent-free gas space heaters include:

• How do they work? Their sophisticated burner system burns natural or propane gas so cleanly the units can operate without a vent.

• Where are they used? Vent-free gas

space heaters can warm up to a 1,000-square-foot room. They are being used in additions, basements, and those rooms that always seem to be chilly. With these heating challenges met, many homeowners say they run their home's central heating unit less. Vent-free gas space heaters also provide emergency heat during electrical power outages.

• Why gas? Because it is the economical choice in many areas. Compared with traditional electric space heaters, vent-free gas space heaters can cost up to 75 percent less to operate.

• What about air quality? Vent-free gas space heaters are clean burning. They meet or exceed national standards and recommendations for indoor air quality, and are design certified by the American Gas Association.

Other vent-free gas appliances include gas logs and fireplaces.

As with all gas appliances, homeowners should check local codes and restrictions, and use a professional installer. Vent-free gas space heaters are available at most hardware stores and home centers.

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Wood foundations becoming more popular

The strong home building industry has meant plenty of construction work. But it's also caused difficulties for building companies getting timely service from busy subcontractors.

Otto Binggeser, president of Bing Construction in Bloomfield Hills, was frustrated by the delays. With limited control over scheduling, he was unable to build houses in a time period that satisfied his customers.

At the same time, one of his suppliers, Erb Lumber in Birmingham, was investigating the feasibility of Permanent Wood Foundations, an alternative

building system with growing popularity in the Great Lakes area.

This foundation, which uses pressure-treated wood instead of block or poured concrete, can be installed by carpentry crews rather than masonry subcontractors.

Impressed with PWFs many benefits - comfortable living environment, relative humidity, energy savings, easier finishing and greater usable space - Erb decided to seek out one receptive builder to try the concept on a model home.

The proposal was pitched to Binggeser, who was looking for

such an aggressive idea.

After touring several custom homes with PWFs, Binggeser decided to start out by building his own house with a permanent wood foundation.

"Construction can continue in weather that doesn't permit proper curing of concrete, and builders can keep carpenter crews busy from basement to roof," said Robin Green, vice president for purchasing at Erb.

"Also, the warmth of a basement wood floor is a desirable homeowner feature," he said.

Wood foundations originally were introduced in 1969 following test work by government and

trade associations.

It's estimated that more than 300,000 houses have wood basements, with the greatest concentration in Minnesota, Wisconsin, Iowa, Michigan and Ohio where wood foundations give builders an edge on inclement weather.

About 2,000 are in southeast Michigan.

"The foundations consist primarily of framing lumber and plywood walls, all pressure treated with wood preservatives for protection against damage from termites and rot.

Even under severe weather conditions, permanent wood foundations are warranted

against leaks. Wood's elasticity enables the foundations to withstand pressure from expanding soils that would crack cement.

The cost is comparable to or a bit less than poured concrete, Erb reports.

However, Mark Miller, Bing vice president and Binggeser's son-in-law isn't so sure. He figures it may cost more - but maybe not when factoring in time savings using carpenters rather than waiting for masonry contractors.

Miller, however, likes the concept.

"With a walk-out, you'll probably finish the basement. It

makes it so much easier, better. The walls are already studded out and the floor will seem like upstairs," he said.

Based on 40-year test stakes in Wisconsin and Mississippi, experts agree that permanent wood foundations should last over 100 years.

PWFs are approved by building codes, federal housing agencies, lending institutions and insurance agencies.

Binggeser likes the his permanent wood foundation, Miller said, adding that it probably will take some education - and time - before the typical buyer jumps on the bandwagon.

Wet basements can be corrected inexpensively

By POPULAR MECHANICS FOR AP SPECIAL FEATURES

Wet basements can often be corrected easily and inexpensively. The main exception is when the culprit is ground water. In that case, the only sure solution is to install drainage tile around the outside of the wall and sump pumps inside.

Bear in mind that water - not basement walls - causes leaks, and the presence of water is almost always the result of poor drainage and poorly maintained gutters. Problems like these must be corrected first.

There are two kinds of basement waterproofing materials. The first are masonry patch items. These products work well when the basement is not leaking at the time of repair. They range from mortar caulk to pre-mixed mortar to hydraulic putty.

Adding a latex bonding agent to a standard masonry mix will improve bonding. Hydraulic putty works well if you're repairing a continuously seeping hole. The product bonds extremely well and cures quickly, even when wet and under pressure.

The second category includes a variety of rubberized coatings, which usually contain portland cement. As

these products are expensive (more than \$20 per gallon), cover only 75 to 125 square feet per gallon and produce noxious fumes while they cure, they should only be used when drainage improvements and wall repair come up short.

Highlights of the operation begins with checking the perimeter of your foundation for depressions in the fill-soil. Especially check areas around window wells. Add soil to build up these depressions, and tamp the soil firmly into place. Then plant grass seed.

Remove any blistered paint from the interior of your foundation wall with a wire brush and coarse sandpaper. Scrub mildew with an abrasive pad and a mix of household bleach and water. Use muriatic acid on efflorescence - a white chalky substance that is actually crystallized mineral salts that have leached from the concrete or mortar.

Caulk small leaky cracks

with a silicone-mortar caulk and smooth with a putty knife dipped in mineral spirits. If the cracks are larger, enlarge the crack with a tapered mason's chisel, clean the joint and wet with a mix of water and latex bonding agent.

Blend the premixed mortar with water and bonding agent until the mortar will stand up when you slice through it with a trowel. Then, stack a little mortar on the back of a small trowel, place the trowel against the crack and push the mortar into the joint with a pointing trowel.

Pack the entire joint, then scrape away the excess and smooth the joint with a joint-striking tool. Use the same

methods to fill any gaps or cracks around utility pipe holes.

Before deciding to paint a wall

with waterproofing, wait a few weeks. If it rains and your basement stays dry, chances are you won't need

it. If you don't see any obvious leaks, but the masonry surface is damp, then a sealant is a good idea.

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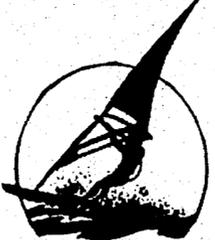
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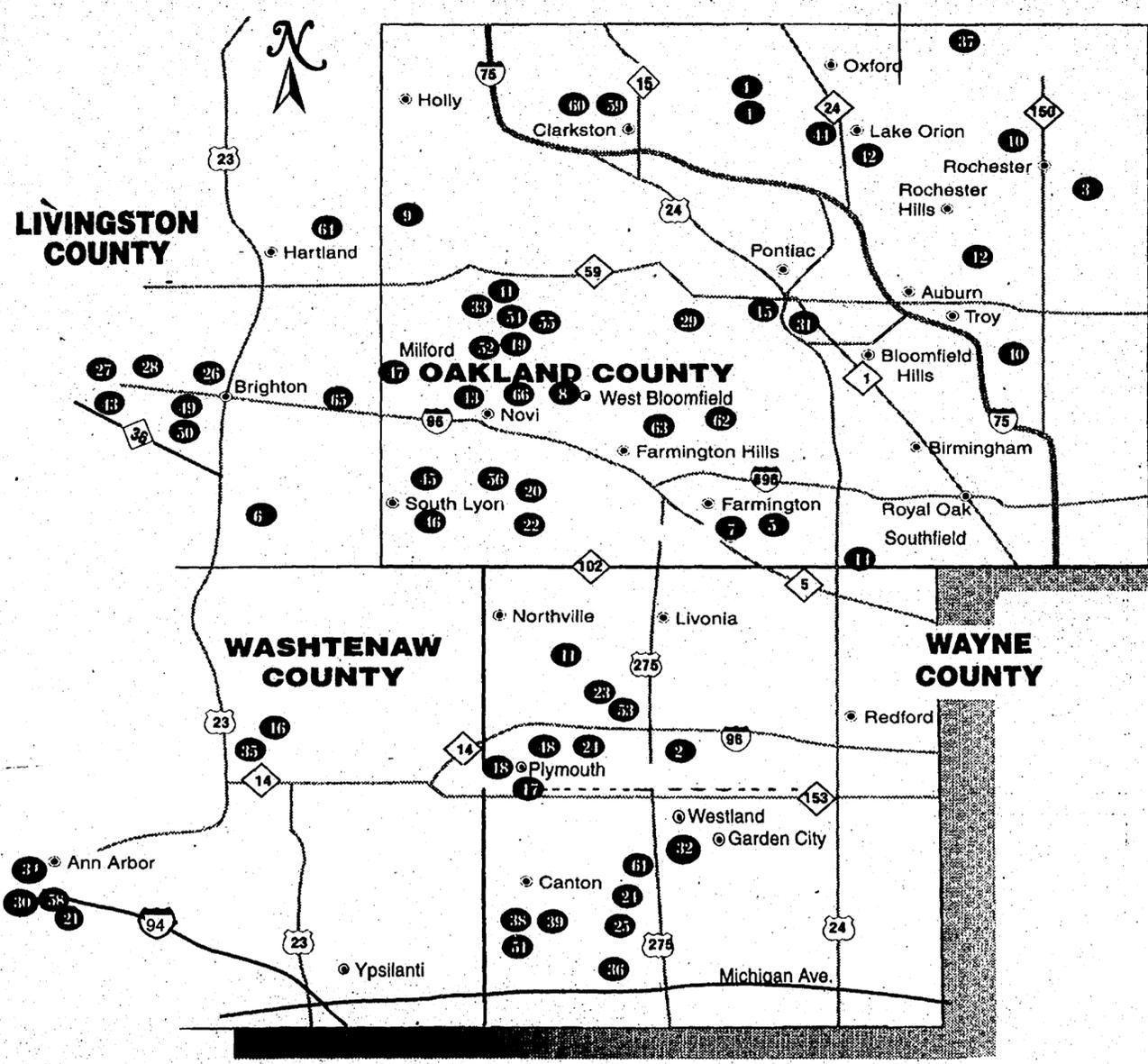
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Now Available
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Single Family Homes
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Check This Page Each Week For The Latest In New Housing Developments.

REAL ESTATE

SUNDAY, MARCH 9, 1997, PAGE 1 SECTION

Real Estate Ad Index

Table with 2 columns: CLASSIFICATION and NUMBER. Includes categories like Real Estate For Sale, Homes For Sale By City, etc.

- HOME SEEKER'S CHECK LIST
SELLER DISCLOSURE STATEMENT (REQUIRED BY LAW)
LEAD DISCLOSURE STATEMENT (REQUIRED BY LAW)
HOUSE SPEC SUMMARY SHEET (ROOM DIMENSIONS, ETC.)
SCHOOL DISTRICT SERVICING NEIGHBORHOOD (WHERE EXACTLY ARE BUILDINGS, BUS PICK-UP)
AGE OF MAJOR MECHANICAL/STRUCTURAL COMPONENTS (FURNACE, HOT WATER HEATER, SHINGLES, ETC.)
APPLIANCES INCLUDED?
PROPERTY TAXES (BASED ON SELLING PRICE, NOT CURRENT RECORDS)
MUNICIPAL SERVICES PROVIDED (TRASH COLLECTION, LEAF PICK-UP, SNOW REMOVAL, LIBRARY)
CONDITION OF NEIGHBORING PROPERTIES

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Updated ranch features 3-car garage, lower level

30740 Ridgeway Farmington Hills Real Estate One \$279,500
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The house features a gourmet kitchen with maple white washed cabinets and ceramic floor with Kitchenaid convection oven, Maytag dishwasher, microwave oven, Amana refrigerator, compactor and disposal.
The main floor has three bedrooms and three full baths, a marble fireplace and a laundry room with built-in cabinets and space for a freezer.

The lower level has garden windows, a kitchen, family room with room for dancing and room for a computer/library room. It could be an in-laws suite.
Other features include a central vacuum and an alarm system.
Updates since 1993 include a new kitchen, new carpeting, leaded glass doors, whirlpool tub, new roof, new gutters, exterior trim and shutters painted, new exterior light fixtures and new sump pump.
The home is serviced by Farmington Hills schools and has easy access to freeways.
For more information, call Dolores Bernardin at 810-477-3086 or her voice mail at 810-450-0671.
Open today 1-4 p.m.



Custom-built colonial offers space, privacy

3221 Bloomfield Park (S. of Lone Pine, W. of Middle-belt) West Bloomfield ERA Banker's Realty \$399,000
Come experience this Herman Frankel custom-built colonial backing to expansive park and commons area.
Privacy and serenity abound on this cul-de-sac lot. The dramatic entrance has cathedral ceiling foyer and a wide spiral staircase. Numerous windows in the family room and kitchen provide spectacular panoramas of natural beauty.
The spacious, flow-through floor plan and four separate decks are ideal for entertaining.

This contemporary colonial was custom designed by an award-winning builder. This fine home features 3,450 square feet, an unfinished walkout basement, two furnaces and two brick terraces. Updates in the last five years include a newer roof, the two furnaces, an alarm system, driveway, Jenn-Aire double oven and cooktop, sump pump and dishwasher.
The home is in the Bloomfield Hills school system.
If you're looking for an open spacious home in a great neighborhood with loads of privacy this is it.
For more information, call Matt Kenkel at 800-850-5800, Ext. 211.
Open today 1-5 p.m.

303 Open Houses ALL SPORTS LAKEFRONT, Open Sun. 1-5. 1222 Brighton Lake Rd. Brighton, 2000 sq ft. contemporary. \$224,900. Open Sun. March 9th, 10-12. Call: 810-220-6063

303 Open Houses DOWNTOWN PLYMOUTH by owner. 3 bedrooms, 1 bath, newer windows, central air, wood floors, \$163,000. Open Sun. March 9th, 2-5. Call: 813-454-1169

303 Open Houses NOV1 - Open Sun 1-5, Yorkshire Sub. 24983 Portsmouth, 4 bedroom, 2 1/2 bath colonial. Finished basement, central air, neutral decor, deck w/ hot driveway, carpeting, kitchen & more. Owner - \$245,900. 810-647-6487

305 Birmingham/Bloomfield BEVERLY HILLS - spacious, well maintained 5 bedroom ft level, 2.5 baths, 2 1/2 car garage, half acre wooded lot, updates include new roof, driveway, carpeting, kitchen & more. Owner - \$245,900. 810-647-6487

308 Canton THREE BEDROOM RANCH with large family room with fireplace cathedral ceiling, large kitchen with newer appliances, 1st floor laundry, updated ceramic bath, newer roof & much more! \$135,500 (MCPSP) Call Carol Patterson.

308 Canton BY OWNER - Vastly updated 3 bedroom colonial with 1,900 sq. ft. finished basement, air, new kitchen, Joy & L275 area, \$133,900. (313) 454-7518

314 Farmington/Farmington Hills IMMACULATE, completely updated Farmington Hills 3 bedroom, 2 bath ranch, with living room, family room, detached garage, on quiet dead-end street near elementary school. Special! roof, landscaping, full deck, pool, \$129,900. Page (810)831-9036 or Call (810)477-9056

323 Howell CHARMING... Older home on 4.84 acres, great room with better carpet and marble, wood floor, remodeled master bath, w/ jacuzzi. New furnace, gas double water heater, 2 car attached garage, Sprinkler system, alarm and much more. \$275,000. (810) 661-2403

OPEN SUNDAY 1-4pm 4536 Walden Drive Bloomfield Hills W. Franklin Rd., Walnut Lake Rd. Bloomfield Hills Contemporary. Upgrades throughout. Vaulted Great Room opens to large deck overlooking forested lot. Spa/exercise room. Lower level w/bed and bath completed in '96. Quality handcrafted woodwork throughout. 5 bedrooms, 3 1/2 baths. Bloomfield Hills schools. \$424,900. Call: 810-737-7000

NW-FERNDALE Open Sunday, 1-5pm 2131 Pinecrest, N of 9 Mile W of Woodward \$154,900 Pre-approved only. Will consider reasonable offers. A must see. Sunny, 3 bedroom, 1 1/2 bath, brick bungalow, corner lot, beautifully renovated by owner. Call: 810-858-8116

OPEN SUNDAY 1-4 PM 18725 Sunset, Livonia, S. of 7 Mile, E. of Meridian. 3 bedroom, 1 1/2 bath ranch, neutral decor, nicely finished basement w/ dry bar & fireplace, new roof & windows, air conditioning, deck/more. \$144,900. 810-478-2546

BIRMINGHAM - Newly listed, 3+ bedroom home w/ 2 full baths, new kitchen, formal dining room. Approximately 1400 sq. ft. Large master bedroom w/ sitting room & full bath, 2 car garage. Full basement, central air. \$209,000 Call (810) 433-1873 for appointment.

BLOOMFIELD HILLS ranch: 2 bedroom, 1 bath, \$102,900. Double lot, lake privileges. For appointment: (810) 335-8895

REMERICA HOMETOWN 313-459-6222 Welcome Home! Charming 3 bedroom, 2.5 bath colonial offers neutral decor, formal living & dining rooms. Delightful kitchen with all appliances, 1st floor laundry, family room with cathedral ceiling, fireplace with raised hearth. Master garage door with bath located in the closet. Super nice finished basement and central air. Great location, backing to creek. Hurry... \$174,900.

314 Farmington/Farmington Hills A DREAM COME TRUE Open Sun. 1-4PM 20812 Sunnydale, Three bedroom, 2.5 bath ranch with basement in move-in condition. Large lot and quiet area. \$139,900. CENTURY 21 HARTFORD (810) 478-6000

325 Livonia BEAUTIFUL NEW LISTING Be the first to view this 3 bedroom brick ranch featuring large country kitchen, 1 1/2 baths on main floor, finished basement with gas log fireplace and full bath plus 2 additional rooms. \$129,900 ASK FOR SHERY JOYNER

Kathleen Robinson Pgr. 810-317-8586 810-644-4700 Real Estate One...

OPEN SUN. 2-5 3149 Sun. City S. of Ford, W. of Meridian Charming in the one! 3 bedrooms, 1 bath, garage approx. 1,300 sq ft. of open space. Must update! \$83,900. Ask for SHERY HETKOWSKI, 313-981-3500 or 313-977-8379 (810) 858-8116

PLYMOUTH TWP - Open Sun. March 9th & 10th, 12-2 PM 3 bedroom brick ranch, 2 1/2 baths, 2 fireplaces, finished basement w/ game room & fireplace, 2 1/2 car garage, pool, patio, central air, new roof & windows, air conditioning, deck/more. \$144,900. 810-478-2546

PLYMOUTH TWP - Open Sun. 1-4, 4:00-6:00 PM 18725 Sunset, Livonia, S. of 7 Mile, E. of Meridian. 3 bedroom, 1 1/2 bath ranch, neutral decor, nicely finished basement w/ dry bar & fireplace, new roof & windows, air conditioning, deck/more. \$144,900. 810-478-2546

WINE LAKE SUNSETS Enjoy from your own beach or decked home. Designer home, featuring hardwood floors, marble, granite kitchen w/ granite & Sub-Zero. Open living and dining areas with vaulted ceilings. Office, family room, 4 bedrooms, 3.5 baths, Solarium, 2 natural fireplaces, professionally landscaped. Shown by appointment. (810) 851-9250

DIANE HOWARD (313) 201-5757 451-1516 Real Estate One... 217 W. Ann Arbor Rd., Plymouth

317 Garden City MINT CONDITION! Just move in! This 3 bedroom brick ranch, large kitchen with beautiful ceiling, huge garage, \$149,900. 2 car garage, gorgeous home - \$99,900.

317 Garden City ANOTHER FANTASTIC DEAL! This 3 bedroom home has a spacious living room, large kitchen, attached garage, finished basement, central air, 2 car garage, why rent, own this home for - \$84,900.

BLOOMFIELD - Open Sun 1-4, 2610 Bridge, S of Square LIVE in Woodward 4 bedroom, 2 bath, in-law, updates galore. New kitchen, new air, windows & much more! Must see! Only \$209,900. (810) 879-7000

PRUDENTIAL PICKERING REAL ESTATE Hartland Schools OPEN SUN, MARCH 9, 1-4PM CERTAIN - relax and enjoy living at the lake! 4 bedrooms, 1 1/2 bath, great room w/ fireplace, 2 car attached garage, paved road, central air, pool, deck & more! Great location close to M-59 & US-23 for commuters! What more do you want? \$148,000. Call: 810-478-2546

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REDFORD, OPEN Sun. 1-4pm, 3 bedroom ranch, air, finished basement, large lot, many updates. Must see! 19211 Longlake, 2 blocks E. of Interstate, 1 block N. of 152nd. Hagerty (N) \$219,000. 313-453-5842

REDFORD, OPEN, 1-4 PM 11717 Hazelton, N. of Plymouth & E. of Telegraph. NICE 3 bedroom brick bungalow with huge family room, new shingles (1st layer 4 years old) most windows newer (3 years old), oversized 2 car garage. Nice lot. MAYFAIR (313) 522-8000

ROYAL OAK - Open Sunday, 1-5pm, 2446 N. Commercial (N. of 12 Mile, W. of Campbell) Totally updated, 3 bedroom brick bungalow, 2 1/2 baths, beautifully remodeled basement with w/ceramic tile, air, finished basement w/ wet bar. \$152,500. 810-548-6024

ROYAL OAK - Open Sun. 1-4, 2312 Brockton, S. of Lincoln, E. of Campbell, 3 bedroom raised ranch, 1351 sq. ft., new furnace, 2 1/2 bathrooms, 1.5 garage, \$104,900. Call Sherry Century 21 KEE (810) 445-8519 (810) 737-8600

SUN. 2-5 Rochester Hills, E. of Adams, N. of Avon, 854 Starland Circle, Prime 3450 sq. ft. luxury 4 bedrooms, office, 2 1/2 baths, deck, \$272,900.

CENTURY 21 HARTFORD SOUTH (313) 464-6400 CENTURY OPEN SUN. 2-5PM BEAUTIFUL - wooded lot comes with this 1 yr. old 4 bedroom 2 1/2 bath home. Master suite has huge built in closet plus shower. Daylight basement & tons of extra. Plymouth Canton schools. E. of Lacey, S. of Palmer & follow on 1-4 to 2654 Hunters Court, \$287,900.

ENGLAND REAL ESTATE (810) 474-4530 LATHROP VILLAGE OPEN SUN. 2-5pm Shopping Ranch located close to shopping and freeways. Newer vinyl floors, carpet, granite, solarium, pool with 2 1/2 baths. Large kitchen with lable space. Large family room with separate heat, 2 fireplaces, one in finished basement with wet bar. Newer roof and recently insulated 2 1/2 car heated garage. Seller may consider Land Contract with substantial down payment. Sounds Good? Then come see it! Home \$205,000. Call: 810-478-2546

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NEW - Donnington Model 3 bedroom colonial with 1,900 sq. ft. finished basement, air, new kitchen, Joy & L275 area, \$133,900. (313) 454-7518

317 Garden City MINT CONDITION! Just move in! This 3 bedroom brick ranch, large kitchen with beautiful ceiling, huge garage, \$149,900. 2 car garage, gorgeous home - \$99,900.

317 Garden City ANOTHER FANTASTIC DEAL! This 3 bedroom home has a spacious living room, large kitchen, attached garage, finished basement, central air, 2 car garage, why rent, own this home for - \$84,900.

CANTON - Open Sun. 1-4pm 41870 Melaine, S of Ford & Lacey. COLONIAL featuring 4 bedrooms, 2 1/2 baths, large kitchen, dining room w/ bay windows, 1st floor laundry, central air, sprinklers, located on cul-de-sac. \$207,900.

ENGLAND REAL ESTATE (810) 474-4530 LATHROP VILLAGE OPEN SUN. 2-5pm Shopping Ranch located close to shopping and freeways. Newer vinyl floors, carpet, granite, solarium, pool with 2 1/2 baths. Large kitchen with lable space. Large family room with separate heat, 2 fireplaces, one in finished basement with wet bar. Newer roof and recently insulated 2 1/2 car heated garage. Seller may consider Land Contract with substantial down payment. Sounds Good? Then come see it! Home \$205,000. Call: 810-478-2546

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CANTON OPEN 1-4, Lathrop Village 3 floor, open, updated roof and kitchen, 3 large bedrooms, 2 1/2 car attached garage and much more. Home backs to subdivision. \$145,900.

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Observer & Eccentric Community Classifieds

Where You will find...

ANNOUNCEMENTS	600-690	Page
Autos For Sale	800-878	Page J5
Help Wanted	500-576	Page G6
Home & Service Guide	001-245	Page
Merchandise For Sale	700-754	Page
Pets	780-793	Page J5
Real Estate	300-398	Page G1
Rentals	400-464	Page G3

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For Placing, cancelling or correcting of ads.
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SUNDAY ISSUE: 5:00 P.M. FRIDAY
THURSDAY ISSUE: 6:00 P.M. TUESDAY

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PLEASE CHECK YOUR AD
The Observer & Eccentric will issue credit for typographical or other errors only on the first insertion of an advertisement. If an error occurs, the advertiser must notify the Customer Service Department in time to correct the error before the second insertion.

EQUAL HOUSING OPPORTUNITY

All real estate advertising in this newspaper is subject to the Federal Fair Housing Act of 1968, which makes it illegal to advertise any preference, limitation or discrimination based on race, color, religion, sex, handicap, familial status or national origin or intention to make any such preference, limitation or discrimination. This newspaper will not knowingly accept any advertising for real estate which is in violation of law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.



HAVE YOU HEARD THE NEWS?

Important Deadlines for Classifications

#300's and #400's

SUNDAY ISSUE:
• Real Estate & Apartment Display ads 3:00pm Thursday

• Real Estate & Apartment Liners 5:00pm Thursday

THURSDAY ISSUE:
• Real Estate Display 3:00pm

• Apartment Display NOON Tuesday

• Real Estate & Apartment Liners 5:00pm Tuesday

325 Livonia

NEW ON MARKET - Large 3 bedroom colonial in desirable Castle Gardens Sub. Open Sun. 1-4pm. 3748 Jambon. \$187,000. (313) 425-7563

OPEN SUN. 1-5PM. 34315 Richland. Mint condition, remodeled kitchen & bath, newer windows & roof & air. Must See. \$130,000. (313) 451-9535

ROSEDALE GARDENS II. By owner. 1800 sq ft brick ranch, 3 bedrooms, 2 full baths, 2 fireplaces, great room, finished basement. \$140,000. (810) 426-9256

ROSEDALE GARDENS. By owner. 3 bedroom brick ranch, 1 1/2 bath, completely updated, finished basement, air. Open Sun. 1-4pm. \$154,900. (313) 425-4678

CHAMP COLONIAL: 3 bedrooms, 2 full baths, fenced yard, attached 2 car garage. \$130,900 (313) 425-6513

SUPER brick ranch. 3 bedrooms, 1 1/2 baths, new furnace, central air, whirlpool, cedar fence, flooring & more! 2 car garage. Open Sun. 1-4pm. \$139,900. (313) 422-1975

325 Livonia

SUNDAY OPEN HOUSE 1-4
Kite Hills Estates. Lovely double winged colonial. 4 bedrooms plus den or 5th bedroom on first floor. 3 full baths and much more. Asking \$225,000. ASK FOR LEAH GAWTHROP

CENTURY 21 ROW
(313) 464-7111

326 Milford

BURWYCK ON THE PARK 2 story, built in 1996, overlooking beautiful Kensington Park with lake view. Saddle Club Estates and indoor riding arena in sub. Open floor plan, 2700 sq ft, quality throughout. 3 bedrooms, 2 1/2 baths, stainless steel appliances with adjoining den, vaulted ceilings, stone fireplace, glass downspouts, multi-purpose loft overlooking living area. Beautiful 1st floor master suite with custom tray ceilings, bay window, 2 walk-in closets and whirlpool bath. Lovely kitchen with island and nook, Jenn-air range top and indoor grill, built-in oven, micro & dishwasher. Formal dining room with bay window and gorgeous leaded glass chandelier. Exceptional light fixtures, oak cabinets w/ custom finish, neutral carpet, oak floors in foyer/kitchen/powder room, ceramic tile in bathrooms. Full basement with 9 foot ceiling, 1st floor laundry, 2 1/2 car garage. Beautiful wrap-around front porch with stone pillars, screened in back porch to enjoy private lake view of Kensington Park. Must see! Seller motivated. Available now. \$329,900. (810) 684-6902

MILFORD - By owner. Charming Tri-Level located within walking distance from Downtown Milford. 3 bedrooms, 1 1/2 bath. Completely updated - new siding, trim, roof, furnace, central air, windows and carpet. Immediate occupancy available. Call for details. (810) 685-3337

327 New Hudson

BEAUTIFUL 3 bedroom ranch home in wonderful family neighborhood. 1/2 acre wooded lot. Lyon Twp. \$179,900. Open Sat/Sun. 12-4. 28372 Tomerster Cr. 810-437-7521

328 Northville

BY OWNER Beautiful Lakes of Northville Sub. 4 Bedroom colonial, 4 baths, finished basement, many extras. \$279,900. (313) 444-8780

CENTURY 21 HARTFORD SOUTH

(313) 464-6400

329 Novi

Better Than New. Exceptional Home w/ extensive remodeling. Living room and Family room. \$169,000. HELP-U-SELL. 810-348-6008

329 Novi

BUILDER'S MODEL!
4 bedrooms, 2 1/2 bath home, features elegant owner's suite, family room, living room, formal dining room, eat-in kitchen and 2 car attached garage - all on a large, beautifully landscaped lot that backs up to a nature area.
\$229,900
Call Bobbie. 810-465-8408

BY OWNER - 1987, 1900 + sq ft, 3 bedrooms, 2 1/2 baths, stainless steel appliances, full kitchen, full basement, 2 car garage. Call for details. \$139,900. (810) 651-2021

331 Orion Twp./Livonia/Oxford

LAKE ORION - 3 bedroom/2 1/2 bath ranch. New roof/kitchen/wellpoint. Walkout finished basement. Great neighborhood - close to M24. \$159,900. Call for appointment. (810) 693-1915

334 Plymouth

A RARE FIND
In country setting. Custom-built, 5 bedroom home, 1st time offered. Beautiful, wooded view from your huge new deck. Hardwood floors, 2nd fireplace in finished basement. \$299,900 (ABABH)

REMERICA HOMETOWN

313-459-6222

BEAUTIFUL home nestled on a country-size lot. Only \$480,000 down. 4 bedrooms, 3 1/2 baths, 7.875 acre lot, 30 yrs. Call FREE 24HR MESSAGE. (313) 458-6988 (Rates subject to change) Colwyn Banker. (313) 459-6000

3 BEDROOM brick ranch. 45700

Open Sun., 1-4pm. (313) 418-9001

OPEN SUNDAY 1-4

Newly built in 1996. Gorgeous 2200 sq ft. with many upgrades. Huge master suite w/ walk-in closet, 2nd level laundry, 2nd level 2 story great room. Hardwood floors in kitchen and foyer. Full basement plumbed for bath. 2 car garage. Central air and more. Call Patty Strope. (PSGR P)

REMERICA HOMETOWN II REALTORS

(313) 453-0012

332 Rochester/Auburn Hills

OPEN SUN 12-4. Adams Ridge Sub. 874 Chase Way, N. of S. Blvd. W. of Central Expressway. Beautiful 3 bedrooms, kitchen w/ nook, living, dining & family rooms, cathedral ceilings, full basement, central air, 2 car garage. Call for details. \$122,900. 810-299-9166

ROCHESTER 3 bedroom, 1 1/2 baths, newly renovated, garage, dock, full basement, walk out down. \$139,900. (810) 651-2021

333 Royal Oak/Oak Park/Huntington Woods

BERKLEY - Open Sat. & Sun. 1-4: 1326 Larkmoor. 3 bedrooms, 2 baths, 1676 sq. ft., updates. \$199,900. (810) 471-3286

337 Royal Oak/Oak Park/Huntington Woods

CHARM CHARM - beautiful oak throughout. 2 car garage. 2 1/2 baths, newer furnace & air. Parkway floor in kitchen, private deck surrounding pool. \$219,900. Open Fri. 10-5. Sat. 10-5. Call for details. \$219,900. Adams St. Silverdale (Agents call for party listing rate). 810-373-8057

ROYAL OAK - N. of 13 W. of Wood

3 bedrooms, 2 1/2 baths, 2 car garage, many updates, must see. \$168,900. 810-549-0211

ROYAL OAK - N. of 13 W. of Wood

Open Today. 1-5 PM. 2211 Maplewood Ave. N. of 12th of Woodward. 3 bedrooms, 2 1/2 baths, 2 car garage, fully updated. \$212,000. (810) 545-6097

ROYAL OAK - Open Sunday 1-5

225 Charlotte. W. of Main/N. of 13 Mile. 3 bedroom/2 bath brick ranch finished basement. 2 car garage. \$134,500. (810) 549-6642

ROYAL OAK - Open Sun 12-4

422 Rosewood. S. of 14 Mile. E. of Crooks. Updated 3 bedroom/2 bath Ranch finished basement. 2 car garage. \$134,500. (810) 549-6642

ROYAL OAK - Open Sun 12-4

3516 Glenway. N. of 13 Mile. E. of Cooks. 3 bedroom brick ranch with pool course view. 2 1/2 baths, beautifully finished basement. 2 1/2 car garage. \$154,900. 810-549-3115

ROYAL OAK - Open Sun 12-4

422 Rosewood. S. of 14 Mile. E. of Crooks. Updated 3 bedroom/2 bath Ranch finished basement. 2 car garage. \$134,500. (810) 549-6642

338 Salem/Salem Township

ESTATE TO OWN 12 ACRES (4) build to suit on 102 acres Walk out. Trout stream, pond, Plymouth station school. (313) 464-2593

339 Southfield/Lathrup

AFFORDABLE COLONIAL
Lovely 3 bedroom Colonial located in Magnolia Subdivision. Hardwood floors throughout, home updated kitchen with newer floor. Large living room with marble natural fireplace, partially finished basement with nook, dining area, Florida room and hot water heater. Florida room and upper porch. This 1500 sq. ft. home has a 2 car attached garage. Sounds Good! Then call me!

339 Southfield/Lathrup

4 BEDROOM, 1.5 bath colonial. Huge family room with fireplace, newer central air, 1 1/2 bath, new carpet, finished basement. Come see! For more info call: CASSIE AMOS
RE/MAX Executive Properties
810-737-6800

334 Plymouth

OPEN SUN. 12-4
998 Junction. N. of Farmer. E. of Sheldon. A real gem. Offering over 1500 sq ft. with 3 bedrooms, 3 baths (one with skylight), 2 natural brick fireplaces, formal dining room, finished basement and central air. Seller may consider the right terms (subject to contract possible). Truly a great value at only \$139,900.
Ask For Bill Dempsey
Realty Professionals (810) 476-6300

335 Redford

CONTRACTORS SPECIAL - needs everything \$8k plus \$3k in back cases. 2 bedroom, 1 bath.
JCR. (810) 541-5077.

GREAT START!

NEW START!
15483 Chelsea
This quiet 2 bedroom bungalow in Redford is located on a large lot with 1 1/2 car garage, new heating system, dining room and laundry room. Asking \$59,900.
Call Joe for more info:
313-325-8878
Century 21 Hartford North

OPEN SUN. 1-4PM

11421 Beach Day. Cute S Redford home on treed double lot. Interior & exterior completely finished. fireplace, attached 1 1/2 car garage, newer roof, furnace & central air, asking \$83,900. 313-937-8179

OPEN SUN. 1-5pm

15478 Centralia
Updated 3 bedroom bungalow, extra near parking. \$99,900.
HELP-U-SELL (313) 454-9535

OPEN SUN. 2-5

516 Randolph. W. of Center. Cape Cod in historic district, new roof, sun porch, walk-out basement, ravine lot with stream. Waiting for you!
Century 21
JOHN COLE REALTY, INC.
313-937-2300

OPEN TODAY 1-3 pm

11439 Olive. North of Schoolcraft. East of Beach Day. wonderful area. beautiful 3 bedroom brick ranch. 2 full baths, new finished basement. 2 1/2 car garage.
Century 21 Dynamic
(313) 728-7800

REDFORD

Nice 4 bedroom bungalow with unique floor plan. Spacious bedrooms. Kitchen has been remodeled, partially finished basement, heated garage. Asking \$76,500.
WOLVERINE
Properties, Inc.
(313) 532-0600

S REDFORD

24629 WESTGATE
Beautifully updated 3 bedroom brick ranch. Finished basement with 2 extra rooms. Very desirable lot, approx 13-5378220

THREE BEDROOM - brick home

2 car garage, fenced yard. Hardwood floors in dining room and bedrooms. \$77,900. Code #17323

340 South Lyon

ACRES, ponds, oversized garage w/220 v. large porch, basement, central air, great room, fireplace, asking \$295,000. just listed OneWay Realty 800-500-SELL or 810-473-5500

3 BEDROOM, 2 bath, 1 1/2 story

1.669 sq ft. Cul-de-sac lot backs to woods. mint condition. \$182,900. (810) 486-3386

HIDDEN TIMBERS Subdivision

features 1/2 acre wooded lots. Easily accessible to 196 yet in a "country" setting. We are custom builders and will review your own plans. This is a must see sub. Homes begin at \$205,900. A J Van Oyen Builders. (810) 486-2984 (810) 229-2085

Pride of Ownership Customized

Colonial on 1/4 acre. Must see to believe! Features, \$239,900
HELP-U-SELL (810) 348-6006

341 Troy

4 BEDROOM, 2 1/2 bath mint condition colonial. Cul-de-sac. Magnificent kitchen only 1 of many features. Close to Somerset Coliseum. \$267,500.
Call MIKE ALONSO
(810) 405-9771
Chamberlain, REALTORS

341 Troy

COMPLETELY UPDATED! 4259 Cambridge Crescent. E. of John R. N. of Walnut. Sharp, 4 bedroom quad. 2 1/2 baths, 1st floor laundry. New windows/roof/kitchen/bath/lumacore vinyl siding & trim/carpets & flooring/plylight. Resort-like back yard with patio & sprinklers. Troy schools. \$189,900. (810) 689-6618

NEW LISTING SOMERSET NORTH

West located, 2 years old, 4 bedroom with library and 3 car garage. Better than new. \$379,900. BEV CLEMO Associate Broker. Parkax in the Hills - Direct line 646-HOME or Alpha pager 258-2492

TROY - OPEN SUN. 1-4

Haintree, 4 bedroom, brick colonial. 2000 sq. ft. Newer windows & roof. Deck, fireplace, dining room, family room air. 15-John R. 1561 Lakewood. \$187,900. 810-689-2049

WALK TO SOMERSET

Open Sun. 1-4pm
3355 Essex Ct. S. of Big Beaver, W. of Cooks on Gloucester to Essex. 2050 sq. foot, 3 bedroom, 2 1/2 bath custom ranch, large wooded lot, formal dining room, inground sprinkler system, air, large master suite, new Troy High. \$219,500.
Call (810) 641-5044

344 W. Bloomfield-Orchard Lk-Keego

BLOOMFIELD HILLS Schools. Beautifully updated tri-level home. Gorgeous large treed lot. 4 bedrooms, 2 1/2 baths, newer kitchen, fireplace. Perfect family home. Don't miss it!
810-932-3099

BY OWNER - Deeded Pine Lake

beachfront, boat dock, 3 bedroom, 2 1/2 bath Colonial, hardwood floors, 2 family rooms, 2 fireplaces, Bloomfield Hills Schools. New kitchen, master bath. \$339,900. (810) 682-3019

MINT CONDITION - Gorgeous 4

bedroom colonial with custom fixtures. Huge kitchen opening to spacious family room, 3 car garage. Call NOW! \$259,900. BA-3 (667171)

CUL-DE-SAC LOCATION! - 2 year

old colonial on nicely treed lot. Gourmet kitchen, master suite & MORE! W. Bloomfield Schools. \$263,900. TR-21 (703732)

344 W. Bloomfield-Orchard Lk-Keego

ORCHARD LAKE. W. Bloomfield schools. 3-4 bedroom transitional Tudor, large cul-de-sac lot. Call for info. message. (810) 738-0385

W. BLOOMFIELD. OPEN SUN. 1-4

(N. of 14, W. of Drake)
3 Bedroom, 2 1/2 bath, 1920 sq. ft. ranch, side entry garage. \$199,900. Call J. D. Ioffe 800-524-5800. REMAX Executive Properties

WEST BLOOMFIELD - 1989 contemporary

open floor plan on 2 1/4 acres. 3 bedrooms, 2 1/2 baths, 3 car garage, 3 baths, 4 car garage, inground pool. Farmington Hills schools. \$454,000. Owner/Agent. (810) 626-8960

345 Westland/Wayne

COUNTRY IN THE CITY!
Only \$95,900! This wonderful, updated home with privacy, no neighbors behind or next door. 2 car garage, over 1100 sq ft., huge lot!
CENTURY 21 GOLD HOUSE
313-451-9400

THE REAL ESTATE HOUSE

LIVONIA SCHOOLS
3 Bedroom ranch, 1200 sq. ft., 1 1/2 baths, new carpet & furnace, finished basement, 1 1/2 car garage. \$115,000. Open Sun. 12-5, 32126 Merritt or call for an apprt. (313) 421-1064

OPEN SUNDAY 1-4

Beautifully maintained 3 bedroom ranch at popular Mt. Pleasant Sub. Huge great room with natural burning fireplace. Spacious kitchen. Two baths with lav in good size partially finished basement. Large deck in fenced back yard. (ELST-P). \$132,900. N. of Glenwood, W. of Newburgh. 2631 Stockmeyer

REMERICA HOMETOWN II REALTORS

313-453-0012

OPEN SUNDAY 1-4

30603 Brookwood. S. of Cherryhill, E. of Merriam, up-dates galore on this 3 bedroom brick ranch, large kitchen, 1 1/2 baths, central air, finished basement, 2 car garage - \$89,900

OPEN SUNDAY 1-4

930 Dowling. S. of Cherryhill, E. of Newburgh, there's room to roam in this large 4 bedroom home with nice remodeled kitchen, 1 1/2 baths, central air, family room with gas fireplace, huge basement, 2 car attached garage, newer windows, newly listed at - \$130,900

CASTELLI & LUCAS

(313) 453-4300

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Join Real Estate One and get the facts before you buy. Call (313) 261-0700 for reservations.

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to the International Builders Home, Flower and Furniture Show
March 14-21st
COBO CENTER
Detroit, Michigan
March 15-23, 1997

INTERNATIONAL BUILDERS HOME, FLOWER AND FURNITURE SHOW

COBO CENTER
Detroit, Michigan
March 15-23, 1997

345 Westland/Wayne

OPEN SUNDAY 1-4
This super Glenwood Heights quad with the updates you want! New roof, central air, furnace, windows, updated kitchen and bath. New exterior doors, Deck with patio. Call Paul Rice commons. (PRL) Call Paul Rice (810) 626-8960

REMERICA HOMETOWN II REALTORS

313-453-00

345 Westland/Wayne

WESTLAND: GREAT starter home! 3 bedroom, 1 1/2 bath, finished basement with bar, air, 2 1/2 car garage, detached with opener, fenced yard with patio, home warranty. Seller to pay bonus to closing. Call 383-0000. Open House: Mar 9 1-4 PM. 1131 Berkshire, S of Cherry Hill, E of Meridian. (313) 595-7223

WESTLAND - LIVONIA SCHOOLS 8513 Liberty, near Merriman & Joy Rd. 3 bedroom brick ranch, updated kitchen, 2 1/2 car garage, central air, \$91,000. Open Sunday 1-4pm, or by appointment. (313) 427-1033

Westland \$2000 Moves In \$697/Month Brand new 3 bedroom brick ranch w/basement, carpeted throughout. ROSS REALTY 313-265-8300

WESTLAND - Open Sun. 12-4pm. 9033 Dowling Spectacular 5 bedroom Colonial, master suite, full bath, updated, 2000 sq ft. \$139,900. HELP-U-SELL (313) 454-9535

WESTLAND - OPEN SUN 12-5PM. 8131 Emerald Ln. Beautiful 4 bedroom, 3.5 attached garage, backs to woods. Livonia schools. \$179,900. HELP-U-SELL (313) 454-9535

WESTLAND - Open Sun. 12-4pm. 1431 Walton 3 bedroom ranch, great neighborhood, big backyard backs to vacant land. \$79,900. HELP-U-SELL (313) 454-9535

WESTLAND - Open Sun. 1-4pm. 35115 Florence 3 bedrooms, 2 baths, finished basement, 2 car garage on huge lot. \$99,500. (313) 728-0819

WHY RENT??? Attractive Wooded Brick ranch, \$2,560 down. \$529/mo. 24 hr. homecare. 641-7533 Remerica Family DENNIS WEESE

348 Wixom/Walled Lake Commerce

AMENITIES GALORE 2 1/2 baths, 2350 sq ft. 3 bedroom, 5 1/2 bath in Wixom. 2 level deck w/ pool, private wooded lot. \$244,500. For additional info call 313-454-9535. (810) 669-9216

COMMERCE TWP. - BY OWNER Call 1-800-500-0118, code 42001, for audio of home.

352 Livingston County

BYRON SCHOOLS RANCH 2 yrs. old. \$95,000. 1,540 sq ft. 3 bedroom, 2 full baths + 2 car attached garage. Call Steve Francis. The Prudential Real Estate Properties. (810) 220-1510

STOCKBRIDGE SCHOOLS Located at 2750 N. M-52. Classic farm home, 30x40 barn, 1.5 acres (additional land available). 5 bedrooms, 1.750 sq ft. Open Financing. \$99,999. Steve Francis, The Prudential Real Estate Properties. (810) 220-1510

354 Oakland County

BUILDERS MODEL HOME. Spacious 4 bedroom, 2 1/2 bath home loaded with builder custom features, hardwood floors, skylights, solid maple cabinetry, vaulted ceilings, 2 fireplaces, window treatments, central air, appliances security alarm system, landscaping. Immediate Closing. \$194,900. (810) 698-4868

Excellent Investment Opportunity FERIDALE - 3 bedroom home. *Guaranteed tenants* Guaranteed rent. *Tons of updates* \$65,700. Leave message at: 517-339-6705

356 Washtenaw County

10 ACRE ESTATE Prestigious 3700+ sq. ft. 4 bedroom w/outlook on gorgeous rolling tree lot backing to golf course and good access to all major expressways. Two story foyer and great room with spiral staircase, premium dream kitchen with large designer island and 42" area closet and bath. Open library with two way fireplace to great room, formal dining room, first floor bedroom, two powder rooms, oversized 4 car garage, w/outlook on additional 650 sq. ft. finished with 950 sq. ft. more finishable, and many more quality features. Call at \$449,900. Ask for Steve or Janet Stockton at 810-915-7520

MANCHESTER - 6 year old custom home, 3 bedroom, 2 1/2 baths on 1 acre wooded private setting. Paved road. \$199,000. 313-428-7381

358 Lakefront/Waterfront Homes

ALL SPORTS, Pleasant Lake canal front, 2100 sq. ft. level w/level with cathedral ceilings, skylights and garden kitchen w/wooden island. Lower level w/office space. Newly remodeled in & out. By owner. Mark or MCKERMAN REALTY, INC. (810) 623-8608

BRIGHTON *All Sports* Waterfront. 1600 sq. ft. + 400 sq. ft. in walk-out. Remodeled kitchen w/wooden island & corian countertops. Jacuzzi tub in main bath. Hardwood floors everywhere. New siding + cobblestone foundation. Parents' in-law! 1200 sq. ft. of deck space. Nice sandy fringed, \$239,900.

Ask for Laura Real Estate One 800-810-0499

BRIGHTON ON quiet Briton Lake, 2,458 sq. ft. home w/grand layout, 3 bedrooms, 2 1/2 baths, 2 car garage, walk-out basement with daylight windows. Beautiful home, must see! \$244,900. Call Sharon Hubert, (810) 229-2913, Ext. 40. Century 21 Brighton Towne.

HARRISON TWP. - Lake St. Clair frontage, 1400 sq ft, 3 bedrooms, 1 1/2 baths, 2 1/2 car garage, boat lift, \$205,000. (810) 469-8871

LINDEN ALL Sports, sandy beach, 1 bedroom, updated, sharp \$99,900. (810) 632-5866

LOWER STRAITS Lakefront, 3 bedroom, 2 1/2 bath, built in 1998. Neutral decor, gas fireplace, 12x36 deck, \$339,000. Lv message 810-363-2966

PINCKNEY SPECTACULAR

the most incredible lake palace in the southern peninsula. Unbelievable hillside build site on private all sports lake with 1196 ft. of water frontage. Hwy. treed, gated entrance, several miles of horse riding, bicycling, walking trails. Golf course, swimming center. Perfect gentlemen's horse farm. 2 1/2 acres, exclusive community. Limited 12 homes or less. Each home has 20+ acres of land. First house built, worth over one & half million dollars. Must see. \$325,000. Call MAGGIE The Michigan Real Estate Experts 810-227-5972

UNION LAKE FRONT

Deep lot, 2 bedroom, open floorplan, new in 1990. Marvin Windows, oak doors & trim. Deck & patio. Expansion possible. Walled Lake schools district. \$222,000. (810) 669-9500

VAN NORMAN Lake Waterford, 3 bedroom, 1 1/2 bath ranch, w/3rd level in back. Great work, lots of potential. \$210,000. (810) 681-0571

WEST BLOOMFIELD - 4 bedroom

contemporary with walk-out lower level. \$349,900. BEV CLEMO Associate Broker - Re/Max in the Hills. Direct Line 646-HOME or Alpha phone 258-2492

CANTON - By owner 2 bedroom, 1 bath, fireplace, deck, appliances, full basement, attached garage. Open Sun 1-5. (313) 397-6017

CANTON - Pleasant Green Condominium. Best unit, best location, best value. 137 Edgemoor Circle. Open Sunday 12-5. (313) 981-4605

FARMINGTON: BOTS福德 Commons ranch, 2 bedrooms, 2 baths, basement garage. Medical alert, on site medical facilities, indoor pool. George O'Leary Real Estate. Call: (313) 453-1930

FARMINGTON HILLS - Desirable Woodbrook Village, spacious 2 bedroom, 2 bath upper ranch style, priced reduced for quick sale. \$83,900. No Brokers please. (810) 449-3131

FARMINGTON HILLS - detached Colonial Condo, 3 bedrooms, 3 1/2 baths, walk out basement, \$239,900. By owner. By appt. 810-474-3118

FARMINGTON HILLS Ranch - 2 bedroom, 2 bath, basement, 2 car garage, George O'Leary Real Estate. Call: (313) 453-1930

FARMINGTON HILLS - By Owner 2 bedroom condo. Appliances, beautiful view, large rooms, convenient to stores. \$11,029. (810) 553-9476

FARMINGTON HILLS - Legends Tr. 3 bedroom, 2 1/2 bath, 3 level luxury condo, \$259,900. All offers considered. Call J. D. Wolf 1-800-524-5600, REMAX Executive Properties

363 Farms/Horse Farms

South Jackson County Beautiful Brick Farmhouse Perfect for the perfect farmer all on 30 acres. Large country kitchen, lots of cupboards, tall ceilings, unique freezer & cooler room off kitchen. Lots of storage. 2 enclosed porches, workshop, cattle barn, 2 car garage & other old buildings. Landscaped by hand. Call MCKERMAN REALTY, INC. (517) 522-3737

364 Real Estate Services

Oakland County Center For Open Housing Provides FREE housing counseling service to homebuyers interested in integrated living. • Demographics of schools and neighborhoods • Mortgage information • Equal Housing Opportunity

810-539-3993 Equal Housing Opportunity

Oakland County Center For Open Housing Provides FREE housing counseling service to homebuyers interested in integrated living. • Demographics of schools and neighborhoods • Mortgage information • Equal Housing Opportunity

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810-539-3993 Equal Housing Opportunity

372 Condos

BEAUTIFUL 2 bedroom ranch unit. Neutral decor, tiled bath, attached garage, finished basement with berber carpet, large deck in back. Call Carol at HomeTown USA 313-555-9100

BY OWNER - Waterfront Condo, 1 bedroom, nice beach area, boat dockage available. \$63,900. Owner is agent. Sunday showing between 1 & 5. Call for directions: 810-669-9860

CANTON - By owner 2 bedroom, 1 bath, fireplace, deck, appliances, full basement, attached garage. Open Sun 1-5. (313) 397-6017

CANTON - Pleasant Green Condominium. Best unit, best location, best value. 137 Edgemoor Circle. Open Sunday 12-5. (313) 981-4605

FARMINGTON: BOTS福德 Commons ranch, 2 bedrooms, 2 baths, basement garage. Medical alert, on site medical facilities, indoor pool. George O'Leary Real Estate. Call: (313) 453-1930

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FARMINGTON HILLS - detached Colonial Condo, 3 bedrooms, 3 1/2 baths, walk out basement, \$239,900. By owner. By appt. 810-474-3118

FARMINGTON HILLS Ranch - 2 bedroom, 2 bath, basement, 2 car garage, George O'Leary Real Estate. Call: (313) 453-1930

FARMINGTON HILLS - By Owner 2 bedroom condo. Appliances, beautiful view, large rooms, convenient to stores. \$11,029. (810) 553-9476

FARMINGTON HILLS - Legends Tr. 3 bedroom, 2 1/2 bath, 3 level luxury condo, \$259,900. All offers considered. Call J. D. Wolf 1-800-524-5600, REMAX Executive Properties

372 Condos

BEAUTIFUL 2 bedroom ranch unit. Neutral decor, tiled bath, attached garage, finished basement with berber carpet, large deck in back. Call Carol at HomeTown USA 313-555-9100

BY OWNER - Waterfront Condo, 1 bedroom, nice beach area, boat dockage available. \$63,900. Owner is agent. Sunday showing between 1 & 5. Call for directions: 810-669-9860

CANTON - By owner 2 bedroom, 1 bath, fireplace, deck, appliances, full basement, attached garage. Open Sun 1-5. (313) 397-6017

CANTON - Pleasant Green Condominium. Best unit, best location, best value. 137 Edgemoor Circle. Open Sunday 12-5. (313) 981-4605

FARMINGTON: BOTS福德 Commons ranch, 2 bedrooms, 2 baths, basement garage. Medical alert, on site medical facilities, indoor pool. George O'Leary Real Estate. Call: (313) 453-1930

FARMINGTON HILLS - Desirable Woodbrook Village, spacious 2 bedroom, 2 bath upper ranch style, priced reduced for quick sale. \$83,900. No Brokers please. (810) 449-3131

FARMINGTON HILLS - detached Colonial Condo, 3 bedrooms, 3 1/2 baths, walk out basement, \$239,900. By owner. By appt. 810-474-3118

FARMINGTON HILLS Ranch - 2 bedroom, 2 bath, basement, 2 car garage, George O'Leary Real Estate. Call: (313) 453-1930

FARMINGTON HILLS - By Owner 2 bedroom condo. Appliances, beautiful view, large rooms, convenient to stores. \$11,029. (810) 553-9476

FARMINGTON HILLS - Legends Tr. 3 bedroom, 2 1/2 bath, 3 level luxury condo, \$259,900. All offers considered. Call J. D. Wolf 1-800-524-5600, REMAX Executive Properties

372 Condos

FARMINGTON HILLS ranch Orchard Lakes 1-596, 2 bedroom, 2 bath, 2 car garage, private south side dock overlooking woods, 7 yrs old, all appliances & many more. Call: (810) 471-6166

FARMINGTON HILLS - Crossroads 14 Mile, E. of Haggerty, 2 bedrooms, finished basement, gas fireplace, garage, \$119,000. 810-788-0484. Call: (810) 471-6166

GREAT LOCATION - Great condition. Three bedroom townhouse in Bingham Woods, \$249,900. Call: (810) 471-6166

LIVONIA, 1ST floor ranch condo, large screened veranda overlooking large woods, living room, formal dining room, built-in kitchen, large master bedroom, suite, basement, carpet, just listed. \$67,500. OneWay Realty 810-473-5500 or 313-522-6060

NORTHVILLE - 2 car direct access garage, walk-out finished basement, full floor laundry, master suite, updated kitchen, asking \$145,900. OneWay Realty 810-473-5500

NOVI - Hard to find 3 bedroom Townhouse w/attached garage & finished basement. \$109,000. HELP-U-SELL 810-348-6006

CONDO WITH A VIEW - best kept secret in Plymouth Twp. Ranch walk-out, 2 bedroom and study or 3 bedroom, 2 bath. Great room & family room. Many upgrades. Intercom sound system. Approximately 2000 sq. ft. of 1250 sq. ft. of lower level. Mirrored closet doors, 4 ceiling fans, natural ceiling with gas logs. All appliances, built-in by owner. This is a must see. \$174,995. Call: 313-451-0177

READY TO MOVE RIGHT IN - Three bedroom townhouse in Bingham Woods. Shows well! Priced at \$249,900. WALTER DELONG Re/Max in the Hills 646-5000 or 309-6406 pager

TROY - newly decorated open floor plan. Move-in condition. Neutral decor. Terrific features for living & entertaining. 2 bedrooms, 2 baths, gourmet family room, newer carpet, central air/water. By owner. \$149,900. (810) 689-2695

BY OWNER - W. Bloomfield, Chynney Hill Condos. Great location, 2 bedrooms, 2 baths, neutral colors, fireplace, semi finished basement, sunny & deck. \$149,900. Call after 5pm. (810) 655-2001

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Attached Garages • Dishwashers • Microwave • Indoor Pool
• Extra Large Apartments
From \$580
On Old Grand River between Drake & Hixson
Mon. - Fri. 9-6 • Sat. - Sun. 11-4
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CONDORA
AttrACTIVE 1 & 2 Bedroom
Apartments Conveniently Located
in Farmington Hills
Swimming Pool
Central Air
Dishwashers
Setting
Carports Available
(810) 476-1240
OPEN Mon-Fri 10-6
Sat 11-6 • Sun 12-5

HAWTHORNE CLUB
WESTLAND
APARTMENT
From \$500
\$200 Security Deposit
Heat Included
Vertical Blinds
Short-term leases available
Microwaves • Outdoor Pool
Between Ann Arbor Trail & Warren
7860 Meridian
Mon. - Fri. 9-6, Sat. & Sun. 11-4
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SCOTSDALE
APARTMENT
from \$365
1 Bedroom 2 Bedroom
\$500
\$350 Deposit
FREE HEAT and COOKING GAS
Dishwashers • Vertical Blinds • 1/2 Baths
Central Air • Pool & Laundry & Storage • Tennis
Carport • Clubhouse • Cable Ready
Newburgh between Joy & Warren
(313) 455-4300

FRANKLIN HILLS
APARTMENTS
HEAT INCLUDED
From \$615
2 Bedroom Apartments
Low Move In Costs
12 Mile between Telegraph & Northwestern Hwy.
SOUTHFIELD
Low Move In Costs
1 Bedroom
Apartments
From \$525
Heat Included
Tel-Twelve
APARTMENTS
(810) 355-4424
Mon. - Fri. 9am-5pm • Sat. 10-2pm

PLACE
Tel-Twelve
APARTMENTS
From \$525
Heat Included
1 Bedroom
Apartments
Low Move In Costs
SOUTHFIELD
Low Move In Costs
1 Bedroom
Apartments
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Enjoy...
Large 1 & 2 Bedroom Apartments
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Dishwasher • Lots of Closets
Wardrobe • Storage
Pet-friendly • 2 Bedroom has a 1/2 bath
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THE SPRINGS
6 Unique Floor Plans
To Fit Every Lifestyle!
Optional Features
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Central Air
Cable TV
Cathedral Ceiling
Washer-Dryer in Apt.
1 & 2 Bedroom
Lakertown
from \$455
(810) 669-5566
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BRISTOL SQUARE
ATTRACTIVE ONE & TWO BEDROOM APARTMENTS
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SWIMMING
POOL
CENTRAL
AIR
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STORAGE
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CONVENIENTLY LOCATED NEAR
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FARMINGTON HILLS
OPEN MON-FRI. 9-6 • SAT 10-5 • SUN. 11-5
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The Lifestyle You Deserve Awaits You At
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We will Rebate up to \$200 OFF
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When You Sign A Lease
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400 Apartments/Unfurnished

There's No Place Like Home At Woodridge Apartments

Reward yourself with...
 • Prompt Courteous Service
 • Comfortable Floor Plans
 • Convenient Location
 • SHORT or LONG Term Leases

STARTING AT \$565 WITH SPECIAL!

We're Waiting to Welcome You!

1 & 2 Bedrooms.
 Pets Welcome

(810) 477-6448

*Limited time special

GREAT APTS. GREAT LOCATIONS

RENT INCLUDES Heat & Vertical Blinds

6 month or 1 year lease. Well maintained. Newly decorated. Features air conditioning, refrigerator, range, smoke detectors, laundry facilities & extra storage. Swimming Pool. Cable available.

1 & 2 Bedroom Apts.

LEXINGTON VILLAGE

Small Pet Section

From \$505
 1-75 and 14 Mile
 Opposite Oakland Mall
585-4010

PRESIDENT MADISON APTS.

From \$510
 1 Block E. of John R.
 Just S. of Oakland Mall
585-0580

HARLO APTS.

From \$495
 Warren, Mich.
 West side of Round Rd.
 Just N. of 13 Mile
 Opposite GM Tech Center
939-2340

6 MILE & TELEGRAPH

1 bedroom apartments
 \$395. Heat and water included.
 Call Chris 313-538-4338

NORTHVILLE - large 1 bedroom
 over-looking stream. \$585. Walk to downtown. Immediate occupancy.
 (810) 347-6565

Simply Sensational

- 1 & 2 bedroom Townhouses
- Private entrances
- Individual washer/dryers
- Fireplaces
- Vertical mini blinds
- Small pets welcome
- Carports
- Pool/Jacuzzi/Tennis/Jogging trail

1 BEDROOM MOVE-IN SPECIAL

Cedar Lake Apartments

348-1830

OFFICE HOURS: Mon.-Fri. 9-6 Sat. 11-3
 LOCATION: Located on Six Mile, just two miles west of I-275. Equal Housing Opportunity

TREE TOP APARTMENTS

Contemporary Euro-style throughout including hi-tech kitchen, open floor plan, track lighting, individual washers/dryers and more. Exciting wooded streamside setting. 1 bedroom with french doors to den from \$750.

We also offer 1 bedroom apartments with vertical blinds, central air, neutral carpet, covered parking. Great Northville value. \$595.

For your personal appointment, please call (810) 347-1690

EXCITING SENSATIONAL TOWNHOME

Seeks Person Who Enjoys Living Well

MUST APPRECIATE:

- Prompt Courteous Service
- Large, Convenient Living Space
- Full Private Basements
- SHORT or LONG TERM Leases Available
- Pets Welcome

WILL ANSWER ALL CALLS

NOVI RIDGE

1, 2, 3 Bedrooms

810-349-8200

NOVI/ARLES AREA

WATERVIEW FARMS

Suites From \$475

- Country Setting
- Central Heat & Air Conditioning
- Solid Masonry Construction
- Pool & Tennis

810-624-0004
 Portac Trail
 (between West & Beck Rds.)
 Daily 9-6; Sat. 10-2; Sun. 11-3

NOVI'S BEST VALUE

Extremely large 1 & 2 bedroom apartments feature spacious rooms and closets, oversized patios/balconies, deluxe kitchens, vertical blinds, central air, covered parking for select units. Incredible values from only \$615.

TREE TOP MEADOWS

10 Mile & Meadowbrook
 (810) 348-9590

NOVI - Sub Lease, River Oaks West

10 Mile/Novi Rd. Premier 1 bedroom Apt w/ garage. Located possible 1 year lease. Heat included. Available April 1 - July 31. \$885/mo. Leave message. (810) 344-1934

NORTHGATE APARTMENTS

Studio, 1 & 2 Bedroom Apts. Start at \$415. Heat included. Swimming Pool. Tennis Courts. & Much More.

Call now at 585-6688
 Located on 107-1/2 Greenfield

400 Apartments/Unfurnished

OAK PARK LINCOLNBRIAR APARTMENTS

*2 bedroom/1.5 bath to 1160 sq ft.
 *3 bedroom/1.5 bath to 1390 sq ft.
 Full basement

FROM \$627
 HEAT INCLUDED

(810) 968-4792

Oak Park Lincoln Towers

A Friendly, Homey Atmosphere
 Studios, 1 & 2 Bedrooms
 from \$450

- Heat & Air conditioning
- Appliances, including Dishwasher & Disposal
- Carpeting
- Activities & Community Room
- TV & Card Room
- Exercise & Sauna Rooms
- Storage Area
- Heated Swimming Pool

Lincoln Rd. at Greenfield
 Mon.-Fri. 8:30am-5:00pm
810-968-0011 (Sat. 10-5pm)
 Equal Housing Opportunity

PLYMOUTH - 1 bedroom, large size,
 quiet building. Heat & water included.
 1 year lease. \$525 per month. Low security deposit. (313) 459-9507

PLYMOUTH: 1 bedroom, Quiet,
 country setting. Free appliances & utilities. Available now. \$135 per week. (313) 534-6775

PLYMOUTH/CANTON HILLCREST CLUB

\$200 Security Deposit
 Apts. from \$520
 Heat Included

- Park Setting
- Dishwashers
- Central Air
- Pool

(313) 453-7144

PLYMOUTH HERITAGE APTS.

Achieve the comfort you so deserve at a price that meets your needs. From \$465 per month. Relax in a spacious apt. located just minutes from downtown Plymouth. Heat & air included. Be a part of our community. Call 313-455-2143

★ Plymouth Hills Apartments

746 S. Mill St.
 Between Ann Arbor/Tri-Ann Arbor Rd.

- 1 & 2 Bedrooms
- Washer/Dryer in each unit
- Window Treatments
- Dishwasher
- Air Conditioned
- Walk to Downtown
- Easy Access to I-275

From \$530

Open 12-5 313-455-4721
 Mon. thru Fri.

PLYMOUTH MANOR PLYMOUTH HOUSE APARTMENTS

Spacious 1 & 2 bedroom floorplans from the low \$500s
313-455-8880

PLYMOUTH - Newly renovated 1
 bedroom upper. \$475/mo., heat & water included. No pets. Available 3-15-97. Call Michael (313) 416-1395

PLYMOUTH - Senior citizen adult
 community. Spacious 1 bedroom apartment in quiet community. Walk to shopping. Central air, dishwasher, vertical blinds, carport. Available to qualified applicants. 313-453-8811

Plymouth Square Apartments

1. BEDROOM

QUIET COMMUNITY. CHARMING PARK-LIKE SETTING

- Verticals, Pool
- Walk to Shopping
- Dishwasher & Disposal
- Central Air & Heating

Off Ann Arbor Road, 1 block west of Sheldon (next to Big Boy)

OPEN MONDAY - FRIDAY, 9-5
 SATURDAY, 12-5
313-455-6570

★ Twin Arbor Apts.

1 & 2 Bedrooms

- Fabulous Location
- Incredible Size
- Starting at \$605
- Open daily & Sat.

There's No Comparison

(313)453-2800

OLD REDFORD (8/Lahser) - Two 1
 bedroom apts. hardwood floors, heat & appliances. Call OK. \$295 & \$390. Squeaky clean. 313-794-6101

REDFORD AREA

Large Studio and 1 Bedroom
 Clean, decorated, quiet, carpet, air conditioner, blinds, heat & water included. Pet friendly.

Starting at \$315.

PARKSIDE APTS.
313-532-9234

400 Apartments/Unfurnished

REDFORD AREA OPEN WEEKENDS Beautiful Renovated Building

Clean quiet building. Large 1 & 2 bedrooms with walk-in closets. FREE HEAT. Intrusion alarm system. Attended gatehouse.

RENT FROM \$475
 Telegraph - 1/4 mile S. of I-96
GLEN COVE APTS.
 (313) 538-2497

ROCHESTER - In the city. Large 1
 bedroom apartment, oak floors, dishwasher, air, remodeled. \$510 & up. (810) 296-9787 (810) 254-6562

ROYAL OAK DOWNTOWN In Fabulous Renovated Building

Spacious 1 & 2 bedrooms, walk-in closet. FREE HEAT. Blinds. Quiet community, walk to shopping & entertainment. Rent from \$570.

11 MILE & MAIN AREA LAFAYETTE COURT
810-547-2053

ROYAL OAK NORMANDY ARMS APARTMENT

Starts at \$515

Includes appliances, heat, water. Large closets, air conditioning & Much More!

(810) 549-0634

ROYAL OAK/TROY

Doggy, dooey where will you live? At Amber Apartments. Permission they give! (810) 280-1100
 http://www.amberapt.com

SOUTHFIELD OPEN WEEKENDS

Voted #1 For Service 5 Years in a Row By The Senior City Committee

Large 1 & 2 bedrooms with walk-in closets, 2 baths, attended gatehouse, monitored alarm, fully equipped kitchen, social activities, private carport, elevators, pool, and elegant clubhouse. Short walk to Harvard Row Shopping Center.

FOR ADULTS OVER 60
 Rent from \$705
 LAHSER RD., N. OF 11 MILE
PARKCREST
 (810) 353-5835

Windemere Apartments

1 & 2 Bedroom Apartments Featuring:

- Central Air Conditioning
- Convenient to Shopping And Expressways
- Cable TV Available
- Private Balcony/Patio
- Kitchen With Open Bar Counter
- Dishwasher
- Dena Available
- 1 1/2 Baths Available
- And More... Visit Us And See For Yourself

On Halsted 1/2 Mile North of Grand River in Farmington Hills

from \$545
 OPEN Mon. - Fri. 9 - 6
 Sat. 10 - 5
 Sun 12 - 5

(810) 471-3625

The Village APARTMENTS

ENJOYABLE LIVING YOU CAN AFFORD!

1 & 2 BEDROOM APARTMENTS

FROM \$385 HEAT INCLUDED

Beautiful Setting in a Great Location!

- Swimming Pool
- Air Conditioning
- Easy Access to I-96, I-275, I-696, and US-23

Models Open • Mon.-Sat. 9-6 • Sun. 11-3
(810) 624-6464

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Spacious 1 & 2 bedrooms, walk-in closet. FREE HEAT. Blinds. Quiet community, walk to shopping & entertainment. Rent from \$570.

11 MILE & MAIN AREA LAFAYETTE COURT
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400 Apartments/Unfurnished

Southfield Townhouses & Apartments from \$799

- FREE FULL SIZE WASHER & DRYER
- 1700-2700 sq. ft.
- Garages/Carports
- Married Entrances

Sutton Place
810-358-4954
 23275 Riverside Drive
 Southfield, Michigan

Southfield CHARTERHOUSE APTS.

Call about our Security deposit special. Upscale Hi-Rise Apartments. Studio \$425, 1 Bedroom \$572-\$625, 2 Bedrooms \$623-\$650.

Includes water, Tennis Courts, Pool, and much more. Call now 810-557-8100
 Located on 8 Mile/Greenfield

Southfield Country Corner Apts.

We're BIG on Square Feet!
 1 bedroom: 1100 sq. ft.
 2 bedroom: 1300 sq. ft.
 3 bedroom & lowhome: 1800 sq. ft.

Formal dining room, carport, heat, balcony, health club/pool. Close to Birmingham, EHO. Let us fax you our brochure. 810-847-6100, 1-900-369-5668
 30300 Southfield Road (Between 12 & 13 Mile)

SOUTHFIELD / FRANKLIN

RENT FROM \$1,410
 OPEN WEEKENDS

2 or 3 bedroom spacious townhouses, elegant formal dining room & great room, natural fireplace, 2 1/2 baths, master bedroom suite, full basement. 2 car attached garage.

WEATHERSTONE TOWNHOUSES
 (810) 350-1296
 Franklin Rd. S. of 13 Mile

CLASSIFIEDS' WORK

400 Apartments/Unfurnished

SOUTHFIELD FRANKLIN POINTE TOWNHOUSES

*2 bedroom/2 bath 1291 sq ft.
 *3 bedroom/2 bath 1537 sq ft.
 *3 bedroom/2 1/2 bath 1512 sq ft.

Full basement
 FROM \$753
 HEAT INCLUDED

(810)355-1367

SOUTHFIELD

Large 1 bedroom, FREE HEAT, clean, quiet, walk-in closets, covered parking. 24 monitored intrusion alarm. Rent \$600.

12 MILE & LAHSER TWYCKINGHAM VALLEY
810-355-2047

SOUTHFIELD LOW MOVE IN COSTS

1 Bedroom Apartments \$565
 Heat Included

Hidden Valley Apartments
810-358-4379
 Mon.-Fri. 9-5 Sat. 10-2

SOUTHFIELD - N. Hampton Apts.

Spacious 1 & 2 bedroom luxury apts. \$\$\$ Low move-in specials. \$\$\$
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Country Ridge Apartments

QUICK PICK!

Bring in this Ad for additional QUICK PICK! (savings! This week only!)

Play Apartment **QUICK PICK!**

The quicker you pick, the more you could save!

- QUICK approval
- QUICK move in!
- QUICK savings!

1, & 2 Bedroom Starting from \$759

Open 7 Days A Week (Sun. 12-5)
(810) 661-2399

Located on Haggerty between 13 & 14 Mile

Franklin Park Towers

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The quicker you pick, the more you could save!

- QUICK approval
- QUICK move in!
- QUICK savings!

1, 2, & 3 Bedroom Starting from \$575

Open 7 Days A Week (Sun. 12-5)
 27500 Franklin Rd., Southfield, MI • (810) 356-8020
 (Affordable Apartments near I-696)

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SOUTHFIELD OPEN WEEKENDS

Clean 1 bedroom, FREE HEAT, quiet location, intrusion alarm, lighted parking, large walk in closet, extra large storage area. Rent \$520.

LAHSER NEAR 8 1/2 MILE WELLINGTON PLACE
810-355-1069

SOUTHFIELD

We are taking applications for spacious 2 & 3 bedroom apartments. Convenient location. Call today for more details. WAKEFIELD APTS. 810-356-3780

TELEGRAPH & 7 MILE
 1 bedroom - \$425 & up. 2 bedroom - \$525 & up. Includes heat/water. 313-534-9340

SOUTHFIELD

Large 1 bedroom, FREE HEAT, clean, quiet, walk-in closets, covered parking. 24 monitored intrusion alarm. Rent \$600.

12 MILE & LAHSER TWYCKINGHAM VALLEY
810-355-2047

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FRANKLIN PARK TOWERS

QUICK PICK!

Bring in this Ad for additional QUICK PICK! (savings! This week only!)

Play Apartment **QUICK PICK!**

The quicker you pick, the more you could save!

- QUICK approval
- QUICK move in!
- QUICK savings!

1, 2, & 3 Bedroom Starting from \$575

Open 7 Days A Week (Sun. 12-5)
 27500 Franklin Rd., Southfield, MI • (810) 356-8020
 (Affordable Apartments near I-696)

400 Apartments/Unfurnished

SOUTHFIELD

Large 1 bedroom, FREE HEAT, clean, quiet, walk-in closets, covered parking. 24 monitored intrusion alarm. Rent \$600.

12 MILE & LAHSER TWYCKINGHAM VALLEY
810-355-2047

SOUTHFIELD

We are taking applications for spacious 2 & 3 bedroom apartments. Convenient location. Call today for more details. WAKEFIELD APTS. 810-356-3780

TELEGRAPH & 7 MILE
 1 bedroom - \$425 & up. 2 bedroom - \$525 & up. Includes heat/water. 313-534-9340

SOUTHFIELD

Large 1 bedroom, FREE HEAT, clean, quiet, walk-in closets, covered parking. 24 monitored intrusion alarm. Rent \$600.

12 MILE & LAHSER TWYCKINGHAM VALLEY
810-355-2047

SOUTHFIELD - N. Hampton Apts.

Spacious 1 & 2 bedroom luxury apts. \$\$\$ Low move-in specials. \$\$\$
 10 & Lahser. 810-358-1538

FRANKLIN PARK TOWERS

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- QUICK move in!
- QUICK savings!

1, 2, & 3 Bedroom Starting from \$575

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 27500 Franklin Rd., Southfield, MI • (810) 356-8020
 (Affordable Apartments near I-696)

FRANKLIN PARK TOWERS

QUICK PICK!

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Play Apartment **QUICK PICK!**

The quicker you pick, the more you could save!

- QUICK approval
- QUICK move in!
- QUICK savings!

1, 2, & 3 Bedroom Starting from \$575

Open 7 Days A Week (Sun. 12-5)
 27500 Franklin Rd., Southfield, MI • (810) 356-8020
 (Affordable Apartments near I-696)

FRANKLIN PARK TOWERS

QUICK PICK!

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Play Apartment **QUICK PICK!**

The quicker you pick, the more you could save!

- QUICK approval
- QUICK move in!
- QUICK savings!

1, 2, & 3 Bedroom Starting from \$575

Open 7 Days A Week (Sun. 12-5)
 27500 Franklin Rd., Southfield, MI • (810) 356-8020
 (Affordable Apartments near I-696)

FRANKLIN PARK TOWERS

QUICK PICK!

Bring in this Ad for additional QUICK PICK! (savings! This week only!)

Play Apartment **QUICK PICK!**

The quicker you pick, the more you could save!

- QUICK approval
- QUICK move in!
- QUICK savings!

1, 2, & 3 Bedroom Starting from \$575

Open 7 Days A Week (Sun. 12-5)
 27500 Franklin Rd., Southfield, MI • (810) 356-8020
 (Affordable Apartments near I-696)

Classifieds Work!

CELEBRATE ST. PADDY'S at PARKCREST APARTMENTS

\$400.00 SECURITY DEP.
 \$40.00 RENT reduction on selected 2-bedroom units
 1000 sq. Ft.
 Washer & Dryers
 Livonia Schools
313-522-3013

green hill APARTMENTS

Call Today
(810) 478-4664

Colonial Court Apartments

Birmingham's Best Gets Better

Immediate Occupancy

- 2 Bedroom Apartments or 2 & 3 Bedroom Townhouses
- On-Site Management
- Full Basements in Townhouses
- Modern Kitchens with dishwasher, microwave
- Electronic Security System and Emergency System
- Fireplaces & Sundecks in selected units
- Reser. ed Covered Carports

Leasing Hours: 9am - 5pm daily Sat. 12 noon - 3 pm

810-646-1188

SOUTHFIELD

11 Mile between Lahser & Evergreen

LOW MOVE IN COSTS

2 Bedroom Apartments

\$775
 HEAT INCLUDED

Knob In The Woods Apartments

(810)353-0586

Mon.-Sat. 9-5 Sun. Noon-5

Westland Low Move-in Costs

Microwave & Window Treatments

1 & 2 Bedroom Apartments

From \$465
 HEAT INCLUDED.

HINES PARK APARTMENTS

313-425-0052
 MON.-FRI. 9-5 SAT. 10-4

NOVI'S BEST VALUE

Extremely large 1 & 2 bedroom apartments feature spacious rooms and closets, oversized patios/balconies, deluxe kitchens, vertical blinds, central air, covered parking for select units. Incredible values from only \$615.

TREE TOP MEADOWS

10 Mile & Meadowbrook
 (810) 348-9590

NOVI - Sub Lease, River Oaks West

10 Mile/Novi Rd. Premier 1 bedroom Apt w/ garage. Located possible 1 year lease. Heat included. Available April 1 - July 31. \$885/mo. Leave message. (810) 344-1934

OAK PARK NORTHGATE APARTMENTS

Studio, 1 & 2 Bedroom Apts. Start at \$415. Heat included. Swimming Pool. Tennis Courts. & Much More.

Call now at 585-6688
 Located on 107-1/2 Greenfield

The Apartment Specialists

(313) 425-8085

A Management Company with S&S Inc.!

Service Can't Be Beat - We BUILT them - We OWN Them - We Take Pride in MANAGING THEM!

All Locations Open 7 Days

Garden City
 Village Spacious apartments with heat included. Venoy between Warren & Ford.
(313) 425-0930

Westland
 Parkcrest Designed with ROOMATES in Mind. Newburgh & Warren.
(313) 522-3013

Plymouth
 Carriage House Small peaceful, park-like complex.
(313) 425-0930

Luna
 Small friendly complex. Corner of Warren - Venoy.
(313) 425-0930

Wilderness LUXURY LIVING!
 Clubhouse, Pool - Newburgh & Warren.
(313) 425-5731

Office & Retail Space available in Livonia, Plymouth, Westland & Garden City
(313) 425-8085

Come Make A Home With Us! S&S Services, Inc.

MARQUETTE HOUSE

"The Ultimate in Senior Assisted Living"

MODEL OPEN FOR TOURS

See Marquette House for yourself today!

Reserve your new apartment home now and get 13 months for the price of 12!

Call (313) 326-6537 for information

Mon-Fri 10 AM-4 PM and Sat and Sun 12-

400 Apartments/Unfurnished

Concord Towers

1 & 2 Bedroom Apts. include:

- Stove & refrigerator
- Dishwasher
- Carport
- Intercom
- Newly decorated
- Smoke detectors
- Sprinkler system

FROM \$475

1-75 and 14 Mile
Next to Abbey Theater
589-3355

FINN IT In Class-ified!!

400 Apartments/Unfurnished

TREE TOP APARTMENTS

Contemporary Eurostyle throughout including hi-tech kitchen, open floor plan, track lighting, individual washers/dryers and more. Existing wooded streamside setting, 1 bedroom with french doors to den from \$750.

We also offer 1 bedroom apartments with vertical blinds, central air, neutral carpet, covered parking. Great Northville value \$595.

For your personal appointment, please call (810) 347-1690

400 Apartments/Unfurnished

SPEND TIME AT HOME INSTEAD OF TRAFFIC

SPRING MOVE-IN SPECIALS ON SPACIOUS 2 BEDROOM FLOOR PLANS*

Featuring:

- Cathedral Ceilings
- Woodburning fireplaces
- Mini-blinds & microwaves
- Washers & dryers
- Walk-in closets
- Individual intrusion alarms
- Card key entrance
- Pool with waterfall, sundeck & spa

Ask about our ROOMMATE PLAN

- Village Suites - Short term furnished rentals available
- 1 Bedrooms from \$695
- 2 Bedrooms/1 bath from \$770
- 2 Bedrooms/2 baths from \$855

\$150 Security Deposit
Special Limited Time Only

Corner of Franklin Rd & 11 Mile

Village Green on Franklin
810-746-0020

http://www.villagegreenapts.com
Mon-Fri 10-6, Sat 9-5, Sun 12-5

Village Green
EHO
*Some restrictions apply

400 Apartments/Unfurnished

There's No Place Like Home At Woodridge Apartments

Reward yourself with...

- Prompt Courteous Service
- Comfortable Floor Plans
- Convenient Location
- SHORT or LONG Term Leases

STARTING AT \$565 WITH SPECIAL*

We're Waiting to Welcome You!

1 & 2 Bedrooms
Pets Welcome

(810) 477-6448

Limited time special

400 Apartments/Unfurnished

GREAT APTS. GREAT LOCATIONS

RENT INCLUDES Heat & Vertical Blinds

6 month or 1 year lease. Well maintained. Newly decorated. Features air conditioning, refrigerator, range, smoke detectors, laundry facilities & extra storage. Swimming Pool. Cable available.

1 & 2 Bedroom Apts.

LEXINGTON VILLAGE

Small Pet Section

From \$505
1-75 and 14 Mile
Opposite Oakland Mall
585-4010

400 Apartments/Unfurnished

OAK PARK LINCOLNBRIAR APARTMENTS

*2 bedroom/1.5 bath to 1160 sq. ft.
*3 bedroom/1.5 bath 1380 sq. ft.

Full basement

FROM \$627
HEAT INCLUDED

(810) 968-4792

Oak Park
Lincoln Towers
A Friendly, Homey Atmosphere
Studios, 1 & 2 Bedrooms from \$450

- Heat & Air conditioning
- Appliances, including Dishwasher & Disposal
- Carpeting
- Activities
- Community Room
- TV & Card Room
- Exercise & Sauna Rooms
- Storage Area
- Heated Swimming Pool

Lincoln Rd. at Greenfield
Mon-Fri. 8:30am-5:00pm
810-968-0011 (Sat. 10-5pm)
Equal Housing Opportunity

Call now 810-968-8688
Located on 10 1/2 Greenfield

400 Apartments/Unfurnished

PLYMOUTH - Senior citizen adult community

Spacious 1 bedroom apartment in quiet community. Walk to shopping. Central air, dishwasher, vertical blinds, carport. Available to qualified applicants. 313-453-8811

Plymouth Square Apartments

1 BEDROOM

QUIET COMMUNITY
CHARMING PARK-LIKE SETTING

- Verticals, Pool
- Walk to Shopping
- Dishwasher & Disposal
- Central Air & Heating

Off Ann Arbor Road, 1 block west of Sheldon (next to Big Boy)

OPEN MONDAY - FRIDAY, 9-5
SATURDAY, 12-4

313-455-6570

400 Apartments/Unfurnished

SOUTHFIELD OPEN WEEKENDS

Voted #1 For Service 5 Years in a Row By The Senior City Committee

Large 1 & 2 bedrooms with walk-in closets, 2 baths, attended gatehouse, monitored alarm. Fully appointed kitchen, social activities, private carport, play area, pool, at elegant club. Short walk to Harvard Row Shopping Center.

FOR ADULTS OVER 50
Rent from \$705

LAHSER RD., N. OF 11 MILE PARKCREST
(810) 353-5835

Southfield
CHARTERHOUSE APTS.
CALL ABOUT OUR Security deposit special
Upscale Hi-Rise Apartments
Studio \$420, 1 Bedroom \$572-648, 2 Bedrooms \$623-650

Includes water, Tennis Courts, Pool, and much more. Call now 810-557-8100
Located on 9 Mile Greenfield

400 Apartments/Unfurnished

SOUTHFIELD OPEN WEEKENDS

Clean 1 bedroom, FREE HEAT, quiet location, intrusion alarm, bright parking, large walk in closet, extra large storage area. Rent \$550.

LAHSER NEAR 8 1/2 MILE WELLINGTON PLACE
810-355-1069

Southfield
PARK LANE ...
The Perfect Place to Call Home
** Call Today For Specials

One and two bedroom apartments featuring private entrances, washer and dryer in each unit, self cleaning oven, self defrosting refrigerator, blinds, walk-in closets, pool/balcony, free carport, tennis court and swimming pool. Great location with easy access to major expressways. Luxury at an unbelievable price.

810-355-0770
On Civic Center Drive between Telegraph & Lahser

Southfield
We are taking applications for spacious 2 & 3 bedroom apartments. Convenient location. Call today for more details.
WAKEFIELD APTS. 810-356-3780

Westland Low Move-in Costs

Microwave & Window Treatments

1 & 2 Bedroom Apartments

From \$465
HEAT INCLUDED

HINES PARK APARTMENTS
313-425-0052

MON-FRI. 9-5 SAT. 10-4

400 Apartments/Unfurnished

Exciting Sensational Townhome

Seeks Person Who Enjoys Living Well

MUST APPRECIATE:

- Prompt Courteous Service
- Large, Comfortable Living Space
- Full Private Basements
- SHORT or LONG TERM Leases Available
- Pets Welcome

WILL ANSWER ALL CALLS

NOVI RIDGE
1 • 2 • 3 Bedrooms
810-349-8200

400 Apartments/Unfurnished

Exciting Sensational Townhome

Seeks Person Who Enjoys Living Well

MUST APPRECIATE:

- Prompt Courteous Service
- Large, Comfortable Living Space
- Full Private Basements
- SHORT or LONG TERM Leases Available
- Pets Welcome

WILL ANSWER ALL CALLS

NOVI RIDGE
1 • 2 • 3 Bedrooms
810-349-8200

400 Apartments/Unfurnished

ORCHARD WOODS APTS.

Orchard Lake Rd. near Telegraph
810-334-1878

1 Bedroom, Heat & Water pd.
Starting at \$415
Blinds, Carpet, Air Conditioning
Call for Information on First of the Month Move-in Special

PLYMOUTH - 1 bedroom Quiet, country setting. Free appliances & utilities. Available now. \$135 per week.
(313) 534-3775

PLYMOUTH/CANTON HILLCREST CLUB

\$200 Security Deposit
Apts. from \$520
Heat included

- Park Setting
- Dishwashers
- Private Area
- Pool

(313) 453-7144
S. of Plymouth Rd. E. of Haggerty
Daily 9-6 Sat-Sun 11-4

PLYMOUTH - Downtown Newly remodeled, 2 bedroom, 1 bath, washer/dryer, dishwasher/disposal, central air, cats ok. 810-426-0932

400 Apartments/Unfurnished

Twin Arbor Apts.

1 & 2 Bedrooms

- Fabulous Location
- Incredible Size
- Starting at \$605
- Open daily & Sat.

There's No Comparison!

(313) 453-2800

PONTIAC - 2 bedroom apt \$550, studio apt \$400 in charming Victorian house. Utilities included. Deposit. No pets. Mrs. Smith: (810) 335-9190

OLD REDFORD (6/ Lahser) - Two 1 bedroom apts. hardwood floors, heat & appliances. Call OK. \$295 & \$360. Sakeaky clean. 313-794-6101

REDFORD AREA OPEN WEEKENDS
Beautiful Renovated Building

Clean quiet building. Large 1 & 2 bed. apts. with walk-in closets. FREE HEAT. Intrusion alarm system. Attended gatehouse.

RENT FROM \$475
Tel: 810-335-5710

GLEN COVE APTS.
(313) 538-2497

REDFORD AREA
12 Mile & Lahser
Large Studio and 1 Bedroom
Clean, decorated, quiet, carpet, air conditioner, blinds, heat & water included. References.

Starting at \$315.

PARKSIDE APTS.
313-532-9234

ROCHESTER - in the city. Large 1 bedroom apts. hardwood floors, dishwasher, air, remodeled \$510 & up. (810) 296-9767 (810) 254-6592

400 Apartments/Unfurnished

Country Corner Apts.

12 Mile & Sibley
1 bedroom: 1100 sq. ft.
2 bedroom: 1300 sq. ft.
3 bedroom & kitchen: 1800 sq. ft.

Formal dining room, carport, heat, balcony, health club/pool.

Close to Birmingham. EHO
Let us fax you our brochures
810-647-6100 1-800-369-6666
30300 Southfield Road
313-794-6100

SOUTHFIELD / FRANKLIN RENT FROM \$1,410
OPEN WEEKENDS

2 or 3 bedroom spacious townhomes. elegant formal dining room & great room, natural fireplace, 2 1/2 baths, master bedroom suite, full basement, 2 car attached garage.

WEATHERSTONE TOWNHOUSES
(810) 350-1296

Franklin Rd. S. of 13 Mile

SOUTHFIELD FRANKLIN POINTE TOWNHOUSES

*2 bedroom/2 bath 1291 sq. ft.
*3 bedroom/2 bath 1537 sq. ft.
*3 bedroom/2 1/2 bath 1512 sq. ft.
Full basement

FROM \$753
HEAT INCLUDED

(810) 355-1367

SOUTHFIELD
Large 1 bedroom, FREE HEAT, clean, quiet, walk-in closets, covered parking, 24 monitored intrusion alarm. Rent \$600.

12 MILE & LAHSER TWYCKINGHAM VALLEY
810-355-2047

SOUTHFIELD
LOW MOVE IN COSTS

1 Bedroom Apartments
\$565
Heat Included

Hidden Valley Apartments
810-358-4379

Mon-Fri. 9-5 Sat 10-2

SOUTHFIELD
12 Mile between Telegraph & Northwestern Hwy

LOW MOVE IN COSTS

Spacious 900 Sq. Ft.
1 Bedroom
From \$650
Heat Included

Pointe O'Woods
810-352-8125

Mon-Fri. 9-5 Sat. 10-2

SOUTHFIELD - N. Hampton Apts.
Spacious 1 & 2 bedroom luxury apts. \$\$\$ low move-in specials. \$550 10 & Lahser. 810-358-1858

Southfield OPEN HOUSE
Sun., Mar. 16, 12-4pm.
Submit application & receive gift certificate good at Great Lanes!

Apts. starting at \$692

- Private patio or balcony
- Multiple floor plans & sizes
- Soaring vaulted ceiling
- Covered carport
- Wood-burning fireplace
- In-home washer/dryer
- Monitored intrusion alarm
- Nature & water views

Choose your OPTIONS, and come see how our STANDARD features meet your first-class standards! Refreshments to be served.

THE LAKES
On 12 Mile between Northwestern & Telegraph
(810) 355-6570
OPEN DAILY

400 Apartments/Unfurnished

TELEGRAPH & 7 MILE
1 bedroom - \$425 & up 2 bedroom - \$525 & up includes heat/water.
313-534-9340

THE PLACE TO LIVE IS ROCHESTER PLACE

LOW MOVE IN COSTS

1&2 Bedroom Apts.
From \$530
Heat Included

Rochester Place
1016 Ironwood Ct.
810-652-0808

Mon-Sat. 9-5 Sun 11-4

Towers of Southfield
Ask About Our March Move-In Specials!

Quality of Living is on the Rise!

Elegant & Spacious 1 & 2 Bedroom apartment homes
Starting at \$575-\$750

- Automated Gatehouse
- Pool, tennis courts & sauna
- Patio & balconies
- Heat & central air included
- Exercise facilities
- Southfield School district
- Easy access to major highways

Located at...
28075 Lahser Rd.
810-356-3650

Situated within 77 beautiful acres of park and recreational paths - Four Seasons of activity with comfortable living in a delightful Farmington Hills neighborhood. Excellent serviced and maintained 1 and 2 bedroom apartments and townhouses. Easy and quick access to I-96 and I-275 - direct routes to the airport, downtown Detroit and Birmingham/Southfield.

9 Mile Road • 1 1/2 miles west of Farmington Road
Washers and Dryers in many apartments

AUZNIS DEVELOPMENT

green hill APARTMENTS

Call Today
(810) 478-4664

Cordoba Apartments

Attractive 1 & 2 Bedroom Apartments Conveniently Located in Farmington Hills

- Swimming pool
- Central Air
- Dishwashers
- Attractive Wooded Setting
- Carports Available

(810) 476-1240 from \$530

OPEN Mon-Fri 10-6 Sat 11-5 Sun 12-5

Simply Sensational

1 & 2 bedroom Townhouses
Private entrances
Individual washer/dryers
Fireplaces
Vertical mini blinds
Small pets welcome
Carports
Pool/Jacuzzi/Tennis/Jogging trail

1 BEDROOM MOVE-IN SPECIAL Cedar Lake Apartments
348-1830

OFFICE HOURS
Mon-Fri 9-6 Sat 11-3

LOCATION:
Located on Six Mile, just two miles west of I-275.
Equal Housing Opportunity

NOVILAKES AREA WATERVIEW FARMS
Suites From \$475

- Country Setting
- Central Heat & Air Conditioning
- Solid Masonry Construction
- Pool & Tennis

810-624-0004
Pontiac Trail
(between West & Beck Rds.)
Daily 9-6; Sat 10-2; Sun 11-3

NOVI'S BEST VALUE

Extremely large 1 & 2 bedroom apartments feature spacious rooms and closets, oversized patios/balconies, deluxe kitchens, vertical blinds, central air, covered parking for select units. Incredible values from only \$615.

TREE TOP MEADOWS
10 Mile & Meadowbrook
(810) 348-9590

NOVI - Sub Lease, River Oaks West, 10 Mile/Novi Rd. Premier 1 bedroom Apt w/garage. Located in prime Year-round facilities, all appliances. Available April 1-July 31. \$885/mo. Leave message. (810) 344-1934

PLYMOUTH - 1 bedroom, large size, quiet building. Heat & water included. 1 year lease. \$525 per month. Low security deposit. (313) 459-9507

★ Plymouth Hills Apartments

746 S. Mill St.
Between Ann Arbor Tr/Ann Arbor Rd.

- 1 & 2 Bedrooms
- Washer/Dryer in each unit
- Window Treatments
- Dishwasher
- Air Conditioned
- Walk to Downtown
- Easy Access to I-275

From \$530

Open 12-5 313-455-4721
Mon. thru Fri.

PLYMOUTH MANOR PLYMOUTH HOUSE APARTMENTS

Spacious 1 & 2 bedroom floorplans from the low \$500s
313-455-3880

ROYAL OAK 2 bds from Downtown
1 bedroom - \$540
Fireplace • Hardwood floors • New Carpet • Large Patio or Balcony • Free Heat, water • Window Treatments • Corner Apartment

COMMUTER
313-425-9339

ROYAL OAK DOWNTOWN In Fabulous Renovated Building

Spacious 1 & 2 bedrooms, walk-in closet, FREE HEAT, quiet community, walk to shopping & entertainment. Rent from \$570.

11 MILE & MAIN AREA
LAFAYETTE COURT
810-547-2053

ROYAL OAK NORMANDY ARMS APARTMENT
Starts at \$515

Includes appliances, heat, water, Large closets, air conditioning & Much More!

(810) 549-0634

ROYAL OAK/TROY
Doggy, doggy where will you live? At Amber Apartments. Permission they give! (810) 280-1700
http://www.amberapts.com

TELEGRAPH & 7 MILE
1 bedroom - \$425 & up 2 bedroom - \$525 & up includes heat/water.
313-534-9340

THE PLACE TO LIVE IS ROCHESTER PLACE

LOW MOVE IN COSTS

1&2 Bedroom Apts.
From \$530
Heat Included

Rochester Place
1016 Ironwood Ct.
810-652-0808

Mon-Sat. 9-5 Sun 11-4

Towers of Southfield
Ask About Our March Move-In Specials!

Quality of Living is on the Rise!

Elegant & Spacious 1 & 2 Bedroom apartment homes
Starting at \$575-\$750

- Automated Gatehouse
- Pool, tennis courts & sauna
- Patio & balconies
- Heat & central air included
- Exercise facilities
- Southfield School district
- Easy access to major highways

Located at...
28075 Lahser Rd.
810-356-3650

TELEGRAPH & 7 MILE
1 bedroom - \$425 & up 2 bedroom - \$525 & up includes heat/water.
313-534-9340

THE PLACE TO LIVE IS ROCHESTER PLACE

LOW MOVE IN COSTS

1&2 Bedroom Apts.
From \$530
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Rochester Place
1016 Ironwood Ct.
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Mon-Sat. 9-5 Sun 11-4

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Starting at \$575-\$750

- Automated Gatehouse
- Pool, tennis courts & sauna
- Patio & balconies
- Heat & central air included
- Exercise facilities
- Southfield School district
- Easy access to major highways

Located at...
28075 Lahser Rd.
810-356-3650

Windemere Apartments

1 & 2 Bedroom Apartments Featuring:

- Central Air Conditioning
- Convenient To Shopping And Expressways
- Cable TV Available
- Private Balcony/Patio
- Kitchen With Open Bar Counter
- Dens Available
- 1 1/2 Baths Available
- And More... Visit Us And See For Yourself!

On Haisted 1/2 Mile North of Grand River in Farmington Hills

from \$545

OPEN
Mon. - Fri. 9-6
Sat. 10-5
Sun 12-5

(810) 471-3625

SPRING SPECIALS

Mon-Fri: 9-5:30
Sat-Sun: 11-5

NANTUCKET TOWNHOMES

LOCATION • LOCATION • LOCATION

On 9 Mile, West of Middlebelt FARMINGTON HILLS
810-615-3737

SINGH

Bristol Square APARTMENTS

ATTRACTIVE ONE & TWO BEDROOM APARTMENTS

SWIMMING POOL
CENTRAL AIR
EXTRA STORAGE
DISHWASHER

from \$480

CONVENIENTLY LOCATED NEAR EXPRESSWAYS & TWELVE OAKS MALL
On Beck Rd., Just North of Pontiac Trail in Wbom
(810) 624-1388
OPEN MON-FRI. 9-6 • SAT. 10-5 • SUN. 11-5

Southfield Townhouses & Apartments from \$799

- FREE FULL SIZE WASHER & DRYER
- 1700-2700 sq. ft.
- Garage/Carport
- Marked Entrances

Sutton Place
810-358-4954
2275 Riverside Drive
Southfield, Michigan

WESTLAND Hawthorne Club APARTMENT

From \$500

\$200 Security Deposit

- Heat Included
- Vertical Blinds
- Short-term leases available
- Microwaves • Outdoor Pool

(313) 522-3364

7560 Merriman
Between Ann Arbor Trail & Warren
Mon. - Fri. 9-6, Sat. & Sun. 11-4

Southfield Low Move In Costs

1 Bedroom Apartments From \$525
Heat Included

Tel-Twelve PLACE Apartments
(810) 355-4424
Mon-Fri. 9am-5pm • Sat. 10-2pm

TELEGRAPH & 7 MILE
1 bedroom - \$425 & up 2 bedroom - \$525 & up includes heat/water.
313-534-9340

THE PLACE TO LIVE IS ROCHESTER PLACE

LOW MOVE IN COSTS

1&2 Bedroom Apts.
From \$530
Heat Included

Rochester Place
1016 Ironwood Ct.
810-652-0808

Mon-Sat. 9-5 Sun 11-4

Towers of Southfield
Ask About Our March Move-In Specials!

Quality of Living is on the Rise!

Elegant & Spacious 1 & 2 Bedroom apartment homes
Starting at \$575-\$750

- Automated Gatehouse
- Pool, tennis courts & sauna
- Patio & balconies
- Heat & central air included
- Exercise facilities
- Southfield School district
- Easy access to major highways

Located at...
28075 Lahser Rd.
810-356-3650

Southfield
12 Mile between Telegraph & Northwestern Hwy

Low Move In Costs
2 Bedroom Apartments
From \$615
HEAT INCLUDED

FRANKLIN HILLS APARTMENTS
810-355-5123
Mon-Fri. 9-5 Sat. 10-2

Westland HUNTINGTON ON THE HILL

\$200 Security Deposit • Heat Included

- Spacious Suites
- Dishwashers
- Outdoor Pool
- Park Setting

(313) 425-6070

Ann Arbor Trail, West of Inkster
Daily 9-6; Sat. & Sun. 11-4

NOVI WESTGATE VI

\$200 Security Deposit
Suites from \$540

- Spacious Apts.
- Walk-In Closets
- Pattos and Balconies

810-624-8555

Off Pontiac Trail Between West and Beck Rds.
Minutes from I-695 & I-275
Daily 9-6 Sat. & Sun. 12-4

Don't Wait Any Longer!

The Lifestyle You Deserve Awaits You At

PARKHAVEN MANOR RETIREMENT COMMUNITY

We will Rebate up to \$200 Off
Your Moving Expenses
When You Sign A Lease

Visit Us Today at
777 E. Woodward Heights • Hazel Park
(810) 546-0707
TDD (800) 649-3777

Mon.-Fri.: 9:00 a.m. to 6:00 p.m.
Sat. 10 to 2:00 p.m.

Southfield

1 Bedroom Apartments From \$525
Heat Included

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1&2 Bedroom Apts.
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Quality of Living is on the Rise!

Elegant & Spacious 1 & 2 Bedroom apartment homes
Starting at \$575-\$750

- Automated Gatehouse
- Pool, tennis courts & sauna
- Patio & balconies
- Heat & central air included
- Exercise facilities
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- Easy access to major highways

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FREE HEAT & WATER

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GREAT MOVE-IN SPECIALS!

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Mon-Sat. 9-5 Sun 11-4

500 Help Wanted General ALL POSITIONS, ALL CITIES!!! We currently have openings in Bellevue, Canton, Livonia, Dearborn, Plymouth, and Westland.

500 Help Wanted General ARCHITECTURAL Store planning design and architectural firm is seeking individuals with varied experience in interior architecture.

500 Help Wanted General ASSISTANT SUPERINTENDENT \$27,000/yr. + benefits. Only hard working, experienced need apply.

500 Help Wanted General AUTO SALES NEW CAR/TRUCK SALESPERSON AND USED CAR/TRUCK SALESPERSON

500 Help Wanted General BUILDING OFFICE CITY OF BIRMINGHAM Community Development Department

500 Help Wanted General THE WALL STREET FULL-TIME POSITION has immediate openings for part time CASHIERS in Redford.

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500 Help Wanted General AUTO TECHS Earn \$10.00 per hour + benefits. Busy shop, lots of work.

500 Help Wanted General AUTO UPHOLSTERY & GLASS PERSON For long established Dearborn shop.

500 Help Wanted General CASHIER Full/part-time. Good working conditions. Must be 18.

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500 Help Wanted General ARE YOU LOOKING FOR A NEW CAREER? Expansion has opened several positions.

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500 Help Wanted General AUTO BODY & FRAMING TECHNICIAN Tired of the ups & downs of commission work?

500 Help Wanted General BUYER/PURCHASING AGENT Automotive supplier is seeking an experienced buyer/purchasing agent.

500 Help Wanted General CASHIER/RECEPTIONIST Part-time position for Canton salon.

500 Help Wanted General CLEANING OFFICES Plymouth & Livonia. Part time evenings.

500 Help Wanted General COMPUTER PROFESSIONALS Advanced Data Research, Inc. has exciting job openings.

500 Help Wanted General CUSTODIAN/MAINTENANCE PERSONNEL needed for growing company.

500 Help Wanted General APARTMENT MANAGER For large suburban property management company.

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500 Help Wanted General BAKER/BAKERS ASSISTANT Now hiring! Full or part time. No experience necessary.

500 Help Wanted General CABINET MAKER Commercial experience (313) 921-6500

500 Help Wanted General CASHIERS Full & part-time, flexible hours. Apply in person.

500 Help Wanted General CLEANING PEOPLE \$5-\$9/hr (daytime hrs). Benefits available.

500 Help Wanted General CONSTRUCTION BoRico Haircare Centers with 30 salons across the U.S.

500 Help Wanted General CONSTRUCTION Experienced pipe layer for sewer crew.

500 Help Wanted General APARTMENT SERVICE TECHNICIAN Position at River Bend Apartments, Westland, Plymouth, Canton.

500 Help Wanted General ASSEMBLY Immediate full time positions available. \$5-\$7.25/hr.

500 Help Wanted General AUTO BODY TECH Frame & body technician, to run your own shop.

500 Help Wanted General BAKERY PREP HELP Full, Part, 8-2 Pm. Market Place. 313-532-5558

500 Help Wanted General CAD DESIGNER AutoCAD experience preferred. Pro-E, AutoCAD considered.

500 Help Wanted General CASHIERS Full & part-time, flexible hours. Apply in person.

500 Help Wanted General CLEANING STAFF RESIDENTIAL Looking for individuals with positive attitude.

500 Help Wanted General CLERICAL SUPERVISION We are seeking a professional, energetic individual.

500 Help Wanted General CONSTRUCTION Experienced pipe layer for sewer crew.

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NOW IS THE TIME TO SAVE!

'97 ASPIRE
1.3 EFI 4 cyl engine, defroster, AM/FM stereo cassette and more.
List \$10,215 Now **\$8663***
Stock # 1289

'97 ESCORT LX 4-DR.
2.0 L engine, PS, PB, air, rear defroster and more.
List \$13,355 Now **\$10,848*** OR **\$159**** per mo. 24 MO. LEASE

'97 MUSTANG
3.8 L EFI engine, power steering/brakes, air, cassette, rear defrost and more.
MSRP \$17,140 Now **\$14,163*** OR **\$249**** per mo. 24 MO. LEASE

'97 PROBE SE
2.0 L DOHC 4 cyl, auto, air, conv. group, lux. group, sunroof, rear defrost, rear spoiler, aluminum wheels, & more.
MSRP \$19,559 Now **\$15,930*** OR **\$294**** per mo. 24 MO. LEASE

'97 CROWN VIC
4.6 L OHC SEFI V8, auto OD trans, power steering/brakes, air, power windows/locks/seats, speed control & more.
MSRP \$23,480 Now **\$18,438*** OR **\$309**** per mo. 24 MO. LEASE

'97 TAURUS GL
3.0 L EFI V6 engine, auto OD trans, power steering/brakes/seats/windows/locks, air, speed control, tilt, cassette & more.
MSRP \$20,985 Now **\$16,840*** OR **\$259**** per mo. 24 MO. LEASE

March Madness Sale!

Huge Discounts PLUS Factory Rebates Up To

\$3400

or Financing as Low as **1.9% APR**

On Select Models



'96-'97 F-350 CREW CAB PICK-UPS 4X4 & 4X2
OVER 15 IN STOCK

'97 F-150 XL
4.2 SUPER-CRUISE FLAIRSIDE, 4.2L V6 engine, auto trans, power steering/brakes, air, cassette & more.
MSRP \$22,030 Now **\$18,997*** OR **\$269**** per mo. 24 MO. LEASE
Stock # 9429

'97 EXPLORERS HUGE DISCOUNTS
2 Dr. & 4 Dr. OVER 30 IN STOCK
SPECIAL LEASE PLANS

'97 CLUB WAGON UP TO \$1500 FACTORY REBATE
OVER 10 IN STOCK

'96 WINDSTAR GL WAGON
3.8L V6 engine, auto OD trans, power steering/brakes/windows/locks, air, privacy glass, remote entry, defroster, speed control, tilt, 7 passenger, & more.
MSRP \$24,040 Now **\$17,689*** OR **\$292**** per mo. 24 MO. LEASE
Stock # 9830

'97 T-BIRD
3.8L V6 engine, auto, air, power steering/brakes/windows/locks, defroster, cassette, & more.
MSRP \$18,805 Now **\$15,834*** OR **\$299**** per mo. 24 MO. LEASE
Stock # 1509

Attention 196-'97 College Grads

'97 CONTOUR Rebates Up To \$1400

OVER 30 IN STOCK!

'96-'97 E-150 CONVERSION VANS
20 In Stock
UP TO **\$3,400** Rebate!
Buy or Lease

'97 RANGER XLT 4X2
2.3 L EFI 4 cyl., power steering/brakes, cassette, aluminum wheels & more.
MSRP \$14,325 Now **\$10,112*** OR **\$99**** per mo. 24 MO. LEASE
Stock # 8149

OVER 500 CARS, TRUCKS & VANS IN STOCK!

Belleville Rd. Canton Center	1-96	N.A.
Shelton Rd.	Ford Road	
Michigan Ave.		1-225
	1-94	

AWARD WINNING SERVICE DEPT.
DAILY RENTAL CARS AVAILABLE

Belleville/Canton
9800 Belleville Rd. (Canton Center Road)
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*Plus tax, title, plates, destination charges. Rebate computed in price.
**24 Month closed end non-maintenance lease w/12,000 miles per year allowed. 15c per mile penalty. Lessee has the option to purchase the vehicle at lease end at a price to be negotiated with the dealer at lease inception. However, lessee has no obligation to purchase the vehicle at lease end. Lessee is responsible for excessive wear & tear. A refundable security deposit of one month payment rounded upward to the nearest \$25 increment plus 1st payment, license, title and a \$1500 down payment due at lease inception. 6% use tax due monthly.

A-X-Z-B PLAN HEADQUARTERS

40 YEARS

- OF QUALITY FORD CARS & TRUCKS
- OF QUALITY SERVICE
- OF TRADITION

NOBODY KNOWS FORD LIKE JACK DEMMER!

1997 Taurus GL Sedan

- 3.0 L V6 Engine
- Automatic Overdrive
- Power Brakes
- Air Conditioning
- Dual Air Bags
- Rear Window Defroster
- Tilt Steering
- Vehicle Assist Power Steering
- Power Windows
- Rear Mounted Heat Ducts
- Air Filtration System
- Power Driver's Seat
- Electronic AM/FM Stereo/Cassette
- Aluminum Wheels
- Power Locks
- Speed Control
- Floor Mats
- Stock #70912

Was \$20,985 Now **\$16,995***
24 Month Lease **\$249**** per month | 24 Month Renewal Lease **\$226**** per month

1997 Contour GL

- PEP 206A
- Automatic
- 2.0 Liter
- Floor mats
- Power locks
- AM/FM cassette
- Floor mats
- Cruise control
- and More.
- Stock #70886

24 Month Lease **\$179**** per month | Was \$17,620 Now **\$13,695***

1997 Escort LX 4 Dr.

- PEP 317A
- Air conditioning
- Power mirrors
- AM/FM cassette
- Front & rear mats
- Driver remote entry
- Rear defrost
- 2.0 liter
- 5 speed
- Stock # 70317

24 Month Lease **\$124**** per month | Was \$13,615 Now **\$10,995****

1997 Aspire

- XLT trim
- Privacy glass
- Rear defrost
- Power convenience group
- AM/FM stereo cassette
- 4.0 liter
- High cap air
- Aluminum wheels
- PEP403A
- Stock #71323

Was \$9,530 Now **\$6,995***

1997 F-150 XLT

- Cruise
- Tilt
- Power windows
- Power locks
- Air conditioning
- Sliding rear window
- Aluminum wheels
- Captains chairs
- XLT
- PEP 507
- Stock #72984

24 Month Lease **\$144**** per month | Was \$20,465 Now **\$15,395***

1997 F350 Crew Cab Diesel

- PEP311A
- Cruise
- Tilt
- XLT trim
- 7.3 liter
- Power stroke diesel
- Trailer tow
- Tilt-tone
- Much more
- Stock #71444

24 Month Lease **\$443**** per month | Was \$33,430 Now **\$28,495***

1997 Mustang

- PEP243A
- Air conditioning
- Power windows
- Power locks
- Cruise
- Alum. wheels
- Pm sound AM/FM Cassette
- Power seats
- Rear spoiler & more
- Stock # 70643

24 Month Lease **\$249**** per month | Was \$19,900 Now **\$15,795***

1996 Extended Aerostar XLT

- XLT trim
- Privacy glass
- Rear defrost
- Power convenience group
- AM/FM stereo cassette
- 4.0 liter
- High cap air
- Aluminum wheels
- PEP403A

Was \$23,869 Now **\$17,575***

1997 Windstar GL

- PEP 472A
- Light group
- 7 passenger
- Cruise
- Tilt
- Tiltable driver seat
- Power convenience group
- 3.8L
- Air conditioning
- AM/FM stereo cassette
- Automatic OD
- Floor mats
- Privacy glass
- Stock #71159

24 Mo. Lease **\$266**** per month | Was \$24,615
24 Mo. Renewal Lease **\$243**** per month | Now **\$18,895***

1997 Ranger XLT 4x2

- XLT trim
- Sliding rear window
- Power steering
- AM/FM stereo cassette
- 2.3L
- Stock #71008
- Teak-tone
- Air conditioning
- AM/FM stereo cassette
- Power windows
- Power locks
- Trailer tow
- Tilt-tone
- Much more
- Stock #71444

24 Month Lease **\$99**** per month | Now **\$11,795***

"Value's A Family Tradition"



MODEL	SECURITY TOTAL DUE
Aspire	\$1,100
Contour	\$1,100
Escort	\$1,100
Mustang	\$1,100
Probe	\$1,100
Taurus	\$1,100
Windstar	\$1,100



JOBS/CAREERS

SUNDAY, MARCH 9, 1997 • PAGE 1 SECTION H

Use Leverage To Make Best Choice

By Sheryl Silver
Career Source

Information technology professionals with expertise in one or more of today's in-demand technologies are feeling pretty confident these days. Multiple job offers are common. Demand has boosted salaries significantly. Even sign-on bonuses are back.

As enviable as this situation is, some qualified individuals are still managing to sabotage their search efforts. Phil Meltzer, recruiting manager in the Pacific Southwest for KPMG Peat Marwick Strategic Services, says, "The one thing that turns me off is if the candidate is pretentious, if they say, 'I want to do that' or 'I don't do that.' We need people who are willing to make it happen."

Deborah Coughlin, senior v.p. of human resources for Computer Associates International Inc., headquartered in Islandia, New York, also puts a premium on a flexible attitude. "If someone has the right skill set but not the right mind set, they won't get an offer," says Coughlin. Arrogance and big egos are commonly a turn off for employers, says Paul Siker, a principal with The Guild Corporation, a recruiting firm in McLean, Virginia. Prima donnas simply aren't a fit for today's flatter, more team oriented organizations, he says.

Neither are candidates who are primarily money motivated. Angela Ewell, in recruiting and staff for Anteon Corporation in Fairfax, Va. says she can detect and eliminate such candidates during brief telephone calls. "When someone's questions are focused on money rather than the work they'd be doing with us, or when they say, 'I'm just shopping around. What can you do for me?', I generally don't bring them in for an interview. We're looking for people who are really excited about the work we're doing."

Joanna Wallis, director of staffing in Santa Monica, California for Virginia headquartered BDM Technologies Inc., says many employers will back off when they sense a candidate is primarily money motivated. "Companies sometimes can't get

around their formal compensation structure," says Wallis. "Recognize that if money is your top priority, you may need to consider contracting" where hourly rates for IT professionals are very inflated at the moment. Wallis adds, however, that contracting isn't for everyone. "You need to be a chameleon able to adapt to various work environments, to different co-workers and supervisors," she says.

Rather than using their leverage to alienate employers, technology professionals are urged to use it wisely, to pick from the various offers they receive the position that offers the best professional potential. And best, by the way, doesn't always mean the highest dollar offer.

"Look beyond the immediate monetary value," advises Coughlin. "Look at the entire package a company is offering! Look a few years down the road and ask, 'Does

the company have a good reputation both with customers and for delivering to employees what it promises?'"

Siker adds, "Although a few thousand or even ten thousand dollars more is tempting, the truth is, if another opportunity provides experience in leading edge technologies that may be the better offer. If you're just going for the money, in the long run, you're selling yourself short. In the technology world, it's really more critical to stay at the leading edge of technology."

Meltzer agrees. "It's the leading technology that's going to add value and money to someone's future," he says.

With that, as well as someone's long term job satisfaction in mind, Meltzer says there are several factors - besides salary - candidates should consider when comparing offers. Among them: Are you going to like the role you're in? Will it stimulate you

every day? Will it add value to your technical background? Is there trust and respect for the person you'll be working for? And what about location? "If you're going to have a long commute every day, it can impact your attitude," says Meltzer.

Wallis says if a company someone wants to work for can't match another employer's salary offer, the applicant should consider negotiating up front for training in new technologies in lieu of the salary dollars. This approach, she says, enables the company to stay within its compensation structure, while providing the prospective employee a vehicle for enhancing their future marketability and earning power.

Sheryl Silver may be contacted by writing to her at Career Source, P.O. Box 65754 Washington, D.C. 20035-5744

Employment Ad Index

CLASSIFICATION	NUMBER
■ Employment/Instruction	500-576
■ Help Wanted-General	500
■ Clerical, Office	502
■ Domestic	524
■ Medical	506
■ Sales	512

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Working Life Contracts That Limit Your Career Options

By Deborah L. Jacobs
Chronicle Features

Job-hopping has some bosses worried about workers leaving trade secrets to competitors. More and more, they're requiring staff to sign "non-compete agreements," promises not to join rival companies for a set time. That may be good for business, but it's often a disaster for workers. Signing one of these contracts can seriously limit your ability to find other work.

Consider what recently happened to Daniel O'Neill, a former executive at Campbell Soup. His departure in December to join H.J. Heinz, set off a fiery legal battle over a non-compete agreement that O'Neill signed two years after joining Campbell. This very onerous document said he wouldn't work for a competitor for 18 months after leaving.

Heinz filed suit against Campbell, trying to invalidate the contract. Campbell fired back with a case to stop O'Neill from working for Heinz. The two sides hashed out a complex settlement last month. It will delay O'Neill's first day until September. But that's nine months sooner than the non-compete agreement would have allowed him to start.

Long a routine requirement for research scientists, sales reps and high-level execs, non-compete agreements are now creeping up in other contexts. Plenty of rank and file workers are being told (either when they start work or later on): "sign on the dotted line, or you won't have a job."

Is this legal? Unfortunately, the answer isn't always per-

flectly clear. A lot depends on how the contract is worded. Plus, laws vary dramatically from state to state. California prohibits these agreements unless they're necessary to protect confidential information, like customer lists. Elsewhere, courts and legislatures have said the contracts must be "reasonable" in terms of how long they last, and the territory they apply to.

Ideally, companies should offer extra cash, stock options or other perks when asking current employees to sign - some courts have said this is required. Occasionally companies have successfully argued that signing the contract is a fair trade-off for keeping the job, says Diana Marshall, a Houston lawyer.

Intimidating as these contracts can be, workers may have more bargaining power than they think. For example, says Marshall, when a large insurance company recently asked 14 sales agents to sign a non-compete agreement, they went to the boss collectively. Worried that all these workers would jump ship, the company made some important concessions. It agreed that the provision wouldn't apply to workers who get laid off. It also shortened the length of the restrictions, from one year to four months. Sometimes you can negotiate similar terms before signing on at a company.

When all else fails, there may be time to chisel away at the non-compete agreement on your way out the door. Your leverage at this point depends largely on whether you have a potential legal claim - say for race, sex or age discrimination, notes Nancy Erika Smith, a lawyer in West Orange, N.J.

One of Smith's favorite strategies when negotiating at any

stage is to ask the company for a list of its direct competitors. That's much better than accepting the sweeping restrictions some businesses try to apply. A prime example: one milk company that made a high-level executive promise he wouldn't work in the "beverage industry" for a certain time. Technically the executive couldn't ever have taken a job at Coca-Cola, Smith says.

Whether or not you get a lawyer involved in actual negotiations, ask for whatever time you need to consider the contract, and have an attorney review it before you sign. Depending on how comfortable you feel negotiating, you might want the lawyer to coach you behind the scenes, or represent you on the front line. You can pay by the hour for these services (\$150 to \$300 is typical).

Finally, if you're miserable in your current job but are afraid to leave because you've already signed a non-compete agreement, have an attorney look it over. A lawyer can tell you just what the contract covers, if it's legal, and if you stand a chance of negotiating some changes. All these factors could affect your decision about whether to stay put.

Deborah Jacobs welcomes letters from readers and will address topics of general interest in this column. Contact her by e-mail (DJWorking@aol.com) or by letter at: Chronicle Features, 870 Market Street, Suite 1011, San Francisco, Calif., 94102. Please include your name, address and telephone number. (Copyright 1997 Deborah L. Jacobs; Distributed by Chronicle Features.)

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PARTS STOCK PERSON & DELIVERY DRIVER
GM dealer looking for person to work parts stock room. Must be detailed oriented also looking for delivery driver. Hours: 8:30am-5:30pm. Apply in person to Bob Bellotti at: GORDON CHEVROLET 31850 Ford Rd., Garden City

PART TIME AND FULL TIME AT
Clyde Smith & Sons Greenhouses, 8000 Westland Ave., Westland, MI 48090. Between 1:30-4:30PM Part-Time

PAINTER / SPRAYER
Local company is seeking experienced painter. Auto body experience a plus. Must have reliable transportation and be able to start immediately. For interview call: (313) 389-5340

PARTS INVENTORY PERSON
Looking for self-motivated, personable Inventory Specialist with experience preferred. Apply in person: Westside Plaza, 28200 E. 9 Mile Road, Farmington Hills, MI (810) 473-1800

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POWER HOUSE GYM, WESTLAND HAS ARRIVED
Now Hiring all positions: Sales Managers, Trainers, Personal Trainers, Day Care Attendants. Mail your resume or fill out application in person at: The Power House Gym 34520 Ford Rd. Westland, MI.

PRESS BRAKE OPERATOR/LEADER
We are seeking aggressive individual capable of layout and set-up. Must have 5+ years of brake press background & plus. Full benefits package w/profit sharing and retirement plan. Apply in: U.S. Fabricating, 1947 Haggerty Rd. Walled Lake, MI

PRESS OPERATOR / DIE SET-UP
Clean, efficient metal stamping facility seeks associate experienced with progressive dies & air-fuel. Excellent room knowledge helpful. General benefits. Salary based on experience. Apply or send resume to: E & E Manufacturing, 300 Industrial Dr. E & E Manufacturing, 300 Industrial Dr. Livonia, MI 48170 (810) 569-0188

PRESS OPERATOR / QUICK PRINTER
Good opportunity for press operator with 10+ years experience on offset presses to advance to business forms printing. Redford area, day shift. Must have 10+ years experience. Send resume to: HR Mgr. Continuous Forms, Inc. 12238 Woodbine, Detroit, MI 48235. Fax: 313-255-0677

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500 Help Wanted General

PHARMACY SERVICE REPRESENTATIVE
A national pharmacy chain manager is seeking individuals with openings for people with pharmacy skills, pharmacy tech preferred. Good interpersonal skills & dependability are a must. Computer experience, data entry & Word/processing are a plus. Full-time with excellent benefits. If you are highly motivated, please fax your resume with salary history to: Customer Service Rep: P.O. Box 577, Southfield, MI 48075 or call: 810-208-9317

PHARMACY TECH
Full & part time. Experience preferred. Flexible hours, excellent pay. Apply at: Andrews Drugs, 2438 Ford Rd., Garden City

PLANT MANAGER
Needed full time to supervise janitorial staff and over all buildings operations. Must be capable of final repairs and maintenance. Please send resume to: Hill & Abrams, P.O. Box 2044, Southfield, MI 48037

PLANT SUPERINTENDENT
Manufacturer of trailers and truck related equipment seeks individual with experience in metal & aluminum lab, blueprints, low-volt electric, hydraulics, suspensions and brake systems, \$300/wk. Overtime premium. Call: (313) 525-4300, fax resumes: (313) 525-5064

PLASTIC INJECTION MOLDING 47HR/Week
All Shifts. Temp. to Perm. Walled Lake, MI. Apply 8am-11am & 1pm-3pm 3472 Ford Rd. (E. of Wayne Rd) Picture ID's Required. INTERIM PERSONNEL

PLC TECHNICIAN
Temp to perm position. Must have 1 year plus experience in component level repair of Modicon PLC's. Must be able to program controllers and peripherals. Great salary plus Full Benefits. Call today! Livonia, 313-268-8600 SOUTHWEST, 310-952-1300 TAYLOR, 313-284-0777 AUBURN HILLS, 313-281-5000 Sending Personnel Services

PLUMBER - Journeyman. Minimum 5 years experience. Must have tools. (810) 220-2741

PLUMBER/SEWER CLEANER
service work servicing Wayne County. 313-525-5922, 810-557-7660 Plumbing

SERVICE PERSON
Needed to repair and install water heaters, boilers. Must be mechanically inclined. Experience helpful, but will train. Salary based on experience. (810) 516-9000

PLUMBING SHOP
Person & Truck Driver Local plumbing & heating company looking for motivated, personable plumbers parts area and also able to deliver parts to jobs sites. Send resume to: P.O. Box 40677, Redford Twp, MI 48239. Attn: Sharon.

POLICE OFFICERS
TEMPORARY SEASONAL ONLY 4-15 to 9-15-97 20 to 30 hours per week, varied work including weekend. Priority pay for overtime. \$13.53/hour. Must be MLEOTC certified or MLEOTC certified as defined by Michigan State Police. Must be 19-57 and must include copies of MLEOTC forms TC12 and TC25 to: POLICE CHIEF Rochester Police Dept. 400 South St. Rochester, MI 48307

POOL LIFE GUARDS
Full or part time for Rochester Hills Community. Season runs May 24 thru Sept. 1. Reliability & maturity are a must. Must be 16 years of age or older. \$9-10 per hour. Pay is guaranteed (not weather dependent). Life saving and CPR certification a must. Call Joe: (810) 652-6424

PORTER/UTILITY
Luxury apartment community located in Farmington Hills is seeking a full time Porter/Utility Person. Duties will include general cleaning, general cleaning and light maintenance. Hours are: Mon - Fri, and some weekends. Good starting wage and benefits. If you are a motivated individual, please apply in person at: Country Ridge Apartments, 30545 Crest Forest, Farmington Hills, MI (810) 561-2399

POSITIONS AVAILABLE
Highly motivated individuals needed. Must have knowledge & use of power tools. Must be able to read a pipe assembly. Full/part-time positions available. PAINTER: immediate full time position available. Basic knowledge of mixing & application of latex required. Applications will be taken Mon-Fri, 10am-1pm at: 44311 Grand River Ave., Novi, MI 48375.

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500 Help Wanted General

PRINTING - Press room supervisor for Madison, WI based publishing house. 2 color Web - Church publications. Some small sheeted. Great job & pay for someone mechanical & mechanically minded. Call Bob Stephenson, Parish Publications, 32401 Industrial Dr., Madison Heights, MI 48071

PROPERTY MANAGER
Large apartment community located in Rochester Hills has immediate full time opening. Must have strong customer service skills, property management experience, and ability to communicate with highly motivated. Salary commensurate with experience. Please send resume to: Frankel Management, 3000 S. Westland Blvd., Westland, MI 48094 or fax: 810-649-2373

PURCHASING ASSISTANT
Large Fluid Power Distributor. Candidates should have good computer skills. Must be able to communicate plus, good wage and benefits. Please send resume to P.O. Box 8028, Novi, MI 48376-8028.

PURCHASING DEPARTMENT
We are a Ford Q-1 rated supplier with an immediate need for hiring a motivated and experienced individual to purchase and manage inventory. Duties include record keeping of purchasing documents, clerical function, purchasing of supplies and other active and positive work environment. Competitive compensation with benefits. Education: Bachelor's Degree. Send resume or apply in person: Intra Corporation, 885 Manufacturers Drive, Westland, MI 48186 or Fax to: (810) 328-1410

QC INSPECTION
Inspect parts, read blueprints, clean environment. Major company in the Plymouth area. \$7.50-\$9.00 per hr. ABCOR TEMPS: 459-1166

QC INSPECTOR
for tubing fabrication company with calipers, micrometers, height gage, blueprint reading & layout required. Gage calibration, gage R&R, ISO9000 as plus. Send resume or send resume to: HARDING TUBE CORP. 1122 Ladd Rd. Walled Lake, MI 48390 (810) 669-6140

QC LAB TECH
Measure & chart parts. Data entry, familiarity with gages, measurement equipment. Apply in person: (MI) 13017 Newburgh Rd. Livonia, MI 48150

QUALITY ASSURANCE MANAGER
For West Oakland County. Heavy metal manufacturing facility. Experience in metal working and ISO 9000 very helpful. Please send resume to: 16560 Old Farm Road, Farmington Hills, MI 48375

QUALITY CONTROL
automotive supplier, take charge, detail oriented, dependable. Will train, overtime. Call James: (313) 328-1410

QUALITY ENGINEER
A dynamic manufacturing company is seeking a quality engineer to join our quality assurance team. Knowledge of statistical process control, APQP, QS-9000, & problem solving. Please mail resume with cover letter to: Quality Manager, 400 Industrial Drive, Plymouth, MI 48170

QUALITY TECHNICIAN
MINIMUM REQUIREMENTS: Previous quality experience, basic knowledge of SPC, excellent written & verbal communication skills, computer proficient, team player, able to work flexible shifts. Send Resume: 25000 W. 13 Mile, Livonia, MI 48154 Fax: (313) 525-4909

REAL ESTATE SALES
Earn what you're worth - be in control of your future! Excellent opportunity in excess of \$50,000. Excellent training available through new in-house training program. No weekend. (313) 251-0700

REAL ESTATE ONE MICHIGAN'S LARGEST REAL ESTATE COMPANY
RECRUITER
One of the nation's leaders in business services has an exciting position available for someone who seeks varied responsibilities, a fast-paced environment, and a growth opportunity. This position involves interviewing, screening and evaluating applicants. Degree preferred. Salary commensurate with experience. Please fax or mail resume to: Attn: Pam 33300 Five Mile Ste. 110 Livonia, MI 48154 Fax: (313) 525-4909

RECYCLERS
Plymouth Community Days/ATN Apply 9-11am & 1-3pm 34771 Ford Rd. (E. of Wayne) Farmington Hills, MI 48375 INTERIM PERSONNEL

REDECOORATION & MAINTENANCE PERSON
For large Farmington Hills apartment community. Apply in person: MULWOOD Management Office 35055 Mulwood Dr. Farmington Hills, MI 48335

REHAB ASSISTANT/COACH
Caring person low work with children. Must have 1-2 yrs experience in a vocational setting and sheltered collection. Data collection, time studies, behavioral programs, etc. No weekends or nights. (810) 476-3310

REINHART INDUSTRIES is in need of a shipping/receiving person. Please fax or mail resume to: Reinhart Industries, 12055 Globe Rd., Livonia, MI 48150 Attn: Lynn Harris Fax: 313-452-1381. No phone calls please

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500 Help Wanted General
RESIDENTIAL COUNSELORS
DIRECT CARE POSITIONS
Full-time and part-time day, afternoon and night shifts available at crisis nursery and respite care center for children 0-8. Excellent benefits. BA preferred. Send resume to: S. Douglas, 1950 Martin Westland, MI 48188 E.O.E.

500 Help Wanted General
ROUTE SALES
Well established Livonia firm seeks Vanishing Route Driver. You must have high school diploma, good driving record, and excellent health. If you are hardworking, clean-cut, energetic, reliable and customer oriented call us. Top pay, full benefits. 313-427-3510

500 Help Wanted General
RESIDENT MANAGER
For apartment community in Novi, MI. Excellent opportunity to work with professional property management company. Experience preferred with dedication to customer service, retention & high gross details. Strong leasing skills necessary. Benefit package includes apartment health insurance, 401K & performance based bonus. Send resume to: (810) 349-8881 or (810) 349-8200 (Retail)

500 Help Wanted General
Do You Have an Eye for Fashion?
Make our customers feel good by making them look good. Our business is growing & we need outgoing, energetic sales people who have an eye for fashion. Some sales experience a must. Apply your selling skills to an industry that has seen growth year after year. We offer competitive salary plus lucrative commission program. Full benefits & paid training. Visit our D.O. Office at Woodland Mall, 1212 Woodland Mall, to apply, or call at our store at 20025 Farmington, ext. 435, for additional information. Retail

500 Help Wanted General
SALES PROFESSIONALS
WORKBENCH, a contemporary furniture retailer is seeking Customer Service oriented individuals to work in our Novi store. An interest in design & prior retail experience a PLUS.

500 Help Wanted General
WORKBENCH
In addition to benefits, we offer a draw against sales commission that could earn you mid-\$20's or better - it's all up to you. For immediate consideration call or mail resume to: WORKBENCH, 26056 Ingersoll Drive, Novi, Mich. 48375; PH: 810-349-8800. E.O.E.

500 Help Wanted General
ASSISTANT MANAGERS (Level I)
Major Michigan retailer with over 150 stores has new assistant manager level openings for 20 candidates to work in its highest volume stores.

500 Help Wanted General
CASHIER, STOCK POSITIONS, DRUG CLERKS & PHARMACY TECHNICIANS
ABSORB DRUGS, Southeastern Michigan's number one drug store chain, currently has outstanding full and part-time opportunities available in our mature, dependable Cashier and Stock positions. Drug Clerks and Pharmacy Technicians.

500 Help Wanted General
CASHIER, STOCK POSITIONS, DRUG CLERKS & PHARMACY TECHNICIANS
We offer paid health insurance, LTD, vision, holidays, dental, V.A. benefits, discounts, flexible and flexible hours to all full-time employees. Cashier, Drug Clerk and Pharmacy Technician applicants must be at least 18 years of age.

500 Help Wanted General
CASHIER, STOCK POSITIONS, DRUG CLERKS & PHARMACY TECHNICIANS
Retail Merchandisers position open (part time) available in your area. Call resume to: (810) 476-2980 (Queen Dr., Sterling Hts., 48310)

500 Help Wanted General
RETAIL SALES
Associate
At Successors of Park Plaza Mall. Permanent part-time position. Flexible hrs., good starting salary. Call Charlene... (313) 591-2040

500 Help Wanted General
RETIRED GOODS AUTHORIZATION (RGA) TECHNICIAN
A leading company in the world of advanced technology is seeking qualified person for the position of retired goods authorization (RGA) technician. Requirements for this position are a 2 year degree in Electrical Engineering Technology with 1 to 2 years experience as a RGA technician or team leader in a technical position, preferably in a manufacturing environment. Good written & verbal communication skills a must. PC computer skills are needed. Competitive salary and great benefits package. Please send your resume with salary history to: Administration Manager, 44160 Plymouth Road, Farmington, MI 48170. An Equal Opportunity Employer.

500 Help Wanted General
ROOFERS
COMMERCIAL Roofing firm seeks laborers. Must have own transportation. Apply in person at 2163 Marlette, S. of Ford Rd., W. of Hts. EOE

500 Help Wanted General
ROOFERS NEEDED
Must have knowledge and equipment to complete shingle roofs. Laborers 24-30. Off positions available. Also hiring experienced commercial roofers. 313-981-1116 or 810-568-9933

500 Help Wanted General
ROOFERS WANTED
Experienced in built-up and single ply systems. HELPER. No experience necessary. Wages & benefits. (313) 933-2900

500 Help Wanted General
ROOFING CREWS
& INDIVIDUALS needed for immediate openings. Must have own truck, tools and equipment. Good pay and dependable. Year round work with excellent pay and performance bonus. Call for more information at (313) 425-6272

500 Help Wanted General
SEWERS
Experienced Lycra costume sewers; piece work also. (313) 537-2722

500 Help Wanted General
SEWING LADY
Full time position in Redford. Some Sewer's required. (313) 937-3880

500 Help Wanted General
SHEET METAL FAB TO 1/4
313-366-2450

500 Help Wanted General
SHEET METAL WORK PERSON
Must have press brake experience. Good benefits and 401K plan. Apply in person: National Tool & Die, 13340 Orchard Road, Livonia (between 196th & Plymouth Rd.)

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SHIPPING/RECEIVING
IT Automotive, 180 E. Elm St., Leonard, MI 48367
High School Diploma
2 years experience
Computer literate
Flexibility in hours
Mail resume to: Human Resources Dept., Attn: Carma, 19670 (810) 626-4699

500 Help Wanted General
SHIPPING & RECEIVING HILO DRIVERS
Temp to hire opportunity for many openings with national trucking company in Romulus, Dearborn & Plymouth. Excellent pay plus extensive optional overtime on 3 shifts. Applicants must have valid driver's license and 2 years experience plus. Drug free. Call Lois today. 473-2934

500 Help Wanted General
SALES CUSTOMER SERVICE
Help needed. Our insurance agency wants to hire you as a sales and hard working, insurance experience not necessary, we will train. Excellent opportunity. Send resume to: State Farm, P.O. Box 721164, Berkley, MI 48072

500 Help Wanted General
SALES
HELP! We've lost a sales person to motherhood. Full time showroom sales position now open for 30-year old woman who is currently in Madison Hts. If you have at least 1 year retail or customer service experience and are willing to learn, we would like to have you. Please send resume to: 2723 E. Grand River, Howell

500 Help Wanted General
SALES PERSON
Positions available in gift dept. Full or part time in large drug store, retail sales experience preferred. Benefits available. Apply Warren Prescriptions, 32310 Middlebelt, at 14 Mile, Farmington Hills 810-855-1177

500 Help Wanted General
SATURN OF SOUTHWFIELD
Now hiring for AUTO PORTERS
Full-time position with benefits. Hours: Mon-Fri, some Saturdays. Apply in person: Saturn of Southfield, 29929 Telegraph Rd. Ask for Mike Williams

500 Help Wanted General
SCHOOLBELL'S
Seasonal/part-time positions \$5.50/hr. Apply in person at: 26550 Plymouth Rd., Redford, MI

500 Help Wanted General
SEASONAL LABORER
Canton Township is accepting applications for Seasonal Laborer. To perform routine manual labor and maintenance work. Openings available in our plant. Send resume to: 14000 Newburgh Rd, Livonia, MI 48150. Fax: 313-531-5200. Equal Opportunity Employer

500 Help Wanted General
SHIPPING/WAREHOUSE
Experienced in receiving, inventory, general maintenance etc. 20 hours/week to start. \$6.50/hour. Call: (313) 462-6201

500 Help Wanted General
SHOP SUPERVISOR
Heavy truck & equipment knowledge. Responsibilities include: supervising maintenance & repair work. Excellent pay & benefits. Perfect opportunity for retired mechanic. Apply in person: NO PHONE CALLS. 4755 Old Plank Rd., Milford. An Equal Opportunity Employer

500 Help Wanted General
ACTIVITY TECHNICIAN
Needed for mental health day program. Part or full-time position. Paid training. Paid insurance. Send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

500 Help Wanted General
SOCIAL BUTTERFLY
Fastest growing needs person. Individuals with good people skills. Marketing & Business degree preferred but not necessary. Will train. Call for an appointment. 810-843-1484

500 Help Wanted General
SOCIAL WORKER
Bachelor degree in social work or related field. Must have registration as Social Worker or ability to obtain registration through State of Michigan. Send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

500 Help Wanted General
SECRETARY
For small company. Novi area. Lotus & Plus. Part or full time. Call: 313-334-4080

500 Help Wanted General
SERVICE COORDINATOR
Looking for organized person to service private club members in conjunction with suppliers & corporate office. \$7.50 per hour to start plus shift differential. Send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

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SERVICE PERSON
Afternoon shift. Required to complete in-home service calls on adjustable beds & handie incomeing service calls. Send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

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Mature, responsible individual needed for a full-time position for manufacturing housing dealership to do warranty work. Send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

500 Help Wanted General
SERVICE / REPAIR TECHNICIAN
(Full Time)
We are seeking individuals to diagnose and repair automobiles of all makes. Must have 2 years experience in repair work. Send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

500 Help Wanted General
SERVICE TECHNICIAN
Progressive company looking for motivated & qualified service technicians. Must understand small engine repair, have basic electrical skills & know how to troubleshoot. Able to work well with little supervision. Successful candidate will enjoy a good income, great benefits & a service vehicle. Please send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

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SERVICE TECHNICIAN
Industrial products company has immediate opening for a service technician. Ideal candidate will have experience in electrical, mechanical, and machinery, client contact and problem solving, plus trade or technical education. Excellent benefits including company car. Send resume with salary requirements in confidence to: Box #1618, Observer & Economic Newspapers, 36251 Schoolcraft Rd., Farmington, MI 48170. An Equal Opportunity Employer.

500 Help Wanted General
SERVICE TECHNICIAN
We have openings for the position of Service Technician at our location in Southfield and Troy. In this position you will handle ongoing preventive maintenance and repairs of air conditioning and heating systems, electrical lighting, plumbing, electrical equipment, sprinkling systems, etc. We offer an attractive compensation and benefits package, plus company van to perform the principal duties of this position.

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Experienced Lycra costume sewers; piece work also. (313) 537-2722

500 Help Wanted General
SEWING LADY
Full time position in Redford. Some Sewer's required. (313) 937-3880

500 Help Wanted General
SHEET METAL FAB TO 1/4
313-366-2450

500 Help Wanted General
SHEET METAL WORK PERSON
Must have press brake experience. Good benefits and 401K plan. Apply in person: National Tool & Die, 13340 Orchard Road, Livonia (between 196th & Plymouth Rd.)

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500 Help Wanted General
SHIPPING/RECEIVING
IT Automotive, 180 E. Elm St., Leonard, MI 48367
High School Diploma
2 years experience
Computer literate
Flexibility in hours
Mail resume to: Human Resources Dept., Attn: Carma, 19670 (810) 626-4699

500 Help Wanted General
SHIPPING & RECEIVING HILO DRIVERS
Temp to hire opportunity for many openings with national trucking company in Romulus, Dearborn & Plymouth. Excellent pay plus extensive optional overtime on 3 shifts. Applicants must have valid driver's license and 2 years experience plus. Drug free. Call Lois today. 473-2934

500 Help Wanted General
SALES CUSTOMER SERVICE
Help needed. Our insurance agency wants to hire you as a sales and hard working, insurance experience not necessary, we will train. Excellent opportunity. Send resume to: State Farm, P.O. Box 721164, Berkley, MI 48072

500 Help Wanted General
SALES
HELP! We've lost a sales person to motherhood. Full time showroom sales position now open for 30-year old woman who is currently in Madison Hts. If you have at least 1 year retail or customer service experience and are willing to learn, we would like to have you. Please send resume to: 2723 E. Grand River, Howell

500 Help Wanted General
SALES PERSON
Positions available in gift dept. Full or part time in large drug store, retail sales experience preferred. Benefits available. Apply Warren Prescriptions, 32310 Middlebelt, at 14 Mile, Farmington Hills 810-855-1177

500 Help Wanted General
SATURN OF SOUTHWFIELD
Now hiring for AUTO PORTERS
Full-time position with benefits. Hours: Mon-Fri, some Saturdays. Apply in person: Saturn of Southfield, 29929 Telegraph Rd. Ask for Mike Williams

500 Help Wanted General
SCHOOLBELL'S
Seasonal/part-time positions \$5.50/hr. Apply in person at: 26550 Plymouth Rd., Redford, MI

500 Help Wanted General
SEASONAL LABORER
Canton Township is accepting applications for Seasonal Laborer. To perform routine manual labor and maintenance work. Openings available in our plant. Send resume to: 14000 Newburgh Rd, Livonia, MI 48150. Fax: 313-531-5200. Equal Opportunity Employer

500 Help Wanted General
SHIPPING/WAREHOUSE
Experienced in receiving, inventory, general maintenance etc. 20 hours/week to start. \$6.50/hour. Call: (313) 462-6201

500 Help Wanted General
SHOP SUPERVISOR
Heavy truck & equipment knowledge. Responsibilities include: supervising maintenance & repair work. Excellent pay & benefits. Perfect opportunity for retired mechanic. Apply in person: NO PHONE CALLS. 4755 Old Plank Rd., Milford. An Equal Opportunity Employer

500 Help Wanted General
ACTIVITY TECHNICIAN
Needed for mental health day program. Part or full-time position. Paid training. Paid insurance. Send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

500 Help Wanted General
SOCIAL BUTTERFLY
Fastest growing needs person. Individuals with good people skills. Marketing & Business degree preferred but not necessary. Will train. Call for an appointment. 810-843-1484

500 Help Wanted General
SOCIAL WORKER
Bachelor degree in social work or related field. Must have registration as Social Worker or ability to obtain registration through State of Michigan. Send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

500 Help Wanted General
SECRETARY
For small company. Novi area. Lotus & Plus. Part or full time. Call: 313-334-4080

500 Help Wanted General
SERVICE COORDINATOR
Looking for organized person to service private club members in conjunction with suppliers & corporate office. \$7.50 per hour to start plus shift differential. Send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

500 Help Wanted General
SERVICE PERSON
Afternoon shift. Required to complete in-home service calls on adjustable beds & handie incomeing service calls. Send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

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SERVICE PERSON
Mature, responsible individual needed for a full-time position for manufacturing housing dealership to do warranty work. Send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

500 Help Wanted General
SERVICE / REPAIR TECHNICIAN
(Full Time)
We are seeking individuals to diagnose and repair automobiles of all makes. Must have 2 years experience in repair work. Send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

500 Help Wanted General
SERVICE TECHNICIAN
Progressive company looking for motivated & qualified service technicians. Must understand small engine repair, have basic electrical skills & know how to troubleshoot. Able to work well with little supervision. Successful candidate will enjoy a good income, great benefits & a service vehicle. Please send resume to: 1150 W. 235th St., Canton, MI 48188. The Charter Township of Canton does not discriminate on the basis of race, color, national origin, sex, age, or disability in employment or the provision of services. An Equal Opportunity Employer.

500 Help Wanted General
SERVICE TECHNICIAN
Industrial products company has immediate opening for a service technician. Ideal candidate will have experience in electrical, mechanical, and machinery, client contact and problem solving, plus trade or technical education. Excellent benefits including company car. Send resume with salary requirements in confidence to: Box #1618, Observer & Economic Newspapers, 36251 Schoolcraft Rd., Farmington, MI 48170. An Equal Opportunity Employer.

500 Help Wanted General
SERVICE TECHNICIAN
We have openings for the position of Service Technician at our location in Southfield and Troy. In this position you will handle ongoing preventive maintenance and repairs of air conditioning and heating systems, electrical lighting, plumbing, electrical equipment, sprinkling systems, etc. We offer an attractive compensation and benefits package, plus company van to perform the principal duties of this position.

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500 Help Wanted General
FARMER JACK
Now accepting applications for experienced help in the following classifications:
• MEAT CUTTERS
• MEAT WRAPPERS
If you have 1 or more years experience as a meat cutter or meat wrapper call: (313) 270-1176 or (313) 270-1254
Mon - Fri. between 8am-4pm to arrange for an interview.
Equal Opportunity Employer

500 Help Wanted General
SWITCHBOARD OPERATOR/CASHIER/GREETER
(at one of our largest Ford dealerships)
Must be able to smile and do good customer service. This is not an entry level position. Good pay & benefits. If you want to be a part of the best team. Call Dave Everson for an appointment at: (313) 421-7000

500 Help Wanted General
TEACHERS/TEACHER ASSISTANTS needed full time in Early Childhood program. Certification of Associate's Degree in Early Childhood Education. Long term, part time, day/evening. (810) 350-2444

500 Help Wanted General
TEACHERS WANTED
Part & Full Time. Infant & Toddler Child Care. Five Mile & Haggerty 313-420-9026

500 Help Wanted General
CUSTOMER SERVICE INSTALLATION TECHNICIANS
Find out more about Ameritech's cable TV company - Ameritech New Media. We're paving the way for intercom. We're looking for individuals to assist with our cable TV operations in the Detroit area.

500 Help Wanted General
TRUCK DRIVER
You must be at least 18 years old with customer service experience. You also require the ability to lift 100 pounds, a valid driver's license with good driving record and loader license. Send resume to: 4755 Old Plank Rd., Milford. An Equal Opportunity Employer

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502 Help Wanted-Office Clerical

ACCOUNTS PAYABLE Large company in Livonia needs several people who have experience with accounts payable. Pay starts \$8-10/hr. depending on experience. Please call right away for an appointment at (313) 525-4939.

ACCOUNTS PAYABLE COORDINATOR Entry level position. Responsibilities include processing new vendors, checking vendor invoices, reconciling vendor statements and processing weekly checks. Computer knowledge & basic accounting skills preferred. Please send resume to: J.H. BENNETT & CO. INC. P.O. Box 8028 Nov. MI 48376-8028

ACCOUNTS PAYABLE MANAGER Manufacturer's Rep located in Plymouth (MI) area is employing a staff of 50 people in an exciting and challenging position. Salary commensurate with experience and skills plus liberal benefits including pension and 401K. Reply to: Observer & Eclectic Newspapers 36251 Schoolcraft Rd. Livonia, MI 48150

ACCOUNTS PAYABLE CLERK Full time position available within our central business office in Livonia. Computer and telephone skills required. Good organizational skills a must. Please include salary requirements. Fax resume to: (313) 513-0531 Attn: Lisa EOE

ACCOUNTS RECEIVABLE Full time positions available within our central business office in Livonia. Computer and telephone skills required. Good organizational skills a must. Please include salary requirements. Fax resume to: (313) 513-0531 Attn: Lisa EOE

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ADMINISTRATIVE ASSISTANT Strong administrative background. Organizational skills. Excellent communication skills. Must have proficiency in Microsoft Office. Excellent attention to detail and professional interpersonal skills a must. We offer a relaxed, friendly atmosphere and full benefits. Send resume with salary requirements to: P.O. Box 1188 Royal Oak, MI 48068 or Fax: 810-547-3392

ADMINISTRATIVE ASSISTANT Part time. All office duties. Strong accounting skills. Must know Microsoft office. Long term applicants only need apply. Fax resume to: 810-474-9117

ADMINISTRATIVE ASSISTANT/RECEPTIONIST busy Farmington Hills ad agency looking for someone able to perform general clerical & receptionist duties. Proficiency on MAC/MSWord required. Call (810) 737-7077

ADMINISTRATIVE ASSISTANT Office moving to Novi. Immediate position for self starter, highly organized, excellent communication skills, proficient in Microsoft Office, Windows 95, minimum typing 40 wpm. Send resume to: Sales Manager, P.O. Box 1138 Royal Oak, MI 48068 or Fax: 810-547-3392

ADMINISTRATIVE ASSISTANT/CLERICAL 2-Friendly, Ambitious, Motivated, Self-starter for busy Surveying Company. Need computer and communication skills. 2 years experience preferred but will train right person. One person office. Interview by phone. Send resume to: P.O. Box 11602, Observer & Eclectic Newspapers 36251 Schoolcraft Rd. Livonia, MI 48150

ADMINISTRATIVE ASSISTANT Property Management company seeking well versed administrative assistant. MUST HAVE experience in property management, tenant relations and employee supervision. MUST be computer literate. Send RESUME & COVER LETTER to: Personnel, P.O. Box 255005, West Bloomfield, MI 48325 or FAX: 810-855-1833

Administrative Assistants \$10-\$11.1000-1170 Fax: 810-522-1212 Staffing Services of Michigan, Ltd. (313) 542-0500

Administrative Assistants Central Transport International, Inc., a multi-modal transportation services company, is looking for Administrative Assistants for our corporate office in Warren. Positions require strong leadership, good verbal and written communication skills, and the ability to handle multiple tasks. Put your secretarial skills to use in our fast-paced, challenging, and team-oriented work environment. As an industry leader, we offer excellent benefits, competitive wages, and opportunity for advancement. If you want to become part of our growing team, please send resume with salary requirements to: Recruiting Manager, P.O. Box 4266, Center Line, MI 48015. Equal Opportunity Employer.

502 Help Wanted-Office Clerical

ADMINISTRATIVE ASSISTANT Fast growing company is seeking Administrative Assistant to Vice President of marketing and operations. Duties involve screening calls, typing letters, and providing general help to Vice President and sales staff. Person needs to be an independent worker, computer literate in Excel and Word, good at prioritizing and able to handle a hectic pace. Company offers good salary, benefits, and flexibility. Qualified candidates can send their resume to: Attn: Human Resources, 45577 Port Street, Plymouth, MI 48170-6010

ADMINISTRATIVE ASSISTANT Livonia accounting office. Full or part-time. Call (313) 427-7100 or Fax: (313) 427-9660

ADMINISTRATIVE ASSISTANT Financial firm seeks Administrative Assistant. Must be able to type 65 wpm. Excellent organizational skills. Send resume to: IFG, 21100 Northwestern Hwy, Southfield, MI 48075

ADMINISTRATIVE ASSISTANT Environmental facility located in Farmington Hills seeking energetic, dependable individual with computer skills. Salary \$8-\$10 per hour. Fax resume to: 810-546-6108 or call: 810-546-6100

ADMINISTRATIVE ASSISTANT Part-time afternoon. Must be 18 years or older. Great for students. Energetic with a nice telephone voice. Ask for: Mitchell, (810) 931-3100 Fax: 810-647-8379

ADMINISTRATIVE ASSISTANT/RECEPTIONIST positions open. Strong computer skills. Excellent communication skills. Salary \$7-\$11/hour. Call Chris, SS: 810-473-1112 or Fax: 810-442-1113

ADMINISTRATIVE ASSISTANT/RECEPTIONIST Administrative Assistant. Accounting. Telephone Operators. Fast growing Central company looking for energetic individuals. Must have experience. Send resume to: Attn: Kathy, P.O. Box 5179, Livonia, MI 48151. Or call 313-426-5576

ADMINISTRATIVE ASSISTANT Plymouth automotive supplier is looking for person with Excel and Microsoft Windows experience to work in the Purchasing Department. 20-25 hrs/week. \$7.00-\$9.00/hr. Call (810) 340-9220 or fax resume to: (810) 340-9222

ADMINISTRATIVE ASSISTANT/SALES Chemical company seeks assistant with good communication skills in administrative & sales work. Salary in mid \$20's plus commission. Send resume to: Box #1459, Observer & Eclectic Newspapers 36251 Schoolcraft Rd. Livonia, MI 48150

ADMINISTRATIVE ASSISTANT A growing established financial planning firm has an immediate opening. Responsibilities include: client relations, benefits, retirement, flexible hours, room for advancement. Candidate must be confident, friendly self-starter with good communication skills and computer skills. Submit resume to: VP, 26211 Central Park Blvd., Suite 306, Southfield, MI 48075.

ADMINISTRATIVE ASSISTANT Nationwide computer company seeks a bright, self-motivated and organized individual for its fast paced environment. Must have excellent communication skills. Must be proficient in all related office skills.

ADMINISTRATIVE ASSISTANT/COORDINATOR Bloomfield Hills Advertising Agency. Must have strong written, verbal and computer skills. Excellent communication skills. Analytic, detail oriented & good at problem solving for work in fast paced environment. Excellent organizational skills and computer proficiency. Fax resume with cover letter & salary expectations to: (810) 540-3378

Administrative Assistants Executive Secretaries Ready to enhance your career? We represent many first class employers who are seeking polished professionals with excellent communication skills and computer proficiency. Direct support to a CEO or VP, professional in MS Word or Excel, & outstanding interpersonal skills. Luxury office setting in Southfield. Farmington Hills. Excellent compensation! Call fax resume to: Gloria Brodzinski, 810-932-1170 Fax: 810-522-1212 Harper Associates, 29870 Middlebrook, Farmington Hills, MI 48334

ADMINISTRATIVE CLERK Seeking bright, well organized, professional individual for multi-faceted position. WordPerfect 6.0, data entry, good phone skills. Accounting & detail oriented. Working with both Sales & Accounting Dept. Excellent area. 2 yrs experience. Send resume & pay history to: Clerk, P.O. Box 339663, Farmington Hills, MI 48333-9663 or Fax: 313-838-4550

ADMINISTRATIVE CLERK/RECEPTIONIST for busy many agencies in Canton/Westland area. applicant must have general office skills, organizational skills & customer relations. Full time position. Mon thru Fri. & every other weekend. Excellent starting salary & benefits package. Please send resume or fax to: (810) 737-1711 Observer & Eclectic Newspapers 36251 Schoolcraft Rd. Livonia, MI 48150

ADMINISTRATIVE SUPPORT Rewarding opportunities. Expense in any of the following: Microsoft Word, Excel, Lotus, Powerpoint, Great typing skills. Send resume to: TEMPORARY RESOURCES

ADMINISTRATIVE SECRETARY Your are interested in the warm atmosphere of this firm with Detroit and suburban locations. Advancement, Long term positions. Temp to perm. Also short term. Call Sandra, Farmington/Livonia Birmingham 473-2931 844-7561 Advantage Staffing

502 Help Wanted-Office Clerical

Administrative Assistants \$10-\$14/hr. Several positions at Southfield, Livonia, Farmington & Novi. Must have MS Word and Excel skills. Powerpoint a plus \$10-\$14/hr. Send resume to: Attn: Kelly, 20000 Stock Purchase Plan, Call Suzanne at 810-615-0660. WESTERN STAFF SERVICES Not an agency never a fee

ADMINISTRATIVE ASSISTANT Southfield based professional architectural firm has an immediate opening for an administrative assistant. Microsoft Office Professional essential. Must be able to type 65 wpm, architectural knowledge a plus, excellent organizational skills required. This full time position offers a competitive salary and full benefit package. For consideration send resume to: JGA, P.O. Box 5141, Southfield, MI 48086 Attn: J. Gaudin, No phone calls please!

ADMINISTRATIVE ASSISTANT Southfield CPA firm is seeking a professional, organized secretary to work with a team of individuals. Duties include wordprocessing of presentations, memos and reports, creation of spreadsheets, scheduling of meetings and other administrative tasks. Must have great communication skills and organizational skills. Competitive salary and benefits. High energy individuals can apply to: Attn: P.O. Box 691, Southfield, MI 48037. Or fax: 810-352-0018. An Equal Opportunity Employer

ADMINISTRATIVE ASSISTANTS Immediate opportunities in the Livonia, Plymouth, and Canton areas for experienced Administrative Assistant. Ideal candidates possess strong interpersonal skills, knowledge of wordprocessing and spreadsheet programs, and are multi-task oriented. Compensation commensurate with qualifications. Call today for an interview: 313-513-5823

ADMINISTRATIVE ASSISTANT/RECEPTIONIST Full time position 11:30 A.M. - 6:00 P.M. (2 Sat. per month) Must have basic clerical accounting skills, excellent communication skills, and computer experience. Excellent compensation and benefits. Please send resume to: 2255 Laurel Woods, Troy, MI 48064.

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502 Help Wanted-Office Clerical

ADMINISTRATIVE \$8/HOUR Immediate temp to hire day position available in the City of Wayne. The ideal candidate is a Bilingual Spanish/English, 40-50 wpm & must be computer literate. Position offers holiday/vacation pay, referral bonuses. Call for an appointment or fax resume to: Acro Service Corp. 313-591-1100 Fax 313-591-1217

ADVERTISING AGENCY SECRETARY Client services department of international agency has openings in production and client services. Must be able to type 65 wpm. Powerpoint or Macintosh a plus. Call Susan today! 473-2931 Farmington Hills, MI 48334-6761

ADVERTISING SALES ASSISTANT Come Join our Fast paced international company looking for hard working individual who: • Is detail oriented • Is highly organized • Has strong interpersonal skills • Has computer experience (MS Word/PowerPoint, Lotus 123, etc.) • Able to type 60 wpm If you're a person who is self-motivated and wants to grow, a great opportunity is waiting for you! Please send resume with salary requirements to: Carla Allen, Hearst Magazine, Inc. 2301 W. Big Beaver Road, Troy, MI 48064 An Equal Opportunity Employer

ALLSTATE INSURANCE A CAREER OPPORTUNITY AS AGENCY DEVELOPMENT ASSOCIATE Join our team in busy Rochester, Troy insurance sales office. You will set appointments for agents, gather customer information and inform about our products and services. Also you will handle a variety of administrative duties and service our customers. You are a self starter, with good organizational and communication skills, keyboard knowledge and a customer friendly personality. To apply for this opportunity to grow in a new career - contact Ola at 810-643-4883

ART VAN FURNITURE of Westland needs full & part time office help. Must be able to work evenings & weekends. Great benefits. Please call: (810) 425-8000

ASSISTANT BOOKKEEPER needed full time. Excellent benefits, discount, vacation, medical, vision, dental & disability. Please send resume to: 2255 Laurel Woods, Troy, MI 48064. Please call: (810) 425-8000

ASSISTANT FRONT OFFICE MANAGER PM shift, 40 hrs/week. Hotel experience. Excellent communication skills. Training & budgeting skills required. Contact Susan Martin, Mon-Fri 9am-5pm in the Human Resource Dept. at 313-462-6000, ext. 616

ASSISTANT TO THE PRESIDENT needed for fast-growing, Southfield based telecommunication design firm. Must have good client and customer management skills. Send resume & salary requirements to: 2255 Laurel Woods, Southfield, MI 48034.

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502 Help Wanted-Office Clerical

BOOKKEEPER/HUMAN RESOURCES A Novel based Manufacturer's Retail store is looking for a Bookkeeper/Human Resources person to manage the books & benefits of a 40 person firm. Duties include accounts payable/receivable, payroll general ledger & issuing Sub-S returns as well as employee benefit administration. This is a professional position with a pleasant, non-smoking work environment. Salary benefits. Please send resume to: Greg Rathsburg, P.O. Box 505, Novi, MI 48376

BOOKKEEPER PART-TIME, 25-30 hours/week. Strong accounts receivable and computer skills. Will utilize MS/AS4. Experience needed. W. Bloomfield. Send resume to: Personnel Manager, P.O. Box 50063, W. Bloomfield, MI 48325-0633

BOOKKEEPER/SECRETARY Needed ASAP. Reliable person interested in long term position. Experience in fast-paced, 1 person office. Experience using Outlook & MS Office. Approx. 15 hrs/week. Call Kathy 110-755-49

BOOKKEEPING ASSISTANT PERMANENT PART TIME Livonia based marketing company seeks a responsible, detail oriented person with excellent organizational skills. 2024 hrs. W. your bookkeeping & computer experience required. WordPerfect, Lotus and other software a plus. Pleasant non-smoking environment. For details, call Mon-Fri 9am-5pm. (313) 522-63

CAREER OPPORTUNITIES Permanent Positions CLERK/TYPIST - Several positions for individuals with 1+ years experience 40wpm typing for large computer outfit. DIAL ENTRY - Experienced individual with 9,000 keystrokes per hour. SECRETARY - Answer 8 lines, 10 word correspondence & 6 positions. Nice variety. ADMINISTRATIVE ASSISTANT - Automobile firm seeks individual with 2+ years experience in MS Word, Excel & Powerpoint needed. Text opportunity! PERMANENT STAFF Troy, MI 48068-2720 Fax: 585-271 Farmington Hills, MI 48037-550 737-58

CASHIER Full time position 11:30 A.M. - 6:00 P.M. (2 Sat. per month) Must have basic clerical accounting skills, excellent communication skills, and computer experience. Excellent compensation and benefits. Please send resume to: 2255 Laurel Woods, Troy, MI 48064.

CLAIMS ADMINISTRATOR Full-time. Previous medical / dental office experience. Excellent customer service. Excel and Word knowledge preferred. Mail resume to: Manager, EBS, PO Box 7007 Livonia, MI 48007-7007

CLAIMS ASSISTANT Workers Compensation At least 1 year experience. Responsibilities include: processing claims management staff in hand of medical only claims. Mail resume to: Branch Manager, 313-462-6000, ext. 616

CLERICAL ASSISTANT - part time. Excellent communication skills. Excellent customer service. Excel and Word knowledge preferred. Mail resume to: Manager, EBS, PO Box 7007 Livonia, MI 48007-7007

CLERICAL ASSISTANT New Horizon's Livonia and training centers are looking for clerical assistants on a part-time or full-time basis. The following skills are required: • PC experience (word processing & spreadsheet) • Excellent telephone skills • Good typing skills • Detail oriented The pay will be \$7-\$8 per hour. Fax resumes to Human Resources (313) 525-1401 Immediate job opportunities!

CLERICAL Be a part of our growing team. Our Diagnostics is currently seeking to the following position. BILLING COORDINATOR I Billing Dept./5:30 Shift Requires a minimum 55-60 wpm typing skills. For immediate consideration, please complete an application form. The 11AM-3PM, please call or fax for testing at: Quest Diagnostics, 4444 Giddings Road, Auburn Hill, MI 48006, Fax: 810-546-5000 ext 280

CLERICAL/CUSTOMER SERVICE HARD WORKING, energetic team player needed to learn international transportation from the ground up. Job requires a minimum 55 wpm typing skills. Knowledge of Word 6.0 and Powerpoint is preferred. We offer a competitive salary, full benefits and a very congenial, supportive environment. For more information, please send resume with salary history and requirements to: Dept. EP, Buck Consultants, Inc., 3000 Town Center, Suite 1200, Southfield, MI 48075. Equal Opportunity Employer M/F/D/V

CLERICAL DO YOU NEED AN EXCITING CHANGE? Republic Bancorp Mortgage Inc. offers a challenging and rewarding employment opportunity to energetic persons ready to take on a challenge. Full-time positions are available in our Farmington Hills and Brighton offices. General clerical and positions available. Please fax resume to send your resume: CCUC, P.O. Box 5092, SOUTHFIELD MI 48066 ATTN: HUMAN RESOURCES/M

BILLING CLERK For busy interior design supplier. Accuracy, organization and computer skills. Casual office environment and excellent benefits. Diversified Recruiters 810-344-6700 Fax 810-344-6704

BILLING ENTRY Steady work/excellent income. Flexible hours. Knowledge of Windows helpful. Full or part-time. 1-800-833-9553 or 313-522-9578

BILLING Position available at growing company located in Troy. Position is entry level. Excellent benefits. Please call: Key Handler (810) 288-8107

BOOKKEEPER American Controls, the leader in fuel controls for industry, has an immediate opening. Background required in GL management, bank reconciliation, and other accounting functions. Competitive salary and benefits. Resumes to P.O. Box 324, Farmington Hills, MI 48334. Fax: 810-478-1117

502 Help Wanted-Office Clerical

CLERICAL OPPORTUNITIES RADIOLOGY The following positions are currently available: FILM ROOM TECHNICIAN: Full and part-time days and part-time afternoons. Requirements include: 1 year experience in related field, experience and 35 wpm accurate typing. REGISTRAR: Full and part-time days. Requirements include: one year experience in patient registration, patient insurance verification or patient billing, experience in computer-based communication systems and 35wpm accurate typing. TRANSCRIPTIONIST: Part-time. Flexible hours with weekend rotation. Requires medical transcription experience and 50wpm accurate typing. Please apply in person to: Suite 210, 2100 E. Big Beaver Rd. Farmington Hills, MI 48334. Fax: 585-271

CLERICAL/RECEPTIONIST Full time position available for small fast paced Central office. Looking for high energy, professional, typist, that is willing to learn or has prior tool & de experience. (313) 397-3200

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502 Help Wanted-Office Clerical

CUSTOMER SERVICE \$8-10 Per Hour Westland company looking for an experienced customer service rep. Industrial/manufacturing background would be helpful. Nice office, clean environment, great benefits. Temp. ARBOR TEMPS 459-1166

CUSTOMER SERVICE REPRESENTATIVE NOW! Full time position available in a busy non-smoking legal/medical Novit office. We seek pleasant professional outgoing persons with developed computer/phone skills. Customer Service experience is a plus. Send resume and salary requirements to: Office #174, Observer & Eclectic Newspapers 36251 Schoolcraft Rd. Livonia, MI 48150

DATA ENTRY Accounts Administration Long or short term positions available in a busy non-smoking Novit office. We seek pleasant professional outgoing persons with developed computer/phone skills. Customer Service experience is a plus. Send resume and salary requirements to: Office #174, Observer & Eclectic Newspapers 36251 Schoolcraft Rd. Livonia, MI 48150

DATA ENTRY Full time position available for small fast paced Central office. Looking for high energy, professional, typist, that is willing to learn or has prior tool & de experience. (313) 397-3200

DATA ENTRY Growing companies in Plymouth & Livonia in search of data entry operators. \$7.50-\$8.50/hr. ARBOR TEMPS: 459-1166

DATA ENTRY Immediate openings in the Plymouth area for Data Entry/Excel individuals. 59hr. Fax resume to: 313-427-8926 or call 313-438-1535

DATA ENTRY/KEYPUNCH Exp. data entry operators day and afternoons shift. Full-time, steady work, benefits. Good pay for 2025 hrs/week. Call: 313-581-5288

DATA ENTRY - KEY PUNCH WORK AT HOME Experience operators for our home division. Must know 12,000+ keystrokes. Must be fast & accurate. Able to work 7 hrs per day. Top operators can make \$10 to \$14/hr. Must be friendly and desire to learn. Fax resume to: 313-581-5288

DATA ENTRY OPERATORS Must have good typing skills & great customer service attitude. Blue Cross HMO, clerical area. Excellent benefits. Excellent advancement opportunities. 810-7355 Nove Livonia Office

DATA ENTRY Plymouth automotive supplier is looking for person with Excel and Microsoft Windows experience to work in the Purchasing Department. 20-25 hrs/week. \$7.00-\$9.00/hr. Call (810) 340-9220 or fax resume to: (810) 340-9222

DATA ENTRY/RECEPTIONIST Full time position for pleasant individual with excellent phone skills, computer skills and a minimum 50 wpm typing speed. Order Entry experience. Benefits. Call Sharon at Noffs Carburston (313) 595-7776

DATA ENTRY/RECEPTIONIST Permanent part time position open for computer operator in our Plymouth office. \$9 an hour to start. People with fun, outgoing personalities & 10 key calculator skills. Call Tom at: 313-459-5941

DATA ENTRY Universal Standard Medical Laboratories, Inc. has several full and part-time openings for multiple shifts for individuals with solid data entry skills. Qualified candidates will have at least 2 years of data entry experience and will be able to maintain a minimum productivity level of 10,000 kph. High school diploma is required. Cashier or cashier experience is also helpful. The full-time position offers a highly

504 Help Wanted-Dental

DENTAL HYGIENIST, RECEPTIONIST, ASSISTANT. Full and part-time positions available. Call 313-582-9151 for great employment opportunities with excellent benefits.

504 Help Wanted-Dental

HYGIENIST - part-time. Highly motivated individual for Farmington Hills dental office. Call Lori (810) 553-0645.

506 Help Wanted-Medical

BILLER. EXPERIENCED biller needed. Full-time position. Orthopedic surgeon's office located in Southfield. Call M-F from 10am-4pm. 810-358-5520 Ext. 126.

506 Help Wanted-Medical

Customer Service Representative. Apria Healthcare is the nation's leading, fully-owned, for-profit healthcare provider.

506 Help Wanted-Medical

MEDICAL ASSISTANTS. Needed immediately. Must be able to do front and back office. Experience preferred. Call: (313) 563-4500.

506 Help Wanted-Medical

MEDICAL RECEPTIONIST. Supply growing medical practice. Must have excellent communication skills.

506 Help Wanted-Medical

OPTICIAN. EXPERIENCE in dispensing for a busy Warren location. Full & part time available. Benefits. Call Dave: (810) 771-0200.

506 Help Wanted-Medical

REHAB SPECIALISTS. Immediate part-time openings making visits to patient homes. The following positions are available: Masters prepared Occupational Speech Therapist.

508 Food/Beverage Restaurant

BANQUET WAITSTAFF BARTENDERS COOKS & DISHWASHERS. Join Parties With Class. Weekends, weekdays. Work when you want to. Grand Prix, TPC & Major Banquet Halls. (810) 569-7576.

DENTAL RECEPTIONIST

Must have computer & dental knowledge. Part time & some Saturdays. Farmington Hills area. (810) 851-1034.

ORTHODONTIC ASSISTANT

Pleasant Bloomfield Hills office. Excellent benefits & salary. Full-time position. Call: (810) 646-9768.

BILLER/RECEPTIONIST

For busy Rochester Medical Center. Insurance knowledge required. Good phone & communication skills. Competitive pay. Full-time position available. Resumes for Human Resources, PO Box 92177, Rochester, MI 48308.

BILLER/RECEPTIONIST

Trade new full-time openings for professionals with 1 year medical office experience. Great salaries & benefits. Call: (810) 332-1164.

MEDICAL ASSISTANT

Dependable medical assistant for a pleasant Southfield office. Full-time position. EKG, VP, X-ray experience or training. 810-543-0732.

MEDICAL RECEPTIONIST

Full-time for Farmington Hills dental office. Must have excellent communication skills. Full-time position. Call: (810) 477-9370.

PHYSICAL THERAPY TECH

Part-time. Mon, Wed, Fri morning for out-patient PT office. 313-425-5414.

PROOFREADER

Needed for busy Farmington Medical Transcription company. Will be responsible for quality production in high volume office. Call: (810) 477-9370.

QUALITY ASSURANCE RN

2-3 years Home Care experience, with knowledge of Medicare guidelines. Must be a Quality Assurance experience. 40 hours. Full benefit package. Call: (810) 552-7800.

DENTAL RECEPTIONIST

Great opportunity for enthusiastic team player in growing high quality dental practice. Seeking happy, full-time experienced person. Call: (810) 788-4041.

PATIENT COORDINATOR/RECEPTIONIST

Enthusiastic dental & computer experienced individual desired 25 hours per week. Progressive N.W. Livonia office. Call: (313) 482-2629.

BILLING DOCUMENTATION SUPERVISOR

Medical Supply company has a full time opening for an experienced supervisor (at least 5 yrs.). Must have excellent written & verbal communication skills. Knowledge of automated medical billing systems and strong PC skills required. Fax or send resume. Human Resources, Dabbert's, 11585 Farmington Rd, Livonia, MI 48150. Fax: 313-251-9540.

MALE/FEMALE LIVE-IN POSITIONS

Available for In-Home Health Care. Full or part-time positions also available. Please call: (313) 421-9101.

MEDICAL ASSISTANT, MEDICAL BILLER & X-RAY TECH

Experience. References. Good pay. Send resume to: 18320 Farmington Rd., Livonia, MI 48152.

MEDICAL ASSISTANT

Established family practice in W. Bloomfield needs part time M.A. experienced in venipuncture, EKG, x-rays. Call Paty at: (810) 655-2293.

MEDICAL RECEPTIONIST/PT Tech/Clerk

Large physical therapy Co. is seeking a dynamic receptionist to float throughout its outpatient locations. Medical office experience preferred. PT Tech experience preferred. Full benefit package. Send resume with salary requirements to: WBA, 900 Auburn Ave., Canton, MI 48342/FAX: (810) 333-0276/ CALL: (810) 333-3335.

RADIOGRAPHER

Part-time Radiographer needed for Orthopedic Surgery office in Novi. Salary commensurate with experience. Send resume to: Grant Winters, 4000 Providence Drive, Suite 401, Southfield, MI 48075.

RADIOLOGIC TECHNOLOGIST

Henry Ford Health Center - Livonia campus is seeking an immediate opening for a full-time Radiologic Technologist. The chosen candidate will be ARRT Registered and have Mammography Certification. We offer a competitive starting salary and benefits package. Interested applicants please send resume to: HUMAN RESOURCES, Henry Ford Health Center-DW 7800 W. Outer Dr., Detroit, MI 48225.

EXCELLENT OPPORTUNITY

Assigned needed part-time for Bloomfield Hills dental practice. Approx. 2 hrs. per week. Mon, Tues & Fri. Must have experience. Please call: (810) 855-2411.

ACTIVITY AIDE

for LTC nursing home. Part time. Needs someone who is energetic and likes to work with the elderly. Experience preferred. If interested please apply in person 21017 Middlebelt, Farmington Hills. (810) 474-6993.

C.E.N.A.'S

8:00 TO START THE PEACHWOOD INN TEAM CALL CHARITY TODAY AT 313-482-2629. OR apply in person at PEACHWOOD INN 3500 W. South Blvd. Rochester.

CERTIFIED NURSING ASSISTANTS

Applications are currently being accepted for the following positions: Night shift. We are a small skilled nursing facility. If you are caring and looking for a challenging position in our residents lives come join our team of healthcare professionals at Alexander. In addition to your hourly wage we offer health insurance, dental insurance, paid sick days, holidays, vacation pay, tuition reimbursement and a pension plan. Apply in person.

ASSOCIATED DERMATOLOGY

Attention: Staff Dermatologist. West Bloomfield, MI 48322.

MEDICAL ASSISTANT

Northland Family Planning part-time position, approximately 20 hrs per week at our Westland location on Northland. Must be a graduate of a 2 and 4 trimester surgery. Entry level position. Medical experience preferred. Please call M-F: 9am-4pm: 313-721-8222.

MEDICAL BILLER

Full-time position available for a person to manage for Medicare Part B. Must be detail oriented, organized professional with a pleasant personality. Must have financial Director, 24293 Telegraph, Southfield, MI 48034-3011.

MEDICAL BILLER

Must have experience with Medicaid billing. Fax or mail resumes to: OLSTEN, 5455 Corporate Dr., Ste. 117, Troy, MI 48069-2620. Phone: (810) 641-0897. Fax: (810) 641-0897.

PROVIDENCE

Midnight Supervisor. Botsford Continuing Health Center, award winning long term care facility and developing retirement community seeks full time Midnight Supervisor RN Licensee, preferably BSN with extensive Supervisory Experience. We Offer: Excellent wage and fringe benefits package including family health care, tuition reimbursement and more. Interested candidates apply in person to: 21450 Archwood Circle Farmington Hills, MI. (810) 477-7400.

HYGIENIST - FULL TIME

For Berkley family practice. Days (810) 584-1440. Evenings (810) 828-3402.

HYGIENIST

If one of your professional goals is to make a difference in the lives of our patients we are seeking a highly motivated individual who wishes to combine professional technical skills with ability to influence patients to accept excellent dental care, and if you want to make a substantial contribution to a high health-care professional, our part-time hygiene position may be just the opportunity you are looking for. An exciting benefit package and excellent compensation are secondary to the personal fulfillment you receive. Please call Dr. D. O'Connell's office: (810) 474-0600.

CHARTER HOUSE OF FARMINGTON HILLS

Looking for ASSISTANT DIETARY SUPERVISOR. Charter House of Farmington Hills is looking for the right person to help in managing the dietary department from 11:00am to 2:00pm part time basis. Responsible for clinical documentation including MDS & RAPS, CMS & HIPAA regulations. Competitive wages. Excellent benefits. Please call Diana at: (800) 880-0020 or 810-344-0234. Fax resume to: (313) 677-8300.

HHAs/ CNAs

Immediate openings for aids in the Northville/Holy Aids. Shifts are Mon-Fri, 8:00am-4:00pm. Call Dana at: (800) 880-0020 or 810-344-0234. Fax resume to: (313) 677-8300.

HELP WANTED for Westland

for experienced individual. Salary commensurate with experience. Fax or mail resumes to: 313-425-1312.

HOME HEALTH AIDES

Earn up to \$11/hr. Experience the flexibility that home health aides at the agency know for quality. We have available full-time & continuing positions. Scheduling options also include: short hours, half days & weekends. Requires reliable transportation & 1 yr. experience. The rewards are many including mileage reimbursement. Call: (810) 967-6739 or send an inquiry in care of Human Resources to: 25900 Greenfield Road, Suite 600 Oak Park, MI 48237.

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GranCare Partners in Continuing Care. Home Health Aide/CNA, Private Duty (experience or certification required), Bloomfield area (part-time), Roseville area (part-time), Hospice (certification required), Whitmore Lake area, Grand Blanc area, Bereavement Manager-Hospice, Master's Degree required, Rehab Supervisor, Bloomfield Hills area, Roseville area, Grand Blanc area, OT, Roseville area, PT, Whitmore Lake area, Grand Blanc area, Roseville area, MSW, Hospice, RN, Clinical Mgr (Whitmore Lake area), DON Internship (skilled nursing facility), Hospice (hospice experience required), Whitmore Lake area, Bloomfield Hills area (part-time), Nursing Home Administrator, Executive Director Internship. We offer an excellent salary and competitive benefits. Please send/fax your resume to: GranCare, Attn: Human Resources 0E0309, 38935 Ann Arbor Road, Livonia, MI 48150. Fax: (810) 432-6788.

CNA's/HHA's GREAT Pay Per Visit

Mileage Reimbursement. INNOVATIONS Home Care has immediate full-time and part-time positions available in Westland and Livonia. One year experience. Please call: (810) 477-7400. Home Care required. Call Pat D. at: INNOVATIONS (800) 765-7544. Monday thru Friday only.

CHARTER HOUSE OF FARMINGTON HILLS

Looking for ASSISTANT DIETARY SUPERVISOR. Charter House of Farmington Hills is looking for the right person to help in managing the dietary department from 11:00am to 2:00pm part time basis. Responsible for clinical documentation including MDS & RAPS, CMS & HIPAA regulations. Competitive wages. Excellent benefits. Please call Diana at: (800) 880-0020 or 810-344-0234. Fax resume to: (313) 677-8300.

MEDICAL BILLERS

Several immediate openings for experienced individuals. Full-time position. Must be able to do front and back office. Experience preferred. Call: (313) 563-4500.

MEDICAL BILLER

With AR knowledge and computer experience. Please call: (810) 967-6739 or send an inquiry in care of Human Resources to: 25900 Greenfield Road, Suite 600 Oak Park, MI 48237.

RECEPTIONIST/BILLER

Full-time. MBS experience preferred. No weekends. Call Rita or Sara: (810) 477-7485.

RECEPTIONIST/BILLER

NEEDED for general surgeons office. 2 days/week. MBS experience a plus. Call: (810) 353-1513.

RECEPTIONIST

Full-time. MBS experience preferred. No weekends. Call Rita or Sara: (810) 477-7485.

Sears Family Dental Center

has excellent career opportunities for hardworking, self-motivated and committed individuals with proven dental office experience.

HOME HEALTH AIDES

Needed for Wayne and Monroe Counties. Minimum one year experience in a nursing home, hospital or certified agency and 75 hours of documented training. Flexible schedule. Competitive wages. Mileage, reimbursement and more. Must have reliable transportation. Please call: (810) 967-6739 or send an inquiry in care of Human Resources to: 25900 Greenfield Road, Suite 600 Oak Park, MI 48237.

LAB TECHNICIAN

For Government contractor in Detroit. Must have minimum one year experience in a laboratory setting. Call: (810) 967-6739 or send an inquiry in care of Human Resources to: 25900 Greenfield Road, Suite 600 Oak Park, MI 48237.

MEDICAL PLACEMENTS

Temporary & Temp to Perm positions for: Medical Assistants, Phlebotomists, Medical Receptionists, Medical Billers, Medical Transcriptionists, Radiologists, Technologists, Medical Clerical/Secretarial. Call Marty at Tempo Medical: 810-356-1335 to schedule an interview or fax resume to: 810-356-1333.

HOME HEALTH AIDES

Earn up to \$11/hr. Experience the flexibility that home health aides at the agency know for quality. We have available full-time & continuing positions. Scheduling options also include: short hours, half days & weekends. Requires reliable transportation & 1 yr. experience. The rewards are many including mileage reimbursement. Call: (810) 967-6739 or send an inquiry in care of Human Resources to: 25900 Greenfield Road, Suite 600 Oak Park, MI 48237.

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DENTAL ASSISTANTS

Premium pay will be offered to Dental Assistants who have at least two years of "hands-on" experience and are proficient in four-hand dentistry techniques. Previous Managed care experience a plus.

LPN'S PRIVATE DUTY

Midnights, Livonia area. \$15 per hour. Call Bobbie: 1-800-782-3394.

MOS COORDINATOR

RN, BSN preferred with long term experience in a nursing home, hospital or certified agency and 75 hours of documented training. Flexible schedule. Competitive wages. Mileage, reimbursement and more. Must have reliable transportation. Please call: (810) 967-6739 or send an inquiry in care of Human Resources to: 25900 Greenfield Road, Suite 600 Oak Park, MI 48237.

MEDICAL ASSISTANT

With pediatric experience needed in Dearborn Heights. Ask for Claudia: (313) 730-7007.

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Full-time. MBS experience preferred. No weekends. Call Rita or Sara: (810) 477-7485.

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DENTAL ASSISTANTS

Premium pay will be offered to Dental Assistants who have at least two years of "hands-on" experience and are proficient in four-hand dentistry techniques. Previous Managed care experience a plus.

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Our complete index can be found in the Real Estate section

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Publication Day.....Deadline
 SUNDAY.....5:30 P.M. FRI.
 THURSDAY.....6:00 P.M. TUE.

You can view the Observer & Eccentric Automotive Classifieds on the web at:

<http://oeonline.com>

To order Observer & Eccentric On-Line! call 313-953-2266 and get the software

AUTOMOTIVE

SUNDAY, MARCH 9, 1997 • PAGE 1 SECTION J

Nissan Maxima offers luxury AND excitement



BY ANNE FRACASSA
Avanti News/Features

This is Nissan's flagship vehicle, this 1997 Maxima. You would tend to assume flagship means "the best, the most luxurious."

If that's what you want from the Maxima, you're done shopping because the

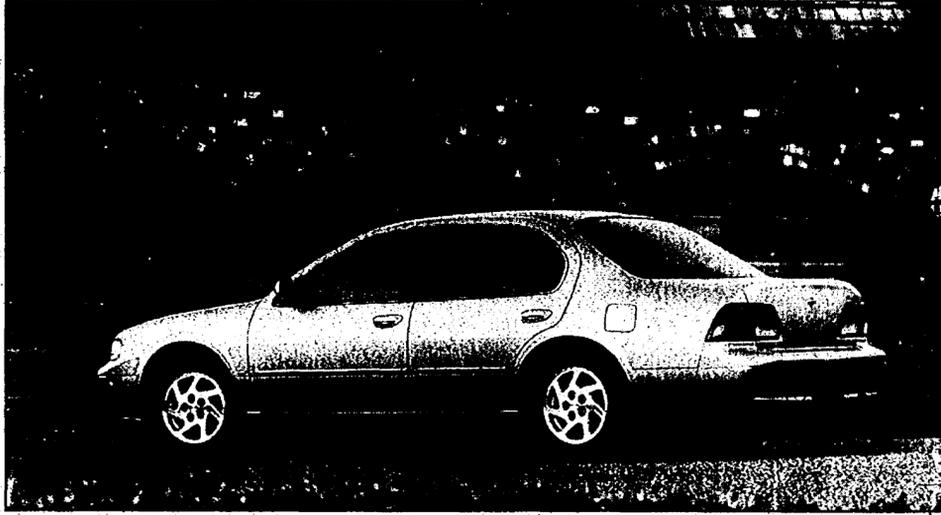
GLE trim line is what you'll choose. But this flagship has a little more to offer. A little more fun. A little more excitement. Choose the Maxima SE and you'll get that and even a little more. The fun is the way this puppy acts more like a sports car than a midsize sedan.

The excitement? Well, you've got a 3.0-liter dual overhead cam V6 that outputs 190 horsepower with a tap of your right foot. When you get this thing up to cruising speeds, check your speedometer, cuz you're probably over the limit by now.

There have extensive exterior and interior updates for this model year. From the front grille to the new taillights, most of the exterior has been refined to be even more sporty-looking.

Back to the engine for a moment. It's been named "Best Engine" by Ward's Auto World for the past two years. This is the Nissan's lightest and most compact production engine. The design enabled an enhancement in engine performance, reduction of exhaust emissions and improved performance and fuel economy.

The test Maxima SE was outfitted with a standard 4-speed manual transmission that wasn't effortless to shift, but was not a big pain, either. It's standard on the GXE as well. On the GLE, a 4-speed automatic is standard equipment. You can still outfit either the GXE or SE with an automatic as an option. Stick with the manual — it gives you a spirited driving experience.



The Maxima SE engine was named "Best Engine" by Ward's Auto World for the past two years. This is the Nissan's lightest and most compact production engine. The design enabled an enhancement in engine performance, reduction of exhaust emissions and improved performance and fuel economy.

The safety equipment on all Maximas this year is impressive. Take a look: at the front and rear crumple zones, dual airbags, power-assisted 4-wheel disc brakes (anti-lock brakes are an option), energy-absorbing steering column, child safety rear door locks and steel side-door guard beams.

The 3-point front seat belts have height-adjustable front shoulder belts that make it a breeze to wear without cutting across your neck. There are also 3-point seat belts for the rear outboard passengers in the back.

Handling this car doesn't mean you have to pull the reigns in once in a while. There are front and rear stabilizer bars and a rear multi-link suspension system that really helps keep the car firmly planted on all fours. The SE has a sport-tune suspension package that gives you firmer shocks and struts. Response, as I said before, is there at a tap of the foot.

Interior room is impressive. You can fit three people in back without so much as a squeeze. Front buckets are comfy and the center console can hold a ton of your junk.

Instrumentation is, well, funky during the day. The analog tachometer and

MARCH MADNESS!!

5.9%

APR FINANCING FOR UP TO 60 MOS. ON SELECT 1997 MODELS. HURRY!!! OFFER ENDS SOON!



1997 SUNFIRE SE COUPE

Automatic, rear defroster, air conditioning, AM/FM stereo cassette, dual air bags, anti-lock brakes, sport mirrors, tinted glass, power steering, power brakes. Stock #970440.

SALE PRICE **\$12,995*** GM OPT II Deduct \$641.45
36 month Smart Lease **\$189**** per mo.

1997 GRAND AM GT COUPE



Auto, air, power windows & locks, tilt, cruise, cassette, spoiler, ABS brakes, dual air bags & more. Stock #970237.

SALE PRICE **\$15,695*** GM OPT II Deduct \$883.05
30 month Smart Lease **\$195**** per mo.

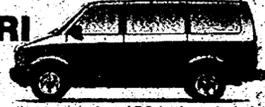
1996 JIMMY 4x4 4 DOOR



Vortec 4300 V-6 engine, automatic transmission, air bag, ABS brakes, air conditioning, power windows, power locks, power mirrors, tilt, cruise, AM/FM cassette stereo & much more! Demo Stock #968522.

SALE PRICE **\$22,495*** GM OPT II Deduct \$1314.85

1997 SAFARI VAN



Vortec 4300 V-6 engine, automatic transmission, ABS brakes, dual air bags, power windows, power locks, mirrors, tilt & cruise, deep tint glass, AM-FM cassette stereo and much more! Stock #979047.

SALE PRICE **\$18,995*** GM OPT II Deduct \$1061.85
36 month Smart Lease **\$279**** per mo.

ALL NEW 1997 TRANS SPORT SE



Automatic transmission, air conditioning, V-6, AM/FM stereo cassette, cruise, tilt, power windows & locks, keyless entry, anti-lock brakes, seven passenger, dual air bags, deep tinted glass, rear defroster & more. Stock #970244.

SALE PRICE **\$20,695** GM OPT II Deduct \$1111.20
36 month Smart Lease **\$279**** per mo.

ALL NEW 1997 GRAND PRIX SE SEDAN



Automatic transmission, air conditioning, anti-lock brakes, dual air bags, 3800 V6, aluminum wheels, AM/FM stereo cassette, power windows, power locks, power driver's seat, keyless entry, cruise, tilt and more. Stock #970278.

SALE PRICE **\$18,795*** GM OPT II Deduct \$1006.40
36 month Smart Lease **\$279**** per mo.

1997 JIMMY 4X4 4 DOOR



Vortec 4300 V-6 engine, automatic transmission, air bag, ABS brakes, air conditioning, power windows, power locks, power mirrors, tilt, cruise, AM/FM cassette stereo, overhead console, Homelink/trip computer, & much more! Stock #979267.

GM OPT II - Deduct \$45 Per Month
36 month Smart Lease **\$269**** per mo.

1997 SAVANA 3/4 TON CARGO VAN



Vortec 4300 V6 engine, automatic transmission, air bags, ABS brakes, air conditioning, tilt wheel, cruise control, side door and rear door glass, auxiliary lighting, 8600 GVWR and much more! Stock #979163.

SALE PRICE **\$18,595*** GM OPT II Deduct \$1081.80
36 month Smart Lease **\$259**** per mo.

1997 SONOMA PICKUP



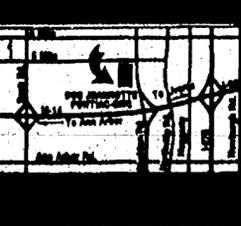
2.2 liter four cylinder engine, five speed manual transmission, air bag, ABS brakes, air conditioning, AM/FM cassette stereo and much more! Stock #979237.

SALE PRICE **\$10,995*** GM OPT II Deduct \$609.10
36 month Smart Lease **\$139**** per mo.

USED CARS	CERTIFIED USED CARS & TRUCKS	CERTIFIED USED CARS & TRUCKS	CERTIFIED USED CARS & TRUCKS	TRUCKS
'90 DELTA 88 Low miles. \$5995	'93 CUTLASS SUPREME \$9995	'92 TOYOTA CAMRY LE \$9995	'95 GMC JIMMY SLT 4-DOOR \$15,995	'96 YUKON SLE 4 door, Green. \$29,495
'93 BLAZER FOUR DOOR \$12,995	'93 FORD UNIVERSAL CONVERSION VAN \$13,995	'94 TEMPO 4 DOOR \$6395	'95 GMC SIERRA EXT. CAB PICK-UP \$16,995	
'92 SUNBIRD V6, Red. \$5995	'95 ASTRO CL \$15,195	'95 GMC YUKON SLE ONLY \$23,995	'95 GRAND AM \$9,995	'92 BONNEVILLE SE \$9995
'89 ESCORT Automatic. \$2995	'93 GRAND PRIX SE 4 DOOR \$8995	'95 SATURN SLT \$11,995	'93 GRAND PRIX 2 DOOR B4U \$9995	

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GM Employees Option I - Option II PEP PLAN HEADQUARTERS Suppliers Welcome

14949 Sheldon Road (Just North of M-14, Jeffries Fwy.)

Hours: Mon. & Thurs. 9-9
Tues., Wed., Fri. 9-6

453-2500

*Plus tax, title, license, 5.9% financing in lieu of rebates. Rebates included where applicable. **Lease payment based on approved credit on 12,000 miles per year w/15¢ excess mt. for 12, 30 or 36 months. Lessee responsible for excess wear & tear. Lessee has option to purchase at lease end for predetermined price at lease inception. Security deposit equal to first payment plus \$25. First month's payment, license, title & sales tax plus down payment due at inception. Supplier subject to certain restrictions. To get total amount multiply payment by term. Subject to 6% use tax. Requires \$1500 down.

MAXIMA from page 1

time driving. I do like it, however, when the sun goes down. In the dark, the white disappears and what you've got here is something that resembles a plane's cockpit. Nice graphics, just a little annoying during the day.

Comfy, too, are the leather-wrapped steering wheel and gear shift knob. The feel of the leather is soft and supple and fits your hand oh, so well.

Trunk space is impressive. You can fit a whole lot more stuff in there than you'll probably ever need. There's also a pass-through on the trunk that can come in handy when transporting skis or anything else that's too long to fit.

And here's a blast from the past — the trunk has a courtesy lamp so you can see inside. Why did that feature go away? Hardly anyone has a lighted trunk anymore.

The front-wheel drive SE starts just under \$23,300 and is nicely equipped.

Here are a few things on the standard equipment list: CFC-free air conditioning; cruise control; power windows, door locks and antenna; AM/FM cassette/CD system with 6 speakers; dual power remote-controlled outside mirrors; tilt steering column; digital quartz

clock; electric rear window defroster; dial cup holders; remote hood/trunk/fuel door releases; map light; intermittent wipers; front door map pockets; tinted glass; and 16-inch all season steel belted radials on alloy wheels.

Even with the options on the test Maxima SE — Bose stereo system, 8-way power driver's seat, homelink transmitter, remote keyless entry, security system, power trunk release, illuminated vanity mirrors, ABS and a sunroof — the price only went up to \$26,400. A pretty terrific value.

The Maxima SE is one of Nissan's stronger products. Take a look at it. You'll see what I mean. Write Anne Fracassa online at avanti1054@aol.com.



1997 Nissan Maxima SE
 Vehicle class: Midsize sedan.
 Power: 3.0-liter DOHC V6.
 Mileage: 22 city / 27 highway.
 Where built: Oppama and Tochigi, Japan.
 Price: \$23,299.

EMPLOYMENT CLASSIFICATIONS CONTINUED

This Classification Continued from Page H8.

508 Food/Beverage Restaurant

GRILL COOK - midnights, hrs. 12:30-9:15am. Pay starting at \$6/hr. Medical benefits excluded after 6 months. Belleville area. Call Diane Moore 313-957-5149

508 Food/Beverage Restaurant

FOOD SERVICE

Manufacturing plant has opening with our modern in-house cafeteria for the night shift. Ideal candidate should possess experience in the food industry. Full benefit package available including vacations, medical, dental, and 401K. Apply to:

1351 Haz (2 1/2 Mile S. of Ford) Westland, MI 48185
 Mon thru Fri 8am-5pm EOE

508 Food/Beverage Restaurant

FOOD SERVICE

Person experienced with strong computer skills to assist Food Service Director in Senior Nutrition Program in Northwest Suburb. Part time/weekdays. Respond to: P.O. Box 503, Midland, MI 48841
 An Equal Opportunity Employer

FAX US YOUR AD 313-953-2232

508 Food/Beverage Restaurant

GENERAL KITCHEN HELP

Catering Company in Westland needs full time and part time help. Self motivated & dependable. Non smoking environment. (313) 728-8080

508 Food/Beverage Restaurant

GENERAL MANAGER local Big Boy restaurant is looking for an aggressive success oriented individual to join our management team. Previous general management experience required. Wage & benefit package commensurate with experience. Livonia Big Boy, 3347 Plymouth Road (313) 421-4349

508 Food/Beverage Restaurant

LAUREL Manor Banquet Center now hiring WAIT STAFF, BUS STAFF, DISH STAFF, SET-UP. Premium wages. Please inquire within. Mon through Sat. betw. 9-6. 38000 Schoolcraft, Livonia.

508 Food/Beverage Restaurant

LOOKING FOR A JOB? Come to Summit Cuisine. Now hiring for all positions. Golf course staff, kitchen, waitress. 42000 Summit Parkway, Canton, MI 48118 (313) 397-6800, ext. 229

508 Food/Beverage Restaurant

MARCO'S PIZZA now hiring Delivery Drivers, Pizza Makers and Management personnel. We offer full and part time positions, competitive pay and advancement opportunities. Apply in person at 45490 Ford Rd, corner of Canton Center.

508 Food/Beverage Restaurant

NOW HIRING Cooks, Drivers, Waitstaff. NEW RESTAURANT with Airport. Full/part time. Voice 313-325-5345

CARRIER NEEDED

We need a carrier on the following streets: Make Extra Money doing a route twice a week Sunday & Thursday.

REDFORD

- Marion from Glendale to Schoolcraft
- Farley from Glendale to Schoolcraft
- Arnold from Glendale to Schoolcraft
- Crosley from Glendale to Schoolcraft
- Arnold from Schoolcraft to Acacia
- Crosley from Schoolcraft to Acacia
- Garfield from Schoolcraft to Acacia

If you are interested call Mrs. Smalley at: **313-953-2241**

RED OAKS STEAK HOUSE of Canton Twp. NOW HIRING: Waitstaff, bussers, host staff, dishwashers, day maintenance person. Apply in person: Mon-Fri 2-4, 2100 N. Haggerty. No phone calls.

Telemarketing Representative

Do you have good telephone skills? Looking for a job that offers good financial reward? We are looking for a person to assist us in soliciting new advertising business over the telephone on a part-time basis Monday-Thursday 10:00am-2:00pm in our Livonia office. No experience necessary; we will provide all training. High school diploma or equivalent and possess sales skills. We offer a great working environment. Apply in person at 36251 Schoolcraft, Livonia, MI 48150 or fax resume to (313) 953-2057. EOE/DFW

Observer & Eccentric

Restaurant **chili's** A GREAT PLACE TO WORK & HAVE FUN, TOO! NOW HIRING: **COOKS** Top Company Benefits including tuition assistance program, paid vacations, insurance, training, advancement potential and quality work environment. Accepting applications at: 20901 Haggerty Road (at Mile & 275) IN NOVI • EOE

Observer & Eccentric

Restaurant **chili's** A GREAT PLACE TO WORK & HAVE FUN, TOO! NOW HIRING: **COOKS** Top Company Benefits including tuition assistance program, paid vacations, insurance, training, advancement potential and quality work environment. Accepting applications at: 20901 Haggerty Road (at Mile & 275) IN NOVI • EOE

MAXIMUM POTENTIAL

OUTSIDE SALES REPS

If you are looking for a sales position with potential limited only by your ability, look no further. Find out more about Ameritech's cable TV company - Ameritech New Media. We're paving the way for interactive television of the future, changing your TV from something you watch to something you use.

We are currently looking for achievement oriented individuals to present and sell our cable television product to consumers door-to-door customer contact in the greater Detroit metropolitan area. Prior sales experience would be great but more importantly you should be a self-motivated individual who enjoys customer contact. We offer:

- Base salary/commission
- The freedom of outside sales
- Unlimited growth opportunities
- An excellent benefits package
- Prescription drug program
- Tuition reimbursement
- 401(k) savings plan

These opportunities are a perfect entry into sales for the entry-level candidate or a breath of fresh air for the experienced sales person hindered by minimum incentive packages. To apply, call 888/804-1688 or fax your resume to 888/216-8337. Equal Opportunity Employer.

Now Hiring!!

- **SERVERS** (Lunch/Dinner)

LIVONIA Mountain Jacks Steak-house has great opportunities for experienced, enthusiastic & upbeat team players. Full/part time positions available with flexible schedules.

GREAT WAGES & BENEFITS

Apply in person anytime **31501 Schoolcraft** (at Merman)

NOW HIRING: Waitstaff, days, full-time. Apply within: Moy's Chinese Restaurant, 16825 Middlebelt. No phone calls.

RED OAKS STEAK HOUSE of Canton Twp. NOW HIRING: Waitstaff, bussers, host staff, dishwashers, day maintenance person. Apply in person: Mon-Fri 2-4, 2100 N. Haggerty. No phone calls.

Restaurant **chili's** A GREAT PLACE TO WORK & HAVE FUN, TOO! NOW HIRING: **COOKS** Top Company Benefits including tuition assistance program, paid vacations, insurance, training, advancement potential and quality work environment. Accepting applications at: 20901 Haggerty Road (at Mile & 275) IN NOVI • EOE

RESTAURANT Sealfood Co. in Troy seeks dependable individual for part-time work. Flexible hours. Ideal for seniors & students. Trn: 810-879-6558

WAIT STAFF wanted at The Original Pancake House. Call (810) 357-3399 or apply at 19355 W. 10 Mile Rd., just E. of Evergreen.

WARREN VALLEY BANQUET CENTER Accepting applications for: Grill Cooks, Servers and Bartenders. Apply within: 26118 W. Warren, Dearborn Hts. MI (313) 730-0100

WASHTENAW COUNTRY CLUB HIRING FOR 1997 SEASON • Wait Staff • Bussers • and Bartenders • Apply at 2955 Parkwood Rd., Mon. thru Fri., 10am-5pm.

508 Food/Beverage Restaurant

RESTAURANT/ BANQUET CHEF American-Polish Cuisine. Experienced with kitchen management, scheduling, menu planning, ordering. Culinary degree desirable. Salary commensurate with skills. Bond of Fax resume (810) 689-0128. Call for appointment with manager. (810) 689-3636

Join The Family

We're Applebee's International, one of the fastest-growing concept restaurant chains in the nation. And right now we're looking to join our family in one of the following full-time, part-time or summer positions.

Food Servers, Cooks Bartenders, Hosts

When you join us, you'll enjoy ongoing training, ample opportunities for career advancement, comprehensive benefits, scheduling, menu planning, ordering, and a fun, energetic environment. For prompt consideration, please stop by 45211 Park Avenue in Uica, 37004 Van Dyke in Sterling Heights or 8025 12 Mile Rd. in Warren anytime to apply. EOE

Applebee's Neighborhood Grill & Bar

RESTAURANT MANAGER Full-time. Experienced only. Great salary & benefits. Send resume to: Forth D Amore, 32030 Plymouth Rd, Livonia, MI 48150 Attn: Luciano

RUBY TUESDAY'S NOW HIRING! Host Person, Servers, Bussers, Cooks, Dishwashers. Apply in person at 45490 Ford Rd, Farmington Hills

Stage & Co. now hiring **Wait Staff Deli Staff** No experience necessary Tues thru Sun 10-5pm 6873 Orchard Lake Rd. (810) 855-6622

STATION 885 Now Hiring: Salads, Line Cooks & Salad Prep. Top wages paid. Day or night shift, full & part time. Apply 9-5pm, 7 days a week. 885 Station weather, Plymouth, 313-459-0685

UPSCALE ITALIAN Restaurant looking to fill a variety of positions. • Pantry • Dishwasher • Bartender • Waitstaff • Host • Line Cooks, part-time. Apply within: Forth D Amore, 32030 Plymouth Rd., Livonia (east of Farmington Rd.) (313) 422-0770

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WAITSTAFF Apply in person: "Farewell & Friends, 10011 Middlebelt between Hwy Rd. & Ann Arbor Trail. 313-421-6990

Waitstaff • Bussers Cooks • Pantry Dishwashers Tam O'Shanter Country Club, an exclusive private country club in West Bloomfield, is seeking qualified candidates to fill several part-time and full-time positions. We offer one of the best compensation programs in the industry, a great work environment, and complete benefit package for tenured full-time employees. Only the most qualified candidates need apply. Please apply in person: Friday thru Sunday, 10am-noon & 2pm-6pm. Tam O'Shanter Country Club 9051 Orchard Road West Bloomfield, MI 48325

WAITSTAFF & DISHWASHER Full & Part-time. Pasquale's, 3815 N. Woodward, Royal Oak

WAIT STAFF, HOSTS/HOSTESSES, day or night. Apply within: O'Shanter Country Club 9051 Orchard Road West Bloomfield, MI 48325

JOIN Matt Prince's team. Deli Unique of W. Bloomfield, Full or part time. Full benefits, 401(k), paid vacations, meals and flexible scheduling. Also have other positions available. Call Mark. (810) 737-3890

WARREN VALLEY BANQUET CENTER Accepting applications for: Grill Cooks, Servers and Bartenders. Apply within: 26118 W. Warren, Dearborn Hts. MI (313) 730-0100

WASHTENAW COUNTRY CLUB HIRING FOR 1997 SEASON • Wait Staff • Bussers • and Bartenders • Apply at 2955 Parkwood Rd., Mon. thru Fri., 10am-5pm.

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Advertising Sales representative required Michigan Directory Company is looking for an experienced outside sales person to join our local telephone directory yellow pages sales team. Successful applicants must possess the following: -advertising/marketing and sales skills -strong communication and presentation skills -professionalism -enthusiastic and motivated self-starter -exceptional customer service skills -strong closer -able to work alone and as part of a team -reliable vehicle This position offers an excellent compensation package including base, commission, incentive bonus, insurance and 401K plan. Please send resume to: **General Manager Michigan Directory Company 7557 W. Michigan Ave. Pigeon, MI 48755-0349**

508 Food/Beverage Restaurant

WENDY'S IS LOOKING FOR YOUR NATURAL MANAGEMENT SKILLS

Want to work for a growing chain & franchise that really cares about their people?

We are looking for leaders with a restaurant or supervisory background ready to take independence and initiative with the skills it takes to help in leading a very successful Wendy's restaurant.

Wendy's gives you all resources, expert guidance, and the best benefits in the business

We Offer:

- Highly competitive salary
- 401(k) program
- 5 Day work week
- Comprehensive medical, dental, and life insurance
- Paid Vacations
- Solid promotional opportunities
- Fully paid training

For more information on these opportunities, please send your resume, in confidence, to:

Mr. Mark Behm Stanton & Assoc. Inc. 714 W. Michigan Ave. Jackson, MI 49201

WESTERN GOLF & COUNTRY CLUB Now hiring: Waitstaff, Bartenders, Bussers, Snack Bar & Kitchen help along with SUMMER HELP! Full and part time available. Call for details. (313) 531-1240

*** Holiday Park** 17123 N. LAUREL PARK LIVONIA FLORENTINES RESTAURANT is looking for friendly and professional restaurant servers to build a winning team. Full time positions available on both AM & PM shifts. Apply in person. Also interviewing for SECURITY POSITIONS & PERMANENT PART TIME SALES SECRETARY

ARE YOU GREAT at retail or telephone sales but tired of working evenings & weekends? Join our growing team and earn up to \$70K a year, in a 40 hr. work week! Paid training, car bonus, paid exotic travel & more! Call our Auburn Hills office to arrange an interview! (810) 377-0200

ARE YOU SERIOUS ABOUT A CAREER IN REAL ESTATE? We have everything you need to begin building your success. Call Sandy at Southern Institute of Real Estate 313-357-1111 or call our Real Estate Career Hotline 800-475-EARN

HOW DOES \$35,000 Per Year + Up Sound To You? **BECAUSE OF BUILDING RENOVATION** WE ARE searching for individuals who are seeking a TRULY REWARDING SALES CAREER. No money! We'll provide the best training in the industry! We Also Offer:

- Dental
- Major Medical
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ART VAN FURNITURE will accept applications immediately at:

NOVI 27775 Novi Rd. or call Mr. Donovan at 810-348-8922 Full & Part Time Positions Available

510 Help Wanted-Health & Fitness

DIETICIAN & PERSONAL TRAINERS health & fitness organization, looking to contract Registered Dietician and Personal Trainers for Auburn Hills location. Experience with references. Call (810) 650-3005

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ADMINISTRATIVE COORDINATOR Tier 1 metal stamping company requires a professional administrative and administrative responsibilities and special projects, including manufacturing engineering and OES/DOO documentation. Must have at least a BA degree, have approximately 4 years experience in administrative management, preferably in an engineering environment. Knowledge of OES/DOO requirements is helpful. Submit resume to: Ceps & Clamps Inc., 15050 Keel, Plymouth, MI 48170

512 Help Wanted-Sales

A CAREER OPPORTUNITY Base plus commission, no experience necessary. Excellent training program with an excellent benefit package. Management opportunity at American General Life & Accident. Call Joe Sheridan (810) 489-3911 EOE

Account Executive Telecommunication Sales Start a long term career with S.E. Telecommunications, independent AT&T, TOSHIBA, and Northern Telecom supplier of high tech telecommunication equipment, software, and hardware. Salary plus commissions and bonuses, profit sharing, 401K plan, medical/optical/dental insurance, car allowance, and expense reimbursement. Please call Dave Fisher at 810-489-0148, ext 202 to arrange an appointment.

ACCOUNT EXECUTIVE Weekly automotive business newspaper seeking motivated person to handle established Detroit/Dearborn area. Excellent pay with benefits, prior sales experience required. Please send resume with salary requirements to Monday Morning Newspapers, Attn. Craig, 31201 Chicago Rd S., Suite B300, Warren, MI 48093, fax 810-599-8550

ACCOUNT REP Excellent opportunity with fast paced industry service. \$25K plus commission. Benefits. Call Brooke, 810-447-9690 or Fax: 810-447-9688

ACCOUNT SALES PERSONNEL SERVICES Immediate sales opening in already established territory with a multi-office supplier of certified staffing services. Our proven sales system together with a professional experienced support staff enables early success. Successful candidates have: • at least 2yrs sales experience • ability to learn a new industry • innovation to build current & future business • initiative to develop new customers • ability to benefit from experience and escalating commission. Resumes PO Box 760112, Lathrup Village, MI 48078-0112

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Chamberlain ADVERTISING SALES Northwest Suburban Newspaper seeks experienced sales rep. Full or part-time. Respond with letter & resume to: P.O. Box 2840, Farmington Hills, MI 48333

AUTO SALES/GREETER Salary plus commission. No experience necessary. Apply in person only at: Auto Finance Center, 1379 E. Michigan Ave., Ypsilanti, Mich.

Bathroom & Kitchen Remodeling Experienced only. Leads furnished. High volume. Top commission. Call: (810) 541-7340

CONVEYOR SALES Engineering/manufacturing background to sell conveyor systems in Eastern Michigan area. Complete benefit package. FAX resume to: 313-634-3313.

CREATIVE SALES at small custom framing gallery. Framing experience helpful. Includes some evenings & weekends. Apply within: Chet Street Gallery, 39550 West Hartwood Road at Haggerty. Westland, Walled Lake.

512 Help Wanted-Sales

ADVERTISING SALES Excellent opportunity with direct mail advertising newspaper. Salary commission, bonuses, health insurance, SAI/sep, dental. Priority given to current and former people who will train the right person. 1-800-278-7168

ADVERTISING SALES Fast paced, fun newspaper company with rapid growth is in search of a highly motivated, enthusiastic team player. We offer:

- Base salary + commission
- Excellent bonuses
- Great benefits
- Advancement

If you are willing to make between \$50-\$100 per week call immediately. Dead heads, washed up losers, sales reps need not apply. Call now. (810) 474-2929

AGGRAVATED IN not being promoted, write Omega Mortgage at 34441 Egan Mize #115, Livonia, Michigan 48152. Must be self confident, energetic & hungry to grow w/a strong team. A Real Estate license required, work in professional environment, base + bonus

AGGRESSIVE ADVERTISING SALES PERSONNEL for statewide newspaper targeted at Health Care professionals. IMMEDIATE OPENINGS. At least 1 yr sales experience preferred. Please fax resume to: 810-352-4601 or for more information call Mona at 810-352-3322.

AGGRESSIVE SALES LEADERS needed for rapidly growing international marketing firm! Top compensation, car bonus, paid exotic travel & more! Call 24 hrs. 313-927-7177.

ARE YOU GREAT at retail or telephone sales but tired of working evenings & weekends? Join our growing team and earn up to \$70K a year, in a 40 hr. work week! Paid training, car bonus, paid exotic travel & more! Call our Auburn Hills office to arrange an interview! (810) 377-0200

ARE YOU SERIOUS ABOUT A CAREER IN REAL ESTATE? We have everything you need to begin building your success. Call Sandy at Southern Institute of Real Estate 313-357-1111 or call our Real Estate Career Hotline 800-475-EARN

HOW DOES \$35,000 Per Year + Up Sound To You? **BECAUSE OF BUILDING RENOVATION** WE ARE searching for individuals who are seeking a TRULY REWARDING SALES CAREER. No money! We'll provide the best training in the industry! We Also Offer:

- Dental
- Major Medical
- Prescription Coverage
- 43 Hour Work Week
- Paid Vacations
- Profit Sharing

ART VAN FURNITURE will accept applications immediately at:

NOVI 27775 Novi Rd. or call Mr. Donovan at 810-348-8922 Full & Part Time Positions Available

512 Help Wanted-Sales

A CAREER OPPORTUNITY Base plus commission, no experience necessary. Excellent training program with an excellent benefit package. Management opportunity at American General Life & Accident. Call Joe Sheridan (810) 489-3911 EOE

Account Executive Telecommunication Sales Start a long term career with S.E. Telecommunications, independent AT&T, TOSHIBA, and Northern Telecom supplier of high tech telecommunication equipment, software, and hardware. Salary plus commissions and bonuses, profit sharing, 401K plan, medical/optical/dental insurance, car allowance, and expense reimbursement. Please call Dave Fisher at 810-489-0148, ext 202 to arrange an appointment.

ACCOUNT EXECUTIVE Weekly automotive business newspaper seeking motivated person to handle established Detroit/Dearborn area. Excellent pay with benefits, prior sales experience required. Please send resume with salary requirements to Monday Morning Newspapers, Attn. Craig, 31201 Chicago Rd S., Suite B300, Warren, MI 48093, fax 810-599-8550

ACCOUNT REP Excellent opportunity with fast paced industry service. \$25K plus commission. Benefits. Call Brooke, 810-447-9690 or Fax: 810-447-9688

ACCOUNT SALES PERSONNEL SERVICES Immediate sales opening in already established territory with a multi-office supplier of certified staffing services. Our proven sales system together with a professional experienced support staff enables early success. Successful candidates have: • at least 2yrs sales experience • ability to learn a new industry • innovation to build current & future business • initiative to develop new customers • ability to benefit from experience and escalating commission. Resumes PO Box 760112, Lathrup Village, MI 48078-0112

ACHIEVE YOUR CAREER GOALS In Real Estate Sales by joining a firm that is committed to the success of its agents. Unlimited earning potential. Call the Manager at the office nearest you for a personal interview. Birmingham (810) 647-6400 Royal Oak (810) 547-2000 Westland (810) 641-1650 W. Bloomfield (810) 851-4400

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512 Help Wanted-Sales

AUTO SALES USED CAR/TRUCK SALES PERSON Immediate opening with growing western Michigan dealership. Call John Jeannotte (313) 453-2500 or apply in person. Bob Jeannotte Pontiac - GMC Truck, 14949 Sheldon Road, Plymouth.

AUTO TRUCK SALES PERSON

FORD

Ford experience preferred but will consider any successful sales background. WE OFFER:

- Competitive Commission Plan
- Health Insurance Plan
- Paid Vacation
- Demo Fleet/Lease
- Retirement Plan

Great opportunity to Sell the Best Buy, Best Selling Cars & Trucks in the Country.

Contact Sales Manager: **ATCHINSON FORD 9000 BELLEVILLE ROAD (313)697-9161 E.O.E.**

BOX OFFICE MANAGER/ GROUP SALES Needed for JET Theatre in West Bloomfield. Must be computer literate. Call for appointment: 810-788-2900

CALL US IF YOU ARE ENTHUSIASTIC ORGANIZED MOTIVATED! New Dimension Homes in western Wayne County specializes in new and pre-owned manufactured home sales. Very pleasant work environment. Hourly/commission.

313-728-9090

ARE YOU CONTEMPLATING A REAL ESTATE CAREER? If you are serious about entering the real estate and professional world, you need to invest in you. You owe it to yourself to invest in the market place and best suited to insure your success. Look at our ad under Real Estate professionals. ALL REAL ESTATE COMPANIES ARE NOT THE SAME. DISCOVER THE DIFFERENCE. Call Jim Stevens or Alissa Nead

REACH US ON THE INTERNET <http://www.coldwellbanker.com>

COLDWELL BANKER Preferred, Realtors 313-459-6000

CAREER NIGHT CENTURY 21 HARTFORD TUESDAY 7 PM CALL FOR RESERVATION BILL LAW (810) 478-6000

CELEBRAR RETAIL AND OUTSIDE SALES Join the Metro area's fastest growing cellular phone & pager retailer. Permanent full and part-time positions available immediately. Benefits available after 90 days. Wages commensurate with experience. Will provide training. Openings in Brighton, Midford, Canton, and Farmington Hills. Resume with COMPLETE SALARY HISTORY TO: 8

512 Help Wanted-Sales

CUSTOMER SERVICE REP. Entry level position. Full time, 10am-7pm. Full benefit package. High school grad w/excellent communication skills needed. Apply Mon-Fri 9:30am-4pm at: Warner Cable, 14255 Farmington Rd. EEO/AA EMPLOYER/MD/V

DIRECT SALES PROFESSIONALS

EXPLOSIVE growth has created CAREER SALES POSITIONS in the Brighton area. The successful candidate for this Michigan based position will possess a professional demeanor, will possess a professional drive for personal growth and an insatiable desire for medecy. This same candidate will expect and receive: A 10man comprehensive training program. Confirmed appointments. Full corporate support staff. 401K. Health insurance. Paid vacations. Management opportunities for those desiring. Initial base compensation complemented by a significant fringe package geared and driven by result. The responsible need not apply. Must have 2 years in home sales experience. For immediate and sincere consideration, please call Mr. Wills at 1-800-968-6664

DREAM JOB

International marketing company seeking positive, motivated individuals for several positions. Call (810) 848-9740

DYNAMIC REAL ESTATE COMPANY

Is seeking goal-oriented, energetic professionals. We offer the industry's best training programs and complete marketing and support services. In Birmingham/Beverly Hills Call Terry (810) 842-2400 In Bloomfield Hills Call James (810) 848-1800 In Farmington Hills/Bloomfield Call Joan (810) 737-9000 In Troy Call Ron (810) 879-3400

COLDWELL BANKER

ELECTRICAL distributor, commercial lighting, residential, experience helpful, but will train right individual. Competitive salary and excellent benefit package that includes 401K, professional dental and health. Please mail resume to: PHIL BROWN, RS ELECTRONICS, 34443 SCHOOLCRAFT, LIVONIA, MI 48150

ELECTRONIC SALES

Electronic distributor has openings for sales positions in both counter & inside industrial sales. Experience preferred, but we will train the right individual. Competitive salary and excellent benefit package that includes 401K, professional dental and health. Please mail resume to: PHIL BROWN, RS ELECTRONICS, 34443 SCHOOLCRAFT, LIVONIA, MI 48150

ENTRY LEVEL SALES REPS

Earn to \$35,000 first year. National company, local territory. Degree preferred. Benefits & excellent training & advancement. Phone: (810) 473-7210 Fax Resume: (810) 473-4548 Greene & Assoc. Personnel

ENTRY LEVEL SALES

Excellent entry level outside sales opportunity available with established manufacturer in retail products industry. Salary, bonuses, company car, Blue Cross & other benefits. Prefer degreed candidates or those with some sales experience. Some overnight travel involved. Good driving record. Call Monday thru Friday, 9:00am-5:00pm. 810-478-7304

EXPANSION

International marketing Co. expanding in the Detroit area. Excellent income potential. 810-848-9807

(2) SALES POSITIONS

EXPERIENCED SALES REP with extensive knowledge of the material, handling industry. Calling on major auto companies for engineered equipment. Earning potential low 6 figures. *IN ADDITION, we are opening a new division that will sell only heavy lift pneumatic tires and other specialty equipment. We want someone who has extensive experience in new and used big trucks. Great opportunity for someone who wants to eventually run their own operation. Earning potential low 6 figures. Send resume to: Elwell-Parker, 23944 Freedom Park Drive Farmington Hills, MI 48335-2816. Attn: Human Resources Dept.

EXPERIENCED PHONE SALES PERSON

Person for Farmington County Sales. Requires 3+ yrs. selling high ticket items over the telephone. Competitive compensation plan, growth opportunities, benefits including 401(k) plan. Call Midcom at 810-553-9250

EXPERIENCED REALTOR ASSOCIATES

This is your chance to boost your income!! Beautiful W. Bloomfield office is offering only THREE Assoc. offers. Unbelievable schedule with many benefits. Please call Sharon Outman at 810-855-2200 for a personal interview today!

GO VOGUE

International sales/marketing company needs sharp, classy individuals for Michigan expansion. 6-figure income achievable. 810-848-9740

IMMEDIATE OPENINGS IN PLYMOUTH/CANTON AREA

Capable of participating on a dynamic real estate team. People-oriented organization with an excellent job training and an opportunity for above average earnings. Call Neal at (313) 453-6800. (All inquiries held in confidence)

INDEPENDENT SALES AGENTS

to market consumer services. Complete training and attractive compensation package. 313-564-2389

INDIA, CHINA, PHILIPPINES...

Working professionals with backgrounds in Business, Engineering, HR \$8 Billion Global American Company in need of sales & marketing individuals capable of participating on a dynamic real estate team. People-oriented organization with an excellent job training and an opportunity for above average earnings. Call Neal at (313) 453-6800. (All inquiries held in confidence)

512 Help Wanted-Sales

INSIDE SALES Excellent opportunity with international company manufacturing testing instruments for quality control. Good benefits. Full benefit package. High school grad w/excellent communication skills needed. Apply Mon-Fri 9:30am-4pm at: Warner Cable, 14255 Farmington Rd. EEO/AA EMPLOYER/MD/V

INTERNET SALES/MARKETING

Join one of Michigan's fastest growing internet web site design and marketing firms. Help businesses create an internet presence. Frequent sales experience necessary. Fax/resume to: Martin Davidson at 810-540-0483. 3925 Grand River, Suite 211 E. Long Lake, MI 48032

JEWELRY SALES

Dining & Retail Jeweler in North is hiring a full time Jeweler. Hourly + bonus + benefits. Call: (810) 442-2440 or apply in person: 3925 Grand River, Suite 211 E. Long Lake, MI 48032

KITCHEN GLAMOR

has full or part time retail sales position open at Redford Twp. location. Call Anna at: 313-641-1244

LAWN SPRAY SALES

looking for experienced sales people. \$450 base pay plus commission, earn \$700/wk. For detailed information, call: 313-522-1400 or 810-353-7799

LAWN TECHNICIANS

For Eastern and Brighton area. Guaranteed salary plus commission. Medical, 401(k). Call: 313-991-0010

LEASING AGENT

For Southfield office buildings. Days, no weekends. Fax resume to: (810) 569-9090

LOAN ORIGINATOR

Work for the most aggressive Broker in Michigan! We sell to over 50 investors, pay top commission, offer whole-sale rates, A.D. paper, and offer a great benefit package. Please resume to: GAYLE KAYE (810) 540-1071

LOCAL SALES MANAGER

Local Sales Manager for Evergreen Sales & Marketing, Inc. in Southfield, MI. 923 (WYND-FM). Direct staff of 10 sellers. Requires: 5+ years experience in retail, new business development, and sales administration. EEO. Mail or fax resumes: Human Resources Coordinator, WYND-FM, 645 Griswold #223, Detroit, MI 48226

Lucky Day!

Active real estate agent is offering an excellent opportunity for a motivated former realtor to work as a buyers agent/assistant. Leads provided. Please send resume to: P.O. Box 70762, Plymouth, MI 48170

SALES ASSISTANT

For NY securities firm. Experience in the industry preferred. Individual must possess excellent organizational and communication skills as well as PC skills. Call Pat (810) 433-8363 or fax (810) 433-8372

MARKETING REP

For a national retail staffing service. Help us nurture our current accounts & find new ones. Sales background & college experience preferred. We will train the right individual. Self-starter. Salary + commission + bonus. Send resume: Currying Enterprises, 3927 4th St., Wayne, MI 48184

MERCHANDISERS (Part-Time)

Entry level part-time positions flexible day time hours. Retail store in Southfield, MI. (approximately 20 to 30 hours per week) to physically handle merchandising of department store merchandise. Some retail experience preferred. Call: 810-478-7304

MODEL TYPES

\$3-\$5K per month potential for you if you enjoy meeting & greeting people. This is your career opportunity. Positive attitude & neat appearance a must. 810-848-9732

MUSICAL INSTRUMENT SALES

Motivated sales person needed for musical instrument sales/retailer. Selling full line of instruments plus. Positive attitude a must. Call: (313) 278-0100

NATIONAL FOOD SALES PERSON

Seeking Sales/Vacation Retail Rep. Position may lead to further advancement. Duties include writing orders, making displays, promoting product in grocery stores. Job offer salary & mileage. Please mail resume to: Yestermore, P.O. Box 00556, Plymouth MI 48170. E.O.E.

OKLAND COUNTY YEAH CARE

central and western Michigan. OBE. Tremendous opportunity for growth. Benefits available. Experience preferred. Send resume to: P.O. Box 51875, Southfield, MI 48034. Fax resume to: 810-623-1111 or CALL: (810) 623-9500

OUTSIDE SALES/INDUSTRIAL

National manufacturing company seeks Detroit area based sales person to call on industrial distributors and manufacturers. Plants in central and western Michigan. \$30,000 base salary + 30% bonus, company vehicle, 2 years experience in sales with good driving record required. Full benefits, 401K. Fax resume to: Kevin: 313-464-0818. BRYANT BUREAU PERSONNEL

RAPIDLY GROWING electrical distributor

seeking hard working, self-motivated salesperson. \$30,000 to \$40,000 base salary plus commission. Send resume to: P.O. Box 403, Birmingham, MI 48012-0403

512 Help Wanted-Sales

REAL ESTATE CAREER Last call! Looking to control your future? Plan for your own retirement? Have unlimited income potential? We offer free training to those who qualify. We are the local office of a National Franchise for instant name recognition and trust. Our training teaches you success with proven systems and state of the art technology. Future plans include several more offices in the area. Opportunities are available in new home sales, corporate real estate, training and resale, relocation, training and sales. CALL DANIELE SHERMANSKI at (313) 345-1549. Quality Real Estate, 1365 South Main St. Plymouth, MI 48170

REAL ESTATE CAREER

Discover The Difference. Why are you not a career in REAL ESTATE. Why do you try to "Discover" why you are the #1 Coldwell Banker affiliate in Michigan and the "reference" our company can make to help insure your success. • Exclusive Success Systems training program • Individually designed ongoing training • State of the art office technology • Extensive national & local advertising exposure

ALL REAL ESTATE COMPANIES ARE NOT THE SAME

Call Chuck East or Mark Burdard for personal interview (810) 347-3050

COLDWELL BANKER

Schwitzer Real Estate

REAL ESTATE CAREER

Fast pace property management company. Real estate license & experience required. Commission. Furnished leads. (810) 737-0743

SALES PERSON

Full or part time for lighting showroom. Good benefits are worth it. You possess the right attitude and are willing to work hard and apply yourself, no other company can offer a better package. Help you attain a successful career in real estate. For confidential interview call: Hartford North (313) 525-9600

REAL ESTATE PROFESSIONALS

Do you want a career that will enable you to be paid what you are worth? If you possess the right attitude and are willing to work hard and apply yourself, no other company can offer a better package. Help you attain a successful career in real estate. For confidential interview call: Hartford North (313) 525-9600

SALES REPRESENTATIVE

Environmental facility located in Farmdale looking for energetic, self-motivated salesperson with full time benefits, competitive wages, commission and paid expenses. Fax resume to: (810) 546-6108 or call (810) 546-6100

SALES REPRESENTATIVE

Looking for highly motivated sales rep to promote new business for First Choice Title, Inc. We seek a team player with at least 2 years of proven sales success in the Real Estate/Title industry. Offer: competitive salary & benefits, flexible environment with salary & benefits consistent with qualifications. Fax resume to Karen: (810) 305-8585

SALES REPRESENTATIVE

Entry level position, in-house sales for PR firms and major corporations. Seeking high energy, self-starter, team player with strong phone, written and organizational skills. Prior experience in sales, client services, sales, or related field preferred. Excellent benefits and work environment. Salary plus bonus. Fax resume to: Atn: MRB (810) 352-9226

REAL ESTATE SALES

Seeking an environment that promotes professional development. We are looking for professional individuals who are self-starter, who has the ability to organize, develop and manage a sales territory. We offer a competitive salary plus commission and medical benefits. Send resume to Manager of Sales/Personnel Services, 20500 Redford Rd., Suite 308, Taylor, MI, 48180.

REAL ESTATE SALES

Earn what you're worth - be in control of your life. First year income potential of \$50,000. Complete training available through new in-house training center. Call Eric Rader. (313) 281-0790. Real Estate in Michigan's Largest Real Estate Company

REAL ESTATE SALES

Salesperson to hold open houses on weekends, work on computer. Part of full time. Call John, ERA Banker Realty. (810) 848-3000

REDFORD BASED entertainment agency

wishes an experienced, inside Salesperson to sell educational programs. This existing territory has potential for large volume of repeat business. Benefit package available. Mon-Fri. 313-533-4455

SALES POSITIONS & SALES MANAGEMENT

for photography studios. Excellent hourly commission & benefits. Fax resume to: (810) 855-4300

SALES ASSISTANT

Hours flexible. Wage + commission. Call Nancy at: (313) 728-2222

RETAIL SALES

Looking for responsible, mature adult with retail experience. Full benefits. 1 full time needed, 3 part time for nights only. Somerset North. Ask for Nicole or Al. (810) 816-7658

SALES ASSISTANT

Rapidly growing, high tech inspection equipment manufacturer seeks a dynamic enthusiastic sales person to knock on doors and generate new business. The appropriate candidate will have current automotive manufacturing contacts (GM, Delphi, Chrysler & Ford, etc.) must be willing to travel and have strong closing abilities. General Inspection Corp. 10555 Enterprise Dr. Department 20. Davyhurst, MI 48230 Fax (810) 625-0789

SALES ASSISTANT

Will train. New Post-Card looking for a responsible, friendly person to assist our salesperson in busy Westland mode. Positive attitude a must. Full time. Fax resume to: 810-855-4343 Ext. 218

512 Help Wanted-Sales

SALES ENGINEER FLUID POWER Manufacturers Rep of nationally known air & hydraulic components (cylinders, valves, pumps, a host of others) is seeking experienced sales person with fluid power or mechanical engineering background to provide sales coverage on established OEM customer & automotive accounts in S. Eastern Michigan. Benefits include 401(k) plan, a pay incentive. Future plans include several more offices in the area. Opportunities are available in new home sales, corporate real estate, training and resale, relocation, training and sales. CALL DANIELE SHERMANSKI at (313) 345-1549. Quality Real Estate, 1365 South Main St. Plymouth, MI 48170

SALES

A leading distributor of industrial products has an immediate opening for an Entry Level Sales Representative for its DETROIT area. The successful candidate will sell to both existing and new accounts.

TELEMARKETERS

Need enthusiastic people to take incoming calls. Earn up to \$500/day. Call: (313) 784-6748 Ask for John.

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512 Help Wanted-Sales

TELEMARKETERS & CANVASSERS Professionals only needed. Call: (313) 268-0560

TELEMARKETERS/CANVASSERS

Average \$400.00 per part time people plus bonus. Students welcome. Flexible hrs. 810-559-9000

TELEMARKETERS

EXPERIENCED appointment setter. \$10 per hour and up guaranteed. Full benefit package. For consideration call: (810) 569-5695

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520 Help Wanted-Part-Time

Part Time Drivers Must be 18 years old Excellent driving record Position of choice Monday-Friday. Regular business hours Driving customer and test vehicles 11818 Market Street Livonia, MI 48150 313-591-1010 Fax 313-597-4333 or call 1-800-892-2691 EOE

EDUCATIONAL CONSULTANT

Full or part time position for someone who dresses neatly and speaks correctly with a pleasing personality. Experience in teaching, working with youth groups or church work helpful. We want the type of person who doesn't usually answer "No". Call: 1-800-967-5522

GREETERS/HOSTESS WANTED

Flexible hours. Part time position. 25-30 hrs. per week/flexible in Wixom. Perfect for students. Call: (810) 305-7610 Ext. 216

HARDWARE AND BATH SALES

322 Trucks For Sale
RANGER 1993 Green V6, 5-speed, 36,000 miles. Loaded. Cab. \$9,400. 313-522-2379

822 Trucks For Sale
S10 1994 Extended Cab LS Package, loaded, V-6, automatic, Hurry! \$10,795

824 Mini-Vans
AEROSTAR 1991, extended, Eddie Bauer new tires, well kept, low miles, extras. \$8,200 (313) 459-2259

824 Mini-Vans
AEROSTAR 1991 XLT, extended, 59,000 miles, excellent condition. \$6,500 (313) 591-3216

824 Mini-Vans
MERCURY VILLAGER GS 1995, excellent, 21,000 miles, summer tires, \$16,900 (810) 474-6259

826 Vans
FORD CHATEAU 1995 E150, club wagon, 5.8 liter, V8, automatic, dual air & heat, full power, quad captains chairs with bed seat, aluminum wheels, 21,000 miles. \$17,995 DEMMER FORD (313) 721-2600

826 Vans
2RD 1995 4x4 Pick-up, automatic, 4x4, 110,000 miles, black body, 39,000 miles. Only \$18,995. Call Nick. 458-5248 GORDON CHEVROLET

828 Jeeps/4 Wheel Drive
EXPLORER 1994 4x4 door, Red, loaded, 23,000 miles, full power. \$13,994 DEMMER FORD (313) 721-2600

828 Jeeps/4 Wheel Drive
JEEP 1995 GRAND CHEROKEE, 4x4 Laredo Package, low miles. Only \$19,990. Lease me. FOX HILLS Chrysler-Plymouth-Jeep-Eagle 313-455-8740 313-961-3171

RANGERS '94-'96 Regular & Supercab To stock. Starting from \$7980. STK# TT1-16 FAIRLANE FORD (313) 582-1172

GAGE OLDS 1-800-453-4243
SPLASH 1993, low miles, 4.0 L alum, sport buckets, tonne cover, new tires \$9955. Best 313-261-6172

824 Mini-Vans
AEROSTAR 1991, Eddie Bauer ext 4 door, all options, 119,000 miles, new tires \$9955. Best 313-261-6172

824 Mini-Vans
AEROSTAR 1991 XLT, extended, 59,000 miles, excellent condition. \$6,500 (313) 591-3216

824 Mini-Vans
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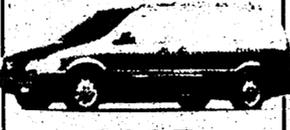
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Automatic, air, stereo-cassette, defroster, power steering. 4 at this price. Was \$12,930

YOU PAY \$8991*

ZERO DOWN \$184** 24 MONTH LEASE per mo.

1997 RANGER XLT



867 pkg., auto, air, CD, splash suspension, sliding rear window, power windows, locks, anti-theft, remote entry. Was \$18,070

YOU PAY \$13,995* 100 Available

24 Month Lease

Per Month **\$135****

\$198**

1996 RANGER SUPER CAB



Two at this Price - 4.0 liter V6, automatic transmission, air conditioning, splash suspension, chrome wheels, ABS brakes, speed control, tilt, dual air bags, sliding rear window, power windows, power locks.

Was \$21,272

YOU PAY \$14,998*

1997 TAURUS GL



150 Available

Power windows, power locks, cruise, tilt, AM/FM cassette, floor mats, air, auto. Stock #71981.

YOU PAY \$16,675*

24 Month Lease

Per Month **\$245****

\$325**

'97 EXPLORER PREMIUM SPORT



9348 pkg., premium sports pkg., chrome wheels, CD player, step bar, auto, cruise, tilt, power windows/locks & seat. Stock #73859. Was \$30,025

YOU PAY \$24,970* 175 Available

24 MONTH LEASE

10% Down **\$2497** Per Month **\$259****

0 Down \$374**

1997 CONTOUR



236A pkg., air, defroster, power locks, speed control, cassette.

Was \$16,675

YOU PAY \$12,794* 5 at this price

24 MONTH LEASE

10% Down **\$1279** Per Month **\$164****

0 Down \$227**

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ECLIPSE CONVERSIONS

"Our business philosophy is very simple... To provide our customer the very best product available with integrity in craftsmanship and quality material choice. Our commitment to product excellence is only overshadowed by our total dedication to customer satisfaction and Paramount business ethics."

Terry Johnson
Terry Johnson
Vice President

200 Pick-ups Available Including A Few 4x4 Super Cabs With Off Road Pkg. Act Fast!

1997 F150 XLT



5-speed, air, power windows & locks, cassette, tilt, speed control, aluminum wheels. Was \$20,345

3 at this price **YOU PAY \$15,395***

24 Month Lease

10% Down **\$1539** Per Month **\$139****

0 Down \$229**

1997 F150 XL SUPERCAB



5-speed, air, cassette. 6 at this price. Was \$20,310

YOU PAY \$15,995*

24 Month Lease

10% Down **\$1599** Per Month **\$157****

0 Down \$231**

Why Buy The Old '97 Windstar... All New

1998 WINDSTAR



Equipped The Way You Want It! 473A pkg., big door, top slide seat, hi cap air, aluminum wheels, privacy glass, power windows & locks, speed, tilt, cassette, 25 gal. tank, luggage rack & more. 3 at this price. Was \$25,760

YOU PAY \$21,140* 200 Available

24 Month Lease

10% Down **\$2114** Per Month **\$261**** With Renewal **\$238****

0 Down \$359 \$337****

1997 ESCORT 4 DR.



317 Pkg., air, five speed, rear defrost, cassette, mats. Was \$13,500

5 at this price **YOU PAY \$10,599***

24 Month Lease

10% Down **\$1059** Per Month **\$143****

0 Down \$194**

You can combine factory rebates up to \$4050 with free equipment from Eclipse and huge Bill Brown Ford discounts to offer you our lowest price and lowest lease payments. For your shopping comfort on Monday and Thursday night from 6 'til 9 p.m. our garage will be packed with van conversions all with sales and lease prices on the window.

CLEARANCE SPECIALS

1996 MUSTANG
2 door, laser Red, 5 speed, air, mach sound system, defrost, power windows, locks, seat, aluminum wheels. Stock #65412. Was \$19,015 You Pay **\$13,995***

1996 AEROSTAR XLT EXTENDED LENGTH
403 pkg., power windows, locks, mirrors, stereo cassette, rear defrost, privacy glass. Above equipment plus trailer tow. Black. Stock #64399. Was \$23,069 You Pay **\$16,835***

1996 MUSTANG GT
Pacific Green, auto, V8, power windows, locks, seat, mach sound with CD, defrost, 3.27 traclok axle. Stock #62275. Was \$22,720 You Pay **\$16,995***

1996 RANGER 4x4 SUPER CAB STX
White, 5 speed, air, power windows, locks, mirror, premium cassette. Was \$23,175 You Pay **\$15,995***

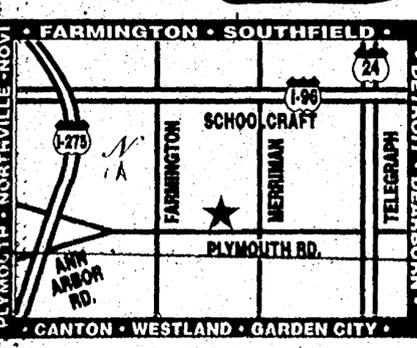
1996 AEROSTAR XLT EXTENDED LENGTH
403 pkg., power windows, locks, mirrors, stereo cassette, rear defrost, privacy glass. Above equipment plus trailer tow. Black. Stock #60549. Was \$23,223 You Pay **\$16,995***

1996 RANGER 4x4 SUPER CAB STX
White, 5 speed, air, power windows, locks, mirror, premium cassette. Was \$23,175 You Pay **\$15,995***

1996 AEROSTAR XLT EXTENDED LENGTH
403 pkg., power windows, locks, mirrors, stereo cassette, rear defrost, privacy glass. Above equipment plus trailer tow, high captain chair, aluminum wheels, luggage rack. Black. Stock #63064. Was \$24,151 You Pay **\$17,495***

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MODEL	10% Down	Per Month	With Renewal
'97 F-150	\$150	\$193	\$193
'97 TAURUS	\$250	\$230	\$230
'98 WINDSTAR	\$275	\$284	\$284
'97 RANGER	\$300	\$375	\$375
'97 ESCORT	\$150	\$172	\$172
'97 F-150 S.C.	\$225	\$231	\$231
'97 CONTOUR	\$200	\$185	\$185
'97 EXPL	\$275	\$315	\$315
'97 ASPIRE	\$400	\$400	\$400

*Sale price includes assignment of any rebates and incentives to BBF. Don't forget to add tax, title and destination charges. All prior sales and adv. excluded. Includes assignment of rebates. **Lease with down payment as shown, 15¢ per mile in excess of 12,000 miles per year. Lessee has no obligation to purchase car at lease end, but may arrange to purchase at a price to be negotiated with BILL BROWN FORD at lease inception. Subject to credit approval. Lessee is responsible for excess wear and tear. Payments do not include monthly use tax to figure total payments, multiply times number of payments. Picture displayed may not represent actual sale vehicles. Destination included with lease payments. Sale ends March 14, 1997.